



The Real Deal with Mike and Tom Ferry

DAY 1: THU, JULY 25

10:00 AM – 10:15 AM

Introduction

Speaker: Armando Tam, SVP, Chapter Development, NAHREP

10:15 AM – 11:15 AM

Mike Ferry Keynote Address

Why List Property vs. Work With Buyers

11:15 AM – 12:30 PM

Mike Ferry's Top Producing Panel with Q&A

Moderator: Mike Ferry, Real Estate Coach

Panelists: Erika Carrasco, Intero Real Estate Services
Angel Garcia, The Garcia Team, Park Regency Realty
Ed Kaminsky, Strand Hill Christie's International Real Estate
Jim Sandoval, Jim Sandoval Group, Park Regency Realty
Neal Weichel, Santa Clarita Real Estate, RE/MAX of Valencia

12:30 PM – 1:30 PM

Lunch Break

1:30 PM – 2:30 PM

Tom Ferry Keynote Address

How to Out-Market and Out-Position the Competition!

2:30 PM – 3:45 PM

Tom Ferry's Top Producing Panel with Q&A

Moderator: Tom Ferry, Real Estate Coach

Panelists: Steven Amaya, AG Amaya Group Real Estate
Monica Carr, Monica Carr Real Estate Group,
Coldwell Banker Residential Mortgage
Chris Kwon, Compass Real Estate
Eileen Rivera, The Rivera Group, G.E. Dean & Associates

3:45 PM – 4:30 PM

NAHREP National Convention Update

Speakers: Gary Acosta, NAHREP Co-Founder & CEO
David Acosta, 2019 NAHREP President

4:30 PM – 6:00 PM

VIP Reception with Mike and Tom Ferry

Ticketed Item

DAY 2: FRI, JULY 26

9:00 AM – 9:40 AM

Fireside Chat with Mike and Tom Ferry

Moderator: Juan Martinez, Century 21 Americana

9:50 AM – 10:50 AM

Flipping for Profit

Speaker: Andy Dane Carter, The Andy Dane Carter Show

11:00 AM – 12:00 PM

NAHREP "Top 250" Panel

Moderator: Juan Martinez, Century 21 Americana

Panelists: David Acosta, 2019 NAHREP President
Nora Aguirre, Century 21 Americana Nora Aguirre Team
AT Almeida, Century 21 Alicia Trevino REALTORS®

12:00 PM – 12:15 PM

Closing Comments

Speaker: David Acosta, 2019 NAHREP President