

NAHREP

LATINO MORTGAGE ORIGINATORS

A Report by the National Association of Hispanic Real Estate Professionals

ADIAN

Ensuring the American Dream®





FOREWORD

The Top 250 Latino Mortgage Originators Award is an annual report by the National Association of Hispanic Real Estate Professionals® (NAHREP®) that recognizes the leading Latino mortgage originators in the U.S. as ranked by the number of mortgages they closed the previous calendar year. NAHREP is proud to recognize these top performing individuals for their contributions toward the association's mission of sustainable Hispanic homeownership.

The Top 250 Mortgage Originators Award was conceived in 2014 after the continued success of the Top 250 Latino Agents Award created a demand for recognition of success in other parts of the industry. The individuals in the following report earned the distinction as Top 250 Mortgage Originator from among nearly 700 mortgage originators nominated for the second annual award.

The group of top producers represents a total of 32,783 closed mortgages, \$8.1 billion in mortgage sales volume and 50 different companies. Wells Fargo topped this year's report with the most individuals recognized on the list, followed by New American Funding and Quicken Loans.

This year's list also includes an additional featured element, recognizing the Top 100 Latino Mortgage Originators from among the non-depository lenders in the report, highlighting the 39 companies in this space whose top originators are serving Latino communities across America. New American Funding led the non-depositories represented on the list, followed by Quicken Loans and Alterra Home Loans.

Their success is a demonstration of the growing influence of Latinos in real estate, both as a profession as well as in the volume of home buyers driving the housing economy.

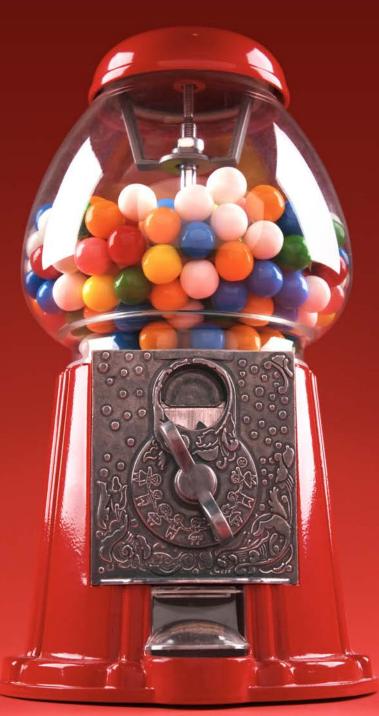
Felicidades to the Top 250 and their continued success! Join the conversation on social media and recognize their achievements as well as their Top 250 Latino Agent counterparts. Share comments using #Top250 on your favorite social media platform.

METHODOLOGY

The listing of the Top 250 Latino Mortgage Originators in America is compiled through a self-nomination process reflective of transactions closed during the 2015 calendar year. Once received, NAHREP reviews the nomination for accuracy and when necessary seeks validation of data submitted from the respective candidate's company. To be eligible, nominees are required to submit their individual number of closed mortgages to be ranked against other nominees. Nominations may be disqualified or modified where third party validation is not available or consistent. In instances where there is a tie based on number of mortgages closed, higher rank is given to originators with greater sales volume. Ethnic background is confirmed through self-attestation.

CONGRATULATIONS ON A SWEET YEAR

2016 NAHREP TOP 250 LATINO MORTGAGE ORIGINATORS



From all of us at Radian, congratulations on an outstanding year.

At Radian, we share your commitment to promoting homeownership. That's why we are dedicated to helping your business grow and making your life easier.

For nearly 40 years, we've been providing solutions you can depend on — from innovative programs like our MortgageAssureSM Job Loss Protection program, to helpful online resources like AchieveTheDream.com. Our passion for your success means we work harder to deliver the tools, solutions, and resources that will help you get ahead.

When it comes to MI that can help make your success even sweeter, we're more than a reliable partner; we're an indispensable one.

To learn how Radian can help you expand your market, contact Nelson Ramos at 215.301.2315 or nelson.ramos@radian.biz.



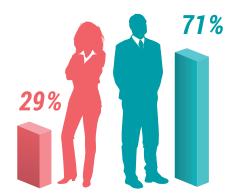
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SNAPSHOT OF THE 2016 NOMINEES



MALE VS. FEMALE REPRESENTATION



COMPANIES WITH THE HIGHEST NUMBER OF ORIGINATORS ON THE LIST



TOTAL AND AVERAGE MORTGAGES AND VOLUME









TOP 250 LATINO 1-42 MORTGAGE ORIGINATORS

RANK	NAME	COMPANY	LOCATION	CLOSED
1	Carlos Larrazabal	WashingtonFirst Mortgage	Fairfax, VA	518
2	Manuel Corral	Golden Empire Mortgage, Inc.	Pomona, CA	408
3	Sergio Corona	Wells Fargo Home Mortgage	Des Moines, IA	349
4	Alex Varela	PrimeLending	Bedford, TX	346
5	Rodrigo Ballon	Crosscountry Mortgage	San Diego, CA	319
6	Donald Ambrose King IV	Wells Fargo Home Mortgage	Des Moines, IA	308
7	Maria Salas	Texas Bank Mortgage	Fort Worth, TX	292
8	Robert Decontreras	Wells Fargo Home Mortgage	Burlingame, CA	289
9	Jorge Montoya	Guild Mortgage	Reno, NV	285
10	Tom Ramirez	New American Funding	Downey, CA	279
11	Oscar Valenzuela	Homeside Financial	Fairfax, VA	274
12	Toribio Joseph-Benjamin Bustamante	Wells Fargo Home Mortgage	Tempe, AZ	273
13	Nancy Mota Castillo	Kings Mortgage Services, Inc.	Visalia, CA	252
14	Edward A. Hernandez	Wells Fargo Home Mortgage	Highland Village, TX	251
15	Carlos Roberto Hernandez	Wells Fargo Home Mortgage	Des Moines, IA	247
16	Franky Bonilla	Churchill Mortgage	Houston, TX	244
17	Armando SanMiguel	Ameris Bank	Franklin, TN	238
18	Oscar Campos	Your Loan In The Valley	Granada Hills, CA	226
19	Natalie Navarro	Wells Fargo Home Mortgage	Tempe, AZ	226
20	Adriana Hernandez	Wells Fargo Home Mortgage	Sparks, NV	222
21	Saul Pinela	Neighborhood Loans, Inc.	Lombard, IL	216
22	Michelle Leon	Wells Fargo Home Mortgage	Des Moines, IA	215
23	Benjamin Herrera	Wells Fargo Home Mortgage	Des Moines, IA	214
24	Jose Rincon	imortgage	Lisle, IL	206
25	Angie Cansler	Kings Mortgage Services, Inc.	Hanford, CA	202
26	Jaime Yepes	Movement Mortgage, LLC	Brandon, FL	202
27	Brenda C. Chafino-Garcia	Wells Fargo Home Mortgage	Tempe, AZ	196
28	Miguel Dominguez	Guaranteed Rate, Inc.	Birmingham, MI	195
29	Angelica Mata	Wells Fargo Home Mortgage	Woodland, CA	194
30	Diego Giraldo	Texas Bank Mortgage	Dallas, TX	193
31	Brian Griego	Wells Fargo Home Mortgage	Los Gatos, CA	191
32	Ramon Tamayo, Jr.	Wells Fargo Home Mortgage	Tempe, AZ	187
33	Rodrigo Ayala	Quicken Loans	Scottsdale, AZ	183
34	Melissa Guerra	imortgage	Lisle, IL	181
35	Frank Garcia	Quicken Loans	Scottsdale, AZ	180
36	Pablo Estrada	Country Club Mortgage	Fresno, CA	180
37	Alfonso Delgadillo	Point Mortgage	Chula Vista, CA	177
38	Dwight Marroquin	Wells Fargo Home Mortgage	Chicago, IL	175
39	Rudy Benitez	AnnieMac Home Mortgage	Casa Grande, AZ	175
40	Edras M. Perez Telon	Wells Fargo Home Mortgage	Minneapolis, MN	174
41	Zacarias Cervantes	US Bank	Pasadena, CA	172
42	Monet Estrellado	New American Funding	Tustin, CA	172



TOP 250 LATINO 43 - 84 MORTGAGE ORIGINATORS

RANK	NAME	COMPANY	LOCATION	CLOSED
43	Dina Garcia Pierson	Supreme Lending	Dallas, TX	172
44	Dalia Diaz	Citi	O'Fallon, MO	170
45	Chris Roberts	Regions Mortgage	Raleigh, NC	167
46	Jay Rodriguez	New American Funding	Tustin, CA	166
47	Carlos Mendoza	Wells Fargo Home Mortgage	Tempe, AZ	163
48	Ronald Ramirez	Wells Fargo Home Mortgage	Charlotte, NC	162
49	Christina N. Flores	Wells Fargo Home Mortgage	Vacaville, CA	159
50	Stephen Sepulveda	New American Funding	Tustin, CA	158
51	Tania Guzman	New American Funding	Tustin, CA	157
52	Jonathan M. Tucker	Wells Fargo Home Mortgage	Encinitas, CA	155
53	Joella Benson	Town Square Financial	Plano, TX	154
54	Joseph C. Berrios	Wells Fargo Home Mortgage	Chicago, IL	153
55	Daniel Estrada	New American Funding	Bakersfield, CA	153
56	Monica Reyes-Aguilar	Wells Fargo Home Mortgage	Fresno, CA	153
57	Nicholas Herrera	Wells Fargo Home Mortgage	Des Moines, IA	151
58	Robert Gonzalez	New American Funding	Tustin, CA	149
59	Andrew Pasillas	New American Funding	Tustin, CA	149
60	Andrea Robinson Bours	Quicken Loans	Scottsdale, AZ	149
61	Christopher Gonzalez	Wells Fargo Home Mortgage	Charlotte, NC	149
62	James R. McMillan	Wells Fargo Home Mortgage	Pismo Beach, CA	148
63	Jorge Flores	Neighborhood Loans, Inc.	Lombard, IL	147
64	Steven Hernandez	Wells Fargo Home Mortgage	Salem, OR	147
65	Louis Fajardo	Wells Fargo Home Mortgage	San Diego, CA	146
66	Frank Figueroa	Regions Mortgage	Miami, FL	146
67	Camilo Rodriguez	The Federal Savings Bank	Chicago, IL	145
68	Rosy M. King	Wells Fargo Home Mortgage	Dallas, TX	143
69	Jessica M. Portillo	Wells Fargo Home Mortgage	Tracy, CA	142
70	Miguel Mouriz	New American Funding	Orlando, FL	142
71	Andrew Quezada	Premier Funding Team DBA Prime Equity Mortgage	West Covina, CA	141
72	Norma Morales	Homestreet Bank	Glendora, CA	140
73	James Coca II	Wells Fargo Home Mortgage	Fort Collins, CO	140
74	Guillermo Fernando Leon	Wells Fargo Home Mortgage	Tempe, AZ	140
75	Justin Casares	New American Funding	Tustin, CA	139
76	Karla Patino	Wells Fargo Home Mortgage	Encinitas, CA	139
77	Larry G. Herrera	Wells Fargo Home Mortgage	Tempe, AZ	138
78	Roberto Acuña	Security Home Mortgage	Orem, UT	137
79	David Gleiberman II	Wells Fargo Home Mortgage	El Segundo, CA	136
80	Anna Lucia Medina	Wells Fargo Home Mortgage	Woodland, CA	136
81	Alex Garza	Freedom Mortgage	Riverside, CA	135
82	Ariel Gutierrez	Wells Fargo Home Mortgage	Charlotte, NC	134
83	Dennis Tureson	Wells Fargo Home Mortgage	Maple Grove, MN	133
84	Joanna Sandoval	Wells Fargo Home Mortgage	Watsonville, CA	132



NOTABLE ORIGINATORS

#I

Carlos Larrazabal

518 MORTGAGES CLOSED

WashingtonFirst Mortgage Fairfax, VA

Carlos Larrazabal considers it an honor to be able to serve his local Hispanic community through the course of his career in mortgage finance. His dedication to clients has earned him the trust of the local real estate community and through this he is able to assist hundreds of families with mortgage and homeownership counseling every year. In addition, Carlos gives back to his community as an active member of his church.





#38

Dwight Marroquin

175 MORTGAGES

Wells Fargo Home Mortgage Chicago, IL

A consistent top producer in Chicago, Dwight Marroquin is dedicated to serving his customers and partners. He has earned Wells Fargo's prestigious Leaders Club status the last three years in a row. Dwight has actively volunteered since his teenage years, most recently as a member of a non-profit group that provides family and professional support to low-to-moderate income Latino families.

#123

Gabriela Rodriguez

112 MORTGAGES CLOSED

First Community Mortgage El Paso, TX

In a short period of time, Gabriela Rodriguez has established a reputation as one of the leading loan officers in her region. She is committed to her community and her clients, whether providing a smooth experience for borrowers or volunteering and participating in local events. A graduate from the Texas REALTORS® Leadership Program, Gabriela has been recognized for the third year in a row as a top TSAHC lender.





TOP 250 LATINO 85 - 126 MORTGAGE ORIGINATORS

RANK	NAME	COMPANY	LOCATION	CLOSED
85	Eduardo Emilio Gomez Campos	Wells Fargo Home Mortgage	Tempe, AZ	132
86	Adriana Holcomb	Wells Fargo Home Mortgage	Austin, TX	129
87	Erica M. Portillo	Wells Fargo Home Mortgage	Manteca, CA	128
88	Mario Murillo-Estrada	Quicken Loans	Scottsdale, AZ	128
89	Jonathan Saucedo	Wells Fargo Home Mortgage	Tempe, AZ	128
90	Ana Tolentino	First Home Mortgage	Fairfax, VA	127
91	Isai Guerrero-Ramirez	Quicken Loans	Scottsdale, AZ	127
92	Joe Casuto	Quicken Loans	Scottsdale, AZ	127
93	Liliana Riquer	Bay Equity Home Loans	San Diego, CA	126
94	Neil Orozco	New American Funding	Tustin, CA	126
95	Ludby D. Garcia	Wells Fargo Home Mortgage	Henderson, NV	126
96	Jose A. Gonzalez	Wells Fargo Home Mortgage	San Antonio, TX	124
97	Geronimo Casas	Wells Fargo Home Mortgage	Tempe, AZ	124
98	Jo Jones	Supreme Lending	Delray Beach, FL	124
99	Rene Alvarez	Highland Loan Source	Houston, TX	122
100	Christopher Henry Gonzales	Wells Fargo Home Mortgage	Rio Rancho, NM	121
101	Nick Gonchar	Wells Fargo Home Mortgage	Brea, CA	119
102	Gustavo Barroso, Jr.	Wells Fargo Home Mortgage	Minneapolis, MN	119
103	Cesar A. Restrepo	Wells Fargo Home Mortgage	Covina, CA	119
104	Gabriel Garcia	New American Funding	Tustin, CA	117
105	Rodney Pinon	Wells Fargo Home Mortgage	Yakima, WA	117
106	Marcos Moreno	All Western Mortgage	Scottsdale, AZ	117
107	Rob Ramirez	Wells Fargo Home Mortgage	Manhattan Beach, CA	116
108	Michelangelo Manco	Wells Fargo Home Mortgage	Stamford, CT	116
109	Chris Gonzalez	Envoy Mortgage	Baldwin, NY	116
110	Mark A. Franco	Wells Fargo Home Mortgage	Minneapolis, MN	116
111	Carlos Hernandez	Seckel Capital	Newtown, PA	116
112	Laura Cuevas-Hernandez	Citi	O'Fallon, MO	116
113	Jose M. Padilla	Wells Fargo Home Mortgage	Granada Hills, CA	115
114	Jeorge Alexander Altagracia Yunes	Wells Fargo Home Mortgage	Marlton, NJ	115
115	Genelle Sierra Cox	Wells Fargo Home Mortgage	Folsom, CA	114
116	Ernesto Alcaraz	Eagle Home Mortgage	Warrenville, IL	114
117	Mariela A. Moreno	Wells Fargo Home Mortgage	Oakland, CA	113
118	Romel Meza	New American Funding	Tustin, CA	113
119	Denise Gonzalez	Wells Fargo Home Mortgage	Ontario, CA	113
120	Albert Franco	Wells Fargo Home Mortgage	Pinellas Park, FL	113
121	Nina Carpenter	Peoples Mortgage Company	Mesa, AZ	112
122	Frank Perez	Supreme Lending	Las Vegas, NV	112
123	Gabriela Rodriguez	First Community Mortgage	El Paso, TX	112
124	Julia Adame	Bay Equity Home Loans	Oklahoma City, OK	112
125	Ixsael Ugarte	Quicken Loans	Scottsdale, AZ	111
126	David Allen	Wells Fargo Home Mortgage	Camp Hill, PA	111



TOP 250 LATINO 127 - 168 MORTGAGE ORIGINATORS

RANK	NAME	COMPANY	LOCATION	CLOSED
127	Eric Hasanoff	Golden Empire Mortgage, Inc.	Chino, CA	110
128	Shirley Vega	Alterra Home Loans	Alpharetta, GA	109
129	Victor Romero	Santa Cruz Home Finance	Santa Cruz, CA	108
130	Dalia Lemus	New American Funding	Downey, CA	108
131	Carlos Iglesia	Wells Fargo Home Mortgage	East Brunswick, NJ	108
132	Wesley L. Porter	Wells Fargo Home Mortgage	Commerce City, CO	108
133	Eddie Cristerna	Fairway Independent Mortgage Corporation	Chandler, AZ	108
134	Ana Kennedy	BBVA Compass	San Antonio, TX	107
135	Gilbert Urbina	Citi	Torrance, CA	107
136	Jose Flores	Quicken Loans	Detroit, MI	107
137	Fernando Arboleda	New American Funding	Sherman Oaks, CA	106
138	Marcos Sanchez	Embrace Home Loans	Sandy Spring, MD	106
139	Myrna Y. Rivera	Wells Fargo Home Mortgage	Chula Vista, CA	104
140	Jaime Tapia	Alterra Home Loans	Northridge, CA	104
141	Silvia Rivas	SunTrust Mortgage	Greenbelt, MD	104
142	Nicolas Garazo	Quicken Loans	Detroit, MI	104
143	Juan Arce	Wells Fargo Home Mortgage	Tempe, AZ	104
144	Jeffrey M. Olech	Wells Fargo Home Mortgage	Bozeman, MT	103
145	Michael Luna	New American Funding	Tustin, CA	103
146	Cecilia Hernandez	New American Funding	Tustin, CA	103
147	Mayra Delgado	Wells Fargo Home Mortgage	Fresno, CA	103
148	Rafael Montano	Quicken Loans	Detroit, MI	103
149	KJ Margolis	Wells Fargo Home Mortgage	Westlake Village, CA	102
150	Jeremy Duran	New American Funding	Tustin, CA	102
151	Delia Murillo	Wells Fargo Home Mortgage	Ontario, CA	102
152	Oscar Reto	PrimeLending	Charlotte, NC	101
153	Walter Jacobo	New American Funding	Tustin, CA	100
154	Eric Armendariz	Supreme Lending - Armendariz Group	Dallas, TX	100
155	Pedro A. Ramirez	Wells Fargo Home Mortgage	Tempe, AZ	100
156	David Rodriguez	Wells Fargo Home Mortgage	Laredo, TX	100
157	Eric C. Sevilla	Wells Fargo Home Mortgage	Pleasanton, CA	99
158	Teresa Del Rosario	New American Funding	Tustin, CA	99
159	Alejandro Feliciano	Wells Fargo Home Mortgage	Maitland, FL	99
160	Ana Ortiz	Regions Mortgage	Dalton, GA	99
161	Joe Soto	Guaranteed Rate, Inc.	Irvine, CA	98
162	David Martinez	New American Funding	Tustin, CA	98
163	Hector Casales	New American Funding	Tustin, CA	98
164	Daniel Flores	New American Funding	Tustin, CA	98
165	Jacob O. Driscoll	Wells Fargo Home Mortgage	San Francisco, CA	97
166	Jennifer Gill	Regions Mortgage	San Antonio, TX	97
167	Arturo Pradera	Alterra Home Loans	Las Vegas, NV	97
168	Gale Jhaommny Lage	Wells Fargo Home Mortgage	Fayetteville, NC	97



NOTABLE ORIGINATORS



#136

Jose Flores

107 MORTGAGES

Quicken Loans Detroit, MI

In his current role as a mortgage banker at Quicken Loans, Jose Flores specializes in purchase and refinance transactions. His goal with every client is to lead them to the right decision with certainty and to educate them on the home buying process. He assists clients to customized financial solutions by redesigning their finances and refinancing mortgages. As a team captain, he specializes in bilingual clients and multicultural markets.

#167

Arturo Pradera

97 MORTGAGES

Alterra Home Loans Las Vegas, NV

Arturo Pradera entered the mortgage industry at the most turbulent of times, during the real estate crash of 2008. His goal was to do what he could to bring trust back to the mortgage industry by helping people achieve their dream of homeownership. He makes a point to go to his client's closings to be by their side in order to answer any questions they may have. Through his efforts, he has been recognized as a top producer in his company year after year.





#192

Johan Matus

91 MORTGAGES CLOSED

Bay Equity Home Loans Commerce, CA

A go-getter on a mission, Johan Matus has never been one to sit behind a desk and wait for business to come to him. He has made it a part of his business practice to go out into the field to build successful referral partner relationships where he can work strongly with a team of like-minded professionals. He spends his time at open houses in his community, introducing himself to agents and prospective clients. Through this method, he has built meaningful connections necessary to sustain his business.

#216

Ivette Bierly

87 MORTGAGES

New American Funding Tustin, CA

Ivette Bierly is a proud servant in the Latino community in Tustin, California. She has made it her personal commitment to elevate the community by assisting in giving access to wealth via homeownership. An engaged citizen, Ivette volunteers her time at non-profit events that aim to uplift and enhance the opportunities available to Latinos. Her personal mission is to get as many Hispanics as possible into their own homes.





TOP 250 LATINO 169-210 MORTGAGE ORIGINATORS

RANK	NAME	COMPANY	LOCATION	CLOSED
169	Lisa Tavarez	Wells Fargo Home Mortgage	New Windsor, NY	96
170	Luis Hernandez	New American Funding	Oak Brook, IL	96
171	Gabriel O. Delvalle	Wells Fargo Home Mortgage	Charlotte, NC	96
172	Christina Arias	PrimeLending	Dallas, TX	96
173	David Rodriguez	Citi	New York, NY	95
174	Pamela M. Mullen	Wells Fargo Home Mortgage	Boulder, CO	95
175	Antonia Luna	Wells Fargo Home Mortgage	Torrance, CA	95
176	Alex De La Cerda	Eagle Home Mortgage	Warrenville, IL	95
177	David Lee Cooper	Wells Fargo Home Mortgage	Charlotte, NC	95
178	Juan Gallo III	Wells Fargo Home Mortgage	Wichita, KS	95
179	Gilbert R. Mora	Wells Fargo Home Mortgage	San Francisco, CA	94
180	Christine Curiale	Wells Fargo Home Mortgage	Southampton, NY	94
181	Irene Raigoza	Residential Bancorp	Rancho Cucamonga, CA	94
182	Michael Cook	Alterra Home Loans	Las Vegas, NV	94
183	Juan C. Herrera	Wells Fargo Home Mortgage	Ontario, CA	94
184	Al Perez	Jersey Mortgage Company	Cranford, NJ	94
185	Lisa Amato	New American Funding	Tustin, CA	94
186	Jaqueline McAllister	Wells Fargo Home Mortgage	Goodyear, AZ	94
187	Ben Padilla	Wells Fargo Home Mortgage	Vallejo, CA	93
188	Anthony Pien	Alterra Home Loans	Las Vegas, NV	93
189	Sergio Moncada	Quicken Loans	Detroit, MI	93
190	Gloria Mirazo Gregor	Wells Fargo Home Mortgage	Sacramento, CA	92
191	Alexandro Carranza	US Bank	Pasadena, CA	91
192	Johan Matus	Bay Equity Home Loans	Commerce, CA	91
193	Fernando Gonzalo Arboleda, Jr.	Wells Fargo Home Mortgage	Encino, CA	91
194	Dino Callegari	Wells Fargo Home Mortgage	Paramus, NJ	91
195	David Gonzales	Wells Fargo Home Mortgage	Modesto, CA	91
196	Maria Correa	The Federal Savings Bank	Chicago, IL	91
197	Michael A. Cantu	Wells Fargo Home Mortgage	San Antonio, TX	91
198	Luis Correa	Alterra Home Loans	Norcross, GA	91
199	Jennifer Caro	New American Funding	Las Vegas, NV	91
200	Veronica Huizar	Wells Fargo Home Mortgage	Oxnard, CA	90
201	Juan Torres	Wells Fargo Home Mortgage	Hoboken, NJ	90
202	Sindee Villasana	Wells Fargo Home Mortgage	Redlands, CA	90
203	Jose Ricardo Guadarrama	Wells Fargo Home Mortgage	Portland, OR	90
204	Abigail Estrada	Peoples Mortgage Company	Phoenix, AZ	89
205	Blake Daniel Carrillo	Wells Fargo Home Mortgage	Richmond, VA	89
206	Jose Rodriguez	Quicken Loans	Scottsdale, AZ	89
207	Frank Michael Esposito, Jr.	Wells Fargo Home Mortgage	Los Gatos, CA	88
208	Aaron Armando Coello	Wells Fargo Home Mortgage	Corona, CA	88
209	Jason Anthony Concepcion	Wells Fargo Home Mortgage	Miami, FL	88
210	Danny Trujillo Calderon	Wells Fargo Home Mortgage	Salinas, CA	88



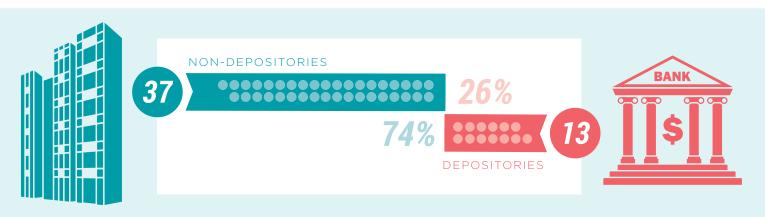
TOP 250 LATINO 211-250 MORTGAGE ORIGINATORS

RANK	NAME	COMPANY	LOCATION	CLOSED
211	Alberto Guzman	New American Funding	El Paso, TX	88
212	Tom Lebron	Alterra Home Loans	Mission Hills, CA	87
213	Cesar Del Collado	Regions Mortgage	Miami, FL	87
214	Claudia Gutierrez	Citi	O'Fallon, MO	87
215	Marta Tataje	SunTrust Mortgage	Charlotte, NC	87
216	Ivette Bierly	New American Funding	Tustin, CA	87
217	Michael P. Roman	Wells Fargo Home Mortgage	Bozeman, MT	86
218	Maryann Estrada	BBVA Compass	Tucson, AZ	86
219	Patrick Roman	New American Funding	Tustin, CA	86
220	Michael Gonzalez	Wells Fargo Home Mortgage	Long Beach, CA	86
221	Fernando Simon Urbina	Wells Fargo Home Mortgage	Wayzata, MN	86
222	Lorraine M. Griffith	Wells Fargo Home Mortgage	Delta, CO	86
223	Isaias Trankie Tiscareno	Wells Fargo Home Mortgage	Fresno, CA	86
224	Daniel Ray Gonzalez	Wells Fargo Home Mortgage	Sacramento, CA	85
225	Geronimo Mendoza	Wells Fargo Home Mortgage	Charlotte, NC	85
226	Christa Martinez	Golden Empire Mortgage, Inc. DBA Signature Home Lending	Bakersfield, CA	85
227	Juan Sanchez	Citi	Los Altos, CA	84
228	Elisa Flores	Wells Fargo Home Mortgage	Fremont, CA	84
229	Jose L. Jaime	Wells Fargo Home Mortgage	Santa Maria, CA	84
230	Derby Del Valle	Wells Fargo Home Mortgage	Corona, CA	84
231	Richard Campos	Wells Fargo Home Mortgage	Bakersfield, CA	84
232	Karina Mejia	Alterra Home Loans	Duluth, GA	84
233	Thancy Karem Camacho	Wells Fargo Home Mortgage	Milpitas, CA	83
234	Pedro A. Chavez	Wells Fargo Home Mortgage	Oxnard, CA	83
235	Glamiris Sosa	Wells Fargo Home Mortgage	Fort Lauderdale, FL	83
236	Oscar E. Girod	Wells Fargo Home Mortgage	Altamonte Springs, FL	83
237	Miguel Mendoza	Standard Bank And Trust	Chicago, IL	83
238	Leonard Briones	Golden Empire Mortgage, DBA Pacific Funding Group	Brentwood, CA	82
239	Gabriel Ibarra	Wells Fargo Home Mortgage	Tracy, CA	82
240	Noah Solis	Alterra Home Loans	Fresno, CA	82
241	Art Esparza	Golden Empire Mortgage, Inc. DBA Mortgage Connection	Bakersfield, CA	82
242	Dakota Friesth	Wells Fargo Home Mortgage	Des Moines, IA	82
243	Robert Lomelin	Wells Fargo Home Mortgage	San Mateo, CA	81
244	Linda Mejia	Wells Fargo Home Mortgage	Alhambra, CA	81
245	Daniel Jara	HomeStart Capital	Bellaire, TX	81
246	Lilia R. Sanchez	Wells Fargo Home Mortgage	Santa Maria, CA	81
247	Roman Dominguez Juarez	Quicken Loans	Scottsdale, AZ	81
248	John Salazar	Wells Fargo Home Mortgage	Paramus, NJ	80
249	Alejandro Diaz Ibarra	Wells Fargo Home Mortgage	Upland, CA	80
250	Francisco Molinari	Alterra Home Loans	Bakersfield CA	80

TOTAL NUMBER OF COMPANIES THAT SUBMITTED NOMINATIONS



DEPOSITORIES VS. NON-DEPOSITORIES ON THE LIST





TOP 100 LATINO MORTGAGE ORIGINATORS FROM NON-DEPOSITORY LENDERS 1 - 25

RANK NAME COMPANY LOCATION CLOSED Carlos Larrazabal WashingtonFirst Mortgage Fairfax, VA Manuel Corral Golden Empire Mortgage, Inc. Pomona, CA Crosscountry Mortgage Rodrigo Ballon San Diego, CA 285 Guild Mortgage Reno, NV Jorge Montoya Tom Ramirez New American Funding Downey, CA Oscar Valenzuela Homeside Financial Fairfax, VA 274 Nancy Mota Castillo Kings Mortgage Services, Inc. Visalia, CA Franky Bonilla Churchill Mortgage Houston, TX Your Loan In The Valley Granada Hills, CA Oscar Campos Saul Pinela Neighborhood Loans, Inc. Lombard, IL Jose Rincon imortgage Lisle. IL Kings Mortgage Services, Inc. Hanford, CA Angie Cansler Movement Mortgage, LLC Brandon, FL Jaime Yepes Miguel Dominguez Guaranteed Rate, Inc. Birmingham, MI **Ouicken Loans** Rodrigo Ayala Scottsdale, AZ Melissa Guerra Lisle, IL imortgage Scottsdale, AZ Frank Garcia Quicken Loans Pablo Estrada Country Club Mortgage Fresno, CA Chula Vista, CA Alfonso Delgadillo Point Mortgage Rudy Benitez Casa Grande, AZ AnnieMac Home Mortgage Monet Estrellado New American Funding Tustin, CA 22 Dina Garcia Pierson Supreme Lending Dallas, TX 23 Jay Rodriguez New American Funding Tustin, CA 24 Stephen Sepulveda New American Funding Tustin, CA 25 Tania Guzman New American Funding Tustin, CA



TOP 100 LATINO MORTGAGE ORIGINATORS FROM NON-DEPOSITORY LENDERS 26 - 50

RANK	NAME	COMPANY	LOCATION	CLOSED
26	Joella Benson	Town Square Financial	Plano, TX	154
27	Daniel Estrada	New American Funding	Bakersfield, CA	153
28	Robert Gonzalez	New American Funding	Tustin, CA	149
29	Andrew Pasillas	New American Funding	Tustin, CA	149
30	Andrea Robinson Bours	Quicken Loans	Scottsdale, AZ	149
31	Jorge Flores	Neighborhood Loans, Inc.	Lombard, IL	147
32	Miguel Mouriz	New American Funding	Orlando, FL	142
33	Andrew Quezada	Premier Funding Team DBA Prime Equity Mortgage	West Covina, CA	141
34	Justin Casares	New American Funding	Tustin, CA	139
35	Roberto Acuña	Security Home Mortgage	Orem, UT	137
36	Alex Garza	Freedom Mortgage	Riverside, CA	135
37	Mario Murillo-Estrada	Quicken Loans	Scottsdale, AZ	128
38	Ana Tolentino	First Home Mortgage	Fairfax, VA	127
39	Isai Guerrero-Ramirez	Quicken Loans	Scottsdale, AZ	127
40	Joe Casuto	Quicken Loans	Scottsdale, AZ	127
41	Liliana Riquer	Bay Equity Home Loans	San Diego, CA	126
42	Neil Orozco	New American Funding	Tustin, CA	126
43	Jo Jones	Supreme Lending	Delray Beach, FL	124
44	Gabriel Garcia	New American Funding	Tustin, CA	117
45	Marcos Moreno	All Western Mortgage	Scottsdale, AZ	117
46	Chris Gonzalez	Envoy Mortgage	Baldwin, NY	116
47	Carlos Hernandez	Seckel Capital	Newtown, PA	116
48	Ernesto Alcaraz	Eagle Home Mortgage	Warrenville, IL	114
49	Romel Meza	New American Funding	Tustin, CA	113
50	Nina Carpenter	Peoples Mortgage Company	Mesa, AZ	112



TOP 100 LATINO MORTGAGE ORIGINATORS FROM NON-DEPOSITORY LENDERS 51-75

RANK	NAME	COMPANY	LOCATION	CLOSED
51	Frank Perez	Supreme Lending	Las Vegas, NV	112
52	Gabriela Rodriguez	First Community Mortgage	El Paso, TX	112
53	Julia Adame	Bay Equity Home Loans	Oklahoma City, OK	112
54	Ixsael Ugarte	Quicken Loans	Scottsdale, AZ	111
55	Eric Hasanoff	Golden Empire Mortgage, Inc.	Chino, CA	110
56	Shirley Vega	Alterra Home Loans	Alpharetta, GA	109
57	Victor Romero	Santa Cruz Home Finance	Santa Cruz, CA	108
58	Dalia Lemus	New American Funding	Downey, CA	108
59	Eddie Cristerna	Fairway Independent Mortgage Corporation	Chandler, AZ	108
60	Jose Flores	Quicken Loans	Detroit, MI	107
61	Fernando Arboleda	New American Funding	Sherman Oaks, CA	106
62	Marcos Sanchez	Embrace Home Loans	Sandy Spring, MD	106
63	Jaime Tapia	Alterra Home Loans	Northridge, CA	104
64	Nicolas Garazo	Quicken Loans	Detroit, MI	104
65	Michael Luna	New American Funding	Tustin, CA	103
66	Cecilia Hernandez	New American Funding	Tustin, CA	103
67	Rafael Montano	Quicken Loans	Detroit, MI	103
68	Jeremy Duran	New American Funding	Tustin, CA	102
69	Walter Jacobo	New American Funding	Tustin, CA	100
70	Eric Armendariz	Supreme Lending - Armendariz Group	Dallas, TX	100
71	Teresa Del Rosario	New American Funding	Tustin, CA	99
72	Joe Soto	Guaranteed Rate, Inc.	Irvine, CA	98
73	David Martinez	New American Funding	Tustin, CA	98
74	Hector Casales	New American Funding	Tustin, CA	98
75	Daniel Flores	New American Funding	Tustin, CA	98



TOP 100 LATINO MORTGAGE ORIGINATORS FROM NON-DEPOSITORY LENDERS 76 - 100

RANK	NAME	COMPANY	LOCATION	CLOSED
76	Arturo Pradera	Alterra Home Loans	Las Vegas, NV	97
77	Luis Hernandez	New American Funding	Oak Brook, IL	96
78	Alex De La Cerda	Eagle Home Mortgage	Warrenville, IL	95
79	Irene Raigoza	Residential Bancorp	Rancho Cucamonga, CA	94
80	Michael Cook	Alterra Home Loans	Las Vegas, NV	94
81	Al Perez	Jersey Mortgage Company	Cranford, NJ	94
82	Lisa Amato	New American Funding	Tustin, CA	94
83	Anthony Pien	Alterra Home Loans	Las Vegas, NV	93
84	Sergio Moncada	Quicken Loans	Detroit, MI	93
85	Johan Matus	Bay Equity Home Loans	Commerce, CA	91
86	Luis Correa	Alterra Home Loans	Norcross, GA	91
87	Jennifer Caro	New American Funding	Las Vegas, NV	91
88	Abigail Estrada	Peoples Mortgage Company	Phoenix, AZ	89
89	Jose Rodriguez	Quicken Loans	Scottsdale, AZ	89
90	Alberto Guzman	New American Funding	El Paso, TX	88
91	Tom Lebron	Alterra Home Loans	Mission Hills, CA	87
92	Ivette Bierly	New American Funding	Tustin, CA	87
93	Patrick Roman	New American Funding	Tustin, CA	86
94	Christa Martinez	Golden Empire Mortgage, Inc. DBA Signature Home Lending	Bakersfield, CA	85
95	Karina Mejia	Alterra Home Loans	Duluth, GA	84
96	Leonard Briones	Golden Empire Mortgage, DBA Pacific Funding Group	Brentwood, CA	82
97	Noah Solis	Alterra Home Loans	Fresno, CA	82
98	Art Esparza	Golden Empire Mortgage, Inc. DBA Mortgage Connection	Bakersfield, CA	82
99	Daniel Jara	HomeStart Capital	Bellaire, TX	81
100	Roman Dominguez Juarez	Quicken Loans	Scottsdale, AZ	81

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LATINO MORTGAGE ORIGINATORS

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