

2014

**NAHREP**  
LATINO REAL ESTATE AGENTS

**TOP 250**

250

In association with



A REPORT BY THE NATIONAL ASSOCIATION OF  
HISPANIC REAL ESTATE PROFESSIONALS®

[www.nahrep.org](http://www.nahrep.org)

# 2014

**NAHREP**  
LATINO REAL ESTATE AGENTS

**TOP 250**

## FOREWORD

Each year the National Association of Hispanic Real Estate Professionals® (NAHREP®) recognizes exceptional Latino agents from across the country in the Top 250 Latino Real Estate Agent Report. The report acknowledges agents whose total closings have distinguished them among more than 50,000 Latinos in the real estate industry.

In prior years, NAHREP sourced candidates for the report through a combination of self-nominations and external research conducted by a firm that would identify potential honorees through various data repositories. In this, the third annual publication, the association is proud to say that this year's list is comprised only of agents who self-nominated for the recognition – a testament to the growing prestige of the honor.

The following pages include a series of interesting data points about this year's class of Top 250 candidates when examined as a group. The report also features photos and personal stories of a cross-section of individuals whose production earned them a place in this year's Top 250 list. Each person brings a unique story of personal triumph, overcoming adversity, and devotion to their trade. NAHREP believes in the importance of recognizing the hard work of these dedicated individuals who make homeownership in the Latino community their mission.

Join in the conversation with us on social media to recognize the achievements of this year's honorees – like us on Facebook, follow us on twitter and tweet your comments with **#Top250**. ¡Felicidades Top 250!



# METHODOLOGY

The listing of the Top 250 Latino Real Estate Agents in America is compiled through broker affirmed self-nomination. Once received, NAHREP reviews the nominations for accuracy by validating against other available data including MLS records. A small number of nominations were modified or disqualified where third party validation was not available or consistent. Sales production data is representative of the 2013 calendar year. Ethnic background is confirmed through self-attestation. Annual transactions for those acknowledged on this list range from 24 to 571 transactions during the 2013 calendar year. In instances where there is a tie based on transaction sides, higher rank is given to agents with greater sales volume.



## A SNAPSHOT OF THE 2014 NOMINEES



## TOP 3 FRANCHISES REPRESENTED IN THE TOP 250



48 AGENTS



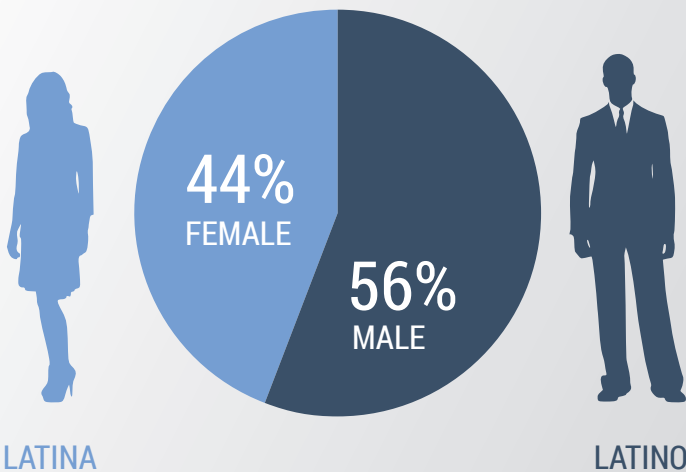
32 AGENTS



24 AGENTS



## MALE VS. FEMALE REPRESENTATION IN THE TOP 250



## TOP 5 OFFICES REPRESENTED IN THE TOP 250

12 AGENTS

ERA Mi Casa Real Estate

Chicago, IL

9 AGENTS

Intero Real Estate Services

Rancho Cucamonga, CA

7 AGENTS

Century 21 Realty Masters

Montebello, CA

6 AGENTS

Century 21 Award

San Diego, CA

6 AGENTS

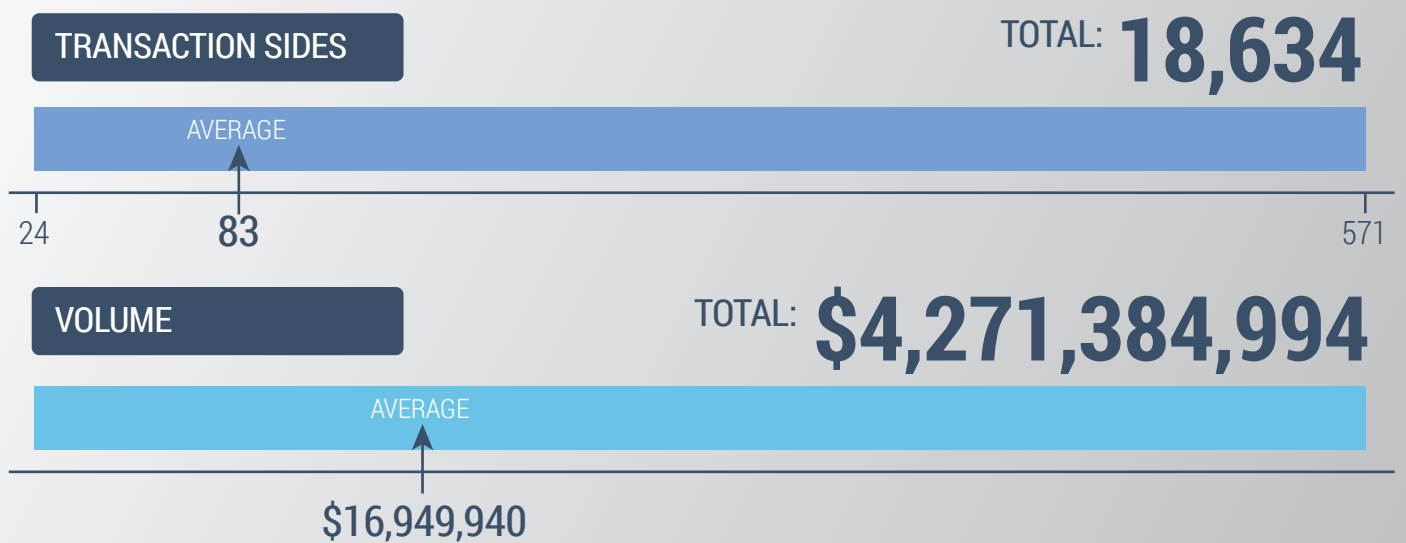
Century 21 Martinez & Associates

Las Vegas, NV

## TOP 6 SURNAMES REPRESENTED IN THE TOP 250



## TOTAL SIDES & VOLUME



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# NAHREP

LATINO REAL ESTATE AGENTS

# TOP 250

# 2014

RANK	NAME	COMPANY	LOCATION	TOTAL
1	Jeff Galindo	Simply Vegas and Real Estate Strategies	Las Vegas, NV	571
2	Marshall Carrasco	Marshall Realty	Reno, NV	500
3	Marty Rodriguez	Century 21 Marty Rodriguez	Glendora, CA	442
4	Johnny Rojas	Century 21 JR Gold Team Realty	Garfield, NJ	430
5	Ricardo Acevedo	Century 21 King The Acevedo Team	Rancho Cucamonga, CA	389
6	Christopher Tello	Keller Williams Realty Partners SW	Pembroke Pines, FL	388
7	Marta DuPree	The Keyes Company	Coral Springs, FL	374
8	David Acosta	Keller Williams - David Acosta Group	El Paso, TX	353
9	Daisy Lopez Cid	RE/MAX Premier Properties	Kissimmee, FL	339
10	Leo Pareja	Keller Williams Realty Leo Pareja Team	Falls Church, VA	328
11	Andreina Simmons	Century 21 List with Beggins	Tampa, FL	286
12	Sarah Carmona	Dreams Realty	Reno, NV	268
13	Noah Herrera	Platinum Real Estate Professionals	Henderson, NV	268
14	Carissa Acker	Keller Williams Realty Real Estate by Design	Denton, TX	260
15	Chris Montalvo	Mirabal Montalvo & Associates, LLC	Corpus Christi, TX	229
16	Robert Padron	RE/MAX Cityview	Chicago, IL	224
17	Adriana Montes	Florida Dreams Realty Group	Ocoee, FL	220
18	Mark Dimas	The Professional Group Realty	Cypress, TX	217
19	Steve Cruz	Keller Williams Realty Legacy Asset Management	San Antonio, TX	201
20	Henry Benito	Benito Realty Group	Coral Gables, FL	195
21	Christian Fuentes	RE/MAX Top Producers	Diamond Bar, CA	193
22	Alicia Trevino	Century 21 Alicia Trevino Realtors	Dallas, TX	183
23	Victor Vidales	RE/MAX New Heights Realty	Phoenix, AZ	177
24	April Cooper	Alpine Companies, Inc.	Alpine, UT	173
25	Ruben Estrada	Keller Williams Preferred Realty - Estrada Home Team	Westminster, CO	171.5
26	Monica Vaca	Century 21 The Real Estate Group	Houston, TX	166
27	Severiano Fernandez	Worldwide Select Group, Inc.	Miami, FL	164
28	Ruben Pena	TC Austin Residential Group, LLC	San Antonio, TX	157
29	Ron Cedillo	Home Buyers Realty	Tracy, CA	156
30	Mau Gonzalez	Citywide Realty	Chicago, IL	152
31	Gaspar Flores	Su Familia Real Estate	Chicago, IL	151
32	Rossana Pestana	RE/MAX Homes & Investment & La Jolla Finance Corporation	Solana Beach, CA	151
33	Leo Robles	Intero Real Estate Services	Rancho Cucamonga, CA	151
34	AZ Araujo	AZ & Associates Real Estate Group	Glendale, AZ	136
35	Luigui Corral	RE/MAX United	Wheeling, IL	128
36	Sebastian Stofenmacher	Edgestone Real Estate	Los Angeles, CA	127
37	Lane Harris	Keller Williams Realty Lane Harris Real Estate Group	El Paso, TX	126.5



# NOTABLE AGENTS

1

#1



**JEFF GALINDO**

Simply Vegas and Real Estate Strategies, Las Vegas, NV

**SIDES: 571**

**VOLUME: \$158,373,500**

An industry veteran, Jeff has a wealth of experience in many different segments of real estate, from luxury homes to urban communities and new home neighborhoods. Jeff's passion for homeownership extends beyond his booming business, and being in the home building and real estate industry for many years has allowed him to see first-hand what homeownership does for individuals, families, communities and the economy. Because of this he is a regular supporter of Habitat for Humanity, volunteering his time to the organization to build and repair homes for those in need. Jeff's dedication to the Latino community extends beyond his Las Vegas neighborhood. As a member of Global Volunteers he gives his time to teach English to Spanish speakers in Mexico City.

#24

**APRIL COOPER**

Alpine Companies, Inc.  
Alpine, UT

**SIDES: 173**

**VOLUME: \$22,658,738**

As a founding member of the NAHREP Salt Lake City Chapter, April has been involved with the association at the local level since 2009. Through community involvement, member outreach, and Chapter events, April has grown to be a vital member of her local Latino community and in turn has a newfound appreciation for the community. Her involvement with NAHREP keeps her constantly motivated to achieve new levels of success. She now operates multiple brokerages across different states, and continues to look for opportunities to expand her Latina-owned business.



#53



**MANUEL CHAVEZ JR.**

M.C. Real Estate Corporation  
Fresno, CA

**SIDES: 102**

**VOLUME: \$17,463,502**

A difficult market in his local community of Fresno, California didn't deter Manuel from being optimistic and motivated to succeed. Through the peak of the housing crisis he was able to adapt his business model to focus on foreclosure properties finding great success in the face of a quickly changing real estate market. He has expanded his business into property flipping finding continued success through unstable times. He attributes his success to constantly keeping himself motivated to be a great broker to his amazing team of agents.

250

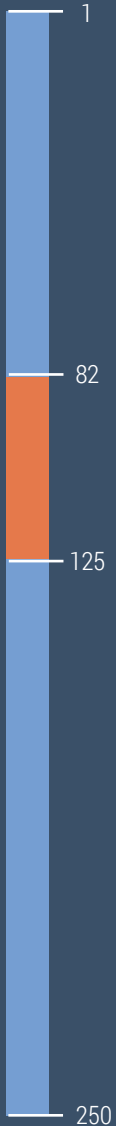


RANK	NAME	COMPANY	LOCATION	TOTAL
38	Luis Padilla	RE/MAX Oceanside Realty	Miami, FL	122
39	Albert Yabor	Keller Williams Realty Prestige	Pinecrest, FL	121
40	Daniel Hernandez	Evista Resources Realty	Kissimmee, FL	120
41	Lisa Munoz	Realty Austin	Austin, TX	119
42	Veronica Crego-Flores	5 Diamond Management and Real Estate	Miami, FL	115
43	Angel Lynn	Angel Lynn Realty, Inc.	Sacramento, CA	115
44	Nuvia Rivera	Better Homes & Gardens Real Estate Nuvia Rivera & Associates	Virgina Beach, VA	115
45	Jonathan Gineo	Weichert Realtors	Clinton, CT	114
46	Ray Duran	ERA L.A. Real Estate Network	Montebello, CA	112
47	Teresa Palacios Smith	Berkshire Hathaway HomeServices	Roswell, GA	111
48	Jose Collado	DecoNova International Realty	Doral, FL	107
49	Elizabeth Martinez	Century 21 Martinez & Associates	Las Vegas, NV	107
50	Luis Mota	Century 21 Jordan Link	Visalia, CA	104
51	Eduardo Blanco	5 Diamond Management and Real Estate	Miami, FL	103
52	Eduardo Garcia	Realty of Chicago, LLC	Berwyn , IL	103
53	Manuel Chavez Jr.	M.C. Real Estate Corp.	Fresno, CA	102
54	Sandy Miller	Intero Real Estate Services	El Cajon, CA	100
55	Gabe Lujan	Genesis Realty	Vista, CA	98
56	Dania Perry	Century 21 Jim White & Associates, Inc.	Treasure Island, FL	97.5
57	Robert Little	RE/MAX Advantage	Henderson, NV	96
58	Eduardo Cemuda	RE/MAX Fortune Properties	Englewood Cliffs, NJ	94
59	Juan Del Real	Solutions Realty and Associates, LLC	Cicero, IL	94
60	Cuper Quintana	Casa Mex Realtors	Aurora, IL	94
61	Alex Castaneda	Prudential Hispanic Division	Twin Falls, ID	93
62	Joshua Nieves	Residential Mortgage Services	Las Vegas, NV	93
63	Grisell Romero	Exit Preferred Realty Group	Jersey City, NJ	93
64	Lolis Vazquez	Realty Corner Inc	Sparks, NV	93
65	Carlos Garcia	The Keyes Company	Miami, FL	91
66	JJ Lopez	Century 21 Realty Masters	Montebello, CA	89
67	Jose Rivas	Central Realty	Nottingham, MD	89
68	Terry La Roche	Keller Williams Realty La Roche Team	Whittier, CA	88
69	Sergio Montegrando	Far Realty Montegrando Group	Las Vegas, NV	88
70	Salvador Gonzalez	ERA Mi Casa Real Estate	Chicago, IL	85
71	Liza Mendez	Pedro Realty International	Hialeah, FL	83
72	Antonio Matarranz	Avangard Real Estate	Dallas, TX	81
73	Emelin Brown	Roman Realty Group, LLC	Chicago, IL	80
74	Bill Etchegaray	Century 21 Award	Anaheim, CA	80
75	Luis Ortiz	Realty of Chicago, LLC	Berwyn , IL	78
76	Ruth Henriquez	Keller Williams Realty Capital Properties	Fairfax, VA	77
77	Johnny Martinez	Coldwell Banker Advantage	Fayetteville, NC	77
78	Alfredo Pujol Jr.	Keller Williams Realty Partners SW	Pembroke Pines, FL	77
79	Richard Rodriguez	Berkshire Hathaway HomeServices Georgia Properties	Hoschton, GA	77
80	Maria Castillo	ERA Mi Casa Real Estate	Chicago, IL	76
81	Monica Diaz	Century 21 Masters – The Monica Diaz Team	Covina, CA	76

2014  
TOP  
250



# 2014 TOP 250



RANK	NAME	COMPANY	LOCATION	TOTAL
82	Josie Andrade	Berkshire Hathaway HomeServices California Properties	Norwalk, CA	74
83	Carlos Salinas	Pav Realtors	Berwyn, IL	74
84	Joe Castillo	ERA Mi Casa Real Estate	Chicago, IL	73
85	Magda Antillon	M.A.G.Realty, Inc.	Chicago, IL	72
86	Luis Fernandez	Keller Williams Realty Group	Scarsdale, NY	72
87	Martin Barboza	Chicago Realty Partners	Chicago, IL	71
88	Gabriel Serrano	RE/MAX River Cities	Bettendorf, IA	71
89	Gumer Alvarez	Coldwell Banker Select Real Estate	Reno, NV	70
90	Andreina Canache	Century 21 All Homes & Properties	Kissimmee, FL	70
91	Ruby Miranda	Prime Realty Group	Deer Park, TX	70
92	Tina Marie Estrada	The Omni Group	Santa Ana, CA	69
93	Monica Perez	Your Castle Real Estate, Inc.	Lakewood, CO	69
94	Jose Campoverde	RE/MAX Signature	Chicago, IL	67
95	Jacqueline Valiente	Realty ONE Group	Las Vegas, NV	67
96	Juan Segura	Coldwell Banker Select Real Estate	Reno, NV	66.8
97	Tiffany Gomez Dorn	Keller Williams Realty Tiffany Dorn & Associates	Knoxville, TN	66
98	Xio Sandoval	Century 21 Realty Masters	Montebello, CA	66
99	Ted Mares	Realty Executives Choice City Real Estate, LLC	Fort Collins, CO	65
100	Victor Rodarte	Long Realty	Sahuarita, AZ	64
101	Yesenia Ruvalcaba-Garcia	New Century Realtors & Associates	Covina, CA	63
102	Monica Vargas	Great Homes Real Estate, Inc.	Elgin, IL	63
103	Maria Fermin	Exit Realty Success	Corona, NY	62
104	Joe Manzanares	RE/MAX Leaders	Centennial, CO	61
105	Angelica Suarez	RE/MAX Estate Properties	Carson, CA	61
106	Maria Galindo	RE/MAX 10	Chicago, IL	60
107	Salvador Gallegos	Showcase DFW Realty, LLC	Arlington, TX	60
108	Mercedes Vazquez	RE/MAX Advance Realty	Miami, FL	60
109	Rebecca Hidalgo	Integrity All Star Realty	Chandler, AZ	59
110	Leslie Wilson	RE/MAX Top Producers	Diamond Bar, CA	59
111	Arturo Reygadas, Jr.	Powers Real Estate Group	San Antonio, TX	58
112	Dyanna Avila	Berkshire Hathaway HomeServices	South Gate, CA	57
113	Jona Gamboa	JG Real Estate	Midvale, UT	57
114	Antonio Gastelum	Gastelum Group, LLC	Henderson, NV	56.8
115	Maruja Gil	RE/MAX United	Coral Gables, FL	56
116	Jessie Morfin	Intero Real Estate Services	Rancho Cucamonga, CA	55
117	Anna Klinger	Keller Williams Realty The Marketplace - Klinger Real Estate Group	Henderson, NV	54
118	Isaac Ramirez	RE/MAX Gold	Clovis, CA	54
119	Mariela Goodman	Coldwell Banker Alfonso Realty	Ocean Springs, MS	53
120	Julio Sanchez	RE/MAX Results	Moreno Valley, CA	53
121	Irma Soltero-Sparks	Century 21 C. Watson	Fresno, CA	53
122	Sandra Alvarez	Coldwell Banker United Realtors	Austin, TX	52
123	Uriel Ayala	ERA Mi Casa Real Estate	Chicago, IL	52
124	Debra Beagle	RE/MAX The Ashton Real Estate Group	Nashville, TN	52
125	Luz Gamez	Equity Realty Group	Tolleson, AZ	52



# NOTABLE AGENTS

2014  
TOP  
250

**JONA GAMBOA**

JG Real Estate  
Midvale, UT

**SIDES: 57**

**VOLUME: \$4,850,006**

Educating his clients on homeownership has been Jona's priority since he entered real estate in 2006. He spends time with each individual client to advise them on their personal situation and their best course of action to purchase a home. In addition to being a full-time agent, Jona holds a bi-monthly radio show to educate his local Latino community of Midvale, Utah on all things real estate. His combination of compassion and winning business attitude has helped propel his career into the successful business it is today.



#113

**IRMA SOLTERO-SPARKS**

Century 21 C. Watson  
Fresno, CA

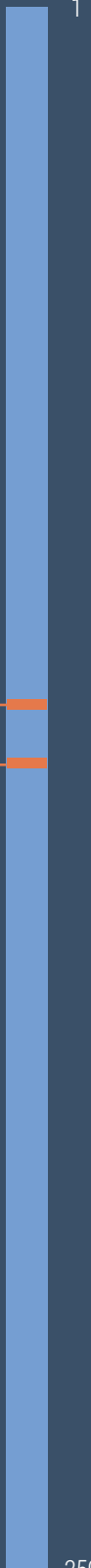
**SIDES: 53**

**VOLUME: \$7,061,100**

Stumbling into the industry 16 years ago when she attended a seminar on real estate, Irma realized the opportunity the profession presented to help underserved Latino homebuyers. Her business launched with great success, making her a leading short sale agent in her community where, in 2013, 86 percent of her transactions were short sales. She regularly holds seminars in underserved communities throughout the San Joaquin Valley, California to educate homeowners in financial distress in order to keep families in their homes.



#121



250



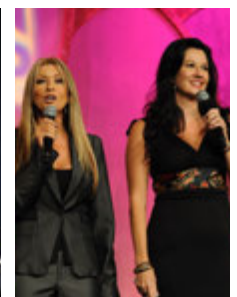
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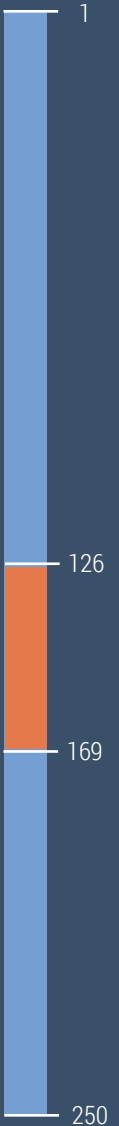
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RANK	NAME	COMPANY	LOCATION	TOTAL
126	Albert Silva	Intero Real Estate Services	Rancho Cucamonga, CA	52
127	Rosie Gonzalez	Coldwell Banker Residential Brokerage	La Grange, IL	51
128	Darlene Crystal Martinez	Realty Pro Group	Claremont, CA	51
129	Bobbi McKinnon	Keller Williams Realty Group One, Inc.	Reno , NV	51
130	Douglas Ramos	Prudential New Jersey Properties Alliance Realty	Linden, NJ	51
131	Vera Alicia Vasquez	Ultima Real Estate	Dallas, TX	51
132	Erika Villegas	ERA Mi Casa Real Estate	Chicago, IL	51
133	Lianna Alvarez	Prudential Americana Group Realtors	Las Vegas, NV	50
134	Yuri Blanco	RE/MAX Executives	Nampa, ID	50
135	Jacky Teplitzky	Douglas Elliman Real Estate	New York, NY	50
136	Eloy Villamil	Excellence Innovative Real Estate	Cerritos, CA	50
137	Noe Raya	Century 21 Martinez & Associates	Las Vegas, NV	49
138	Christopher Rodriguez	Maximum Mortgage & Real Estate, Inc.	Oceanside, CA	49
139	Jesse Haro, Jr.	Home Team America	San Antonio, TX	48
140	Oralia Herrera	Century 21 TK Realty	Addison, IL	48
141	Ramon Sanchez	Century 21 Allstars	Pico Rivera, CA	48
142	Araceli Corral	ArCo Realty	Chicago, IL	47
143	Glenn Gibson	Keller Williams Realty Austin Properties Group	Austin, TX	47
144	Arturo Hernandez	Intero Real Estate Services	Rancho Cucamonga, CA	47
145	Sebastian Hernandez	Prime Properties, Inc.	Chicago, IL	47
146	Sirilo Ortiz	Intero Real Estate Services	Rancho Cucamonga, CA	47
147	Cristina Valdes	Realty Austin	Austin, TX	47
148	Josie White	Coldwell Banker	Arlington, TX	47
149	Mauricio Pierrott	Harcourts NV1 Realty	Reno , NV	46
150	Martin Cueva	Advance Realty	Santa Ana, CA	45
151	Tony Espinoza	CR Realty Services, LLC	Las Vegas, NV	45
152	Jorge Mariscal	Pav Realtors	Berwyn, IL	45
153	Uriel Ojeda	Intero Real Estate Services	Rancho Cucamonga, CA	45
154	Rick Ruiz	Robinson Realty & Management	Las Vegas, NV	45
155	Ron Martinez	Coldwell Banker Residential Brokerage	Marietta, GA	44.1
156	Jonathan Jacobs	Simply Vegas	Las Vegas, NV	44
157	Natalia Martinez	ERA Mi Casa Real Estate	Chicago, IL	44
158	Monica Moreno	HomeSmart	Phoenix, AZ	44
159	Ernesto Vaca, Jr.	Ernesto Vaca	Zion, IL	44
160	Roman Meza	Century 21 A Better Service Realty	Downey, CA	43.4
161	Andrew Arevalo	Keller Williams Realty The Ingenious Group	Highlands Ranch, CO	43
162	Marco Chaidez	Next Level Realty, LLC	Las Vegas, NV	43
163	Danny Gomes	RE/MAX Top Producers	Diamond Bar, CA	43
164	Armando Gonzalez	Century 21 Allstars	Pico Rivera, CA	43
165	Mynor Herrera	Keller Williams Realty Mynor & Associates	Bethesda, MD	43
166	Steven Padilla	Century 21 A Better Service Realty	Downey, CA	42.6
167	Lizbeth Alfaro	Century 21 North Homes Realty, Inc.	Everett, WA	42.5
168	Julian Alcala	Century 21 Allstars	Pico Rivera, CA	42
169	Maria Cibrian	Century 21 Allstars	Pico Rivera, CA	42

2014  
TOP  
250



# 2014 TOP 250



RANK	NAME	COMPANY	LOCATION	TOTAL
170	Ivan Delgado	Perfit Realty, LLC	Allen, TX	42
171	Ubaldo Garcia	ERA Mi Casa Real Estate	Chicago, IL	42
172	Rufo Moyo	RE/MAX United	Wheeling, IL	42
173	Victor Nino	Keller Williams Realty	Austin, TX	41
174	Jesse Reyes	RE/MAX Top Producers	Diamond Bar, CA	41
175	Mario Trejo Romero	The Melcher Agency	Phoenix, AZ	41
176	Luther Sanchez	Century 21 Allstars	Pico Rivera, CA	41
177	Daniel Aller	Better Homes & Gardens Real Estate	White Plains, NY	40
178	Joseph Bazan	The Michael Group Real Estate Co.	Dallas, TX	40
179	Reynalda Chavez	Beautiful Homes Realty	Cartersville, GA	40
180	Daisy Fernandez	Florida Sunshine Realty, LLC	Miami, FL	40
181	Fernando Moreno	Century 21 A Better Service Realty	Downey, CA	40
182	Ben Robles, Jr.	Robles Realty International, LLC	Kissimmee, FL	40
183	Randolph Saa	Century 21 American Homes	Fresh Meadows, NY	40
184	Leo Duarte	ZipRealty	Austin, TX	39
185	Carmen Gutierrez	RE/MAX Greater Atlanta	Marietta, GA	39
186	Marcella Quezada	Monarch Property Management	Las Vegas, NV	39
187	Javier Zapien	Realty Executives Platinum	Carlsbad, CA	39
188	Alex Barragan	Century 21 All Star Realtors	Glendale, AZ	38
189	Miguel Bermudez	ERA Mi Casa Real Estate	Chicago, IL	38
190	Roman Lopez	Keller Williams Realty The Roman Lopez Real Estate Team	Austin, TX	38
191	Nestor Salgado	Century 21 Martinez & Associates	Las Vegas, NV	38
192	Elena Villasenor-Medrano	Treasures of Texas Realty	San Antonio, TX	38
193	Fabian Lopez	Century 21 Martinez & Associates	Las Vegas, NV	37
194	Javier Zavala	Broadpoint Properties	Escondido, CA	37
195	Ron Escobar	Century 21 Select	Beverly Hills, CA	36
196	Jese Gonzalez	The Real Estate Power Houses	El Paso, TX	36
197	Luis Guevara	Berkshire Hathaway HomeServices California Properties	South Gate, CA	36
198	Angel Martinez	ERA Mi Casa Real Estate	Chicago, IL	36
199	Sonia Moncayo	Property Works, Inc.	Long Beach, CA	36
200	Zorayda Montemayor	San Antonio Homes/Carrington	San Antonio, TX	36
201	María Pagan	Realty Express, LLC	Kissimmee, FL	36
202	Cesar Reinoso	Reinoso Properties	Glendale, CA	36
203	Mary Avalos	Keller Williams Realty Group One Inc	Reno , NV	35
204	Mario Banuelos	Bella Vista Realty	Altadena, CA	35
205	Gabriel Bolanos	Intero Real Estate Services	Rancho Cucamonga, CA	35
206	Raul Chavez	San Fernando Realty, Inc.	San Fernando, CA	35
207	Michael Izquierdo	Wealth Realty, LA Pocket Listings	South Pasadena, CA	35
208	Ricardo Morales	RE/MAX Signature	Chicago, IL	35
209	Brenda Courtade	Berkshire Hathaway HomeServices Northwest Real Estate	Bellevue, WA	34
210	Steve Trevino, Jr.	RE/MAX Alamo Realty	San Antonio, TX	34
211	Angela Avilez	Century 21 Award	San Diego, CA	33
212	Veronica Barragan	Century 21 All Star Realtors	Glendale, AZ	33
213	Irma Capas	Keller Williams Realty Irma Capas Realtor	Modesto, CA	33

# NOTABLE AGENTS

2014  
TOP  
250

## JACKY TEPLITZKY

Douglas Elliman Real Estate  
New York, NY

SIDES: 50

VOLUME: \$82,029,072

As a Latina agent in New York City, Jacky prides herself on being a top producing agent in one of the most competitive markets in the country. Her professional standing and deep industry knowledge have made the Santiago, Chile native a relied-upon source of information for both English and Spanish media outlets. She is frequently invited to speak on the market at real estate events in New York, and is a decorated veteran of the industry. Her proudest accomplishment is representing Latinas in a positive manner through her involvement in the real estate profession.



#135

## IVAN DELGADO

Perfit Realty, LLC  
Allen, TX

SIDES: 42

VOLUME: \$3,158,851

Always an advocate for Latino advancement, Ivan's commitment to the Latino community started before his real estate career. As an agent, Ivan believes in giving the community the right tools in order to achieve the American Dream. He regularly holds first-time homebuyer seminars and income tax classes in his community in Allen, Texas to better serve his clients. His own homebuying experience when emigrating from Lima, Peru motivates him to assist new immigrants purchase homes. He understands the challenges that come along with language barriers and uses his command of English and Spanish to assist first-time homebuyers and sellers.



#170

## RAUL ARRIAGA

Ultima Real Estate - Raul Arriaga Group  
Dallas, TX

SIDES: 27

VOLUME: \$4,000,000

After recognition in last year's Top 250 List, Raul was invited to sit on the board of his local NAHREP chapter in North Texas. Through the past year he has used the opportunity to serve his community on many levels by empowering fellow agents to succeed, helping families achieve the American Dream, and creating wealth through homeownership. Raul's dedication to his local community extends beyond real estate; he serves as an ESL mentor for his neighborhood high school and encourages his young students to reach their full potential.



#233

250



# ARE **YOU** WATCHING?



The Esta Semana En NAHREP® Network is where business opportunity and cultura intersect. Watch our regular special features and make sure you keep your finger on the pulse of Latino business and culture.

**TUNE IN EVERY MONDAY FOR YOUR MORNING JOLT!**

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RANK	NAME	COMPANY	LOCATION	TOTAL
214	Jose Manjarrez	Century 21 Realty Masters	Norwalk, CA	33
215	Ivette Perez	National Real Estate	Las Vegas, NV	33
216	Omar Tejeda	New Vista Realty	San Diego, CA	33
217	Patricia Villanueva	United Realty and Loans, Inc.	Vista, CA	33
218	Cindy Castillo	Evista Resources Realty	Kissimmee, FL	32
219	Martha Lopez	ERA Mi Casa Real Estate	Chicago, IL	32
220	Mary Olivo Hall	Keller Williams Realty Legacy	San Antonio, TX	32
221	Maritza Torres Lee	RE/MAX Professionals	Littleton, CO	32
222	CC Alvarez	Century 21 Masters - CC & Co.	Covina, CA	31
223	Manny Olivas	Century 21 Martinez & Associates	Las Vegas, NV	31
224	Mercedes De La Cruz	Century 21 Realty Masters	Norwalk, CA	30
225	Luis Mendoza	Century 21 Award	San Diego, CA	30
226	Alexander Piana	Century 21 Award	Anaheim, CA	30
227	Alex Villasenor	Intero Real Estate Services	Rancho Cucamonga, CA	30
228	Alexandra Parra Rivera	Century 21 Realty Masters	Montebello, CA	29
229	John Cain	Cain I White Group at HOM Sotheby's International Realty	Newport Beach, CA	28
230	Rose Cervantes	Century 21 Award	Chino Hills, CA	28
231	Susy Esquivel	ERA Select Real Estate	Lexington, KY	28
232	Edith Villa	Century 21 Realty Masters	Norwalk, CA	28
233	Raul Arriaga	Ultima Real Estate - Raul Arriaga Group	Dallas, TX	27
234	Sonia Galarza	Sonia Galarza Escuela De Real Estate Corp	Tampa, FL	27
235	Karen Ortega Matson	RE/MAX Right Choice	Glendale, AZ	27
236	Diana Rosero	Keller Williams Realty Prime Partners	Burbank, CA	27
237	Jamie Avila	TCP Real Estate	Austin, TX	26
238	Sonia Figueroa	Century 21 Affiliated	Chicago , IL	26
239	Jenny Lima	ERA Mi Casa Real Estate	Chicago, IL	26
240	Christian Munive	Dynasty Real Estate	Rancho Cucamonga, CA	26
241	Henry Pailles	Century 21 Award	Chula Vista, CA	26
242	Ana Posadas	Century 21 Hilltop	Simi Valley, CA	26
243	Maria Salinas	ERA Mi Casa Real Estate	Chicago, IL	26
244	Fabian Garcia	Century 21 Realty Masters	Montebello, CA	25.7
245	Elias Borjas	Exit Realty Success	Corona, NY	25
246	Barbara Mollanazar	Wagner Realty	Bradenton, FL	25
247	Dan Rivera	Century 21 Martinez & Associates	Las Vegas, NV	25
248	Beatrice Briseno	RE/MAX Unlimited	San Antonio, TX	24
249	Eduardo Carral	RE/MAX Professionals	Reno , NV	24
250*	Karina Chavez	RE/MAX United	Wheeling, IL	24
250*	Brenda Geraci	Century 21 Baseline	Covina, CA	24
250*	Israel Gutierrez	Realty Austin	Austin, TX	24

\* Tied for position

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