

2012



**NAHREP**  
LATINO REAL ESTATE AGENTS

**TOP 250**

A REPORT BY THE NATIONAL ASSOCIATION OF HISPANIC REAL ESTATE PROFESSIONALS®

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## METHODOLOGY

The listing of the Top 250 Latino Real Estate Agents in America is compiled through broker affirmed self-nominations and through NAHREP's search of MLS records in key markets with a concentration of Hispanics. Sales production data is representative of the 2011 calendar year. Ethnic background is confirmed through a combination of independent research and self-attestation.

Annual transactions range from 33 to 584 transactions during the 2011 calendar year. Production data was reviewed for more than 10,000 agents across all markets.

RANK	NAME	COMPANY	LOCATION	TOTAL
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1	Juan Martinez	Century 21 Martinez & Associates	Las Vegas, NV	584
2	Gail Buck	Gail Buck Realty	Scottsdale, AZ	516
3	David Acosta	ERA Sellers Buyers & Associates	El Paso, TX	487
4	Leo Pareja	Keller Williams Realty, Inc.	Reston, VA	469
5	Nathan Martinez	RE/MAX Professionals	Glendale, AZ	452
6	Marty Rodriguez	Century 21 Marty Rodriguez	Glendora, CA	406
7	Jason Laos	JK Realty	Gilbert, AZ	391
8	Chris & Natascha Tello	Keller Williams Realty	Hollywood, FL	348
9	Daisy Lopez-Cid	Re/Max Premier Properties	Kissimmee, FL	337
10	Art Acosta	Era Regency Realtors	Chino, CA	327
11	Victor Vidales	RE/MAX New Heights Realty	Ahwatukee, AZ	324
12	Joe Davalos	Century 21 United - Davalos	San Antonio, TX	317
13	Jose Fente	Tropical Realty, Inc.	Miami Lakes, FL	312
14	Eddie Blanco	5 Diamond Management & Real Estate, LLC	Miami Lakes, FL	304
15	Noah Herrera	Platinum R.E. Professionals	Las Vegas, NV	302
16	Alicia Trevino	Century 21 Alicia Trevino Real	Dallas, TX	296
17	Cathleen Martinez	Pivotal Properties	Phoenix, AZ	258
18	Sarah Carmona	Dreams Realty	Reno, NV	255
19	Adrian Diaz	Liberty One Realty, Llc	Goodyear, AZ	248
20	Ray Duran	L.A. Real Estate Network, Inc.	Montebello, CA	234
21	J.J. Lopez	Century 21 Realty Masters	Montebello, CA	217
22	Alberto Hernandez	Starcrest Realty, LLC	Houston, TX	210
23	Victor Ibarra	Coldwell Banker Premier	Chula Vista, CA	208
24	Sue Gutierrez	Tucsonreo, LLC	Tucson, AZ	199
25	Robert Padron	RE/MAX Cityview	Chicago, Il	197
26	Olivia Pineda	Arizona Asset Realty	Litchfield Park, AZ	188
27	Lorena Briones	William Davis Realty	Dallas, TX	186
28	Omar Lopez	Cosmopolitan Real Estate Llc	Las Vegas, NV	179
29	Steven Cruz	Keller Williams Legacy	San Antonio, TX	178
30	Misael Vasquez	Century 21 Allstars	Pico Rivera, CA	175
31	Tony Avila	Pacific Sun Properties	Oceanside, CA	171
32	Teresa Palacios	Prudential Georgia Realty	Atlanta, GA	167
33	Michael Velasco	Realty Connection, Llc	Phoenix, AZ	162
34	Monica Vaca	Century 21 Real Estate Group	Houston, TX	158
35	Angie Borrás	Houses In San Antonio	San Antonio, TX	155
36	Chato Castillo	Pioneer 1 Realty	Dallas, TX	152
37	Gaspar Flores	Su Familia Real Estate	Chicago, Il	141
38	Juanita Gonzalez	CENTURY 21 APD Associates	El Paso, TX	139
39	Angel Aguilar	RE/MAX Platinum	Chicago, Il	138
40	Ruben Pena	TC Austin Residential Group	San Antonio, TX	138
41	Herlinda Sandoval	Keller Williams Realty	San Diego, CA	137
42	J.A. Pepe Fernandez	Fdez Realty Inc.	Dallas, TX	136
43	Marisa Barragan	Compass Realtors, Inc.	Chicago, Il	133
44	J. Matthew Gutierrez	Premier One Realty	Tucson, AZ	128
45	Jonathan Villalobos	Re/Max Eastside Brokers, Inc.	Bellevue, WA	127
46	Becky Garcia	Essential Properties, Inc.	Goodyear, AZ	123
47	Salvador Gallegos	Showcase Realty	Dallas, TX	121
48	Adriana Aleman	Florida Dreams Realty Group, Inc.	Ocoee, FL	120
49	Samuel Mendoza	Realty Enterprise	San Diego, CA	114
50	Susy Saldivar	Susy Saldivar Real Estate	Dallas, TX	114

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51	Eugene Lucero	Lucero Real Estate	Denver, CO	113
52	Felipe Carrillo	Kettley & Co, Realtors	Chicago, IL	112
53	Marty Martinez	Real Estate Executives	Dallas, TX	112
54	Armando Tam	AT Realty Group	Concord, CA	110
55	Reynalda Chavez	Donald Ray & Associates, Inc.	Cartersville, GA	106
56	Rosanna Benites	Pro-Formance Realty Concepts	Peoria, AZ	106
57	Victor Ferrer	Covenant Partners Realty	San Antonio, TX	106
58	Gregory Crespo	Century 21-Towne & Country	Mesa, AZ	105
59	Miguel Vazquez	Home Central Realty	South Gate, CA	104
60	Alex Macau	Keller Williams Realty Premier	Miami, FL	103
61	Paul Bermudez	Ultima Real Estate	Dallas, TX	103
62	Ricardo Acevedo	Century 21 King	Rancho Cucamonga, CA	101
63	Robert Little	Re/Max Advantage	Henderson, NV	100
64	Francisco Hernandez	Keller Williams Realty Biltmore Partners	Phoenix, AZ	99
65	David Figueroa	David Figueroa, Real Estate	Houston, TX	93
66	Ronald Martinez	Coldwell Banker Residential Brokerage	Atlanta, GA	92
67	Luis Mota	Century 21 Jordan-Link & Co.	Visalia, CA	90
68	Ruben Villarreal	RE/MAX Integrity	Houston, TX	89
69	Greg Nino	RE/MAX West Houston Professionals	Houston, TX	88
70	Ruben Lujan	Desert Gateway Realty	Surprise, AZ	87
71	Martin Barrera	Encore Realty Group	Las Vegas, NV	86
72	Mina Munoz	RE/MAX 2000	Chicago, IL	86
73	Sasha Cardenti	Prodigy Brokers, Inc.	Carlsbad, CA	85
74	Alejandro Cataneda	Prudential Idaho Homes & Properties	Twin Falls, ID	84
75	Sebastian Stofenmacher	Edgestone Real Estate	Los Angeles, CA	84
76	Roger Ayala	RE/MAX Affiliates Realty	Las Vegas, NV	83
77	Arcenio Salinas	Crosstown Realty	Chicago, IL	81
78	Maria Castillo	Era Mi Casa Real Estate	Chicago, IL	81
79	Martha Corral	Century 21 Pro-Team	Chicago, IL	80
80	Leo Lopez	State Banc Real Estate Brokerage, Inc.	Chicago, IL	79
81	Pablo Covarrubias	United Realty Group	Las Vegas, NV	79
82	Javier Zapien	Platinum Realty Executives	San Diego, CA	78
83	Josephina Fajardo	Del Sol Realty	San Fernando, CA	78
84	Angelica Suarez	RE/MAX Execs South Bay	Torrance, CA	77
85	Thomas R Rodriguez	Catalina Realty	Tucson, AZ	77
86	Maria Zuniga	Atlantic & Pacific Real Estate	Long Beach, CA	76
87	Alex Felix	RE/MAX Vip	Bell Gardens-Downey, CA	75
88	Cesar Quezada	Zada Realty	Riverside, CA	75
89	Julio Rivera	Oasis Company Realtors, LLC	San Antonio, TX	75
90	Mark Dimas	The Professional Group	Houston, TX	74
91	Roland Comejo	Keller Williams Heritage	San Antonio, TX	74
92	Angel & Pat Hernandez	Apb Real Estate	Whittier, CA	73
93	Jorge Garcia	Sueno Realty Group	Avondale, AZ	71
94	Mario Banuelos	Bella Vista Realty	Pasadena, CA	71
95	Jesus Montoy Esparza	City National Properties	Las Vegas, NV	70
96	Patricia Giron	Realty One Group, Inc	Las Vegas, NV	70
97	Peter Dominguez	Century 21 Pro-Team	Chicago, IL	70
98	Desari Herrera	J And F Associates	Gilbert, AZ	69
99	Marcella Quezada-Lopez	Petra Realty	Las Vegas, NV	69
100	Augie Baca	Century 21 Golden West Realty	Caldwell, ID	68

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101	Benjamin Ramirez	Desert Vision Realty	Las Vegas, NV	68
102	Mary Granados	Coldwell Banker Residential	Dallas, TX	68
103	David Robles	Keller Williams Realty Los Feliz	Los Angeles, CA	67
104	Omar Tejeda	New Vista Realty	San Diego, CA	67
105	Veronica Crego-Flores	5 Diamond Management & Real Estate, LLC	Ft. Lauderdale, FL	67
106	Karina Villasenor	Lenders Realty, Inc	San Diego, CA	66
107	Daniel Ruiz	Coldwell Banker First Premier	Ontario, CA	65
108	J.J. Martinez	Denmar Realty	Mesa, AZ	65
109	Leonel Robles	RE/MAX Partners	Corona, CA	65
110	Monica Rojas	RE/MAX 1St Choice	Houston, TX	65
111	PAZ CARRILLO	Boxer Property Management Corp.	Dallas, TX	65
112	Raul Pena	Cantera Realty	San Antonio, TX	65
113	Ricardo Garcia	Prestige Realty	Phoenix, AZ	65
114	Steven Padilla	Century 21 A Better Service	Downey, CA	65
115	Jay Martinez	Luxe Real Estate Group	Scottsdale, AZ	64
116	Maria Rodriguez	RE/MAX Partners	Chicago, Il	62
117	Ruth Reyes	Prudential California Realty	San Diego, CA	62
118	Mel Reyna	The Reyna Realty Group	Houston, TX	61
119	Andrea Saavedra	Gava Homes & Loans	Houston, TX	60
120	George Gusman	America'S Realty Group	Downey, CA	60
121	Gina Candelario	Kuper Sotheby'S Int'L Realty	San Antonio, TX	60
122	Carlos Salinas	Pav Realtors	Chicago, Il	59
123	Carmen Torres	Victorian Home Realty	Downey, CA	59
124	Joel Arredondo	RE/MAX 1St Source	Houston, TX	59
125	Manuel Lizarraga	Realpros Real Estate	Tucson, AZ	59
126	April Cooper	Alpine Realty	Alpine, UT	58
127	Cuper Quintana	Kettley & Co, Realtors	Chicago, Il	58
128	Mario Guzman	RE/MAX Real Estate Assoc.	Houston, TX	58
129	Carlos Aguilar	Axia Real Estate Group, Inc.	San Diego, CA	56
130	Paul Arroyo	Haines And Krieger	Las Vegas, NV	56
131	Rene Sorola	Keller Williams Realty Metropolitan	Houston, TX	56
132	Salvador Gonzalez	Era Mi Casa Real Estate	Chicago, Il	56
133	Sandra Rangel	RE/MAX North-San Antonio	San Antonio, TX	56
134	Jorge Guerrero	Jorge Guerrero	Dallas, TX	54
135	Peter Saavedra	Keller Williams Southern Arizona	Tucson, AZ	54
136	Simon Cruz	V.I.P. Real Estate, Ltd.	Chicago, Il	54
137	Elizabeth Soto	Legacy Trails Realty	Las Vegas, NV	53
138	Humberto Aguayo	Desert Vision Realty	Las Vegas, NV	53
139	Ruben Luna	A.Z. & Associates Real Estate Group	Glendale, AZ	53
140	Adolfo Paz	Benefit Realty	Long Beach, CA	52
141	Daniel Gomez	Coldwell Banker United, Realtors	Houston, TX	52
142	Daniel Vasquez	Platinum Asset Solutions	Temecula, CA	52
143	Paul Argueta	Real Estate Heaven	San Marino, CA	52
144	Raul Chavez	RE/MAX About Dallas	Dallas, TX	52
145	Rick Robles	Remax College Park Realty	Los Alamitos, CA	52
146	Sandra Flores	Ameri-Dream Realty	Las Vegas, NV	52
147	Sergio Rodriguez	Red Brick Realty, Llc	Mesa, AZ	52
148	Yvonna Chavez	Real Estate North Houston	Houston, TX	52
149	Basilio Jimenez	Baird & Warner	Chicago, Il	51
150	Hector Alvarado	Prudential California Uptown Realty	Whittier, CA	51

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151	Irma Soltero-Sparks	Century 21 C.Watson, Inc.	Fresno, CA	51
152	James Navarro	Simplyvegas	Las Vegas, NV	51
153	Javier Mendez	Keller Williams Realty Las Vegas	Las Vegas, NV	51
154	Ray Espinoza	Pro Team Realty	San Diego, CA	51
155	Jose Rodriguez	Exit Realty Platinum Group	Las Vegas, NV	50
156	Luz Maria Figueroa	Realpros Real Estate	Tucson, AZ	50
157	Luz Maria Sanchez	Prudential Americana Group	Las Vegas, NV	50
158	Susana Reyes	Desert Vision Realty	Las Vegas, NV	50
159	Alicia Ortiz	Real Estate Connection	Covina, CA	49
160	Christopher Rodriguez	Maximum Mtg & Real Estate, Inc	San Diego, CA	49
161	J Corrales	Us Home Realty	Phoenix, AZ	49
162	Joe Castillo	Era Mi Casa Real Estate	Chicago, Il	49
163	Jorge Delgado	Tanis Group Realty	Chicago, Il	49
164	Melissa Gutierrez	Western Direct Realty, Inc	San Diego, CA	49
165	Pedro Porcayo	Porcayo & Associates Realty	Chicago, Il	49
166	Sonia Moncayo	Propertyworks, Inc.	Long Beach, CA	49
167	Israel Ballesteros	RE/MAX Horizon	Chicago, Il	48
168	Margarita Felix	RE/MAX Advanced, Llc	Atlanta, GA	48
169	Sergio Felix	RE/MAX Advanced, Llc	Atlanta, GA	48
170	BRENDA NAVARRO	Keller Williams Realty	Dallas, TX	47
171	Erica Cisneros	Cisneros Real Estate Solutions	Dallas, TX	47
172	Jorge Mariscal	Pav Realtors	Chicago, Il	47
173	Luis Campoverde	RE/MAX Skyline	Chicago, Il	47
174	Norma Coronado	Welcome Home Realty	Avondale, AZ	47
175	Rodrigo Moreno	Real Estate Plus	Chandler, AZ	47
176	Terry Morga	D.R. Horton, Inc	Corona, CA	47
177	Fernando Trevino	RE/MAX Alamo Realty	San Antonio, TX	46
178	Gabriel S Tapia	Tierra Antigua Realty	Tucson, AZ	46
179	Gerardo Jerry Ascencio	San Fernando Realty, Inc/Mission Real Estate REO	San Fernando, CA	46
180	Gisela Galvan	RE/MAX Central	Las Vegas, NV	46
181	Joe Contreras	Karges Realty	Chicago, Il	46
182	Mario Carrillo	Kettley & Co, Realtors	Chicago, Il	46
183	Mario Romero	The Melcher Agency	Phoenix, AZ	46
184	Monica Moreno	Homesmart	Phoenix, AZ	46
185	Richard Rodriguez	Prudential Georgia Realty	Atlanta, GA	46
186	Roger Salazar	Omega Real Estate	Houston, TX	46
187	Ruben Ramirez	Clients First Realty, Llc	Phoenix, AZ	46
188	Enrique Campos	The Real Estate Plaza	Granada Hills, CA	45
189	Laura Solis	Presidential Realty Group	Hollywood, FL	45
190	Rafael Dagnesses	Quantum Realtors	Los Angeles, CA	45
191	Robert Martinez	Keller Williams Realty Atlanta Partners	Atlanta, GA	45
192	Araceli Corral	Arco Realty	Chicago, Il	44
193	Dario Medina	Redfin Corporation	Chicago, Il	44
194	Eduardo Manjarre	Century 21 1st American	Tucson, AZ	44
195	Hector Moreno	Coldwell Banker Wardley Re	Las Vegas, NV	44
196	Ivan Delgado	RE/MAX Hinet, Realtors	Dallas, TX	44
197	Joseph Sisneros	J.S. Real Estate, Llc	Scottsdale, AZ	44
198	Luz Gamez	Equity Realty Group, Llc	Tolleson, AZ	44
199	Rigoberto Garcia	Grinker & Garcia Real Estate	Chicago, Il	44
200	Vilma Flores	Calhomes Realty	Los Angeles, CA	44

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201	Yvette Tirado	Better Homes And Gardens	Las Vegas, NV	44
202	April Alva	Allison James Estates & Homes	San Diego, CA	43
203	Armando Cespedes	Weeks Realty & Investment Co. Michael Weeks	Houston, TX	43
204	Giovanni Carmona	Four Seasons Realty	Las Vegas, NV	43
205	Irma Capas	Keller Williams Realty	Modesto, CA	43
206	Jacqueline Valiente	Realty One Group, Inc	Las Vegas, NV	43
207	James Delagarza	First Premier Realty, Inc.	Dallas, TX	43
208	Luis Garza	Texas Real Estate & Co.	Houston, TX	43
209	Mario Negron	RE/MAX Prestige	Houston, TX	43
210	Missy Grimsinger	Century 21 Lee R.E.	Portland, TX	43
211	Patricia Villanueva	United Realty & Loans, Inc	San Diego, CA	43
212	Thelma Abitia	Realty One Group, Inc	Las Vegas, NV	43
213	Amelia Valdez	City Real Estate	Dallas, TX	42
214	Cesar Reinoso	Reinoso Properties	Glendale, CA	42
215	Ismael Betancourt	Century 21 Award	San Diego, CA	42
216	Josue Marquez	Eagle First Realty	Phoenix, AZ	42
217	Julio Saldana	Realty Plus	Anaheim, CA	42
218	Maria Guzman	RE/MAX Pearland	Houston, TX	42
219	Michael Ochoa	Keller Williams Realty	San Antonio, TX	42
220	Nestor M Davila	Tierra Antigua Realty	Tucson, AZ	42
221	Rebecca Hidalgo	Integrity All Star Realty, LLC	Chandler, AZ	42
222	Sonya Flores	Sd Red Door Realty	San Diego, CA	42
223	Tomas Gomez	RE/MAX Showcase	Chicago, Il	42
224	Victor Rodarte	Long Realty Company	Tucson, AZ	42
225	Carlos Chavez	Chavez & Assoc., Realtors	Houston, TX	41
226	Grisselle Martinez	Coldwell Banker Residential Brokerage	Hoboken, NJ	41
227	Sandra Cervantes	Century 21 Professionals	Irvine, CA	41
228	Gustavo Lopez	Coldwell Banker-Salt Lake Office	Salt Lake City, UT	41
229	Gloria Ulloa	RE/MAX 10	Chicago, Il	40
230	Jose Loeza	RE/MAX Pacific Properties	Lawndale, CA	40
231	Juan Lozano	Coldwell Banker -Pleasanton	Pleasanton, CA	40
232	JULIENNE MARTINEZ	New Horizons, Realtors	Dallas, TX	40
233	Lucio Bernal	Prudential California - Beverly Hills	Beverly Hills, CA	40
234	Marco Chaidez	The Force Realty	Las Vegas, NV	40
235	Martha Cazares	Caza Realty	Las Vegas, NV	40
236	Nick Maldonado	Casablanca Realty Group Inc	Las Vegas, NV	39
237	Vicente Delgadillo	Vk Realty Services	Las Vegas, NV	37
238	Richard Salinas	Century 21 M&M and Associates	Turlock, CA	36
239	Laura Bailey	Prince William Parkway	Woodbridge, VA	36
240	Luigui Corral	RE/MAX United	Chicago, Il	36
241	Martha Navarro	Homesmart	Phoenix, AZ	36
242	Ricardo Ruiz	Robinson & Associates Realty	Las Vegas, NV	36
243	Araceli Hernandez	Tri-Star Realty Llc	Las Vegas, NV	35
244	Frances Rosado	Coldwell Banker Residential Brokerage	Clifton, NJ	35
245	Juan Peralta	Panamerican Real Estate Inc	Chicago, Il	35
246	Martha Tarazona	Aspire Realty Group	Las Vegas, NV	35
247	Alice Granado	Sinmar Realty, Llc	MARICOPA-PINAL	34
248	Mary Baca	Desert Lights Realty	Las Vegas, NV	34
249	Ileana Galindo	Sovereign Realty	Las Vegas, NV	33
250	Lianna Alvarez	Prudential Americana Group	Las Vegas, NV	33

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