The Top 250 Latino Mortgage Originators Award is an annual report by the National Association of Hispanic Real Estate Professionals®️ (NAHREP®️) that recognizes the leading Latino mortgage originators in the U.S. as ranked by the number of mortgages they closed the previous calendar year. NAHREP is proud to recognize these top performing individuals for their contributions toward the association’s mission of sustainable Hispanic homeownership.

The Top 250 Latino Mortgage Originators Award was conceived in 2014 after the continued success of the Top 250 Latino Agents Award created a demand for recognition of success in other parts of the industry. This year, mortgage originators from across the country earned distinction as a Top 250 Latino Mortgage Originator from among over 600 mortgage originators nominated for the sixth annual award. The group of top producers represents a total of 36,47 closed mortgages and $10 billion in mortgage sales. New American Funding topped this year’s report, followed by LoanDepot and Wells Fargo Home Mortgage. The report includes lists recognizing the Top 100 from among the non-depository lenders nominated for the award and the Top 100 by volume.

The Top 250 Latino Mortgage Originators Award is a demonstration of the growing influence Latinos demonstrate in the industry both as a profession as well as in the volume of home buyers driven by the housing economy. Felicidades to the Top 250 and their continued success!

Join the conversation on social media and recognize their achievements as well as their Top 250 Latino Agent counterparts. Share comments using #Top250 on social media.

**METHODOLOGY**

The listing of the Top 250 Latino Mortgage Originators in America is compiled through a self-nomination process reflective of transactions closed during the 2019 calendar year. Once received, NAHREP reviews the nomination for accuracy and when necessary seeks validation of data submitted from the respective candidate’s company. This list represents both individual and team transactions. To be eligible, nominees are required to submit their number of closed mortgages to be ranked against other nominees. Nominations may be disqualified or modified where third party validation is not available or consistent. In instances where there is a tie based on number of mortgages closed, higher rank is given to originators with greater sales volume. Ethnic background is confirmed through self-attestation.

**TRANSACTIONS V. VOLUME**

- **Total Transactions**: 36,47
- **Average Transactions**: 146
- **Total Volume**: $10,015,594,079
- **Average Volume**: $39,602,558
“LIZY IS FROM NOGALES, ARIZONA. With over 16 years of mortgage industry experience, Lizy firmly believes that, ‘passion changes everything’. She is dedicated to proactive communication which helps give clients a smooth mortgage experience and business partners the tools and experience to grow their revenue. Her passion for clients, the process and business partners has set her apart from the competition.”

LIZY HOEFFER
981 TRANSACTIONS
CrossCountry Mortgage, LLC
Phoenix, Arizona

ALEX VARELA
458 TRANSACTIONS
PrimeLending, A PlainsCapital Company
Grapevine, TX

DAVID MEDRANO
367 TRANSACTIONS
UFCU Mortgage Services
Austin, TX

ALFREDO MADRID
361 TRANSACTIONS
Supreme Lending
Tulsa, OK

LUIZA BEDOYA
359 TRANSACTIONS
MSA Mortgage, LLC
Revere, MA

ARMANDO SANMIGUEL
357 TRANSACTIONS
Ameris Bank Mortgage Services
Franklin, TN

CARLOS VILLALON
349 TRANSACTIONS
First Centennial Mortgage
Schaumburg, IL

SAUL PINELA
342 TRANSACTIONS
Neighborhood Loans, Inc.
Downers Grove, IL

NORMA GUERRERO-COWES
341 TRANSACTIONS
DHI Mortgage
Austin, TX

JORGE MONTOYA
339 TRANSACTIONS
Guild Mortgage
Reno, NV

ADRIAN GASTELUM
328 TRANSACTIONS
Nova Home Loans
Peoria, AZ

IVAN PASTOR
323 TRANSACTIONS
InterLinc Mortgage Services, LLC
Katy, TX

SILVERO GARCIA
317 TRANSACTIONS
Golden Empire Mortgage, Inc.
Oxnard, CA

PHYLLIS CASILLAS
309 TRANSACTIONS
On Q Financial
Tempe, AZ

MANUEL CORRAL
299 TRANSACTIONS
Golden Empire Mortgage, Inc.
Pomona, CA

LIZY HOEFFER
981 TRANSACTIONS
CrossCountry Mortgage, LLC
Phoenix, Arizona

DIEGO GIRALDO
299 TRANSACTIONS
Texas Bank Mortgage Company
Dallas, TX

ANDREW QUEZADA
296 TRANSACTIONS
AQLB Bancorp
DBA Prime Equity Mortgage
West Covina, CA

FRANKY BONILLA
291 TRANSACTIONS
Supreme Lending
Houston, TX

STEPHEN CARPITELLA
288 TRANSACTIONS
Equity Prime Mortgage
Manahawkin, NJ

MICHAEL CARVAJAL
276 TRANSACTIONS
Equity Prime Mortgage
Manahawkin, NJ

CLAUDIA MOSTAGHASI
271 TRANSACTIONS
Thrive Mortgage
DBA Home Source Mortgage
Corpus Christi, TX

JOANNA GARCIA
271 TRANSACTIONS
U.S. Bank
Louisville, KY

RODRIGO BALLON
267 TRANSACTIONS
CrossCountry Mortgage, LLC
San Diego, CA

CANDY BUZAN
259 TRANSACTIONS
UFCU Mortgage Services
Austin, TX

MARIA SALAS
256 TRANSACTIONS
Texas Bank Mortgage Company
Fort Worth, TX
“SAMUEL WAS BORN IN TEXAS, his father was from Puerto Rico, and his mother is from Zacatecas, Mexico. He is a mortgage originator for two reasons - to help folks get into their dream home and the opportunity to earn a living that supports his family.”
“ERICA’S FAMILY IS FROM ZACATECAS, Mexico. Both of her parents come from two big families, she saw how much they helped their families by providing their home for them to stay, providing them work, and seeing her families reach their American dreams. Erica’s goal in life is to help as many families reach their financial goals and helping them in any way she can.”
**MAURICIO WAS BORN IN CHICAGO**
and raised in a predominant Mexican community named Little Village. His parents are from Durango, Mexico. Mauricio chose the career of mortgage lending because it’s challenging, diversified, rewarding, and team oriented. Going into his 15th year, he is always challenging himself to set new personal standards and goals.

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**MAURICIO BENAVENTE**  
146 TRANSACTIONS  
Huntington Bank  
Chicago, IL

**OMAR MEJIA**  
146 TRANSACTIONS  
Arvest Bank  
Rogers, AR

**ROBERTO R. DELGADO**  
138 TRANSACTIONS  
Guaranteed Rate  
Plainfield, IL

**ANDREW PASILLAS**  
149 TRANSACTIONS  
New American Funding  
Tustin, CA

**TANIA GUZMAN**  
145 TRANSACTIONS  
New American Funding  
Fort Worth, TX

**MIGUEL MOURIZ**  
138 TRANSACTIONS  
New American Funding  
Orlando, FL

**ROCIO PORTELLA**  
148 TRANSACTIONS  
Mint Mortgage-Point  
Miramar, FL

**JOELLA BENSON**  
144 TRANSACTIONS  
Town Square Mortgage & Investments, Inc.  
Dallas, TX

**ANGELA SEMINARIO**  
137 TRANSACTIONS  
Alterra Home Loans  
Concord, CA

**MARIO LOPEZ**  
147 TRANSACTIONS  
Wells Fargo Home Mortgage  
McMinnville, OR

**MARTHA C. MOLLER-KNIGHT**  
143 TRANSACTIONS  
New American Funding  
Tustin, CA

**CELIA TOMINNA**  
136 TRANSACTIONS  
Point Mortgage Corporation  
Chula Vista, CA

**SALVADOR RENTERIA**  
147 TRANSACTIONS  
DHI Mortgage  
Austin, TX

**ROSA ROJAS**  
142 TRANSACTIONS  
DHI Mortgage  
Rowlett, TX

**ALEJANDRO GARZA**  
136 TRANSACTIONS  
Pacific Sunbelt Mortgage, a division of Finance of America  
Corona, CA

**ERIC ARMENDARIZ**  
147 TRANSACTIONS  
Supreme Lending  
Dallas, TX

**ANA C. TOLENTINO**  
141 TRANSACTIONS  
Main Street Home Loans  
Fairfax, VA

**GENARO E. ROJAS**  
131 TRANSACTIONS  
Ameridream Home Loans, LLC  
Lodi, NJ

**ART AGUILAR**  
141 TRANSACTIONS  
Guaranteed Rate  
Humble, TX

**CLAUDIA RIOS**  
131 TRANSACTIONS  
First Community Mortgage  
Franklin, TN

**RAUL PEREZ**  
141 TRANSACTIONS  
Chase  
Addison, IL

**MELISSA MONJARAZ**  
130 TRANSACTIONS  
Guild Mortgage  
Chandler, AZ

**KENNETH CHAVARRIA**  
140 TRANSACTIONS  
Town Square Mortgage & Investments, Inc.  
Dallas, TX

**MICHELLE HIDGON**  
129 TRANSACTIONS  
UFCU Mortgage Services  
Austin, TX

**MIGUEL MOURIZ**  
138 TRANSACTIONS  
New American Funding  
Orlando, FL

**JESSE FERNANDEZ**  
128 TRANSACTIONS  
DHI Mortgage  
Austin, TX
CHRISTINE WAS BORN IN DOWNEY, California and started in business in 1992. She enjoys thinking outside of the box to help anyone she can no matter how big the loan is. She loves the relationships that are formed with clients, real estate agents and vendors.

CHRISTINE ESKINA
122 TRANSACTIONS
New American Funding
Temecula, CA

JESSICA PORTILLO
121 TRANSACTIONS
Wells Fargo Home Mortgage
Tracy, CA

SANDRA KEYS
121 TRANSACTIONS
loanDepot
Lisle, IL

ELSA TINDELL
121 TRANSACTIONS
Wallick & Volk Mortgage Bankers
Waco, TX

GABRIELA VILLAFRANCO
122 TRANSACTIONS
Homestar Financial Corporation
Duluth, GA

LUIS CAICEDO
122 TRANSACTIONS
New American Funding
Greenville, SC

ARmando GARCIA
121 TRANSACTIONS
UFCU Mortgage Services
Austin, TX

STEVEN P. BADOVINAC
121 TRANSACTIONS
New American Funding
Greenwood Village, CO

TOP COMPANIES

New American Funding
31 Originators

loanDepot
20 Originators

Wells Fargo Home Mortgage
20 Originators

06

102 MONET L. PASILLAS
128 TRANSACTIONS
New American Funding
Tustin, CA

103 MATHAN FAIRWEATHER
127 TRANSACTIONS
New American Funding
Tustin, CA

104 GABRIEL GOMEZ
127 TRANSACTIONS
Chase
Chicago, IL

105 EDUARDO GALINDO
126 TRANSACTIONS
Fairway Independent Mortgage Corporation
Elgin, IL

106 JOSE PLASCENCIA
125 TRANSACTIONS
New American Funding
Marietta, GA

107 LEONARD BRIONES
123 TRANSACTIONS
Guaranteed Rate
Brentwood, CA

108 CAROLINA VERGARA
123 TRANSACTIONS
First Option Mortgage
Atlanta, GA

109 CHRISTINE ESKINA
122 TRANSACTIONS
New American Funding
Temecula, CA

110 VERONICA PLATERO
122 TRANSACTIONS
PrimeLending, A PlainsCapital Company
El Centro, CA

111 ROBERT NUÑEZ
122 TRANSACTIONS
Alterra Home Loans
Frisco, TX

112 ANA GARCIA
122 TRANSACTIONS
Chase
Berwyn, IL

113 GABRIELA VILLAFRANCO
122 TRANSACTIONS
Homestar Financial Corporation
Duluth, GA

114 LUIS CAICEDO
122 TRANSACTIONS
New American Funding
Greenville, SC

115 ARMANDO GARCIA
121 TRANSACTIONS
UFCU Mortgage Services
Austin, TX

116 STEVEN P. BADOVINAC
121 TRANSACTIONS
New American Funding
Greenwood Village, CO

117 JESSICA PORTILLO
121 TRANSACTIONS
Wells Fargo Home Mortgage
Tracy, CA

118 SANDRA KEYS
121 TRANSACTIONS
loanDepot
Lisle, IL

119 ELSA TINDELL
121 TRANSACTIONS
Wallick & Volk Mortgage Bankers
Waco, TX

120 EDDIE CRISTERNA
120 TRANSACTIONS
Barrett Financial Group
Gilbert, AZ

121 GILBERT MADRID
120 TRANSACTIONS
Home Plate Mortgage
El Paso, TX

122 KYNDRA WRIGHT
119 TRANSACTIONS
American Pacific Mortgage
Tracy, CA

123 WILLIAM JULIO GOMEZ
119 TRANSACTIONS
Supreme Lending
Tulsa, OK

124 MARCOS SANCHEZ
118 TRANSACTIONS
Embrace Home Loans
Sandy Spring, MD

125 DAVID MENDEZ, JR.
118 TRANSACTIONS
Chase
Mansfield, TX

126 ROGER CAZARES
118 TRANSACTIONS
Service First Mortgage
Laredo, TX
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<tr>
<th>ID</th>
<th>Name</th>
<th>Transactions</th>
<th>Company</th>
<th>City, State</th>
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<td>127</td>
<td>Lorena Martinez</td>
<td>117 Transactions</td>
<td>DHI Mortgage</td>
<td>San Antonio, TX</td>
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<td>128</td>
<td>Prentice Rios</td>
<td>116 Transactions</td>
<td>Gold Standard Mortgage</td>
<td>Kingsburg, CA</td>
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<td>129</td>
<td>Stephany Puente</td>
<td>115 Transactions</td>
<td>Point Mortgage Corporation</td>
<td>La Mesa, CA</td>
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<tr>
<td>130</td>
<td>William Turano</td>
<td>115 Transactions</td>
<td>LoanDepot</td>
<td>Princeton, NJ</td>
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<tr>
<td>131</td>
<td>Daniel Estrada</td>
<td>115 Transactions</td>
<td>New American Funding</td>
<td>Bakersfield, CA</td>
</tr>
<tr>
<td>132</td>
<td>Maui Parra</td>
<td>115 Transactions</td>
<td>New American Funding</td>
<td>Atlanta, GA</td>
</tr>
<tr>
<td>133</td>
<td>Zack Cervantes</td>
<td>116 Transactions</td>
<td>U.S. Bank</td>
<td>Pasadena, CA</td>
</tr>
<tr>
<td>134</td>
<td>Carlos Mocetxuma</td>
<td>114 Transactions</td>
<td>Wells Fargo Home Mortgage</td>
<td>Apple Valley, CA</td>
</tr>
<tr>
<td>135</td>
<td>Juan Santana</td>
<td>113 Transactions</td>
<td>Freedom Mortgage Corporation</td>
<td>Bronx, NY</td>
</tr>
<tr>
<td>136</td>
<td>Alejandro Diazbarr</td>
<td>113 Transactions</td>
<td>Wells Fargo Home Mortgage</td>
<td>Downey, CA</td>
</tr>
<tr>
<td>137</td>
<td>Alex Ramirez</td>
<td>113 Transactions</td>
<td>New American Funding</td>
<td>Riverside, CA</td>
</tr>
<tr>
<td>138</td>
<td>Karla Mendoza</td>
<td>113 Transactions</td>
<td>First Community Mortgage</td>
<td>El Paso, TX</td>
</tr>
<tr>
<td>139</td>
<td>Andrew Gallegos</td>
<td>112 Transactions</td>
<td>New American Funding</td>
<td>Lakewood, CO</td>
</tr>
<tr>
<td>140</td>
<td>Johan Alvarez</td>
<td>112 Transactions</td>
<td>Guaranteed Rate</td>
<td>Cary, NC</td>
</tr>
<tr>
<td>141</td>
<td>Cesar Hernandez</td>
<td>112 Transactions</td>
<td>Wallick &amp; Volk Mortgage Bankers</td>
<td>El Centro, CA</td>
</tr>
<tr>
<td>142</td>
<td>Chris Roberts</td>
<td>111 Transactions</td>
<td>Regions Mortgage</td>
<td>Raleigh, NC</td>
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<tr>
<td>143</td>
<td>Johan Matus</td>
<td>111 Transactions</td>
<td>Bay Equity Home Loans</td>
<td>Sausalito, CA</td>
</tr>
<tr>
<td>144</td>
<td>Justin Casares</td>
<td>111 Transactions</td>
<td>New American Funding</td>
<td>Laguna Hills, CA</td>
</tr>
<tr>
<td>145</td>
<td>Lori Distelcamp</td>
<td>111 Transactions</td>
<td>Equity Prime Mortgage</td>
<td>Manahawkin, NJ</td>
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<tr>
<td>146</td>
<td>Michaelangelo Manco</td>
<td>109 Transactions</td>
<td>Wells Fargo Home Mortgage</td>
<td>Stamford, CT</td>
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<tr>
<td>147</td>
<td>Paula De Santi</td>
<td>109 Transactions</td>
<td>Veritas Funding, LLC</td>
<td>Cottonwood Heights, UT</td>
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<tr>
<td>148</td>
<td>Eileen Baca</td>
<td>109 Transactions</td>
<td>LoanDepot</td>
<td>Houston, TX</td>
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<tr>
<td>149</td>
<td>Gabriel Garcia</td>
<td>108 Transactions</td>
<td>New American Funding</td>
<td>Tustin, CA</td>
</tr>
<tr>
<td>150</td>
<td>Julia Adame</td>
<td>108 Transactions</td>
<td>Alterra Home Loans</td>
<td>Oklahoma City, OK</td>
</tr>
</tbody>
</table>

“Zack was raised in the Inland Empire and now resides in Pasadena. His parents are from Colima, Mexico. Zack decided to become a mortgage originator because he loves helping people purchase their first home, build their dream home or re-position debt for financial security. Each transaction is treated special as these are big moments in his clients’ lives, whether they are purchasing a new home for the first time, upgrading to a new home, or helping lower payments.”
“MELISSA WAS BORN IN COSTA RICA and grew up in California. She has built her career in wealth management with a focus on financial planning. Since moving to the mortgage industry, she has been able to use her financial planning background to assist clients. Melissa loves knowing that she is able to provide peace of mind and a deep level of understanding to clients to make well informed financial decisions.”

151 MELISSA VELASQUEZ
107 TRANSACTIONS
Wells Fargo Home Mortgage
Beverly Hills, CA

152 CAROL ESCOBAR
107 TRANSACTIONS
New American Funding
Los Angeles, CA

153 CARLOS COLOMA
107 TRANSACTIONS
loanDepot
Coral Gables, FL

154 SOSIMO AVILA
106 TRANSACTIONS
Fairway Independent Mortgage Corporation
Irvine, CA

155 JESSICA CELIA
106 TRANSACTIONS
loanDepot
Hanover, MA

156 ADRIAN REYES
106 TRANSACTIONS
Paramount Residential Mortgage Group, Inc.
Pembroke Pines, FL

157 REBECCA ABREU
106 TRANSACTIONS
Equity Prime Mortgage
St. Augustine, FL

158 JACQUELINE VASQUEZ
106 TRANSACTIONS
Wells Fargo Home Mortgage
Brownsville, TX

159 EDDIE CISNEROS
105 TRANSACTIONS
Guaranteed Rate
Chicago, IL

160 JAVIER ARRIZ
105 TRANSACTIONS
loanDepot
Fort Myers, FL

161 JESSICA DIEGO
104 TRANSACTIONS
Cal Mutual
Mission Hills, CA

162 DANIEL EGUIGUREN
104 TRANSACTIONS
Caliber Home Loans
Coral Gables, FL

163 ANTONIO ALVAREZ
104 TRANSACTIONS
Chase
Oak Park, IL

164 JANET PAREDES
103 TRANSACTIONS
IET Capital
Whittier, CA

165 CARLOS MATA
103 TRANSACTIONS
Acopia Home Loans
Atlanta, GA

166 JORGE ANGEL FLORES CHAVEZ
103 TRANSACTIONS
JFK Financial, Inc.
Las Vegas, NV

167 JORGE FLORES
103 TRANSACTIONS
Neighborhood Loans, Inc.
Downers Grove, IL

168 JOANN LOPEZ
103 TRANSACTIONS
loanDepot
Tomball, TX

169 CHRISTINA BEITLER
102 TRANSACTIONS
UFCU Mortgage Services
Austin, TX

170 ANA IVETTE MORALES
102 TRANSACTIONS
Lone Mortgage
Las Vegas, NV

171 MERCEDES HOLTE
102 TRANSACTIONS
Wells Fargo Home Mortgage
Huntsville, AL

172 NINA CARPENTER
102 TRANSACTIONS
LeaderOne Financial Corporation
Mesa, CA

173 MICHELLE ACOSTA-CRONEY
101 TRANSACTIONS
DHI Mortgage
Kirkland, WA

174 ANA KENNEDY
101 TRANSACTIONS
BBVA
San Antonio, TX

175 MARIO OLVERA
101 TRANSACTIONS
Secure Funding Group
El Centro, CA

29 STATES REPRESENTED
| 176 | CHRISTINE FONSECA  
101 TRANSACTIONS  
Equity Prime Mortgage  
Orlando, FL |
| 183 | BONNIE DESIMONE  
99 TRANSACTIONS  
Citi  
New York, NY |
| 193 | ERICK RIVERA  
95 TRANSACTIONS  
City Lending, Inc.  
Vienna, VA |

“SERGIO’S FAMILY IS ORIGINALLY FROM MICHOACÁN, Mexico. As a bilingual loan officer, he is very passionate about helping the Hispanic community achieve their dream of homeownership. Sergio treats his career less like a job and more like a mission. Having been in the mortgage industry for over 20 years he finds it a blessing to have served his local community for so long.”

| 177 | SERGIO RODRIGUEZ  
101 TRANSACTIONS  
Alterra Home Loans  
Peoria, AZ |
| 184 | JORGE ALTAGRACIA YUNES  
99 TRANSACTIONS  
Wells Fargo Home Mortgage  
Marlton, NJ |
| 194 | OSCAR GIROD  
95 TRANSACTIONS  
Wells Fargo Home Mortgage  
Altamonte Springs, FL |

| 178 | ROSA CHAVARRIA  
101 TRANSACTIONS  
First Citizens Bank  
Charlotte, NC |
| 185 | RUBEN MORENO  
99 TRANSACTIONS  
Equity Prime Mortgage  
Las Vegas, NV |
| 195 | DANIEL J. VILLAGRANA  
95 TRANSACTIONS  
New American Funding  
Newark, DE |

| 179 | JOSE ALVAREZ  
101 TRANSACTIONS  
Infinity Mortgage Holdings, LLC  
Houston, TX |
| 186 | MICHELLE APONTE BOKSA  
98 TRANSACTIONS  
CrossCountry Mortgage, LLC  
Park Ridge, IL |
| 196 | VERONICA MORALES  
94 TRANSACTIONS  
Point Mortgage Corporation  
Bakersfield, CA |

| 180 | LUIS CAZARES  
101 TRANSACTIONS  
Chase  
Glendale, AZ |
| 187 | DRUSO CECCHET  
97 TRANSACTIONS  
Union Bank  
Lemon Grove, CA |
| 197 | CARLOS IGLESIA  
93 TRANSACTIONS  
Wells Fargo Home Mortgage  
Somerville, NJ |

| 181 | GABE REYES  
101 TRANSACTIONS  
Texas Bank Mortgage Company  
Fort Worth, TX |
| 188 | FRANCISCO DE GUZMAN  
97 TRANSACTIONS  
loanDepot  
Stockton, CA |
| 198 | VILMA HERNANDEZ  
93 TRANSACTIONS  
Paramount Residential Mortgage Group, Inc.  
Hesperia, CA |

| 182 | JOANNA SANDOVAL  
100 TRANSACTIONS  
Wells Fargo Home Mortgage  
Watsonville, CA |
| 189 | CRISTINA PAYERO  
97 TRANSACTIONS  
New American Funding  
Naples, FL |
| 199 | PAMELA STEPHENS  
92 TRANSACTIONS  
Paramount Residential Mortgage Group, Inc.  
Franklin, TN |

| 190 | LAURIE ALEMAN  
97 TRANSACTIONS  
loanDepot  
Tampa, FL |
| 191 | EDWIN RIVERA  
96 TRANSACTIONS  
loanDepot  
Maumee, OH |
| 200 | ANDRES ORTIZ  
92 TRANSACTIONS  
Midwest Community Bank  
Woodstock, IL |

AGE REPRESENTED

GENERATION X 53%
MILLENIALS 41%
BOOMERS 6%
<table>
<thead>
<tr>
<th>#</th>
<th>Name</th>
<th>Transactions</th>
<th>Company</th>
<th>Location</th>
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<tbody>
<tr>
<td>200</td>
<td>Timothy Seeberger</td>
<td>91</td>
<td>Wells Fargo Home Mortgage</td>
<td>Plymouth Meeting, PA</td>
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<tr>
<td>201</td>
<td>Miguel Mendoza</td>
<td>91</td>
<td>Wells Fargo Home Mortgage</td>
<td>Minneapolis, MN</td>
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<td>202</td>
<td>Raul Rego</td>
<td>91</td>
<td>loanDepot</td>
<td>Hanover, MA</td>
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<td>203</td>
<td>Hector Jimenez</td>
<td>91</td>
<td>SecurityNational Mortgage Company</td>
<td>Henderson, NV</td>
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<td>204</td>
<td>Victor Ortiz</td>
<td>91</td>
<td>Midwest Community Bank</td>
<td>Woodstock, IL</td>
</tr>
<tr>
<td>205</td>
<td>Debra Villarreal</td>
<td>90</td>
<td>loanDepot</td>
<td>San Antonio, TX</td>
</tr>
<tr>
<td>206</td>
<td>Mayra Delgado</td>
<td>90</td>
<td>Wells Fargo Home Mortgage</td>
<td>Fresno, CA</td>
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<tr>
<td>207</td>
<td>Stephanie Weir</td>
<td>90</td>
<td>loanDepot</td>
<td>Houston, TX</td>
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<td>208</td>
<td>Kenol Cadet</td>
<td>90</td>
<td>New American Funding</td>
<td>Orlando, FL</td>
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<td>209</td>
<td>Wendy Rivera-Llanes</td>
<td>90</td>
<td>U.S. Bank</td>
<td>Reno, NV</td>
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<tr>
<td>210</td>
<td>Larry Mejia</td>
<td>89</td>
<td>Union Bank</td>
<td>Orange, CA</td>
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<td>211</td>
<td>Michelle Magana</td>
<td>89</td>
<td>New American Funding</td>
<td>Temecula, CA</td>
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<td>212</td>
<td>Sonia David</td>
<td>89</td>
<td>UFCU Mortgage Services</td>
<td>Austin, TX</td>
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<tr>
<td>213</td>
<td>Jennifer Jimenez</td>
<td>89</td>
<td>UFCU Mortgage Services</td>
<td>Austin, TX</td>
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<tr>
<td>214</td>
<td>Carlos Montero</td>
<td>89</td>
<td>Brand Mortgage Group, LLC</td>
<td>Alexandria, VA</td>
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<td>215</td>
<td>Carl Velasquez</td>
<td>89</td>
<td>New American Funding</td>
<td>Tustin, CA</td>
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MOISES RODRIGUEZ
84 TRANSACTIONS
Chase
Laveen, AZ

MOISES WAS BORN IN MICHOACÁN, Mexico and raised in Los Angeles, California. He thoroughly enjoys what he does. Helping families purchase their first home and witness their family tree change forever is what keeps him going. The majority of his clients are Hispanic and many of them do not believe that they can become homeowners. With Moises’ guidance and expertise he walks them through the whole process from application to closing. In 2019, he originated 23 LMI purchase loans for first time homebuyers.
HEATMAP OF THE 2020 TOP 250 MORTGAGE ORIGINATOR HONOREES

**Ranges**
- 0
- 1 - 5
- 6 - 15
- 16 - 24
- 25+

**Top Five Metropolitan Statistical Areas**

1. **Los Angeles-Long Beach-Anaheim, CA**
   - Homeownership rate: 48.6%
   - Hispanic homeownership rate: 35.6%

2. **Chicago-Naperville-Elgin, IL-IL-WI**
   - Homeownership rate: 64.4%
   - Hispanic homeownership rate: 52.9%

3. **Dallas-Fort Worth-Arlington, TX**
   - Homeownership rate: 59.6%
   - Hispanic homeownership rate: 52%

4. **Phoenix-Mesa-Scottsdale, AZ**
   - Homeownership rate: 62.4%
   - Hispanic homeownership rate: 49.3%

5. **Austin-Round Rock, TX**
   - Homeownership rate: 58.1%
   - Hispanic homeownership rate: 47.9%

---

**250 ALBERT LOPEZ**
82 TRANSACTIONS
SunTrust now Truist
Richmond, VA

**250 PATRICK GUERRA**
82 TRANSACTIONS
New American Funding
Austin, TX

**250 CHRIS RIVAS**
82 TRANSACTIONS
AmCap Home Loans
Spring, TX

**249 JULIAN VASQUEZ**
82 TRANSACTIONS
Alterra Home Loans
Houston, TX
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DBA Home Source Mortgage
Corpus Christi, TX

ROBERT RAMIREZ
$58,841,985 vol. | 63 trxn.
Citi
Los Angeles, CA

JOSE A. HERNANDEZ
$57,701,101 vol. | 149 trxn.
Wallick & Volk Mortgage Bankers
Bonita, CA

FRANKY BONILLA
$57,088,535 vol. | 291 trxn.
Supreme Lending
Houston, TX

CANDY BUZAN
$56,407,574 vol. | 259 trxn.
UFCU Mortgage Services
Austin, TX

ALFREDO MADRID
$56,129,104 vol. | 361 trxn.
Supreme Lending
Tulsa, OK

NANCY MOTA CASTILLO
$55,840,574 vol. | 259 trxn.
Kings Mortgage Services, Inc.
Visalia, CA

MAURICIO BENAVENTE
$55,350,962 vol. | 146 trxn.
Huntington Bank
Chicago, IL

ANDREW PASILLAS
$55,185,963 vol. | 149 trxn.
New American Funding
Tustin, CA

CELINA TOMINNA
$54,928,512 vol. | 136 trxn.
Point Mortgage Corporation
Chula Vista, CA

MONIQUE SANCHEZ
$54,644,973 vol. | 199 trxn.
New American Funding
Tustin, CA

KEVIN GARCIA
$54,399,013 vol. | 197 trxn.
New American Funding
Tustin, CA

CHRISTINE CURIALE
$54,269,450 vol. | 76 trxn.
Valley Bank
Southampton, NY

DIEGO BISBAL
$53,957,423 vol. | 248 trxn.
Equity Prime Mortgage
Orlando, FL

LEONARD BRIONES
$53,812,701 vol. | 183 trxn.
Guaranteed Rate
Brentwood, CA

ADOLFO JAVIER GONZALEZ
$53,164,622 vol. | 109 trxn.
EagleBank
Reston, VA

MICHELANGELO MANCO
$52,164,622 vol. | 109 trxn.
Wells Fargo Home Mortgage
Stanford, CT

ANDRES GARCIA
UFCU Mortgage Services
Austin, TX

TIMOTHY SEEGERGER
$52,210,797 vol. | 91 trxn.
Wells Fargo Home Mortgage
Plymouth Meeting, PA

ANGELA SEMINARIO
$52,209,487 vol. | 137 trxn.
Alterra Home Loans
Concord, CA

DRUSO CECCHET
$51,693,164 vol. | 97 trxn.
Union Bank
Lemon Grove, CA

ALEX CARRANZA
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U.S. Bank
Pasadena, CA

Fidel Dorado
$50,422,831 vol. | 229 trxn.
Golden Empire Mortgage, Inc.
Madera, CA

Diego Giraldo
$50,347,286 vol. | 299 trxn.
Texas Bank Mortgage Company
Dallas, TX

Fermin Barrera
$49,981,825 vol. | 220 trxn.
DHI Mortgage
Richmond, TX

Alejandro Garza
$49,377,191 vol. | 136 trxn.
Pacific Sunbelt Mortgage, a division of Finance of America
Corona, CA

Sosimo Avila
$49,242,970 vol. | 106 trxn.
Fairway Independent Mortgage Corporation
Irving, CA

Steven Rivas
$48,601,748 vol. | 115 trxn.
Point Mortgage Corporation
La Mesa, CA

Stephanie Puente
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Point Mortgage Corporation
La Mesa, CA

Juan Santana
$47,952,373 vol. | 113 trxn.
Freedom Mortgage Corporation
Bronx, NY

Chris Roberts
$47,909,106 vol. | 111 trxn.
Regions Mortgage
Raleigh, NC

Jose Iraheta
$47,688,264 vol. | 206 trxn.
DHI Mortgage
Fort Worth, TX

Ana C. Tolentino
$47,611,707 vol. | 141 trxn.
Main Street Home Loans
Fairfax, VA

Felipe Ceballos
$47,535,155 vol. | 214 trxn.
DHI Mortgage
Temple Terrace, FL

Amber Ruiz
$47,337,931 vol. | 199 trxn.
loanDepot
Peoria, AZ

Anthony Gonzales
$46,505,540 vol. | 194 trxn.
Guaranteed Rate
Visalia, CA
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