



**nahrep**  
LATINO AGENTS AWARD

A REPORT BY THE NATIONAL ASSOCIATION OF  
HISPANIC REAL ESTATE PROFESSIONALS®

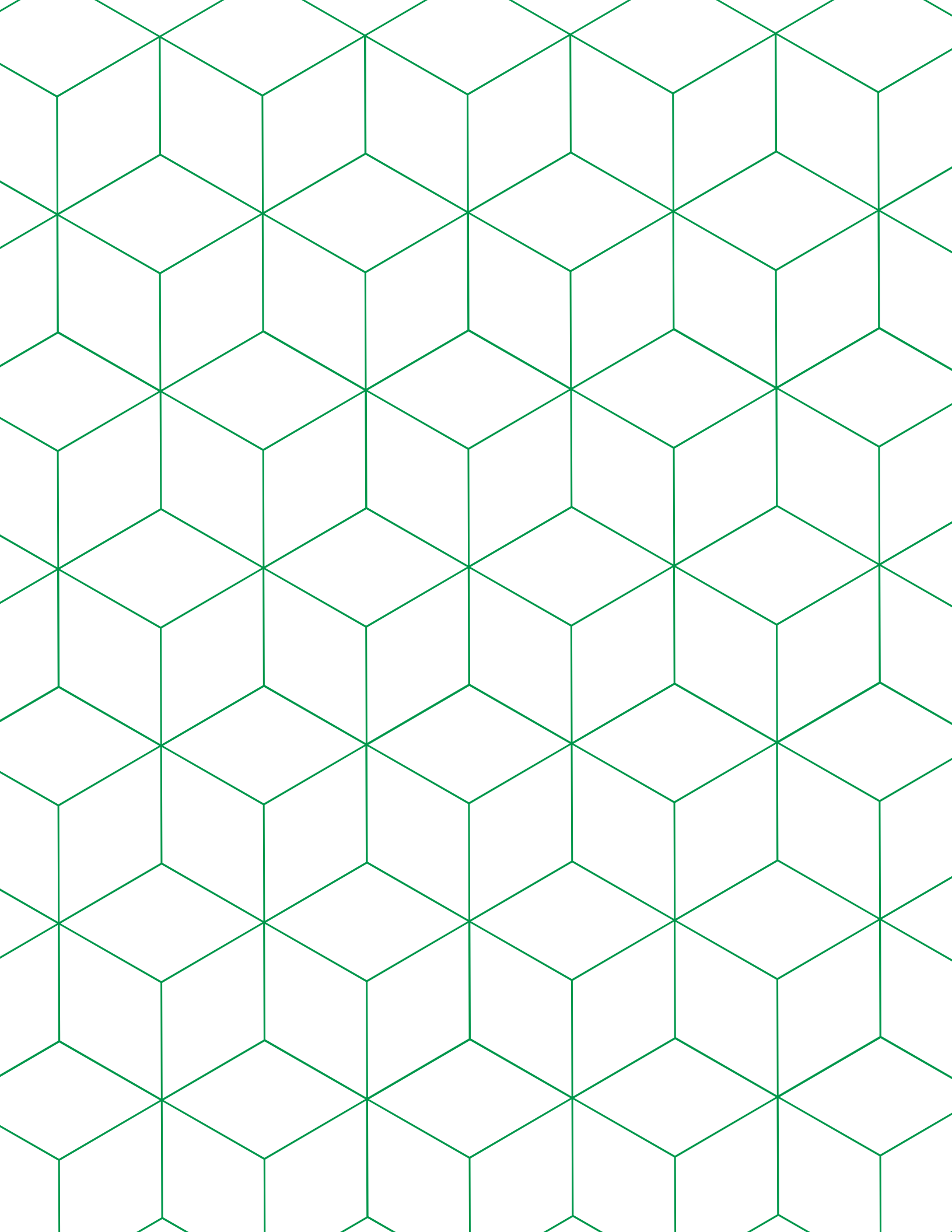
IN ASSOCIATION WITH

Morgan Stanley

2021

TOP

250



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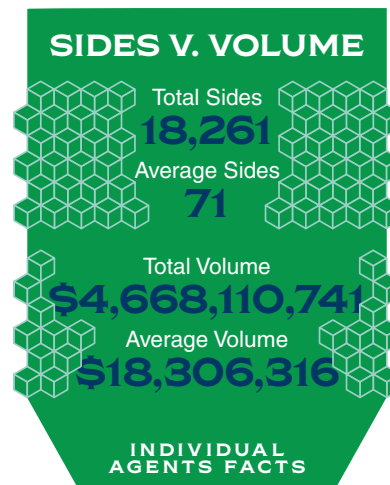
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## FOREWORD

Annually, the National Association of Hispanic Real Estate Professionals® (NAHREP®) Top 250 Latino Agents Award recognizes the industry's leading Hispanic real estate agents and brokers from across the country. In its tenth year of publication, the following report recognizes agents whose hard work and dedication has led them to close an outstanding number of transactions in an effort to increase the rate of sustainable Hispanic homeownership in communities across the country. These agents represent a combined total of 18,261 units in closed transaction sides from January 2020 through December 2020 and over \$4.66 billion in total aggregate volume. These hard working agents are set apart from over one hundred and fifty thousand Latinos in real estate through their dedication to homeownership. Recognition of the agents who carry out the NAHREP mission of sustainable Hispanic homeownership in communities across the country has been a priority for NAHREP since the inception of the Top 250 award program in 2012. This year's honorees were selected from over 1,700 self-nominated agents, a testament to the prestige of the award. In addition to the highest ranked agents based on transaction sides, this year's report examines several additional categories among the candidates, including agents by team and distribution by geographic regions. In addition, the report takes a closer look at agents by volume, and top individual agents. NAHREP salutes the Top 250 Latino Agents in America and their success year after year. Join NAHREP in recognizing these individuals and their Top 250 Latino Mortgage Originator counterparts on social media using #Top250. Felicidades!

## METHODOLOGY

The listing of the Top 250 Latino Agents in America is compiled through broker affirmed self-nomination and recognizes the nation's most successful agents and brokers for their residential real estate transactions. Residential is defined as dwellings with four or fewer units, excluding rental properties, commercial real estate transactions and vacant lots. Once received, NAHREP reviews the nominations for accuracy by validating against other available data, including MLS records, company records, and franchise data. A small number of nominations were modified or disqualified where third-party validation was not available or consistent. Sales production data is representative of the 2020 calendar year. Ethnic background is confirmed through self-attestation. In instances where there is a tie based on transaction sides, higher rank is given to the agent with greater sales volume. NAHREP membership is not a prerequisite for participation or acknowledgement in the Top 250 Latino Agents & Mortgage Originators Awards.



**ARTEMISA IS FROM MEXICO CITY, MEXICO.** She became a real estate agent because she wanted to help families find homes where they could find a sense of safety, security, and comfort. Helping families find this kind of happiness is what keeps her motivated in knowing that what she does is bettering the lives of those who put their trust in her. Artemisa is thankful to have gotten the opportunity to move to the United States where there are endless possibilities for everyone to grow and succeed. She believes this is part of the reason that she has been able to get where she is today. In the past, Artemisa has received multiple awards, including the 30th best real estate agent in the United States.

## Artesmisa Boston

**247  
Transactions**

\$64,696,823  
Volume

Coon Rapids,  
MN



**1**

### ARTEMISA BOSTON

**247 TRANSACTIONS**  
Realty Group, Inc.  
Coon Rapids, MN

**2**

**LUIS CORONEL**  
**220 TRANSACTIONS**  
Coronel Realty Group  
Indianapolis, IN

**3**

**RUBEN LUNA**  
**186 TRANSACTIONS**  
A.Z. & Associates Real  
Estate Group  
Glendale, AZ

**4**

**DENNIS ESTEP**  
**176 TRANSACTIONS**  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX

**5**

**ARTURO FLORES**  
**170 TRANSACTIONS**  
Success Realty Partners  
Woodstock, IL

**6**

**ALEJANDRO  
GRUNDSETH**  
**156 TRANSACTIONS**  
Alemay Realty, Inc.  
Kernersville, NC

**7**

**RUBY GONZÁLEZ**  
**154 TRANSACTIONS**  
Ruby Realty  
Cabo Rojo, PR

**8**

**GINO MONTALVO**  
**153 TRANSACTIONS**  
Mirabal Montalvo  
& Associates  
Corpus Christi, TX

**9**

**SANDRA FLORES**  
**151 TRANSACTIONS**  
United Realty Group  
Las Vegas, NV

**10**

**JOHNNY ROJAS**  
**150 TRANSACTIONS**  
Century 21 JR Gold  
Team Realty  
Garfield, NJ

**11**

**FLOR MELGAR**  
**144 TRANSACTIONS**  
Mi Casa Realty  
Nashville, TN

**12**

**ITZEL SANCHEZ**  
**142 TRANSACTIONS**  
Premier Realty  
Germantown, TN

**13**

**DELDI ORTEGON**  
**138.5 TRANSACTIONS**  
Keller Williams Realty RGV  
powered by PLACE, Inc.  
McAllen, TX

**14**

**VIRGEN TORRES -  
SOTO**  
**136 TRANSACTIONS**  
Century 21 Four  
Corners Realty  
St. Cloud, FL

**15**

**ANDREA  
CHAVARRIA**  
**132 TRANSACTIONS**  
Lugary  
Dallas, TX

**16**

**JEFF GALINDO**  
**130 TRANSACTIONS**  
New Door Residential  
Las Vegas, NV

**17**

**CHRIS MONTALVO**  
**130 TRANSACTIONS**  
Mirabal Montalvo  
& Associates  
Corpus Christi, TX

**18**

**MATIAS ROSALES**  
**124 TRANSACTIONS**  
Realty ONE Group Gateway  
Yuma, AZ

**19**

**ELMER DIAZ**  
**123 TRANSACTIONS**  
Cowan Realty  
Mechanicsville, VA

**20**

**MARCUS VALDEZ**  
**122 TRANSACTIONS**  
Berkshire Hathaway  
HomeServices Rocky  
Mountain, Realtors®  
Fort Collins, CO

**21**

**LUIGUI CORRAL**  
**118 TRANSACTIONS**  
RE/MAX American Dream  
Round Lake Beach, IL

**22**

**ENRIQUE MORALES**  
**117 TRANSACTIONS**  
eXp Realty Divine Properties  
San Juan, PR

**23**

**RAUL PULIDO**  
**117 TRANSACTIONS**  
RE/MAX Preferred Group  
West Chester, OH

**24** **ERIKA CARRASCO**  
**112 TRANSACTIONS**  
 Intero Real Estate Services  
 Silver Creek  
 San Jose, CA

**25** **ANGEL ROSADO**  
**112 TRANSACTIONS**  
 Realty Spot  
 Puerto Rico, PR

**26** **JEMIMA CROSBY**  
**110 TRANSACTIONS**  
 Coldwell Banker Realty  
 Kennewick, WA

**RICHARD WAS BORN IN MICHIGAN TO PARENTS OF CUBAN DESCENT AND RAISED IN MIAMI, FLORIDA.** He loves being a real estate agent, not just because it provides for his family, but because it allows him to open doors and opportunities to other families. The biggest perk in being an agent is seeing the joy on the faces of clients when they receive the keys to their very first home. Richard also considers it a privilege to help co-op agents and office teammates whenever possible by coaching, teaching, listening, or lending a helpful hand. He enjoys serving his community and has been involved in many activities such as mentoring, and within his church. He has received numerous accolades during his career, including representing the top half of 1% of Berkshire Hathaway HomeServices agents globally.

### Richard Rodriguez

**108 Transactions**  
 Hoschton, GA



**27**

**RICHARD RODRIGUEZ**  
**108 TRANSACTIONS**  
 Berkshire Hathaway HomeServices Georgia Properties  
 Hoschton, GA

**28** **LUCY MORENO - WARE**  
**107 TRANSACTIONS**  
 Birdsong Real Estate  
 Lake Jackson, TX

**29** **MARTHA M. NAVARRO**  
**103 TRANSACTIONS**  
 HomeSmart, LLC  
 Goodyear, AZ

**30** **MARTY RODRIGUEZ**  
**100 TRANSACTIONS**  
 Century 21 Marty Rodriguez  
 Glendora, CA

**31** **SONIA J. PEREZ - OLIVARES**  
**100 TRANSACTIONS**  
 Keller Williams Realty  
 City View  
 San Antonio, TX

**32** **GLENN GIBSON**  
**99 TRANSACTIONS**  
 Keller Williams Realty  
 Southwest Market Center  
 Austin, TX

**33** **LUZ ELENA JARAMILLO**  
**99 TRANSACTIONS**  
 RE/MAX Pat Manicon  
 The Woodlands, TX

**34** **LIZBETH NAVAR ALARCON**  
**98 TRANSACTIONS**  
 RE/MAX Vivid Realty  
 Fairfield, CA

**35** **SUSAN FLORES**  
**98 TRANSACTIONS**  
 Keller Williams Realty El Paso  
 El Paso, TX

**36** **STEVEN PAGAN**  
**97 TRANSACTIONS**  
 Berkshire Hathaway  
 HomeServices Fox & Roach,  
 REALTORS®  
 Medford, NJ

**37** **DANIEL BARRAZA**  
**95 TRANSACTIONS**  
 My Home Group  
 Phoenix, AZ

**38** **OSCAR GARCIA**  
**95 TRANSACTIONS**  
 Century 21 Sweyer  
 Wilmington, NC

**39** **LOLIS VAZQUEZ**  
**94.5 TRANSACTIONS**  
 Realty Corner, Inc.  
 Sparks, NV

**40** **HECTOR M. RUBIO**  
**94 TRANSACTIONS**  
 Rubio Real Estate and  
 Property Management, LLC  
 Grand Island, NE

**41** **SALVADOR GONZALEZ**  
**93 TRANSACTIONS**  
 RE/MAX Mi Casa  
 Chicago, IL

**42** **ROSIE GONZALEZ**  
**92 TRANSACTIONS**  
 Coldwell Banker Realty  
 La Grange, IL

**43** **JUAN SEGURA**  
**91.5 TRANSACTIONS**  
 Coldwell Banker Realty  
 Reno, NV

**44** **GUMER ALVAREZ**  
**91.5 TRANSACTIONS**  
 Coldwell Banker Select  
 Reno, NV

**45** **JESUS PEREZ**  
**91 TRANSACTIONS**  
 Casablanca Realtors®  
 Elgin, IL

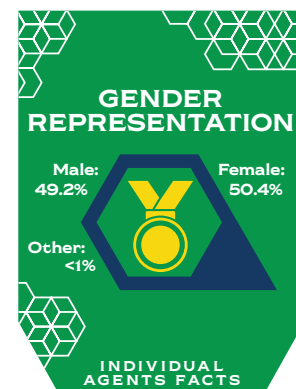
**46** **DEVIREE VALLEJO**  
**90.5 TRANSACTIONS**  
 LIV Sotheby's  
 International Realty  
 Denver, CO

**47** **MARJORIE DEJESUS**  
**90 TRANSACTIONS**  
 Coldwell Banker Realty  
 Wyomissing, PA

**52** **JOSE RIVAS**  
**88 TRANSACTIONS**  
 Keller Williams  
 Realty Gateway  
 Baltimore, MD

**48** **LISA MUÑOZ**  
**89 TRANSACTIONS**  
 Realty Austin  
 Austin, TX

**53** **ZEFERINO MARTINEZ**  
**85 TRANSACTIONS**  
 RE/MAX 10  
 Chicago, IL



**LISA WAS BORN AND RAISED IN SAN ANTONIO, HER FAMILY HAS BEEN A PART OF THE COMMUNITY FOR GENERATIONS.** She credits her parents for shaping her into the person she is today and considers them the two most influential people in her life. Real estate is very personal to Lisa, as she believes that as agents they are the vessel God is using to guide clients home. Lisa truly believes that home is where families' memories are created, where they will feel the safest, where they will raise their family and feel the most love and that to her is the reason why she loves what she does.

## Lisa Guzman

**89**  
**Transactions**

San Antonio,  
 TX



**49**

**LISA GUZMAN**  
**89 TRANSACTIONS**  
 eXp Realty San Antonio  
 San Antonio, TX

**54** **JUAN GRIMALDO**  
**83.5 TRANSACTIONS**  
 Keller Williams Realty Elite  
 Goodyear, AZ

**61** **JOSUE DUARTE**  
**80 TRANSACTIONS**  
 Duarte Realty Company  
 Berwyn, IL

**55** **ALEXANDER CORDOVA**  
**83 TRANSACTIONS**  
 JP & Associates Realtors®  
 El Paso, TX

**62** **SOLEDAD TOBAR**  
**80 TRANSACTIONS**  
 Coldwell Banker Realty  
 Denver, CO

**56** **ED VILLEDA**  
**82 TRANSACTIONS**  
 William Pitt Sotheby's  
 International Realty  
 Stamford, CT

**63** **MARIO GUZMAN, JR.**  
**80 TRANSACTIONS**  
 RE/MAX Real Estate  
 Associates  
 Houston, TX

**57** **DIANA SIFUENTES**  
**82 TRANSACTIONS**  
 Berkshire Hathaway  
 HomeServices A Action  
 Mesquite, TX

**64** **RIO VIDRIO**  
**79 TRANSACTIONS**  
 A.Z. & Associates  
 Real Estate Group  
 Glendale, AZ

**58** **ADOLFO "A.D." DIAZ**  
**81 TRANSACTIONS**  
 Century 21 Sunbelt  
 Realty, Inc.  
 Cape Coral, FL

**65** **RODOLFO FLORES**  
**79 TRANSACTIONS**  
 A.Z. & Associates  
 Real Estate Group  
 Glendale, AZ

**50** **MARCY CHAVEZ**  
**89 TRANSACTIONS**  
 Weichert Real Estate Affiliates  
 The Griffin Company  
 Springdale, AR

**59** **SUSY ESQUIVEL**  
**81 TRANSACTIONS**  
 Allied Realty  
 Lexington, KY

**66** **KARIA ORTIZ**  
**79 TRANSACTIONS**  
 La Rosa Realty, LLC  
 St. Cloud, FL

**51** **LAURA BEYTIA**  
**88 TRANSACTIONS**  
 RE/MAX DFW Associates  
 Carrollton, TX

**60** **VIDAL ADAME**  
**81 TRANSACTIONS**  
 Mission Valley Realty  
 Group, LLC  
 El Paso, TX

**67** **CHRISTIAN COBO**  
**78.5 TRANSACTIONS**  
 Better Homes and Gardens  
 Real Estate Elite  
 Cranford, NJ

**68** **MARIO AYALA**  
**78.5 TRANSACTIONS**  
 Mario Ayala Real Estate Group, LLC  
 El Paso, TX

**69** **CESAR AMEZCUA**  
**78 TRANSACTIONS**  
 CA & Company, REALTORS®  
 San Antonio, TX

**70** **VERA VASQUEZ**  
**78 TRANSACTIONS**  
 RE/MAX DFW Associates  
 Dallas, TX

**DANIEL'S FAMILY IS FROM WACO AND MARLIN, TEXAS WITH ROOTS IN MONTERREY, MEXICO.** His main business goal is to get to people before they need him. He accomplishes this by using layered marketing through different mediums. Daniel credits his work ethic to his grandfather, for whom he worked in the summers and weekends after school. A principle his grandfather taught him which he remembers fondly is, "It cost nothin' to smile or wave at someone and that it could change their day". Daniel has served in various leadership positions. He was the 2019 president of the Waco Association of Realtors® and has achieved Leaders Circle with ERA Real Estate.

**Daniel Tagle, Jr.**

**78 Transactions**  
 Waco, TX



**71** **DANIEL TAGLE, JR.**  
**78 TRANSACTIONS**  
 ERA Courtyard Real Estate  
 Waco, TX

**72** **GASPAR FLORES**  
**78 TRANSACTIONS**  
 Su Familia Real Estate, Inc.  
 Chicago, IL

**73** **JOMAR LOPEZ**  
**78 TRANSACTIONS**  
 Alcon Investment Group  
 San Juan, PR

**74** **MAGDA ESOLA**  
**77 TRANSACTIONS**  
 Fielding Homes, LLC  
 Charlotte, NC

**75** **JESSE LANDIN**  
**77 TRANSACTIONS**  
 Redfin Corporation  
 San Antonio, TX

**76** **CARMELA MORENO**  
**77 TRANSACTIONS**  
 Virtual Properties Realty  
 Atlanta, GA

**77** **SARAH BRAVO**  
**75.5 TRANSACTIONS**  
 Coldwell Banker Realty  
 Chesterfield, MO

**78** **JAIME PEREZ**  
**75 TRANSACTIONS**  
 Coldwell Banker Real Estate Group  
 Elkhart, IN

**79** **MICHAEL GOMEZ**  
**74 TRANSACTIONS**  
 Compass Nashville  
 Nashville, TN

**80** **GRANT LOPEZ**  
**74 TRANSACTIONS**  
 Keller Williams Realty Heritage  
 San Antonio, TX

**81** **ANDREA MALDONADO**  
**74 TRANSACTIONS**  
 Realty of Chicago  
 Chicago, IL



**82** **JESE GONZALEZ**  
**74 TRANSACTIONS**  
 ClearView Realty  
 El Paso, TX

**83** **TINA CALE - COONS**  
**74 TRANSACTIONS**  
 RE/MAX Real Estate Groups  
 Muncie, IN

**84** **DIDIER LOPEZ**  
**73 TRANSACTIONS**  
 RE/MAX One Call Realty  
 Framingham, MA

**85** **JANET RAMIREZ**  
**73 TRANSACTIONS**  
 Integrity Real Estae Center, Inc.  
 Stockton, CA

**86** **JUSTINO ARROYO**  
**73 TRANSACTIONS**  
 RE/MAX Unlimited Real Estate  
 Whitehall, PA

**87** **ENRIQUE ALZATE**  
**73 TRANSACTIONS**  
 Wilkinson ERA Real Estate  
 Charlotte, NC

**88** **VICTOR GOYTIA**  
**73 TRANSACTIONS**  
 Downtown Realty  
 Old San Juan, PR



**89** **JANIE RIVERA  
CONLEY**  
72 TRANSACTIONS  
RE/MAX Market Place  
Oak Creek, WI

**90** **DIANA LEMUS**  
71 TRANSACTIONS  
United Real Estate Richmond  
Richmond, VA

**91** **NATALIA MARTINEZ**  
71 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL

**92** **STACIE KIDWELL  
SANDOVAL**  
71 TRANSACTIONS  
Sandcastle Real Estate, LLC  
Chicago, IL

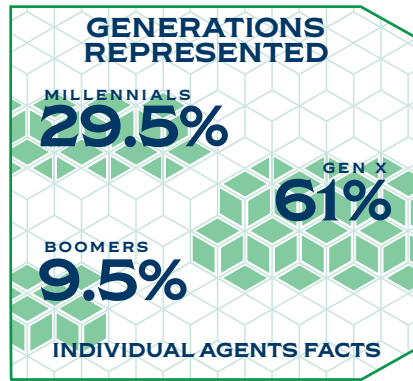
**93** **LUTHER SANCHEZ**  
70 TRANSACTIONS  
Century 21 Allstars  
Pico Rivera, CA

**94** **MERCEDES  
DOCKERY**  
70 TRANSACTIONS  
eXp Realty, LLC  
Charlotte, NC

**95** **NORMA LIRA**  
70 TRANSACTIONS  
Keller Williams  
Realty Heritage  
San Antonio, TX

**96** **BERNICE URTEAGA**  
70 TRANSACTIONS  
Coldwell Banker Legacy  
San Angelo, TX

**97** **GILLEY MENDOZA**  
69.5 TRANSACTIONS  
Keller Williams Realty  
Portfolio Real Estate  
San Antonio, TX



**98** **SANTIAGO  
CARRERA**  
69 TRANSACTIONS  
EXIT Results Realty  
Elkridge, MD

**99** **NOE FRAGOSO**  
69 TRANSACTIONS  
Northlake Realtors®  
Northlake, IL

**100** **RAQUEL ZAPATA**  
69 TRANSACTIONS  
Majestic Real Estate Services  
Tampa, FL

**101** **JOSE MANJARREZ**  
68 TRANSACTIONS  
Century 21 Realty Masters  
Norwalk, CA

**102** **ALEJANDRO BRAVO**  
68 TRANSACTIONS  
Skyline Properties, Inc.  
Seattle, WA

**103** **DAVID QUIÑONES**  
68 TRANSACTIONS  
Coldwell Banker  
Garden State  
Fair Lawn, NJ

**104** **SUSANA BANCES**  
68 TRANSACTIONS  
The Real Estate Company  
Union, NJ

**105** **MARIO VICTORICA**  
68 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX

**106** **TOMÁS BARRIENTOS**  
68 TRANSACTIONS  
HomeSmart TuCasa Realty  
Tulsa, OK

**107** **RICK RUIZ**  
67 TRANSACTIONS  
GK Properties  
Las Vegas, NV

**MARIA IS FROM EL QUINCHE, ECUADOR.** Inspired by her father, who was a salesman, she grew up alongside him learning how to negotiate and speak to clients. As a teenager, she was given the responsibility of managing the family store and siblings which gave her the confidence to immigrate on her own to the United States at 20 years old.

Having had a poor experience with buying her first home in Chicago, Maria saw a need within the community for a bilingual agent that would always have their client's best interest in mind.

Maria feels that her greatest accomplishment is sharing and teaching all her agents her personal belief that you must treat everyone with respect. It is the key to her business success within the community they have called home for over 30 years.

### **Maria Castillo**

67  
Transactions  
Chicago, IL



**108** **MARIA CASTILLO**  
67 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL

**109** **SUSELLE SALERMO**  
66 TRANSACTIONS  
RE/MAX First Realty II  
Cranford, NJ



**110** **JOEL ANAYA**  
**66 TRANSACTIONS**  
 Harris Real Estate Group  
 El Paso, TX

**111** **AIREL HERMOSILLO**  
**66 TRANSACTIONS**  
 Smart Home Realty  
 Wood Dale, IL

**112** **MARTHA CORRAL**  
**66 TRANSACTIONS**  
 Century 21 Affiliated  
 Aurora, IL

**113** **MARTIN ATILANO**  
**66 TRANSACTIONS**  
 American Dream  
 Realty Group  
 Chicago, IL

**114** **IVELISSE LOPEZ  
 CONCEPCION**  
**66 TRANSACTIONS**  
 R.L. Realty Plus  
 Rincon, PR

**115** **ILANA HUFF**  
**65 TRANSACTIONS**  
 Compass  
 San Marcos, CA

**116** **MELISSA SANCHES**  
**65 TRANSACTIONS**  
 Century 21 Judge  
 Fite Company  
 Denton, TX

**117** **MICHAEL  
 ESCOBEDO**  
**64 TRANSACTIONS**  
 A.Z. & Associates  
 Real Estate Group  
 Avondale, AZ

**118** **TONY VASQUEZ**  
**64 TRANSACTIONS**  
 RE/MAX DFW Associates  
 Carrollton, TX

**119** **JEDDIE BUSCH**  
**63 TRANSACTIONS**  
 Compass  
 Ashburn, VA

**120** **STEFANIE ANGEL**  
**63 TRANSACTIONS**  
 Keller Williams Realty  
 Victor Valley  
 Victorville, CA

**121** **CINDY E CANTU**  
**63 TRANSACTIONS**  
 Coldwell Banker Ana  
 Ochoa & Company  
 Laredo, TX

**122** **SAUL GUTIERREZ**  
**62 TRANSACTIONS**  
 MVG Real Estate, Inc.  
 Elgin, IL

**123** **OSCAR CORRALES**  
**62 TRANSACTIONS**  
 Casa 123 The Insight Group  
 Raleigh, NC

**124** **CECILIA ESPINOZA**  
**62 TRANSACTIONS**  
 Coldwell Banker Realty  
 Fort Wayne, IN

**125** **SUZIE CASTILLO**  
**62 TRANSACTIONS**  
 Lighthouse Realty  
 Mount Pleasant, TX

**126** **ADA CRYSTAL  
 SANCHEZ**  
**61 TRANSACTIONS**  
 RE/MAX Integrity  
 Medford, OR

**127** **RICK TREVIÑO**  
**61 TRANSACTIONS**  
 Lifestyle Real Estate  
 Houston, TX

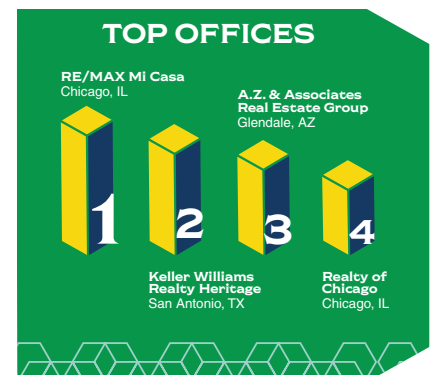
**128** **LILLY CARDENAS**  
**61 TRANSACTIONS**  
 Charles Rutenberg Realty  
 Naperville, IL

**129** **JACKIE YORK**  
**60.5 TRANSACTIONS**  
 Century 21 The Edge  
 El Paso, TX

**130** **OZZIE CHAVEZ**  
**60 TRANSACTIONS**  
 Harris Real Estate Group  
 El Paso, TX

**131** **HEJOMA GARCIA**  
**60 TRANSACTIONS**  
 HMG Realty  
 Worcester, MA

**132** **AMALIA NUNGARAY**  
**60 TRANSACTIONS**  
 Home Pros Real Estate Group  
 El Paso, TX



**GEORGE AND HIS FAMILY ARE FROM VERACRUZ, MEXICO.** 2020 was his first calendar year as a real estate agent. He was able to sell the second most units out of the 75+ agents at his agency. This first-year accomplishment, coupled with his age and as a solo agent distinguishes him from others. Aside from working in real estate, he is heavily involved in the Latino community. He is currently the treasurer for the Latino Center for Wellness and Education. George personally contributes a percentage of his real estate business towards a local youth mentorship program that is 90 percent Latino and also towards a local autism center where he once worked prior to joining the industry.

**George Eufrazio**

60 Transactions

Lafayette, IN



**133** **GEORGE EUFRACIO**  
**60 TRANSACTIONS**  
 Coldwell Banker Shook  
 Lafayette, IN

**134** **MIRNA VALDEZ**  
**60 TRANSACTIONS**  
 Century 21 Success Realty  
 Nogales, AZ

**135** **JOHANA STORY**  
**60 TRANSACTIONS**  
 eXp Realty Gibbs and Story Realty Group  
 Prince George, VA

**136** **MONICA PIZANO**  
**60 TRANSACTIONS**  
 Real Living Speckman Realty  
 Bourbonnais, IL

**137** **VICTOR TELLEZ**  
**60 TRANSACTIONS**  
 Keller Williams Realty Signature  
 Loves Park, IL

**138** **ROGER LOPEZ**  
**59 TRANSACTIONS**  
 Compass  
 Walnut Creek, CA

**139** **TERESA SANTANA**  
**59 TRANSACTIONS**  
 Compass Florida, LLC  
 Fort Lauderdale, FL

**140** **ANDRES OLAEZ**  
**59 TRANSACTIONS**  
 RE/MAX Mi Casa  
 Chicago, IL

**141** **FRANCISCO QUINTERO**  
**59 TRANSACTIONS**  
 Golden Homes Real Estate, Inc.  
 Berwyn, IL

**142** **JAIME MARIN**  
**59 TRANSACTIONS**  
 Keller Williams Realty Heritage  
 San Antonio, TX

**143** **DALE LOFGREN**  
**59 TRANSACTIONS**  
 ClearView Realty  
 El Paso, TX

**144** **CYNTHIA ACOSTA**  
**59 TRANSACTIONS**  
 Century 21 Affiliated  
 Elkhart, IN

**145** **MARIO MARISCAL**  
**58 TRANSACTIONS**  
 Excellence RE Real Estate  
 Whittier, CA

**146** **MARIO HESLES**  
**57 TRANSACTIONS**  
 The Hesles Agency  
 San Antonio, TX

**147** **MAGGIE ANTILLON**  
**57 TRANSACTIONS**  
 Realty of Chicago  
 Chicago, IL

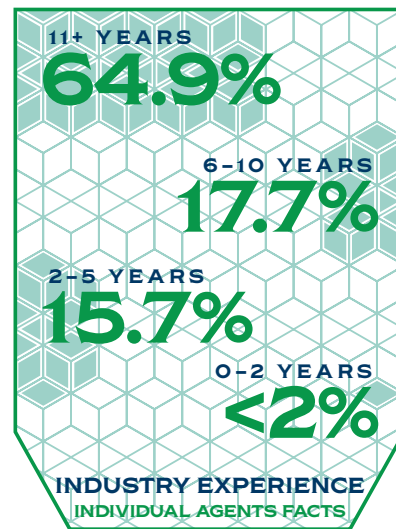
**148** **EVERARDO CHAVEZ**  
**57 TRANSACTIONS**  
 West USA Realty  
 Scottsdale, AZ

**149** **URIEL AYALA**  
**57 TRANSACTIONS**  
 RE/MAX Mi Casa  
 Chicago, IL

**150** **CINDY FERNANDEZ**  
**57 TRANSACTIONS**  
 Century 21 Jordan-Link & Company  
 Porterville, CA

**151** **GRACIELA SEXTON**  
**57 TRANSACTIONS**  
 Century 21 Laclede Realty  
 Lebanon, MO

**152** **JORGE TRUJILLO**  
**57 TRANSACTIONS**  
 RE/MAX American Dream  
 Round Lake Beach, IL



**AMELIA WAS BORN INTO A SOUTH TEXAN FAMILY OF 14 CHILDREN AND HAS BEEN IN THE INDUSTRY FOR THE PAST 12 YEARS.** The struggle of the language barrier her parents experienced opened her eyes and while she made it part of her mission to bridge that gap for Latinos who wanted to be homeowners, it was in 2019 that she was able to open a branch office that specializes in key communication for the Latino community. She is honored to be able to walk her clients through it and make sure they are comfortable every step of the way. Amelia holds a seat as the Main Street president, The Lights of Ennis president and established a merchants association in her historic downtown.

**Amelia Valdez**

57 Transactions  
Wacahacie, TX



**153** **AMELIA VALDEZ**  
57 TRANSACTIONS  
City Real Estate  
Wacahacie, TX

**154** **DAVID BORRERO**  
56 TRANSACTIONS  
RE/MAX Homeland West  
Millstone Township, NJ

**155** **CRISTINA VALDÉS**  
56 TRANSACTIONS  
Realty Austin  
Austin, TX

**156** **MIGUEL FIGUEIRAS**  
56 TRANSACTIONS  
The Keyes Company  
Weston, FL

**157** **JOSE AGUILAR**  
56 TRANSACTIONS  
Realty of Chicago  
Berwyn, IL

**158** **NATASHA HERNANDEZ**  
56 TRANSACTIONS  
Keller Williams Realty  
Thrive South  
Warsaw, IN

**159** **CORAL ORTEGA**  
56 TRANSACTIONS  
Coldwell Banker Real Estate Group  
Shorewood, IL

**160** **GABRIELA RODINO**  
56 TRANSACTIONS  
Berkshire Hathaway Homeservices EWM Realty  
Coral Gables, FL

**161** **FANNY SANTOS**  
55 TRANSACTIONS  
Keller Williams Realty Jacksonville  
Jacksonville, FL

**162** **ROSSANA CORREA**  
55 TRANSACTIONS  
Keller Williams Realty City View  
San Antonio, TX

**163** **EMILY RIVERA JACKSON**  
55 TRANSACTIONS  
Coldwell Banker Sunstar Schmidt Family  
North Port, FL

**164** **JOE FARFAN**  
55 TRANSACTIONS  
Century 21 Riverside Realty  
Burley, ID

**165** **ROBERT SAENZ**  
55 TRANSACTIONS  
Xsellece Realty  
San Antonio, TX

**166** **MICHELLE GUERRA**  
55 TRANSACTIONS  
RE/MAX Real Estate Services  
Laredo, TX

**167** **PEDRO GARCIA**  
54.5 TRANSACTIONS  
Curasi Realty, Inc.  
Montgomery, NY

**168** **VERONICA CREGO - FLORES**  
54 TRANSACTIONS  
Genstone Realty  
Miami Lakes, FL

**169** **JOAQUIN CERRITOS**  
54 TRANSACTIONS  
RE/MAX Realty Group  
Gaithersburg, MD

**170** **JOEL PEREZ**  
54 TRANSACTIONS  
RE/MAX United  
Wheeling, IL

**171** **MALINDA HERNANDEZ**  
54 TRANSACTIONS  
Central Metro Realty, LLC  
Austin, TX

**BILINGUAL**  
**95%**  
of Top 250 Agents are bilingual  
**INDIVIDUAL AGENTS FACTS**

**172** **EDGAR GARCIA**  
**54 TRANSACTIONS**  
 EAG Real Estate Group  
 El Paso, TX

**173** **ERIK GOMEZ**  
**54 TRANSACTIONS**  
 ERA Sellers & Buyers  
 Real Estate  
 El Paso, TX

**174** **VIVIAN TEJEDA**  
**54 TRANSACTIONS**  
 JP & Associates REALTORS®  
 Fort Worth, TX

**175** **LIA SAA**  
**54 TRANSACTIONS**  
 Century 21 John  
 Walton Realtors®  
 Lubbock, TX

**176** **JOYCE APARICIO**  
**53.5 TRANSACTIONS**  
 Coldwell Banker Realty  
 West Hartford, CT

**177** **KARINA BASSETT**  
**53 TRANSACTIONS**  
 iPro Realty Network  
 Union Park  
 Cottonwood Heights, UT

**178** **LILLIANNE GARCIA**  
**53 TRANSACTIONS**  
 Lilly Garcia Realtors®  
 Roanoke, TX

**179** **JONATHAN LOPEZ**  
**53 TRANSACTIONS**  
 Century 21 Affiliated  
 Lincolnwood, IL

**180** **VERONICA FLORES**  
**53 TRANSACTIONS**  
 Coldwell Banker  
 Real Estate One  
 Kenosha, WI

**ROBERTO IS FROM THE DOMINICAN REPUBLIC AND HAS BEEN IN THE INDUSTRY FOR FIFTEEN YEARS.** He firmly believes that homeownership is the symbol of the American Dream, the cornerstone of wealth creation and a stabilizing force for working families. He views his role as trusted advisor and passionately advocates to help more families achieve homeownership in a sustainable way that empowers them for generations to come. Roberto is an accomplished author of two books and is also involved in helping the Hispanic community in Polk county. He has had the privilege of participating in several mission trips to the Dominican Republic to help families in need and building homes.

**Roberto Rodriguez**

**53 Transactions**  
 Tampa, FL



**181**

**ROBERTO RODRIGUEZ**  
**53 TRANSACTIONS**  
 Better Homes & Gardens  
 Real Estate Ellie &  
 Associates | Tampa, FL

**186** **EVEN PRADO**  
**52 TRANSACTIONS**  
 All City Real Estate  
 Austin, TX

**187** **EVA ANDRADE**  
**52 TRANSACTIONS**  
 King Realty Group  
 Las Vegas, NV

**188** **ERIK CORRAL**  
**52 TRANSACTIONS**  
 RE/MAX Partners  
 Berwyn, IL

**189** **SALVADOR BURGUEÑO**  
**52 TRANSACTIONS**  
 Texas International Realty  
 Houston, TX

**190** **ENRIQUE AGUILAR**  
**52 TRANSACTIONS**  
 RE/MAX Horizon  
 Elgin, IL

**191** **MONICA VARGAS**  
**51.5 TRANSACTIONS**  
 Great Homes Real Estate, Inc.  
 Elgin, IL

**192** **IVAN ARJONA**  
**51 TRANSACTIONS**  
 RE/MAX The Woodlands  
 & Spring  
 The Woodlands, TX

**193** **JULIE CHAVEZ**  
**51 TRANSACTIONS**  
 Coldwell Banker Realty  
 Kennewick, WA

**194** **ABIGAIL WILSON**  
**51 TRANSACTIONS**  
 Keller Williams Realty  
 Ballantyne Area  
 Charlotte, NC

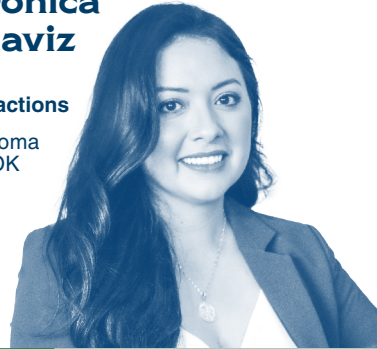
- 195** **JORGE LIZALDE**  
51 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 196** **ANTHONY RAMOS**  
51 TRANSACTIONS  
Century 21 Ramos Realty  
Bethlehem, PA
- 197** **COCO FONTAO**  
51 TRANSACTIONS  
RJ Williams & Company  
Real Estate, LLC  
Fort Worth, TX
- 198** **VICTOR R. CRUZ PEREZ**  
51 TRANSACTIONS  
ECO Real Estate  
Carolina, PR
- 199** **HUGO DE HOYOS**  
51 TRANSACTIONS  
Intero Real Estate Services  
Burlingame, CA
- 200** **VINCENT ARBIZO**  
50 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 201** **LUIS MOTA**  
50 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 202** **BARBARA MOLLANAZAR**  
50 TRANSACTIONS  
RE/MAX Alliance  
Bradenton, FL
- 203** **JACQUELINE DIX**  
50 TRANSACTIONS  
Compass  
Naperville, IL
- 204** **VERONICA GALAVIZ**  
50 TRANSACTIONS  
Verbode  
Oklahoma City, OK
- 205** **OMAR MURILLO**  
49 TRANSACTIONS  
Everhome Real Estate  
Fremont, CA
- 206** **FERNANDO VITERI**  
49 TRANSACTIONS  
Premier Sotheby's  
International Realty  
Sarasota, FL
- 207** **MYRA BOYKIN**  
49 TRANSACTIONS  
RE/MAX Visalia  
Visalia, CA
- 208** **SONIA ARIAS**  
49 TRANSACTIONS  
Berkshire Hathaway  
HomeServices Victorville  
Victorville, CA
- 209** **FREDY PENARANDA**  
49 TRANSACTIONS  
eXp Realty San Antonio  
Houston, TX
- 210** **KARINA CHAVEZ**  
49 TRANSACTIONS  
K & P Realty, Inc.  
Buffalo Grove, IL
- 211** **GABRIELA GONZALEZ**  
49 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 212** **YAJAIRA LOPEZ**  
49 TRANSACTIONS  
HomePros Real Estate, LLC  
El Paso, TX
- 213** **MARIELA GOODMAN**  
49 TRANSACTIONS  
Coldwell Banker Realty  
Ocean Springs, MS
- 214** **LILLIANA CARO**  
49 TRANSACTIONS  
Coldwell Banker  
Real Estate Group  
Fort Wayne, IN
- 215** **MARISELA VASQUEZ**  
48.5 TRANSACTIONS  
My Dream Home Realty  
Cranston, RI
- 216** **GRECIA BERRIOS**  
48 TRANSACTIONS  
Correa Properties  
Houston, TX
- 217** **OSCAR ALVARADO**  
48 TRANSACTIONS  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX

**VERONICA IS THE DAUGHTER TO IMMIGRANTS FROM JALISCO AND DURANGO, MEXICO.** She is passionate about serving people and protecting their best interests. An out-of-the-box and analytical thinker, Veronica is committed to helping her clients navigate the complexities of the real estate market while optimizing results. She is energetic, a high-achiever, personable and professional. Veronica loves showing her Latino community that everything is possible with or without legal status in this country. When someone turns a person down for a loan she is the one that stays persistent until she finds the lender to make it happen. Being a former NAHREP chapter president has allowed her to meet so many people in the industry that she is always able to find the resources to assist her clients.

### Veronica Galaviz

50  
Transactions

Oklahoma  
City, OK



**RICARDO WAS BORN AND RAISED IN LAREDO, TEXAS.** Inspired by an uncomfortable experience purchasing his first home, he decided that a career in real estate was a way that he could make a difference within the Hispanic community in San Antonio. Ricardo prides himself on helping as many Latino families through referral business as he can. If an agent isn't fluent in Spanish, he will join them and explain the process in full detail to the clients. One of his goals in the near future is to build private homes for low income families. Ricardo feels that working in real estate is the stepping stone to the next chapter in life where he can begin helping his community and city.

## Ricardo Gonzalez

48  
Transactions

San Antonio,  
TX



218

**RICARDO GONZALEZ**  
48 TRANSACTIONS  
Keller Williams  
Realty Heritage  
San Antonio, TX

219

**PATRICIA JOHNSON**  
48 TRANSACTIONS  
Coldwell Banker Realty  
Metuchen, NJ

220

**RICHARD RODRIGUEZ**  
48 TRANSACTIONS  
Keller Williams  
Realty Heritage  
San Antonio, TX

221

**JOSE LOPEZ**  
48 TRANSACTIONS  
Century 21 Judge  
Fite Company  
Rockwall, TX

222

**DEBORAH MARSHALL**  
48 TRANSACTIONS  
Berkshire Hathaway  
HomeServices Da-Ly Realty  
Grand Island, NE

223

**VANESSA MOCTEZUMA**  
48 TRANSACTIONS  
McGraw Realtors®  
Broken Arrow, OK

224

**ANGELICA ALBANESE**  
47 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX

225

**NOHELYA PAREDES**  
47 TRANSACTIONS  
First Decision Realty, LLC  
Vienna, VA

226

**JOE CASTILLO**  
47 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL

227

**ERIKA VILLEGAS**  
47 TRANSACTIONS  
RE/MAX In The Village  
Oak Park, IL

228

**SONNY PAGÁN**  
47 TRANSACTIONS  
Coldwell Banker Realty  
Columbia, SC

229

**EDDIE QUINTANA - GARCIA**  
47 TRANSACTIONS  
American Dream  
Realty Group  
Elgin, IL

230

**RUTH BANDA - BATISTA**  
47 TRANSACTIONS  
Ultima Real Estate  
Dallas, TX

231

**MONIQUE PENNEN - WILLS**  
47 TRANSACTIONS  
Berkshire Hathaway  
HomeServices EWM Realty  
Miami, FL

232

**GABRIELA LIRA**  
46.5 TRANSACTIONS  
Compass  
Nashville, TN

233

**NOEMI MORALES BARILE**  
46 TRANSACTIONS  
Coldwell Banker Realty  
New City, NY

234

**PEGGY PRATT CALLE**  
46 TRANSACTIONS  
Century 21 North East  
Revere, MA

235

**MARCIA WANAMAKER**  
46 TRANSACTIONS  
Iowa Realty Valley West  
West Des Moines, IA

236

**JUAN CARLOS ACOSTA**  
46 TRANSACTIONS  
neXGen Real Estate  
Phoenix, AZ

237

**VERONICA HUGHES**  
46 TRANSACTIONS  
Realty ONE Group  
Glendale, AZ

238

**MARIA CVETOVAC**  
46 TRANSACTIONS  
HomeSmart, LLC  
Phoenix, AZ

239

**MARIA RODRIGUEZ**  
46 TRANSACTIONS  
RE/MAX In The Village  
Oak Park, IL

240

**FELICIA BELTRAN**  
46 TRANSACTIONS  
Empire Realty  
Pueblo, CO

**241 ELISA GONZALEZ**  
**46 TRANSACTIONS**  
 Keller Williams  
 Realty Professionals  
 Spring, TX

**242 ANA MOORE**  
**46 TRANSACTIONS**  
 Century 21 The  
 Harrelson Group  
 Myrtle Beach, SC

**243 LUZ “LUCY” MARIN**  
**46 TRANSACTIONS**  
 Century 21 Affiliated Maki  
 Waukegan, IL

**244 JEREMIAS MANEIRO**  
**46 TRANSACTIONS**  
 RE/MAX Realty Group  
 Rochester, NY

**245 ARGELIA VIDAL**  
**45.5 TRANSACTIONS**  
 Coldwell Banker Realty  
 Lakewood Ranch, FL

**246 INAKY STRICK**  
**45.5 TRANSACTIONS**  
 Kuper Sotheby’s  
 International Realty  
 New Braunfels, TX

**247 XIO SANDOVAL**  
**45 TRANSACTIONS**  
 Century 21 Realty Masters  
 Montebello, CA

**248 MIKE OLIVER**  
**45 TRANSACTIONS**  
 Coldwell Banker Premier  
 Pismo Beach, CA

**249 ERIKA CHAPA**  
**45 TRANSACTIONS**  
 Keller Williams  
 Realty Heritage  
 San Antonio, TX

**LILIA IS A VERSATILE PROFESSIONAL WITH A PASSION FOR SUCCESS.** She is a genuine individual who is persistent in reaching her goals. Failure has never been an option in her life; she does not give up! Lilia possesses a strong analytical perspective, as indicated by her bachelor's degree in business management. She also has a deep love for music, and has played the piano and flute for over 22 years. Lilia strives to live each day with honesty, integrity, appreciation, and enthusiasm. God and an everlasting love for her family are central to Lilia's life. She is an active participant in her community and church, and is always willing to listen and give her time to those around her. Lilia is passionate about education and its importance in everyone's lives. She is a native Spanish speaker and fluent in English.

**Lilia Velez**

**45 Transactions**  
 Glendale, AZ



**250 LILIA VELEZ**  
**45 TRANSACTIONS**  
 Century 21 Northwest  
 Glendale, AZ

**250 LAURA RODRIGUEZ**  
**45 TRANSACTIONS**  
 Realty of Chicago  
 Chicago, IL

**250 JUAN DEL REAL**  
**45 TRANSACTIONS**  
 Solutions Realty and  
 Associates, LLC  
 Cicero, IL

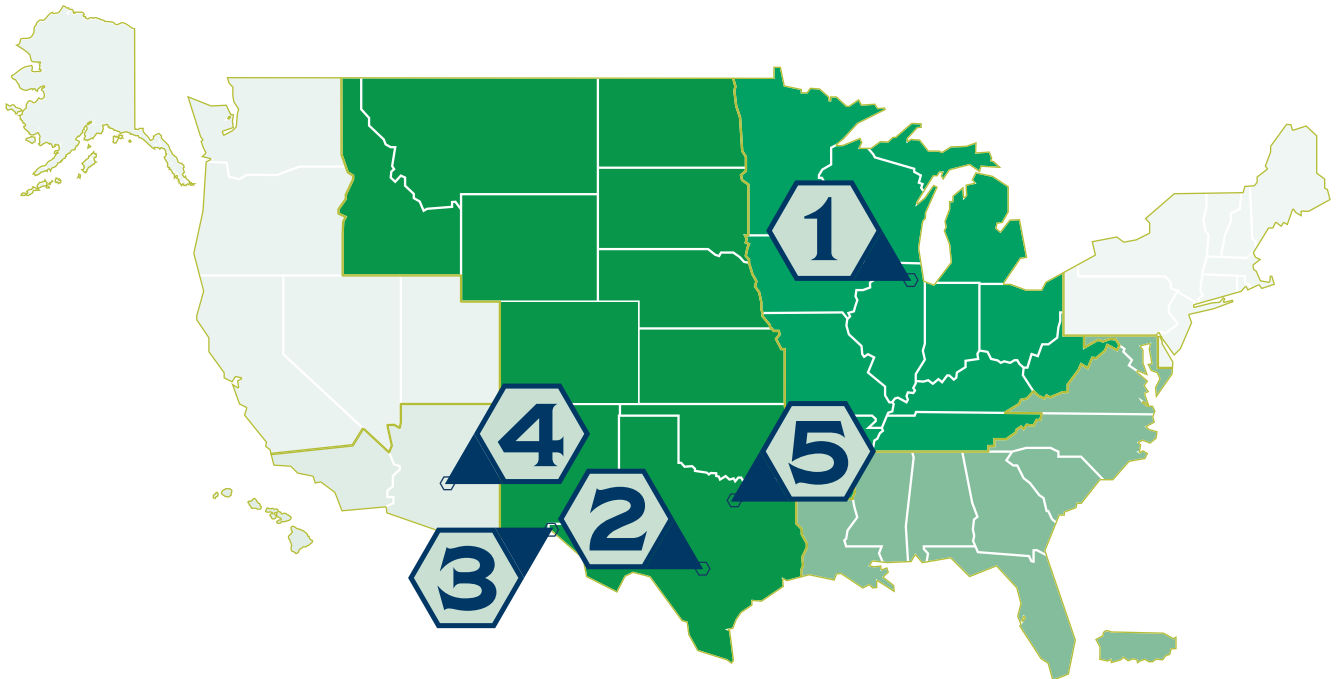
**250 FRANCISCO RICO**  
**45 TRANSACTIONS**  
 Rico Realty  
 Arlington, TX

**250 DEBORAH WOOLCOCK**  
**45 TRANSACTIONS**  
 Coldwell Banker Graham  
 & Associates  
 Madison, MS

**250 THIAGO DIAS**  
**45 TRANSACTIONS**  
 Berkshire Hathaway  
 Homeservices EWM Realty  
 Aventura, FL



# TOP 5 METROPOLITAN STATISTICAL AREAS + HONOREE HEATMAP



**1** **Chicago-Naperville-Elgin, IL-IN-WI**  
Homeownership Rate: 64.4%  
Hispanic Homeownership Rate: 54.5%

**4** **Phoenix-Mesa-Scottsdale, AZ**  
Homeownership Rate: 63.9%  
Hispanic Homeownership Rate: 51.9%

**2** **San Antonio-New Braunfels, TX**  
Homeownership Rate: 62.6%  
Hispanic Homeownership Rate: 59.1%

**5** **Dallas-Fort Worth-Arlington, TX**  
Homeownership Rate: 59.5%  
Hispanic Homeownership Rate: 52.1%

**3** **El Paso, TX**  
Homeownership Rate: 60.5%  
Hispanic Homeownership Rate: 62.2%

**nahrep**  
LATINO AGENTS AWARD **TEAMS**

100

TOP

## TOP 100 LATINO REAL ESTATE AGENTS

## TEAMS

**SHELLY WAS BORN AND RAISED IN FLORIDA.** She is an Army veteran with over 15 years in the real estate industry. Shelly loves knowing that she's having an impact on different people everyday; whether it's helping a client buy or sell a home, helping her team members purchase their first home or training her team on the most innovative and up to date real estate course. Shelly's motivating factor is knowing that everything that they do at their company is impacting their local community. Last year, her team donated over \$35,000 to the Children's Miracle Network and she aspires to increase that contribution this year. The more clients her team can help, the more they can give back and that's what keeps Shelly going; to help "just one more family".

## Shelly Salas

**796 Transactions**

\$144,808,001 Volume

Killeen, TX



1

### SHELLY SALAS

**796 TRANSACTIONS**

Your Home SOLD Guaranteed Realty, The Salas Team | Killeen, TX

2

### MARK DIMAS

**792 TRANSACTIONS**

Mark Dimas Properties  
Mark Dimas Team  
Houston, TX

3

### VERONICA FIGUEROA

**789 TRANSACTIONS**

eXp Realty, LLC  
The Figueroa Team  
Orlando, FL

4

### DANIEL BEER

**438 TRANSACTIONS**

eXp Realty, LLC  
Beer Home Team  
San Diego, CA

5

### MONICA FOSTER

**408 TRANSACTIONS**

eXp Realty, LLC  
Monica Foster Team  
League City, TX

6

### NICOLE FREER

**337 TRANSACTIONS**

Nicole Freer Group  
Houston, TX

7

### DANIEL DEL REAL

**307 TRANSACTIONS**

PMZ Real Estate  
The Del Real Group  
Modesto, CA

8

### ZACHARIAH CASTILLO

**306 TRANSACTIONS**

Keller Williams Realty  
The Castillo Group  
San Antonio, TX

9

### EZEQUIEL VAELO BERMUDEZ

**291 TRANSACTIONS**

Sky Realty, Inc.  
Sky Realty Team  
Toa Baja, PR

10

### MATTHEW GUZMAN

**288 TRANSACTIONS**

RE/MAX Universal  
The Matthew Guzman Team  
New Caney, TX

11

### MICHELLE FERMIN

**278 TRANSACTIONS**

Century 21 North East  
The Fermin Group  
North Andover, MA

12

### FIDEL BATRES

**276 TRANSACTIONS**

Keller Williams Realty Signature  
Fidel Batres Real Estate  
Loves Park, IL

13

### LUIS ORTIZ

**271 TRANSACTIONS**

RE/MAX Partners  
Team Luis Ortiz  
Berwyn, IL

14

### JAMES SUAREZ

**218 TRANSACTIONS**

Keller Williams Realty  
The Suarez Team  
Los Angeles, CA

15

### CHASITY ROSALES

**213 TRANSACTIONS**

Keller Williams Realty El Paso  
PCS Team  
El Paso, TX

16

### JORGE "JUNIOR" IBARRA

**211 TRANSACTIONS**

Keller Williams Realty Greater DSM  
Ibarra Realty Group  
Des Moines, IA

17

### LILY MOORE

**195 TRANSACTIONS**

Lily Moore Realty  
Westlake, TX

18

### JOSE ESPARZA

**195 TRANSACTIONS**

RE/MAX Real Estate Results  
Jose Esparza & Associates  
Springdale, AR

19

### MATT RICE

**192 TRANSACTIONS**

ClearView Realty  
The Matt Rice Group  
El Paso, TX

20

### JESUS VILLANUEVA

**188 TRANSACTIONS**

The Real Estate Agency, LLC  
The Real Estate Agency Team  
El Paso, TX

21

### WILFREDO ALFARO

**183 TRANSACTIONS**

Coldwell Banker Realty  
Will Alfaro Properties  
Clifton, NJ

22

### HUDSON SANTANA

**TRANSACTIONS**

KW Realty Cambridge  
Santana Properties Team  
Cambridge, MA

23

### HAL SOUSA

**177 TRANSACTIONS**

Keller Williams Realty  
Hal Sousa Group  
Visalia, CA

TOP 100 LATINO REAL ESTATE AGENTS **TEAMS**

**AS A LATINO AGENT, JUAN FEELS AS A LATINO AGENT, JUAN FEELS BLESSED TO BE ABLE TO SERVE HIS COMMUNITY.**

Juan believes that the response and support from the community embraces you and propels you to want to do more. By helping others, you are able to accomplish financial goals by simply living and doing what you love. The high standard service his team provides to everyone has no limits. In return, his clients send their friends and family knowing that they will receive a service that exceeds expectations. He strongly believes that this is what has helped him grow as a person and a business owner.

**Juan Umanzor**

**171 Transactions**

Bethesda, MD



**24** **JUAN UMANZOR**  
**171 TRANSACTIONS**  
 Long & Foster Bethesda Gateway | Umanzor & Associates | Bethesda, MD

**29** **REBECCA HIDALGO RAINS**  
**132 TRANSACTIONS**  
 Berkshire Hathaway HomeServices Integrity All Stars  
 Chandler, AZ

**30** **NATE MARTINEZ**  
**132 TRANSACTIONS**  
 RE/MAX Professionals  
 Nate Martinez Team  
 Surprise, AZ

**31** **LUIS RUIZ**  
**131 TRANSACTIONS**  
 OnePath Realty, LLC  
 The Luis Andrew Group  
 Cutler Bay, FL

**32** **VICTOR ALONZO**  
**127 TRANSACTIONS**  
 eXp Realty, LLC  
 Alonzo Real Estate Group  
 El Paso, TX

**33** **ERIC DELGADO**  
**123 TRANSACTIONS**  
 Keller Williams Realty Encino  
 Sherman Oaks  
 Delgado & Associates  
 Encino, CA

**34** **PHILLIP LOPEZ**  
**123 TRANSACTIONS**  
 Keller Williams Realty City View  
 The Lopez Group  
 San Antonio, TX

**35** **SANDRA RANGEL**  
**123 TRANSACTIONS**  
 RE/MAX North San Antonio  
 Rangel Real Estate Group  
 San Antonio, TX

**36** **ANDRES SERAFINI\***  
**120 TRANSACTIONS**  
 RLAH Real Estate  
 Chevy Chase, MD

**37** **PAUL FONSECA\***  
**119 TRANSACTIONS**  
 Berkshire Hathaway HomeServices Florida Realty  
 Fort Myers, FL

**38** **JUAN LOPEZ**  
**115 TRANSACTIONS**  
 Keller Williams Realty  
 The Marketplace  
 Juan Lopez Real Estate Group  
 Las Vegas, NV

**39** **OZIEL RAMIREZ**  
**115 TRANSACTIONS**  
 Keller Williams Realty Clear Lake  
 AskOzzie.com Real Estate Team  
 Pearland, TX

**40** **EDUARDO GARCIA**  
**113 TRANSACTIONS**  
 Realty of Chicago  
 Team Eddie  
 Berwyn, IL

**41** **OSCAR ARELLANO**  
**110 TRANSACTIONS**  
 Berkshire Hathaway HomeServices EWM Realty  
 Oscar Arellano Team  
 Coral Gables, FL

**42** **ESTHER PERCAL**  
**106 TRANSACTIONS**  
 Berkshire Hathaway HomeServices EWM Realty  
 The Esther Percal Team  
 Miami Beach, FL

**25** **RAUL SANCHEZ AGUILAR**  
**167 TRANSACTIONS**  
 RES Realty  
 Raul Sanchez Group  
 Burnsville, MN

**26** **NORA AGUIRRE**  
**149 TRANSACTIONS**  
 Century 21 Americana  
 Nora Aguirre Team  
 Las Vegas, NV

**27** **JONA GAMBOA**  
**140 TRANSACTIONS**  
 Keller Williams Realty  
 Utah Realtors®  
 Gamboa Real Estate Group  
 Salt Lake City, UT

**28** **MARTIN TIRADO, JR.**  
**138 TRANSACTIONS**  
 RE/MAX North San Antonio  
 The Tirado Group  
 San Antonio, TX

**BILINGUAL**  
**87%**  
 of Top 100 Team Leads are bilingual  
**TEAM LEAD FACTS**

\*UPDATED POST RELEASE DUE TO DATA VERIFICATION

## TOP 100 LATINO REAL ESTATE AGENTS

## TEAMS

**43 WILLIAM VALDEZ**

**105 TRANSACTIONS**  
RE/MAX 5 Star Realty  
Sold By Valdez  
Pasadena, TX

**44 CONNIE CABRAL SIEKIERSKI**

**102 TRANSACTIONS**  
Berkshire Hathaway Homeservices  
EWM Realty | Connie Cabral Group  
Aventura, FL

**45 HEYDIE RIVERA**

**102 TRANSACTIONS**  
Right Key Realty  
HRA Realtors®  
Agawam, MA

**46 JACKIE STEVENS**

**100 TRANSACTIONS**  
eXp Realty, LLC  
Jackie Stevens  
Real Estate Group  
El Paso, TX

**47 GILBERT TORRES**

**97 TRANSACTIONS**  
Exclusive Realty  
The Exclusive Team  
West Sacramento, CA

**48 NIDIA E ALMONTE MENDOZA**

**95 TRANSACTIONS**  
At Home Real Estate  
Phoenix, AZ

**49 RANDITA MENDEZ - PARRA**

**93 TRANSACTIONS**  
eXp Realty, LLC  
Mendez Home Team  
Reno, NV

**50 LEO NOLASCO**

**90 TRANSACTIONS**  
Realty Concepts, Ltd.  
Leo Nolasco Group  
Fresno, CA

**51 MONICA BETANCOURT**

**90 TRANSACTIONS**  
Berkshire Hathaway  
Homeservices EWM Realty  
The Monica Betancourt Group  
Coral Gables, FL

**CINDY IS A NATIVE OF YUMA, ARIZONA.**

She loves every minute of her career as she can also work from almost anywhere while she has a great team. Cindy has been in the industry for almost 24 years and finds it to be most rewarding when she can help first-time buyers. She feels so proud of them for having achieved pre-approval and becoming a homeowner. Her full heart is in it for them and protecting them from anyone in the industry taking advantage, especially when they are limited with their English language. The most important thing to her is, to be honest, and protect her clients and that in return, they are truly happy with her service.

**Cindy Valadez**

**88 Transactions**

Scottsdale, AZ

**52****CINDY VALADEZ**

**88 TRANSACTIONS**  
My Home Group  
Flat Fee Team  
Scottsdale, AZ

**57 WILLIAM BUSTOS**

**84 TRANSACTIONS**  
Keller Williams Utah Realtors®  
Bustos Real Estate  
Sandy, UT

**58 ROSA GALVEZ**

**82 TRANSACTIONS**  
Century 21 Randall Morris  
& Associates  
The Galvez Team  
Killeen, TX

**59 PABLO GALARZA**

**81 TRANSACTIONS**  
RE/MAX 10  
The Galarza Team  
Oak Lawn, IL

**60 TONY SALINAS**

**81 TRANSACTIONS**  
Keller Williams Realty Arlington  
Team Salinas  
Arlington, TX

**61 VENNY RIVERA**

**81 TRANSACTIONS**  
RE/MAX Showcase  
Venny Rivera Team  
Gurnee, IL

**62 ERIC ESTRADA**

**80 TRANSACTIONS**  
Keller Williams Realty Partners  
Homes of Expansion Network  
Colorado Springs, CO

**63 MYNOR HERRERA**

**79 TRANSACTIONS**  
Keller Williams Realty  
Capital Properties Herrera  
Bethesda, MD

**64 ANTHONY ALMAGUER**

**78 TRANSACTIONS**  
RE/MAX Realty Advantage  
The Anthony Michael Realty Group  
San Antonio, TX

**65 JEFRI LIRIANO**

**77 TRANSACTIONS**  
Keller Williams Realty Success  
The Liriano Team  
Andover, MA

**66** **TIFFANY BECERRA**  
77 TRANSACTIONS  
Texas Connect Realty  
Tiffany Becerra Team  
Arlington, TX

**67** **JOSE PEREZ**  
76 TRANSACTIONS  
EXIT Realty All Stars  
JEP Realty Team  
Brockton, MA

**68** **VANESSA JOHNSON**  
76 TRANSACTIONS  
eXp Realty, LLC  
Vanessa Johnson's Team  
SoldinOklahoma.com  
Oklahoma City, OK

**69** **ABEL GILBERT**  
76 TRANSACTIONS  
ONEPATH Realty  
Abel Gilbert Group  
Miami, FL

**70** **OSCAR COLATO**  
75 TRANSACTIONS  
RE/MAX Professionals  
Team Colato  
Avondale, AZ

**71** **MINERVA AL - TABBAA**  
75 TRANSACTIONS  
Home Pros Real Estate Group  
Minerva Al-Tabbaa Real Estate  
Team/MA Team, LLC  
El Paso, TX

**72** **KELLY GONZALEZ**  
75 TRANSACTIONS  
Keller Williams Realty Heritage  
The Frontline Team  
San Antonio, TX

**73** **DEBBI HESTER**  
74 TRANSACTIONS  
ERA Sellers & Buyers  
Real Estate  
Team Debbi Hester  
El Paso, TX

**74** **DENISE OLIVARES -  
MOLINA**  
73 TRANSACTIONS  
Realty ONE Group NEST  
Olivares & Molina Team  
Newburyport, MA

**74** **DANIEL LLERENA\***  
73 TRANSACTIONS  
RLAH Real Estate  
Chevy Chase, MD

**75** **MAX PUELLO**  
72 TRANSACTIONS  
Coldwell Banker Legacy  
Expect The MAX Team  
San Angelo, TX

**76** **LORRAINE AMOS**  
71.5 TRANSACTIONS  
The Cutting Edge, Realtors®  
The Amos Team  
Colorado Springs, CO

**77** **JASON CASTRO**  
69.5 TRANSACTIONS  
Coldwell Banker Realty  
Castro Property Group  
Dallas, TX

**78** **CHRIS GONZALES**  
69 TRANSACTIONS  
Compass Back Bay - Boston  
Hanneman + Gonzales Team  
Boston, MA

**79** **LISA - MARIE  
FRANCO - GARCIA**  
68 TRANSACTIONS  
eXp Realty, LLC  
eXpansion Realty Group  
Milwaukee, WI

**80** **JOSE HILARIO**  
67 TRANSACTIONS  
Keller Williams Realty  
Integrity Lakes  
Jose Hilario Team  
Minneapolis, MN



**81** **AJ REYGADAS**  
65 TRANSACTIONS  
1st Choice Realty Group  
Live Realty  
The Reygadas Group  
San Antonio, TX

**JAVIER HAS BEEN A TOP PRODUCING BILINGUAL BROKER SINCE 2005** and has earned degrees in economics and international business at UDLA in Quito, Ecuador. He has built his reputation through hard work, client advocacy, community involvement and innovative thinking. He quickly became a trusted adviser and preferred broker within Portland's Housing non-profit organizations. Javier considers himself a strong and savvy negotiator. He is most proud of his involvement with the local community, currently serving as Vice-Chair of the Board of Directors at Hacienda CDC, a Latino Community Development Corporation that strengthens families by providing affordable housing, homeownership support, economic advancement and educational opportunities. He is also involved on the boards of PMAR's Realtor® Advocacy Committee, and Rebuilding Center.

### Javier Alomia

63  
Transactions

Portland,  
OR



**82**

### JAVIER ALOMIA

63 TRANSACTIONS  
RE/MAX Equity Group  
Alomia Group Real Estate  
Portland, OR

**83** **CATALINA SANDOVAL**  
62 TRANSACTIONS  
Coldwell Banker Realty  
The Sandoval Group  
Potomac, MD

**84** **FIL CASTANEDA**  
62 TRANSACTIONS  
Castaneda Real Estate  
Perris, CA

\*UPDATED POST RELEASE DUE TO DATA VERIFICATION

TOP 250 LATINO AGENTS AWARDS

## TOP 100 LATINO REAL ESTATE AGENTS

## TEAMS

- 85** **MARISOL FRANCO**  
61 TRANSACTIONS  
Real Living Realty Professionals  
Marisol Franco Realty Group  
Wilbraham, MA
- 86** **ROLAND CORNEJO, JR.**  
60 TRANSACTIONS  
RE/MAX North San Antonio  
The Right Choice Group  
San Antonio, TX
- 87** **GABRIEL MENDEZ**  
59 TRANSACTIONS  
Century 21 Award  
Gabe Mendez Group  
San Diego, CA
- 88** **JAIME A. CAMPOS**  
59 TRANSACTIONS  
RE/MAX Loyalty  
Chicago Property Sisters  
Chicago, IL
- 89** **PIERRE LAPIERRE -  
HERRERA**  
58 TRANSACTIONS  
eXp Realty, LLC  
LaPierre-Herrera Real Estate  
Raleigh, NC
- 90** **DANIEL RIGAU**  
58 TRANSACTIONS  
Keller Williams Realty Heritage  
787 Realty Group  
San Antonio, TX
- 91** **KELLEE SPILLMAN -  
MALONE**  
57 TRANSACTIONS  
Reliable Realty  
The Malone Team  
Temecula, CA
- 92** **CARLOS ESPINOZA**  
57 TRANSACTIONS  
Compass  
Espinoza Homes Group  
Potomac, MD
- 93** **MAURICIO LOPEZ**  
57 TRANSACTIONS  
Cobblestone Realty, Inc.  
ML Group  
Chicago, IL
- 94** **JOHN LAJARA\***  
56 TRANSACTIONS  
Keller Williams Realty NY  
The Lajara Team  
Whiteplains, NY
- 94** **GLORIA ULLOA**  
56 TRANSACTIONS  
RE/MAX 1st Service  
Ulloa's Team  
Orland Park, IL
- 95** **RODOLFO RANGEL**  
55 TRANSACTIONS  
Utah Key RE  
Rangel RE Team  
Salt Lake City, UT
- 96** **HUGO ARAUJO**  
55 TRANSACTIONS  
Coldwell Banker Realty  
Homes of Chicago By  
Hugo Group  
Chicago, IL
- 97** **RONNIE TREVINO**  
54.5 TRANSACTIONS  
Keller Williams Realty Heritage  
Ronnie Trevino Properties Group  
San Antonio, TX
- 98** **SANDRA GONZALEZ**  
54 TRANSACTIONS  
Premier Realty Group  
My Nest San Antonio Team  
San Antonio, TX
- 99** **ANDREA FABIANA  
SWETLAND**  
51 TRANSACTIONS  
Vanguard Properties  
WelcomeHomeSF  
San Francisco, CA
- 100** **CARMEN HENRIQUEZ**  
51 TRANSACTIONS  
Premiere Realty  
Mclean, VA

\*UPDATED POST RELEASE DUE TO DATA VERIFICATION



LATINO REAL ESTATE AGENTS BY

# VOLUME



LATINO AGENTS BY **INDIVIDUAL VOLUME**

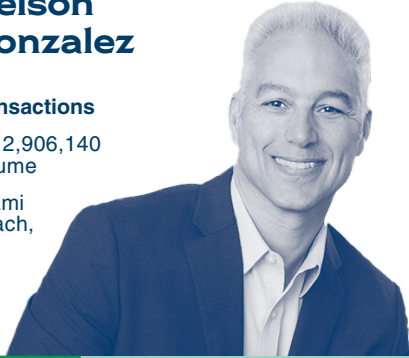
**NELSON HAS ENJOYED OVER 25 YEARS OF SUCCESS SELLING LUXURY REAL ESTATE ON MIAMI BEACH AND OTHER AREAS OF MIAMI DADE COUNTY.** From 1998 to present he has been a Top Producer at BHHS EWM Realty and is listed in the Top .5% nationally of top producers. Nelson is consistently selling between \$100 million and \$160 million of luxury real estate every year and has sold 7 homes with a selling price of over \$20 million in the last 5 years, only. Nelson's superior knowledge of the current and past market in luxury real estate enables him to offer the utmost professional services to those buying and/or selling their residence. Nelson is a member of the Board of Directors Miami Beach Police Athletic League Association, Realtor® Association of Greater Miami and the Beaches, Master Brokers Forum, Chamber of Commerce, Luxury Home Council Committee for Realtors® and other local affiliations.

## Nelson Gonzalez

**38 Transactions**

**\$112,906,140 Volume**

Miami Beach, FL



**1**

**NELSON GONZALEZ**  
**\$112,906,140 vol. | 38 trxn.**  
Berkshire Hathaway  
Homeservices EWM Realty  
Miami Beach, FL

**5** **JEFF GALINDO**  
**\$64,541,833 vol. | 130 trxn.**  
New Door Residential  
Las Vegas, NV

**6** **DEVIREE VALLEJO**  
**\$58,895,500 vol. | 90.5 trxn.**  
LIV Sotheby's  
International Realty  
Denver, CO

**7** **MARCUS VALDEZ**  
**\$57,548,251 vol. | 122 trxn.**  
Berkshire Hathaway  
HomeServices Rocky  
Mountain, Realtors®  
Fort Collins, CO

**8** **ILANA HUFF**  
**\$55,383,500 vol. | 65 trxn.**  
Compass  
San Marcos, CA

**9** **ERIKA CARRASCO**  
**\$51,874,519 vol. | 112 trxn.**  
Intero Real Estate  
Services Silver Creek  
San Jose, CA

**10** **RUBEN LUNA**  
**\$49,811,045 vol. | 186 trxn.**  
A.Z. & Associates  
Real Estate Group  
Glendale, AZ

**11** **GLENN GIBSON**  
**\$48,568,942 vol. | 99 trxn.**  
Keller Williams Realty  
Southwest Market Center  
Austin, TX

**12** **MAGDA ESOLA**  
**\$47,978,846 vol. | 77 trxn.**  
Fielding Homes, LLC  
Charlotte, NC

**13** **OMAR MURILLO**  
**\$44,557,291 vol. | 49 trxn.**  
Everhome Real Estate  
Fremont, CA

**14** **LIZBETH NAVAR ALARCON**  
**\$43,159,020 vol. | 98 trxn.**  
RE/MAX Vivid Realty  
Fairfield, CA

**15** **ISABEL CASTRO**  
**\$42,504,000 vol. | 6 trxn.**  
Berkshire Hathaway  
Homeservices EWM Realty  
Coral Gables, FL

**16** **DENNIS ESTEP**  
**\$41,697,004 vol. | 176 trxn.**  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX

**17** **LISA MUÑOZ**  
**\$41,230,083 vol. | 89 trxn.**  
Realty Austin  
Austin, TX

**18** **JOSE MANJARREZ**  
**\$40,519,500 vol. | 68 trxn.**  
Century 21 Realty Masters  
Norwalk, CA

**19** **JEMIMA CROSBY**  
**\$39,987,715 vol. | 110 trxn.**  
Coldwell Banker Realty  
Kennewick, WA

**20** **ELENA BLUNTZER**  
**\$39,264,500 vol. | 14 trxn.**  
One Sotheby's  
International Realty  
Coral Gables, FL

**21** **SANDRA FLORES**  
**\$38,923,878 vol. | 151 trxn.**  
United Realty Group  
Las Vegas, NV

**22** **GINO MONTALVO**  
**\$36,568,917 vol. | 153 trxn.**  
Mirabal Montalvo & Associates  
Corpus Christi, TX

LATINO AGENTS BY **INDIVIDUAL VOLUME**

- 23** **FLOR MELGAR**  
\$35,329,708 vol. | 144 trxn.  
Mi Casa Realty  
Nashville, TN
- 24** **ARLENE DUNAND NAVARRO**  
\$35,032,500 vol. | 9 trxn.  
Coldwell Banker Realty  
Coral Gables, FL
- 25** **JEDDIE BUSCH**  
\$34,978,789 vol. | 63 trxn.  
Compass  
Ashburn, VA
- 26** **JESSICA ADAMS**  
\$34,612,250 vol. | 25 trxn.  
Sotheby's International Realty  
Miami, FL
- 27** **XIO SANDOVAL**  
\$34,143,000 vol. | 45 trxn.  
Century 21 Realty Masters  
Montebello, CA
- 28** **VIRGEN TORRES - SOTO**  
\$33,544,443 vol. | 136 trxn.  
Century 21 Four Corners Realty  
St. Cloud, FL
- 29** **HUGO DE HOYOS**  
\$33,421,766 vol. | 51 trxn.  
Intero Real Estate Services  
Burlingame, CA
- 30** **JENNIFER DAVIDSON**  
\$33,141,000 vol. | 25.5 trxn.  
Bayside Real Estate Partners  
Manhattan Beach, CA
- 31** **VERONICA CREGO - FLORES**  
\$32,835,097 vol. | 54 trxn.  
Genstone Realty  
Miami Lakes, FL
- 32** **MIKE OLIVER**  
\$32,753,450 vol. | 45 trxn.  
Coldwell Banker Premier  
Pismo Beach, CA
- 33** **ALICIA DUARTE**  
\$32,486,000 vol. | 17 trxn.  
Intero Real Estate Services  
San Jose, CA
- 34** **CHRISTIAN COBO**  
\$32,433,188 vol. | 78.5 trxn.  
Better Homes and Gardens  
Real Estate Elite  
Cranford, NJ
- 35** **IVAN ESTRADA**  
\$31,266,190 vol. | 22 trxn.  
Douglas Elliman  
Los Angeles, CA
- 36** **LUTHER SANCHEZ**  
\$31,248,584 vol. | 70 trxn.  
Century 21 Allstars  
Pico Rivera, CA
- 37** **ROGER LOPEZ**  
\$30,116,000 vol. | 59 trxn.  
Compass  
Walnut Creek, CA
- 38** **ARTURO FLORES**  
\$30,076,258 vol. | 170 trxn.  
Success Realty Partners  
Woodstock, IL
- 39** **TERESA SANTANA**  
\$29,780,000 vol. | 59 trxn.  
Compass Florida, LLC  
Fort Lauderdale, FL
- 40** **MARIO AYALA**  
\$29,743,288 vol. | 78.5 trxn.  
Mario Ayala Real Estate  
Group, LLC  
El Paso, TX
- 41** **RUTHIE KAMINSKAS**  
\$29,741,000 vol. | 14 trxn.  
Corcoran  
Kailua, HI
- 42** **MICHAEL GOMEZ**  
\$29,652,339 vol. | 74 trxn.  
Compass Nashville  
Nashville, TN
- 43** **IDA SCHWARTZ**  
\$29,413,400 vol. | 22 trxn.  
Compass Florida, LLC  
Miami Beach, FL
- 44** **TODD FERNANDES**  
\$29,396,111 vol. | 24 trxn.  
Intero Real Estate Services  
Los Gatos, CA
- 45** **NOEMI MORALES BARILE**  
\$29,087,359 vol. | 46 trxn.  
Coldwell Banker Realty  
New City, NY
- 46** **GABRIELA LIRA**  
\$28,969,890 vol. | 46.5 trxn.  
Compass  
Nashville, TN
- 47** **ALEXANDER CORDOVA**  
\$28,881,140 vol. | 83 trxn.  
JP & Associates Realtors®  
El Paso, TX
- 48** **DIDIER LOPEZ**  
\$28,526,300 vol. | 73 trxn.  
RE/MAX One Call Realty  
Framingham, MA
- 49** **FRANK DEL RIO**  
\$28,372,999 vol. | 33 trxn.  
Coldwell Banker Realty  
Yorba Linda, CA

LATINO AGENTS BY **INDIVIDUAL VOLUME**

- 50** **LOLIS VAZQUEZ**  
\$28,305,749 vol. | 94.5 trxn.  
Realty Corner, Inc.  
Sparks, NV
- 51** **ELMER DIAZ**  
\$27,738,380 vol. | 123 trxn.  
Cowan Realty  
Mechanicsville, VA
- 52** **ROSIE GONZALEZ**  
\$27,697,880 vol. | 92 trxn.  
Coldwell Banker Realty  
La Grange, IL
- 53** **ANDREA CHAVARRIA**  
\$27,622,070 vol. | 132 trxn.  
Lugary  
Dallas, TX
- 54** **JUAN SEGURA**  
\$27,527,126 vol. | 91.5 trxn.  
Coldwell Banker Realty  
Reno, NV
- 55** **GUMER ALVAREZ**  
\$26,995,780 vol. | 91.5 trxn.  
Coldwell Banker Select  
Reno, NV
- 56** **MARTHA M. NAVARRO**  
\$26,962,241 vol. | 103 trxn.  
HomeSmart  
Goodyear, AZ
- 57** **LISA GUZMAN**  
\$26,949,090 vol. | 89 trxn.  
eXp Realty San Antonio  
San Antonio, TX
- 58** **PEGGY PRATT CALLE**  
\$26,858,700 vol. | 46 trxn.  
Century 21 North East  
Revere, MA
- 59** **ALEJANDRO BRAVO**  
\$26,675,800 vol. | 68 trxn.  
Skyline Properties, Inc.  
Seattle, WA
- 60** **MIGUEL GONZALEZ, JR.**  
\$26,375,900 vol. | 37 trxn.  
Century 21 Allstars  
Pico Rivera, CA
- 61** **GABRIELA HAIMES**  
\$26,199,700 vol. | 32 trxn.  
Coldwell Banker Realty  
Laguna Beach, CA
- 62** **DAVID AYERDI**  
\$26,114,000 vol. | 18 trxn.  
Sotheby's International Realty  
San Francisco, CA
- 63** **JULIO MIDOLO**  
\$25,788,337 vol. | 52 trxn.  
RE/MAX Sky  
Downey, CA
- 64** **SANDRA JULIANO**  
\$25,690,000 vol. | 44 trxn.  
Berkshire Hathaway  
HomeServices NE  
Properties Ridgefield  
Ridgefield, CT
- 65** **DELDI ORTEGON**  
\$25,604,494 vol. | 138.5 trxn.  
Keller Williams Realty RGV  
powered by PLACE, Inc.  
McAllen, TX
- 66** **STEVEN PAGAN**  
\$25,417,219 vol. | 97 trxn.  
Berkshire Hathaway  
HomeServices Fox & Roach,  
REALTORS®  
Medford, NJ
- 67** **DAVID QUIÑONES**  
\$25,296,145 vol. | 68 trxn.  
Coldwell Banker Garden State  
Fair Lawn, NJ
- 68** **IVAN ARJONA**  
\$25,222,142 vol. | 51 trxn.  
RE/MAX The Woodlands  
& Spring  
The Woodlands, TX
- 69** **INES FLAX**  
\$25,167,900 vol. | 32 trxn.  
One Sotheby's  
International Realty  
Miami Beach, FL
- 70** **MARCIA WANAMAKER**  
\$25,115,670 vol. | 46 trxn.  
Iowa Realty Valley West  
West Des Moines, IA
- 71** **SARAH BRAVO**  
\$25,055,414 vol. | 75.5 trxn.  
Coldwell Banker Realty  
Chesterfield, MO
- 72** **JANET RAMIREZ**  
\$25,027,590 vol. | 73 trxn.  
Integrity Real Estate Center, Inc.  
Stockton, CA
- 73** **REBECCA NEHME**  
\$25,012,081 vol. | 24 trxn.  
LIV Sotheby's International  
Realty  
Colorado Springs, CO
- 74** **MIGUEL SOLER**  
\$24,954,610 vol. | 43 trxn.  
RE/MAX Santa Clarita  
Valencia, CA
- 75** **MARIENE MENIN**  
\$24,634,434 vol. | 34 trxn.  
Coldwell Banker Realty  
Weston, FL
- 76** **LUCY MORENO - WARE**  
\$24,496,586 vol. | 107 trxn.  
Birdsong Real Estate  
Lake Jackson, TX

LATINO AGENTS BY **INDIVIDUAL VOLUME****77**

**DAVID BORRERO**  
 \$24,391,460 vol. | 56 trxn.  
 RE/MAX Homeland West  
 Millstone Township, NJ

**86**

**ELENA CHACON**  
 \$23,168,800 vol. | 30 trxn.  
 Berkshire Hathaway  
 Homeservices EWM Realty  
 Key Biscayne, FL

**95**

**SERGIO TAFOLLA**  
 \$22,320,498 vol. | 40 trxn.  
 Century 21 Realty Masters  
 Montebello, CA

**78**

**RICHARD RODRIGUEZ**  
 \$24,266,612 vol. | 108 trxn.  
 Berkshire Hathaway  
 HomeServices Georgia Properties  
 Hoschton, GA

**87**

**MIGUEL FIGUEIRAS**  
 \$23,082,950 vol. | 56 trxn.  
 The Keyes Company  
 Weston, FL

**96**

**JESSE LANDIN**  
 \$22,164,850 vol. | 77 trxn.  
 Redfin Corporation  
 San Antonio, TX

**79**

**PAUL FERRA**  
 \$24,265,631 vol. | 11 trxn.  
 Coldwell Banker Realty  
 Topanga, CA

**88**

**DANIEL BARRAZA**  
 \$22,979,370 vol. | 95 trxn.  
 My Home Group  
 Phoenix, AZ

**97**

**LOREN SANCHEZ**  
 \$22,062,826 vol. | 38 trxn.  
 Coldwell Banker West  
 Chula Vista, CA

**80**

**SONIA J. PEREZ - OLIVARES**  
 \$24,081,437 vol. | 100 trxn.  
 Keller Williams Realty City View  
 San Antonio, TX

**89**

**MARIO MARISCAL**  
 \$22,909,749 vol. | 58 trxn.  
 Excellence RE Real Estate  
 Whittier, CA

**98**

**LUIS FERNANDEZ**  
 \$21,732,375 vol. | 24 trxn.  
 Berkshire Hathaway  
 HomeServices Florida Realty  
 Coral Gables, FL

**81**

**CHRIS MONTALVO**  
 \$23,895,207 vol. | 130 trxn.  
 Mirabal Montalvo & Associates  
 Corpus Christi, TX

**90**

**ANI ALEXANDER**  
 \$22,681,500 vol. | 31 trxn.  
 Berkshire Hathaway  
 HomeServices Florida Realty  
 Coral Gables, FL

**99**

**JULIO OROZCO**  
 \$21,501,800 vol. | 20 trxn.  
 Intero Real Estate Services  
 Morgan Hill, CA

**82**

**CRISTINA VALDÉS**  
 \$23,820,201 vol. | 56 trxn.  
 Realty Austin  
 Austin, TX

**91**

**BIANA ARENTZ**  
 \$22,639,400 vol. | 34 trxn.  
 Coldwell Banker Realty  
 Annapolis, MD

**100**

**RODOLFO FLORES**  
 \$21,278,685 vol. | 79 trxn.  
 A.Z. & Associates Real  
 Estate Group  
 Glendale, AZ

**83**

**CESAR AMEZCUA**  
 \$23,777,792 vol. | 78 trxn.  
 CA & Company, REALTORS®  
 San Antonio, TX

**92**

**RIO VIDRIO**  
 \$22,383,199 vol. | 79 trxn.  
 A.Z. & Associates Real  
 Estate Group  
 Glendale, AZ

**84**

**ED VILLEDA**  
 \$23,594,876 vol. | 82 trxn.  
 William Pitt Sotheby's  
 International Realty  
 Stamford, CT

**93**

**ANABELLA P. JIMENEZ**  
 \$22,350,000 vol. | 42 trxn.  
 Century 21 Realty Masters  
 Montebello, CA

**85**

**LIZZIE M. PADRO**  
 \$23,401,649 vol. | 18.5 trxn.  
 Coldwell Banker Realty  
 Miami, FL

**94**

**JULIANA SAVOIA**  
 \$22,346,600 vol. | 12 trxn.  
 Coldwell Banker Realty  
 Miami, FL

LATINO AGENTS BY **TEAM VOLUME**

<b>1</b>	<b>DANIEL BEER</b> \$336,822,615 vol.   438 trxn. eXp Realty, LLC Beer Home Team San Diego, CA	<b>10</b>	<b>NICOLE FREER</b> \$116,784,021 vol.   337 trxn. Nicole Freer Group Houston, TX	<b>18</b>	<b>LILY MOORE</b> \$70,116,290 vol.   195 trxn. Lily Moore Realty Westlake, TX
<b>2</b>	<b>JAMES SUAREZ</b> \$276,578,700 vol.   218 trxn. Keller Williams Realty The Suarez Team Los Angeles, CA	<b>11</b>	<b>REBECCA HIDALGO RAINS</b> \$101,975,660 vol.   132 trxn. Berkshire Hathaway HomeServices Integrity All Stars Chandler, AZ	<b>19</b>	<b>LUIS ORTIZ</b> \$60,832,652 vol.   271 trxn. RE/MAX Partners Team Luis Ortiz Berwyn, IL
<b>3</b>	<b>VERONICA FIGUEROA</b> \$220,646,182 vol.   789 trxn. eXp Realty, LLC The Figueroa Team Orlando, FL	<b>12</b>	<b>MICHELLE FERMIN</b> 100,145,850.00 vol.   278 trxn. Century 21 North East The Fermin Group North Andover, MA	<b>20</b>	<b>CHRIS GONZALES</b> \$60,750,725 vol.   69 trxn. Compass Back Bay - Boston Hanneman + Gonzales Team Boston, MA
<b>4</b>	<b>MARK DIMAS</b> \$200,369,846 vol.   792 trxn. Mark Dimas Properties Mark Dimas Team Houston, TX	<b>13</b>	<b>ERIC DELGADO</b> \$88,258,452 vol.   123 trxn. Keller Williams Realty Encino Sherman Oaks Delgado & Associates Encino, CA	<b>21</b>	<b>MICHELLE EASTMAN</b> \$59,668,031 vol.   28.5 trxn. Sotheby's International Realty Flint & Eastman Team Park City, UT
<b>5</b>	<b>HUDSON SANTANA</b> \$159,990,108 vol.   181 trxn. Keller Williams Realty Cambridge Santana Properties Team Cambridge, MA	<b>14</b>	<b>WILFREDO ALFARO</b> \$83,757,840 vol.   183 trxn. Coldwell Banker Realty Will Alfaro Properties Clifton, NJ	<b>22</b>	<b>ANDREA FABIANA SWETLAND</b> \$58,133,395 vol.   51 trxn. Vanguard Properties WelcomeHomeSF San Francisco, CA
<b>6</b>	<b>SHELLY SALAS</b> \$144,808,001 vol.   796 trxn. Your Home SOLD Guaranteed Realty The Salas Team Killeen, TX	<b>15</b>	<b>ZACHARIAH CASTILLO</b> \$77,230,131 vol.   306 trxn. Keller Williams Realty The Castillo Group San Antonio, TX	<b>23</b>	<b>JUAN UMANZOR</b> \$55,022,862 vol.   171 trxn. Long & Foster Bethesda Gateway Umanzor & Associates Bethesda, MD
<b>7</b>	<b>ESTHER PERCAL</b> \$133,760,050 vol.   106 trxn. Berkshire Hathaway Homeservices EWM Realty The Esther Percal Team Miami Beach, FL	<b>16</b>	<b>SUSANA CORRIGAN</b> \$74,671,204 vol.   23 trxn. Berkshire Hathaway HomeServices California Properties Corrigan Cohen Group La Jolla, CA	<b>24</b>	<b>NATE MARTINEZ</b> \$54,897,982 vol.   132 trxn. RE/MAX Professionals Nate Martinez Team Surprise, AZ
<b>8</b>	<b>DANIEL DEL REAL</b> \$120,884,888 vol.   307 trxn. PMZ Real Estate The Del Real Group Modesto, CA	<b>17</b>	<b>ANDRES SERAFINI*</b> \$73,141,870 vol.   73 trxn. RLAH Real Estate Chevy Chase, MD	<b>25</b>	<b>DEBBI HESTER</b> \$52,097,362 vol.   74 trxn. ERA Sellers & Buyers Real Estate Team Debbi Hester El Paso, TX
<b>9</b>	<b>MONICA FOSTER</b> \$118,397,404 vol.   408 trxn. eXp Realty, LLC Monica Foster Team League City, TX	<b>17</b>	<b>MATTHEW GUZMAN</b> \$72,230,684 vol.   288 trxn. RE/MAX Universal The Matthew Guzman Team New Caney, TX	<b>26</b>	<b>LUIS RUIZ</b> \$49,733,465 vol.   131 trxn. OnePath Realty, LLC The Luis Andrew Group Cutler Bay, FL

\*UPDATED POST RELEASE DUE TO DATA VERIFICATION

LATINO AGENTS BY **TEAM VOLUME**

- 27 OSCAR ARELLANO**  
\$49,465,759 vol. | 110 trxn.  
Berkshire Hathaway  
Homeservices EWM Realty  
Oscar Arellano Team  
Coral Gables, FL
- 28 JONA GAMBOA**  
\$47,855,939 vol. | 140 trxn.  
Keller Williams Realty  
Utah Realtors®  
Gamboa Real Estate Group  
Salt Lake City, UT
- 29 WILLIAM BUSTOS**  
\$46,676,395 vol. | 84 trxn.  
Keller Williams Utah Realtors®  
Bustos Real Estate  
Sandy, UT
- 30 CARLOS PADILLA**  
\$43,135,782 vol. | 27 trxn.  
Intero Real Estate Services  
Padilla Real Estate Group  
Los Altos, CA
- 31 CHASITY ROSALES**  
\$42,509,605 vol. | 213 trxn.  
Keller Williams Realty El Paso  
PCS Team  
El Paso, TX
- 32 RAUL SANCHEZ AGUILAR**  
\$41,323,971 vol. | 167 trxn.  
RES Realty  
Raul Sanchez Group  
Burnsville, MN
- 33 MONICA BETANCOURT**  
\$40,823,022 vol. | 90 trxn.  
Berkshire Hathaway  
Homeservices EWM Realty  
The Monica Betancourt Group  
Coral Gables, FL
- 34 MATT RICE**  
\$40,802,705 vol. | 192 trxn.  
ClearView Realty  
The Matt Rice Group  
El Paso, TX
- 35 GILBERT TORRES**  
\$39,973,765 vol. | 97 trxn.  
Exclusive Realty  
The Exclusive Team  
West Sacramento, CA
- 36 JOSE ESPARZA**  
\$39,666,560 vol. | 195 trxn.  
RE/MAX Real Estate Results  
Jose Esparza & Associates  
Springdale, AR
- 37 DENISE VILLENEUVE**  
\$39,085,000 vol. | 15 trxn.  
Intero Real Estate Services  
Villaneuve Properties  
Menlo Park, CA
- 38 NORA AGUIRRE**  
\$37,826,132 vol. | 149 trxn.  
Century 21 Americana  
Nora Aguirre Team  
Las Vegas, NV
- 39 CONNIE CABRAL SIEKIERSKI**  
\$37,743,433 vol. | 102 trxn.  
Berkshire Hathaway Homeservices  
EWM Realty | Connie Cabral Group  
Aventura, FL
- 40 JESUS VILLANUEVA**  
\$36,423,833 vol. | 188 trxn.  
The Real Estate Agency, LLC  
The Real Estate Agency Team  
El Paso, TX
- 41 JORGE "JUNIOR" IBARRA**  
\$36,172,248 vol. | 211 trxn.  
Keller Williams Realty Greater DSM  
Ibarra Realty Group  
Des Moines, IA
- 42 PAUL FONSECA**  
\$36,000,000 vol. | 119 trxn.  
Berkshire Hathaway  
HomeServices Florida Realty  
Fort Myers, FL
- 43 CINDY VALADEZ**  
\$35,783,990 vol. | 88 trxn.  
My Home Group  
Flat Fee Team  
Scottsdale, AZ
- 44 MYNOR HERRERA**  
\$34,981,674 vol. | 79 trxn.  
Keller Williams Realty Capital  
Properties Herrera  
Bethesda, MD
- 45 DANIEL LLERENA\***  
\$34,555,121 vol. | 73 trxn.  
RLAH Real Estate  
Chevy Chase, MD
- 45 MARTIN TIRADO, JR.**  
\$33,919,164 vol. | 138 trxn.  
RE/MAX North San Antonio  
The Tirado Group  
San Antonio, TX
- 46 HAL SOUSA**  
\$32,906,405 vol. | 177 trxn.  
Keller Williams Realty  
Hal Sousa Group  
Visalia, CA
- 47 PHILLIP LOPEZ**  
\$31,518,700 vol. | 123 trxn.  
Keller Williams Realty City View  
The Lopez Group  
San Antonio, TX
- 48 JEFRI LIRIANO**  
\$31,468,000 vol. | 77 trxn.  
Keller Williams Realty Success  
The Liriano Team  
Andover, MA
- 49 SANDRA RANGEL**  
\$31,102,950 vol. | 123 trxn.  
RE/MAX North San Antonio  
Rangel Real Estate Group  
San Antonio, TX
- 50 FIDEL BATRES**  
\$31,091,242 vol. | 276 trxn.  
Keller Williams Realty Signature  
Fidel Batres Real Estate  
Loves Park, IL
- 51 JOHN LAJARA**  
\$30,954,298 vol. | 56 trxn.  
Keller Williams Realty NY  
The Lajara Team  
Whiteplains, NY
- 52 DANNY GOULD**  
\$30,906,914 vol. | 36 trxn.  
Intero Real Estate Services  
Silver Creek  
Selling Silicon Valley Group  
San Jose, CA

\*UPDATED POST RELEASE DUE TO DATA VERIFICATION

TOP 250 LATINO AGENTS AWARDS

LATINO AGENTS BY **TEAM VOLUME**

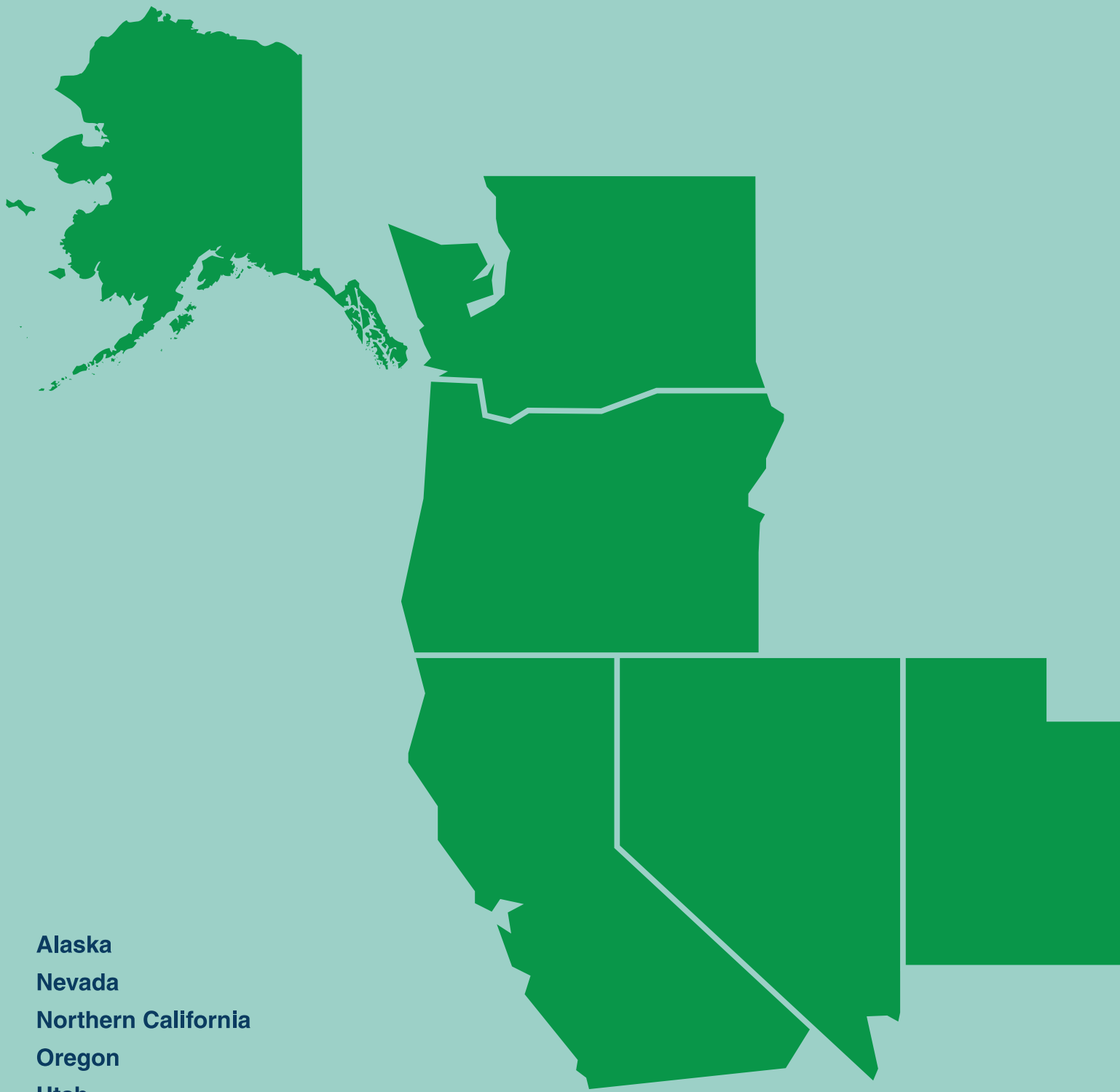
- 53 VICTOR ALONZO**  
\$29,929,434 vol. | 127 trxn.  
eXp Realty, LLC  
Alonzo Real Estate Group  
El Paso, TX
- 54 EDUARDO GARCIA**  
\$28,037,743 vol. | 113 trxn.  
Realty of Chicago  
Team Eddie  
Berwyn, IL
- 55 JUAN LOPEZ**  
\$27,727,249 vol. | 115 trxn.  
Keller Williams Realty  
The Marketplace  
Juan Lopez Real Estate Group  
Las Vegas, NV
- 56 DENISE OLIVARES -  
MOLINA**  
\$27,483,200 vol. | 73 trxn.  
Realty ONE Group NEST  
Olivares & Molina Team  
Newburyport, MA
- 57 JOSE PEREZ**  
\$27,312,450 vol. | 76 trxn.  
EXIT Realty All Stars  
JEP Realty Team  
Brockton, MA
- 58 ARTURO RODRIGUEZ**  
\$27,259,990 vol. | 47 trxn.  
Coldwell Banker Realty  
Art Rodriguez Real Estate Team  
Weston, FL
- 59 AMALIA MORALES  
GARICOITS\***  
\$27,176,600 vol. | 36 trxn.  
RLAH Real Estate  
Chevy Chase, MD
- 59 KELLEE SPILLMAN -  
MALONE**  
\$26,812,400 vol. | 57 trxn.  
Reliable Realty  
The Malone Team  
Temecula, CA
- 60 GABRIEL MENDEZ**  
\$26,660,645 vol. | 59 trxn.  
Century 21 Award  
Gabe Mendez Group  
San Diego, CA
- 61 GIOVANY GEO  
KIRAKOSSIAN**  
\$26,351,380 vol. | 23.5 trxn.  
JohnHart Real Estate  
The LA Agents  
Northridge, CA
- 62 GIULIETTA ULLOA**  
\$26,192,744 vol. | 87 trxn.  
Berkshire Hathaway  
Homeservices EWM Realty  
Giulietta Ulloa Group  
Key Biscayne, FL
- 63 MAURICIO PEREZ -  
VAZQUEZ**  
\$25,552,211 vol. | 45 trxn.  
Keller Williams Realty  
M Realty Group  
Chula Vista, CA
- 64 NIDIA E. ALMONTE  
MENDOZA**  
\$25,103,773 vol. | 95 trxn.  
At Home Real Estate  
Phoenix, AZ
- 65 JASON CASTRO**  
\$25,059,260 vol. | 69.5 trxn.  
Coldwell Banker Realty  
Castro Property Group  
Dallas, TX
- 66 CARLOS ESPINOZA**  
\$24,892,683 vol. | 57 trxn.  
Compass  
Espinoza Homes Group  
Potomac, MD
- 67 LUCY RAMOS**  
\$24,809,780 vol. | 25 trxn.  
Coldwell Banker Realty  
Ramos RE Group  
Pleasanton, CA
- 68 OZIEL RAMIREZ**  
\$24,510,654 vol. | 115 trxn.  
Keller Williams Realty Clear Lake  
AskOzzie.com Real Estate Team  
Pearland, TX
- 69 JAVIER ALOMIA**  
\$24,219,640 vol. | 63 trxn.  
RE/MAX Equity Group  
Alomia Group Real Estate  
Portland, OR
- 70 RAMON SANCHEZ**  
\$24,183,700 vol. | 50 trxn.  
eXp Realty, LLC  
Raon Sanchez Real Estate Group  
Whittier, CA
- 71 RUTH HENRIQUEZ**  
\$24,094,770 vol. | 87 trxn.  
Keller Williams Realty  
Capital Properties  
Campos International Group  
Fairfax, VA
- 72 LEO NOLASCO**  
\$23,921,770 vol. | 90 trxn.  
Realty Concepts, Ltd.  
Leo Nolasco Group  
Fresno, CA
- 73 DAVID DOMINGUEZ**  
\$23,473,687 vol. | 86 trxn.  
Realty of Chicago  
David Team  
Chicago, IL
- 74 MORAIMA MO KELLEY**  
\$23,385,069 vol. | 45 trxn.  
RE/MAX Properties of the Summit  
Kelley Real Estate Team  
Breckenridge, CO
- 75 LORRAINE AMOS**  
\$22,387,499 vol. | 71.5 trxn.  
The Cutting Edge, Realtors®  
The Amos Team  
Colorado Springs, CO
- 76 HEYDIE RIVERA**  
\$22,341,599 vol. | 102 trxn.  
Right Key Realty  
HRA Realtors®  
Agawam, MA
- 77 DENICE LANDAETA**  
\$22,133,154 vol. | 50 trxn.  
Coldwell Banker Realty  
Dluxuss Group  
Weston, FL
- 78 CATALINA SANDOVAL**  
\$21,497,896 vol. | 62 trxn.  
Coldwell Banker Realty  
The Sandoval Group  
Potomac, MD

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LATINO AGENTS BY **TEAM VOLUME**

- 79 RANDITA MENDEZ - PARRA**  
\$21,361,078 vol. | 93 trxn.  
eXp Realty, LLC  
Mendez Home Team  
Reno, NV
- 80 ERIC ESTRADA**  
\$20,969,116 vol. | 80 trxn.  
Keller Williams Realty Partners  
Homes of Expansion Network  
Colorado Springs, CO
- 81 MICHAEL NEWTON**  
\$20,552,600 vol. | 36 trxn.  
RE/MAX of Cherry Creek  
The Newton Kehler Team  
Denver, CO
- 82 MARISOL FRANCO**  
\$20,228,023 vol. | 61 trxn.  
Real Living Realty Professionals  
Marisol Franco Realty Group  
Wilbraham, MA
- 83 FIL CASTANEDA**  
\$20,097,300 vol. | 62 trxn.  
Castaneda Real Estate  
Perris, CA
- 84 ANDRE GUTIERREZ**  
\$20,035,680 vol. | 42 trxn.  
Keller Williams Realty  
Capital Properties  
TVRG Homes  
Fairfax, VA
- 85 JACKIE STEVENS**  
\$19,807,331 vol. | 100 trxn.  
eXp Realty, LLC  
Jackie Stevens Real Estate Group  
El Paso, TX
- 86 LUCIO BERNAL**  
\$19,774,100 vol. | 39 trxn.  
Coldwell Banker Realty  
Bernal-Smith Group  
Palm Springs, CA
- 87 STEVEN PADILLA**  
\$19,504,378 vol. | 37 trxn.  
Century 21 A Better Service Realty  
Steven Padilla  
Downey, CA
- 88 CES GUERRA**  
\$19,429,700 vol. | 38 trxn.  
Better Homes & Gardens Real Estate W. Gray Inner-Loop  
The Guerra Group  
Houston, TX
- 89 ROSA GALVEZ**  
\$19,177,138 vol. | 82 trxn.  
Century 21 Randall Morris & Associates  
The Galvez Team  
Killeen, TX
- 90 OSCAR COLATO**  
\$19,149,482 vol. | 75 trxn.  
RE/MAX Professionals  
Team Colato  
Avondale, AZ
- 91 ANTHONY ALMAGUER**  
\$19,047,810 vol. | 78 trxn.  
RE/MAX Realty Advantage  
The Anthony Michael Realty Group  
San Antonio, TX
- 92 GEORGE SALAZAR**  
\$19,000,000 vol. | 4 trxn.  
Berkshire Hathaway HomeServices  
California Properties  
George Salazar Realty Team  
Santa Monica, CA
- 93 LILY VALLARIO**  
\$18,880,461 vol. | 46 trxn.  
RE/MAX Realty Group  
Sold By Lily  
Gaithersburg, MD
- 94 MINERVA AL - TABBAA**  
\$18,431,168 vol. | 75 trxn.  
Home Pros Real Estate Group  
Minerva Al-Tabbaa Real Estate Team/MA Team LLC  
El Paso, TX
- 95 FRANCES ROSADO**  
\$17,962,000 vol. | 43 trxn.  
Keller Williams Realty Prosperity  
Frances Rosado Team  
Wayne, NJ
- 96 PABLO GALARZA**  
\$17,727,194 vol. | 81 trxn.  
RE/MAX 10  
The Galarza Team  
Oak Lawn, IL
- 97 RODOLFO RANGEL**  
\$17,425,780 vol. | 55 trxn.  
Utah Key RE  
Rangel RE Team  
Salt Lake City, UT
- 98 ALYSSA RAMIREZ**  
\$17,065,224 vol. | 46 trxn.  
Realty Austin  
The Ramirez Team  
Austin, TX
- 99 TONY SALINAS**  
\$17,009,574 vol. | 81 trxn.  
Keller Williams Realty Arlington  
Team Salinas  
Arlington, TX
- 100 JOSE HILARIO**  
\$17,008,500 vol. | 67 trxn.  
Keller Williams Realty  
Integrity Lakes  
Jose Hilario Team  
Minneapolis, MN





Alaska  
Nevada  
Northern California  
Oregon  
Utah  
Washington

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

**NORTHWEST**

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHWEST**

- |          |  |           |  |           |  |
|----------|--|-----------|--|-----------|--|
| <b>1</b> | <b>SANDRA FLORES</b><br>151 TRANSACTIONS<br>United Realty Group<br>Las Vegas, NV                         | <b>10</b> | <b>ALEJANDRO BRAVO</b><br>68 TRANSACTIONS<br>Skyline Properties Inc. Bellevue<br>Seattle, WA         | <b>19</b> | <b>VINCENT ARBIZO</b><br>50 TRANSACTIONS<br>Century 21 Jordan-Link<br>& Company<br>Visalia, CA           |
| <b>2</b> | <b>JEFF GALINDO</b><br>130 TRANSACTIONS<br>New Door Residential<br>Las Vegas, NV                         | <b>11</b> | <b>RICK RUIZ</b><br>67 TRANSACTIONS<br>GK Properties<br>Las Vegas, NV                                | <b>20</b> | <b>LUIS MOTA</b><br>50 TRANSACTIONS<br>Century 21 Jordan-Link<br>& Company<br>Visalia, CA                |
| <b>3</b> | <b>ERIKA CARRASCO</b><br>112 TRANSACTIONS<br>Intero Real Estate<br>Services Silver Creek<br>San Jose, CA | <b>12</b> | <b>ADA CRYSTAL<br/>SANCHEZ</b><br>61 TRANSACTIONS<br>RE/MAX Integrity<br>Medford, OR                 | <b>21</b> | <b>OMAR MURILLO</b><br>49 TRANSACTIONS<br>Everhome Real Estate<br>Fremont, CA                            |
| <b>4</b> | <b>JEMIMA CROSBY</b><br>110 TRANSACTIONS<br>Coldwell Banker Realty<br>Kennewick, WA                      | <b>13</b> | <b>ROGER LOPEZ</b><br>59 TRANSACTIONS<br>Compass<br>Walnut Creek, CA                                 | <b>22</b> | <b>MYRA BOYKIN</b><br>49 TRANSACTIONS<br>RE/MAX Visalia<br>Visalia, CA                                   |
| <b>5</b> | <b>LIZBETH NAVAR<br/>ALARCON</b><br>98 TRANSACTIONS<br>RE/MAX Vivid Realty<br>Fairfield, CA              | <b>14</b> | <b>CINDY FERNANDEZ</b><br>57 TRANSACTIONS<br>Century 21 Jordan-Link<br>& Company<br>Porterville, CA  | <b>23</b> | <b>MIKE OLIVER</b><br>45 TRANSACTIONS<br>Coldwell Banker Premier<br>Pismo Beach, CA                      |
| <b>6</b> | <b>LOLIS VAZQUEZ</b><br>94.5 TRANSACTIONS<br>Realty Corner, Inc.<br>Sparks, NV                           | <b>15</b> | <b>KARINA BASSETT</b><br>53 TRANSACTIONS<br>iPro Realty Network Union Park<br>Cottonwood Heights, UT | <b>24</b> | <b>JAIRO AGUILAR</b><br>43 TRANSACTIONS<br>Century 21 MM<br>Turlock, CA                                  |
| <b>7</b> | <b>JUAN SEGURA</b><br>91.5 TRANSACTIONS<br>Coldwell Banker Realty<br>Reno, NV                            | <b>16</b> | <b>EVA ANDRADE</b><br>52 TRANSACTIONS<br>King Realty Group<br>Las Vegas, NV                          | <b>25</b> | <b>AARON ATAIDE<br/>SORIANO</b><br>43 TRANSACTIONS<br>Century 21 Jordan-Link<br>& Company<br>Visalia, CA |
| <b>8</b> | <b>GUMER ALVAREZ</b><br>91.5 TRANSACTIONS<br>Coldwell Banker Select<br>Reno, NV                          | <b>17</b> | <b>JULIE CHAVEZ</b><br>51 TRANSACTIONS<br>Coldwell Banker Realty<br>Kennewick, WA                    | <b>26</b> | <b>MICHAEL SANDOVAL</b><br>42 TRANSACTIONS<br>RE/MAX Gold<br>Roseville, CA                               |
| <b>9</b> | <b>JANET RAMIREZ</b><br>73 TRANSACTIONS<br>Integrity Real Estate Center, Inc.<br>Stockton, CA            | <b>18</b> | <b>HUGO DE HOYOS</b><br>51 TRANSACTIONS<br>Intero Real Estate Services<br>Burlingame, CA             | <b>27</b> | <b>TONY RAMIREZ</b><br>42 TRANSACTIONS<br>Liberty One Real Estate Group<br>Bakersfield, CA               |

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHWEST**

- 28 ALFREDO ROSALES LOPEZ**  
40 TRANSACTIONS  
Century 21 Americana  
Las Vegas, NV
- 29 DELIA TAPIA**  
40 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Porterville, CA
- 30 LIZBETH LORETO**  
39 TRANSACTIONS  
Keller Williams Realty Bothell  
Bothell, WA
- 31 ALICIA ALAFA**  
38 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 32 MARCO RODRIGUEZ**  
37 TRANSACTIONS  
Compass  
Berkeley, CA
- 33 JESUS DE LA ROSA**  
37 TRANSACTIONS  
Realty ONE Group Signature  
Midvale, UT
- 34 CARLOS CANTU**  
36 TRANSACTIONS  
Keller Williams Realty  
Salida, CA
- 35 JUAN MAGAÑA**  
36 TRANSACTIONS  
Mansell Real Estate  
Cottonwood Heights, UT
- 36 ELISA LACAGNINA**  
36 TRANSACTIONS  
Century 21 1st Choice Realty  
Cedar City, UT
- 37 CRYSTAL GUILLEN**  
35 TRANSACTIONS  
RE/MAX Community-Valley  
Ogden, UT
- 38 IRMA SOLTERO - SPARKS**  
35 TRANSACTIONS  
Century 21 C. Watson  
Real Estate  
Fresno, CA
- 39 DEOLINDA MARSHALL**  
35 TRANSACTIONS  
Century 21 N&N Realtors®  
Logan, UT
- 40 ARACELI HERNANDEZ**  
34 TRANSACTIONS  
Tristar Realty  
Henderson, NV
- 41 JANET ESPINOZA**  
33 TRANSACTIONS  
Homie  
Las Vegas, NV
- 42 DORIAN FRANCO**  
33 TRANSACTIONS  
Weichert Realtors® on Main St.  
Hillsboro, OR
- 43 MARIA ABARCA ROBERTS**  
33 TRANSACTIONS  
Cascade Sotheby's  
International Realty  
Lake Oswego, OR
- 44 SUSAN CARDENAS**  
33 TRANSACTIONS  
RE/MAX Visalia  
Visalia, CA
- 45 FABIAN AMARILLO**  
33 TRANSACTIONS  
Keller Williams Realty  
KW Success  
Layton, UT
- 46 CESAR GOMEZ**  
31.5 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 47 ARTURO VELA**  
31.5 TRANSACTIONS  
Better Homes & Gardens Real  
Estate Gary Mann Realty  
Moses Lake, WA
- 48 CARRIE MONROE**  
31 TRANSACTIONS  
Coldwell Banker Realty  
Sacramento, CA
- 49 ANTONIO CARDENAS**  
31 TRANSACTIONS  
Coldwell Banker Realty  
Sacramento, CA
- 50 SARA SANCHEZ**  
31 TRANSACTIONS  
Top Dog Realty  
Vancouver, WA
- 51 LITA GONZALEZ GONZALEZ**  
30 TRANSACTIONS  
Coldwell Banker Realty  
Petaluma, CA
- 52 RITO VALERO**  
30 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 53 LUIS SANCHEZ**  
29.5 TRANSACTIONS  
Coldwell Banker Solano Pacific  
Benicia, CA
- 54 SARA PANTOJA**  
29 TRANSACTIONS  
Century 21 Showcase,  
REALTORS®  
Salinas, CA

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHWEST**

- 55 NIVIA LOURENCO**  
25 TRANSACTIONS  
Century 21 The United Group  
Hanford, CA
- 56 GUADALUPE RUIZ**  
25 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Porterville, CA
- 57 TONY GONZALEZ**  
25 TRANSACTIONS  
Coldwell Banker Preferred,  
Realtors®  
Bakersfield, CA
- 58 TODD FERNANDES**  
24 TRANSACTIONS  
Intero Real Estate Services  
Los Gatos, CA
- 59 PERLA PEREZ**  
24 TRANSACTIONS  
Coldwell Banker Realty  
Pleasanton, CA
- 60 ROSA AMANDA HOLM**  
23 TRANSACTIONS  
Sotheby's International Realty  
San Carlos, CA
- 61 CLARA MEJIA**  
23 TRANSACTIONS  
Century 21 Americana  
Las Vegas, NV
- 62 JACQUELINE GUTIERREZ**  
22 TRANSACTIONS  
London Properties  
Fresno, CA
- 63 JAIME CERNA**  
21 TRANSACTIONS  
Coldwell Banker Bain Puyallup  
Puyallup, WA
- 64 BLANCA CORTES**  
21 TRANSACTIONS  
Keller Williams Realty  
Tracy, CA
- 65 JULIO OROZCO**  
20 TRANSACTIONS  
Intero Real Estate Services  
Morgan Hill, CA
- 66 HECTOR REYNA**  
20 TRANSACTIONS  
Century 21 Sierra Properties  
Murphys, CA
- 67 ANNAMARIE CORDERO JENSEN**  
20 TRANSACTIONS  
Better Homes & Gardens Real  
Estate Franklin Group  
Ogden, UT
- 68 ELSA FERNANDEZ**  
20 TRANSACTIONS  
Coldwell Banker Preferred,  
Realtors®  
Bakersfield, CA
- 69 JULIAN SOLANO**  
19.5 TRANSACTIONS  
Coldwell Banker Realty  
Santa Rosa, CA
- 70 MARTHA MACIAS**  
19 TRANSACTIONS  
Sotheby's International Realty  
Yountville, CA
- 71 ANNA ALBIAR**  
19 TRANSACTIONS  
Coldwell Banker Realty  
Bakersfield, CA
- 72 DAVID AYERDI**  
18 TRANSACTIONS  
Sotheby's International Realty  
San Francisco, CA
- 73 FRANCES NAVARRO**  
18 TRANSACTIONS  
ERA Legacy Real Estate  
and Associates  
Fremont, CA
- 74 MANUEL RODRIGUEZ, JR.**  
18 TRANSACTIONS  
Century 21 Americana  
Las Vegas, NV
- 75 ALICIA DUARTE**  
17 TRANSACTIONS  
Intero Real Estate Services  
San Jose, CA
- 76 KEVIN TARMA ARRASCUE**  
17 TRANSACTIONS  
Realty ONE Group Arete  
Farmington, UT
- 77 MIGUEL MALDONADO**  
17 TRANSACTIONS  
Century 21 C. Watson  
Real Estate  
Fresno, CA
- 78 SUSANNA VERA**  
17 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Porterville, CA
- 79 MARTIN ENCINAS LEON**  
16 TRANSACTIONS  
Harper Real Estate  
San Francisco, CA
- 80 MIRNA GARCIA**  
16 TRANSACTIONS  
Envision Realty  
Fresno, CA
- 81 MERILIDA AGUILAR**  
16 TRANSACTIONS  
Century 21 Showcase,  
REALTORS®  
Salinas, CA

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHWEST**

- 82 ALMA MONTALVO**  
15 TRANSACTIONS  
Century 21 MM  
Patterson, CA
- 83 ISABEL KIRK**  
15 TRANSACTIONS  
Century 21 Americana  
Las Vegas, NV
- 84 LAURA A SANCHEZ**  
14 TRANSACTIONS  
Sotheby's International Realty  
Napa, CA
- 85 YURI RAMIREZ - VILLANUEVA**  
14 TRANSACTIONS  
eXp Realty of California, Inc.  
Elk Grove, CA
- 86 RAQUEL RAMIREZ**  
14 TRANSACTIONS  
Century 21 Real Estate Alliance  
Castro Valley, CA
- 87 BERTA TELLEZ**  
13.5 TRANSACTIONS  
Sotheby's International Realty  
Napa, CA
- 88 ANA FLORES**  
13.5 TRANSACTIONS  
Sotheby's International Realty  
Napa, CA
- 89 VIVIANA CHERMAN**  
13 TRANSACTIONS  
Elation Real Estate  
Pleasanton, CA
- 90 GUILLERMO HERNANDEZ**  
13 TRANSACTIONS  
Coldwell Banker  
Bartels Realtors®  
Pinole, CA
- 91 HECTOR SICAIROS**  
13 TRANSACTIONS  
Century 21 C. Watson  
Real Estate  
Fresno, CA
- 92 JONATHAN MORENO**  
13 TRANSACTIONS  
Century 21 Americana  
Las Vegas, NV
- 93 ANGEL ZEPEDA**  
13 TRANSACTIONS  
Century 21 Americana  
Las Vegas, NV
- 94 TRINO PENA**  
12.8 TRANSACTIONS  
Coldwell Banker Tomlinson  
Ranch and Home  
Moses Lake, WA
- 95 ELSA RENTERIA**  
12 TRANSACTIONS  
Legacy Real Estate &  
Associates, ERA Powered  
Livermore, CA
- 96 VERA LUPIAN**  
12 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 97 YOLANDA FAUBEL FAUBEL**  
11.5 TRANSACTIONS  
Century 21 Jordan-Link  
& Company  
Visalia, CA
- 98 M. LORDES BRINTON**  
11 TRANSACTIONS  
Century 21 Everest  
Midvale, UT
- 99 LEIDI GODOY**  
10.5 TRANSACTIONS  
Gay Dales Realtors®, Inc.  
Salinas, CA
- 100 GONZALO SOTELO**  
10.5 TRANSACTIONS  
Century 21 Showcase,  
REALTORS®  
Salinas, CA
- 100 NORA MAZONSON**  
10.5 TRANSACTIONS  
Century 21 North Homes Realty  
Mount Vernon, WA



Arizona

Hawaii

Southern California

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

**SOUTHWEST**

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHWEST**

- |          |  |           |  |           |   |
|----------|--|-----------|--|-----------|---|
| <b>1</b> | <b>RUBEN LUNA</b><br>186 TRANSACTIONS<br>A.Z. & Associates<br>Real Estate Group<br>Glendale, AZ    | <b>10</b> | <b>JOSE MANJARREZ</b><br>68 TRANSACTIONS<br>Century 21 Realty Masters<br>Norwalk, CA                     | <b>19</b> | <b>SONIA ARIAS</b><br>49 TRANSACTIONS<br>Berkshire Hathaway<br>HomeServices<br>Victorville, CA          |
| <b>2</b> | <b>MATIAS ROSALES</b><br>124 TRANSACTIONS<br>Realty ONE Group Gateway<br>Yuma, AZ                  | <b>11</b> | <b>ILANA HUFF</b><br>65 TRANSACTIONS<br>Compass<br>San Marcos, CA  | <b>20</b> | <b>JUAN CARLOS ACOSTA</b><br>46 TRANSACTIONS<br>neXGen Real Estate<br>Phoenix, AZ                       |
| <b>3</b> | <b>MARTHA M. NAVARRO</b><br>103 TRANSACTIONS<br>HomeSmart, LLC<br>Goodyear, AZ                     | <b>12</b> | <b>MICHAEL ESCOBEDO</b><br>64 TRANSACTIONS<br>A.Z. & Associates<br>Real Estate Group<br>Avondale, AZ     | <b>21</b> | <b>VERONICA HUGHES</b><br>46 TRANSACTIONS<br>Realty ONE Group<br>Glendale, AZ                           |
| <b>4</b> | <b>MARTY RODRIGUEZ</b><br>100 TRANSACTIONS<br>Century 21 Marty Rodriguez<br>Glendora, CA           | <b>13</b> | <b>STEFANIE ANGEL</b><br>63 TRANSACTIONS<br>Keller Williams Realty -<br>Victor Valley<br>Victorville, CA | <b>22</b> | <b>MARIA CVETOVAC</b><br>46 TRANSACTIONS<br>HomeSmart, LLC<br>Phoenix, AZ                               |
| <b>5</b> | <b>DANIEL BARRAZA</b><br>95 TRANSACTIONS<br>My Home Group<br>Phoenix, AZ                           | <b>14</b> | <b>MIRNA VALDEZ</b><br>60 TRANSACTIONS<br>Century 21 Desert Rock<br>Nogales, AZ                          | <b>23</b> | <b>XIO SANDOVAL</b><br>45 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA                   |
| <b>6</b> | <b>JUAN GRIMALDO</b><br>83.5 TRANSACTIONS<br>Keller Williams Realty Elite<br>Goodyear, AZ          | <b>15</b> | <b>MARIO MARISCAL</b><br>58 TRANSACTIONS<br>Excellence RE Real Estate<br>Whittier, CA                    | <b>24</b> | <b>LILIA VELEZ</b><br>45 TRANSACTIONS<br>Century 21 Northwest<br>Glendale, AZ                           |
| <b>7</b> | <b>RIO VIDRIO</b><br>79 TRANSACTIONS<br>A.Z. & Associates<br>Real Estate Group<br>Glendale, AZ     | <b>16</b> | <b>EVERARDO CHAVEZ</b><br>57 TRANSACTIONS<br>West USA Realty<br>Scottsdale, AZ                           | <b>25</b> | <b>ILEANA DOMINGUEZ</b><br>44 TRANSACTIONS<br>Keller Williams Realty<br>Antelope Valley<br>Palmdale, CA |
| <b>8</b> | <b>RODOLFO FLORES</b><br>79 TRANSACTIONS<br>A.Z. & Associates<br>Real Estate Group<br>Glendale, AZ | <b>17</b> | <b>FIDEL CARRANZA</b><br>52.5 TRANSACTIONS<br>Century 21 Desert Rock<br>Hesperia, CA                     | <b>26</b> | <b>JOSE L. GONZALEZ</b><br>43 TRANSACTIONS<br>Long Realty Grupo Hispano<br>Tucson, AZ                   |
| <b>9</b> | <b>LUTHER SANCHEZ</b><br>70 TRANSACTIONS<br>Century 21 Allstars<br>Pico Rivera, CA                 | <b>18</b> | <b>JULIO MIDOLO</b><br>52 TRANSACTIONS<br>RE/MAX Sky<br>Downey, CA                                       | <b>27</b> | <b>MIGUEL SOLER</b><br>43 TRANSACTIONS<br>RE/MAX Santa Clarita<br>Valencia, CA                          |

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHWEST**

- |           |   |           |  |           |   |
|-----------|---|-----------|--|-----------|---|
| <b>28</b> | <b>ANABELLA P. JIMENEZ</b><br>42 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA        | <b>37</b> | <b>FABIAN GARCIA</b><br>38 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA   | <b>46</b> | <b>MARLENY GOMEZ</b><br>36 TRANSACTIONS<br>HomeSmart International<br>Surprise, AZ      |
| <b>29</b> | <b>SOFIA CHACON</b><br>41 TRANSACTIONS<br>Keller Williams Realty The Lakes<br>Lake Elsinore, CA     | <b>38</b> | <b>ROSIO ROBISON</b><br>38 TRANSACTIONS<br>Realty ONE Group Leah Kraemer<br>Goodyear, AZ | <b>47</b> | <b>EFRAIN CHACON</b><br>35 TRANSACTIONS<br>Windermere Homes & Estates<br>Escondido, CA  |
| <b>30</b> | <b>SERGIO TAFOLLA</b><br>40 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA             | <b>39</b> | <b>EDUARDO "EDDIE" VILLALOBOS</b><br>38 TRANSACTIONS<br>My Home Group<br>Maricopa, AZ    | <b>48</b> | <b>AIDA C. SOTO</b><br>35 TRANSACTIONS<br>Long Realty Grupo Hispano<br>Tucson, AZ       |
| <b>31</b> | <b>JOSHUA CARPENTER</b><br>40 TRANSACTIONS<br>neXGen Real Estate<br>Phoenix, AZ                     | <b>40</b> | <b>ALEX ROBAYO</b><br>38 TRANSACTIONS<br>RE/MAX Professionals<br>Glendale, AZ            | <b>49</b> | <b>CAROLYN VAZQUEZ</b><br>34 TRANSACTIONS<br>Century 21 Marty Rodriguez<br>Glendora, CA |
| <b>32</b> | <b>GABRIEL GALINDO</b><br>40 TRANSACTIONS<br>A.Z. & Associates<br>Real Estate Group<br>Glendale, AZ | <b>41</b> | <b>FRANCISCO NAVARRO</b><br>38 TRANSACTIONS<br>neXGen Real Estate<br>Phoenix, AZ         | <b>50</b> | <b>PATRICIA GORSKI</b><br>34 TRANSACTIONS<br>RE/MAX Professionals<br>Avondale, AZ       |
| <b>33</b> | <b>ANA BENAVIDES</b><br>40 TRANSACTIONS<br>YAY Realty<br>Tempe, AZ                                  | <b>42</b> | <b>JENNY ARAMBURO</b><br>38 TRANSACTIONS<br>Century 21 Action Group<br>Yuma, AZ          | <b>51</b> | <b>FRANK DEL RIO</b><br>33 TRANSACTIONS<br>Coldwell Banker Realty<br>Yorba Linda, CA    |
| <b>34</b> | <b>VERONICA GONZALEZ</b><br>40 TRANSACTIONS<br>neXGen Real Estate<br>Phoenix, AZ                    | <b>43</b> | <b>MIGUEL GONZALEZ, JR.</b><br>37 TRANSACTIONS<br>Century 21 Allstars<br>Pico Rivera, CA | <b>52</b> | <b>YOLANDA CASTRO</b><br>33 TRANSACTIONS<br>Castro Realty Company<br>Camarillo, CA      |
| <b>35</b> | <b>LOREN SANCHEZ</b><br>38 TRANSACTIONS<br>Coldwell Banker West<br>Chula Vista, CA                  | <b>44</b> | <b>ERICA MORENO</b><br>36 TRANSACTIONS<br>Century 21 Allstars<br>Pico Rivera, CA         | <b>53</b> | <b>PAOLA MELENDEZ</b><br>33 TRANSACTIONS<br>Century 21 Allstars<br>Pico Rivera, CA      |
| <b>36</b> | <b>DIANA HERNANDEZ</b><br>38 TRANSACTIONS<br>Century 21 Allstars<br>Pico Rivera, CA                 | <b>45</b> | <b>MARTIN CUEVA</b><br>36 TRANSACTIONS<br>Advance Realty<br>Santa Ana, CA                | <b>54</b> | <b>HEATHER RODRIGUEZ</b><br>33 TRANSACTIONS<br>Coldwell Banker Realty<br>Mesa, AZ       |

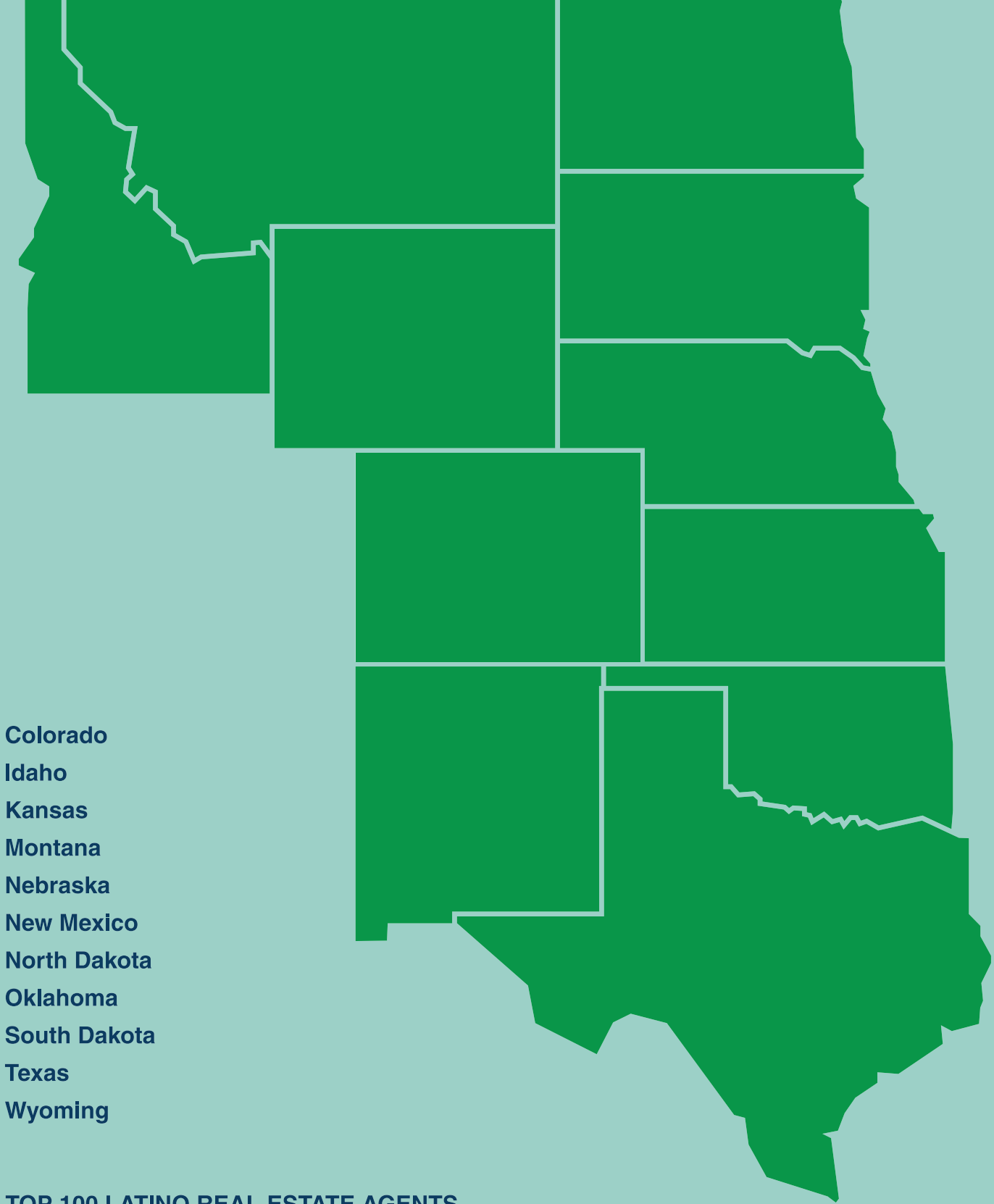


TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHWEST**

- 55** **LUCIA ESCOBEDO**  
33 TRANSACTIONS  
Century 21 Arizona Foothills  
Peoria, AZ
- 56** **ADELA LUJAN**  
33 TRANSACTIONS  
HomeSmart Arrowhead Branch  
Glendale, AZ
- 57** **CAROLINA GOMEZ**  
33 TRANSACTIONS  
neXGen Real Estate  
Phoenix, AZ
- 58** **ALEJANDRO GUTIERREZ**  
32.5 TRANSACTIONS  
Russ Lyon Sotheby's  
International Realty  
Sedona, AZ
- 59** **GABRIELA HAIMES**  
32 TRANSACTIONS  
Coldwell Banker Realty  
Laguna Beach, CA
- 60** **MERCEDES DE LA CRUZ**  
32 TRANSACTIONS  
Century 21 Allstars  
Pico Rivera, CA
- 61** **FABY GONZALEZ**  
32 TRANSACTIONS  
Coldwell Banker West  
Chula Vista, CA
- 62** **MATTHEW HURTADO**  
32 TRANSACTIONS  
Delex Realty  
Phoenix, AZ
- 63** **LYDIA MAGANA**  
32 TRANSACTIONS  
RE/MAX Professionals  
Avondale, AZ
- 64** **DAMIAN RAMIREZ**  
31 TRANSACTIONS  
HomeSmart, LLC  
Scottsdale, AZ
- 65** **RICK RAMIREZ**  
31 TRANSACTIONS  
RE/MAX Professionals  
Surprise, AZ
- 66** **JANETTE MARTINEZ**  
31 TRANSACTIONS  
neXGen Real Estate  
Phoenix, AZ
- 67** **PABLO PICASSO SERRANO**  
31 TRANSACTIONS  
neXGen Real Estate  
Phoenix, AZ
- 68** **AIME PERALTA**  
31 TRANSACTIONS  
ERA The Real Estate Store  
El Centro, CA
- 69** **RUBEN RODRIGUEZ**  
30 TRANSACTIONS  
Coldwell Banker West  
San Diego, CA
- 70** **JOSE REYES**  
30 TRANSACTIONS  
RETSY  
Scottsdale, AZ
- 71** **DULCE MATUZ**  
30 TRANSACTIONS  
American Traditions Realty, LLC  
Phoenix, AZ
- 72** **OTTO FONSECA**  
29 TRANSACTIONS  
Century 21 Full Realty Services  
Murrieta, CA
- 73** **MELINA GONZALEZ**  
29 TRANSACTIONS  
Reliable Realty  
Temecula, CA
- 74** **NEILA GARCIA**  
29 TRANSACTIONS  
neXGen Real Estate  
Phoenix, AZ
- 75** **JEANET SALAZAR**  
27.5 TRANSACTIONS  
Century 21 Masters  
Long Beach, CA
- 76** **IMELDA MANZO**  
27 TRANSACTIONS  
Premier One Realtors®  
Murrieta, CA
- 77** **YESSICA MOLINA**  
27 TRANSACTIONS  
neXGen Real Estate  
Phoenix, AZ
- 78** **BRIANNA SALINAS**  
26 TRANSACTIONS  
Keller Williams Realty  
East County  
Brentwood, CA
- 79** **CAMILLE RIVAS RUTHERFORD**  
26 TRANSACTIONS  
Coldwell Banker Realty  
Tucson, AZ
- 80** **BRUCE BACA**  
26 TRANSACTIONS  
Coldwell Banker Realty  
Oro Valley Marana  
Tucson, AZ
- 81** **JENNIFER DAVIDSON**  
25.5 TRANSACTIONS  
Bayside Real Estate Partners  
Manhattan Beach, CA

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHWEST**

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| <b>82</b> <b>VIDA C. MADRID</b><br>25 TRANSACTIONS<br>Long Realty Grupo Hispano<br>Tucson, AZ    | <b>91</b> <b>MARI SANDOVAL</b><br>23 TRANSACTIONS<br>neXGen Real Estate<br>Phoenix, AZ   | <b>100</b> <b>GUS GUZMAN</b><br>21 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA           |
| <b>83</b> <b>JONATHAN PEREA</b><br>25 TRANSACTIONS<br>Century 21 King<br>Rancho Cucamonga, CA    | <b>92</b> <b>IVAN ESTRADA</b><br>22 TRANSACTIONS<br>Douglas Elliman<br>Los Angeles, CA   | <b>100</b> <b>ALESSANDRA VIDAL</b><br>21 TRANSACTIONS<br>Century 21 Plaza<br>Granada Hills, CA           |
| <b>84</b> <b>MARICRUZ MARTINEZ</b><br>25 TRANSACTIONS<br>eXp Realty<br>Scottsdale, AZ            | <b>93</b> <b>HIRAM AVILES</b><br>22 TRANSACTIONS<br>Coldwell Banker Realty<br>Irvine, CA                                       | <b>100</b> <b>ERIK RUIZ</b><br>21 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA            |
| <b>85</b> <b>ANDRIANA CARRASCO</b><br>25 TRANSACTIONS<br>Long Realty Grupo Hispano<br>Tucson, AZ | <b>94</b> <b>LUCY NAVA</b><br>22 TRANSACTIONS<br>Century 21 Award<br>Chula Vista, CA   | <b>100</b> <b>CRISTINA LOZADA</b><br>21 TRANSACTIONS<br>neXGen Real Estate<br>Phoenix, AZ                |
| <b>86</b> <b>JOSE ARANA</b><br>24 TRANSACTIONS<br>Century 21 Realty Masters<br>Montebello, CA    | <b>95</b> <b>ELVA LUNA</b><br>22 TRANSACTIONS<br>Professional Realty Services<br>International<br>Carlsbad, CA                 | <b>100</b> <b>ULISES MORALES SANDOVAL</b><br>21 TRANSACTIONS<br>Coldwell Banker Realty<br>Scottsdale, AZ |
| <b>87</b> <b>VIVIANA SANTANA</b><br>24 TRANSACTIONS<br>Century 21 Desert Rock<br>Hesperia, CA    | <b>96</b> <b>AMAURY MONTALVO</b><br>22 TRANSACTIONS<br>Century 21 Realty Masters<br>Norwalk, CA                                | <b>100</b> <b>SONIA RIVERA</b><br>21 TRANSACTIONS<br>Century 21 Desert Rock<br>Hesperia, CA              |
| <b>88</b> <b>JUAN HERNANDEZ</b><br>23 TRANSACTIONS<br>Century 21 Plaza<br>Granada Hills, CA      | <b>97</b> <b>ANNEL VERDUGO DE VARGAS</b><br>22 TRANSACTIONS<br>Coldwell Banker West<br>Chula Vista, CA                         |  |
| <b>89</b> <b>EDNA MITCHELL</b><br>23 TRANSACTIONS<br>Century 21 Award<br>San Diego, CA           | <b>98</b> <b>NORMA RIVERA</b><br>22 TRANSACTIONS<br>West USA<br>Phoenix, AZ  |  |
| <b>90</b> <b>SANDY OSUNA</b><br>23 TRANSACTIONS<br>Century 21 Award<br>San Diego, CA             | <b>99</b> <b>RUBEN GUTIERREZ</b><br>22 TRANSACTIONS<br>Better Homes & Gardens Real<br>Estate Vogler Reigen Realty<br>Hemet, CA |  |



- Colorado
- Idaho
- Kansas
- Montana
- Nebraska
- New Mexico
- North Dakota
- Oklahoma
- South Dakota
- Texas
- Wyoming

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

**MOUNTAIN**

TOP 100 LATINO REAL ESTATE AGENTS **MOUNTAIN**

- |          |  |           |  |           |   |
|----------|--|-----------|--|-----------|---|
| <b>1</b> | <b>DENNIS ESTEP</b><br>176 TRANSACTIONS<br>ERA Sellers & Buyers<br>Real Estate<br>El Paso, TX                                | <b>10</b> | <b>LUZ ELENA JARAMILLO</b><br>99 TRANSACTIONS<br>RE/MAX Pat Manicon<br>The Woodlands, TX                           | <b>19</b> | <b>VIDAL ADAME</b><br>81 TRANSACTIONS<br>Mission Valley Realty Group, LLC<br>El Paso, TX        |
| <b>2</b> | <b>GINO MONTALVO</b><br>153 TRANSACTIONS<br>Mirabal Montalvo & Associates<br>Corpus Christi, TX                              | <b>11</b> | <b>SUSAN FLORES</b><br>98 TRANSACTIONS<br>Keller Williams Realty El Paso<br>El Paso, TX                            | <b>20</b> | <b>SOLEDAD TOBAR</b><br>80 TRANSACTIONS<br>Coldwell Banker Realty<br>Denver, CO                 |
| <b>3</b> | <b>DELDI ORTEGON</b><br>138.5 TRANSACTIONS<br>Keller Williams Realty RGV<br>powered by PLACE, Inc.<br>McAllen, TX            | <b>12</b> | <b>HECTOR M. RUBIO</b><br>94 TRANSACTIONS<br>Rubio Real Estate and Property<br>Management, LLC<br>Grand Island, NE | <b>21</b> | <b>MARIO GUZMAN, JR.</b><br>80 TRANSACTIONS<br>RE/MAX Real Estate Associates<br>Houston, TX     |
| <b>4</b> | <b>ANDREA CHAVARRIA</b><br>132 TRANSACTIONS<br>Lugary<br>Dallas, TX  | <b>13</b> | <b>DEVIREE VALLEJO</b><br>90.5 TRANSACTIONS<br>LIV Sotheby's<br>International Realty<br>Denver, CO                 | <b>22</b> | <b>MARIO AYALA</b><br>78.5 TRANSACTIONS<br>Mario Ayala Real<br>Estate Group, LLC<br>El Paso, TX |
| <b>5</b> | <b>CHRIS MONTALVO</b><br>130 TRANSACTIONS<br>Mirabal Montalvo & Associates<br>Corpus Christi, TX                             | <b>14</b> | <b>LISA MUÑOZ</b><br>89 TRANSACTIONS<br>Realty Austin<br>Austin, TX  | <b>23</b> | <b>CESAR AMEZCUA</b><br>78 TRANSACTIONS<br>CA & Company, REALTORS®<br>San Antonio, TX           |
| <b>6</b> | <b>MARCUS VALDEZ</b><br>122 TRANSACTIONS<br>Berkshire Hathaway HomeServices<br>Rocky Mountain, Realtors®<br>Fort Collins, CO | <b>15</b> | <b>LISA GUZMAN</b><br>89 TRANSACTIONS<br>eXp Realty San Antonio<br>San Antonio, TX                                 | <b>24</b> | <b>VERA VASQUEZ</b><br>78 TRANSACTIONS<br>RE/MAX DFW Associates<br>Dallas, TX                   |
| <b>7</b> | <b>LUCY MORENO - WARE</b><br>107 TRANSACTIONS<br>Birdsong Real Estate<br>Lake Jackson, TX                                    | <b>16</b> | <b>LAURA BEYTIA</b><br>88 TRANSACTIONS<br>RE/MAX DFW Associates<br>Carrollton, TX                                  | <b>25</b> | <b>DANIEL TAGLE, JR.</b><br>78 TRANSACTIONS<br>ERA Courtyard Real Estate<br>Waco, TX            |
| <b>8</b> | <b>SONIA J PEREZ - OLIVARES</b><br>100 TRANSACTIONS<br>Keller Williams Realty City View<br>San Antonio, TX                   | <b>17</b> | <b>ALEXANDER CORDOVA</b><br>83 TRANSACTIONS<br>JP & Associates REALTORS®<br>El Paso, TX                            | <b>26</b> | <b>JESSE LANDIN</b><br>77 TRANSACTIONS<br>Redfin Corporation<br>San Antonio, TX                 |
| <b>9</b> | <b>GLENN GIBSON</b><br>99 TRANSACTIONS<br>Keller Williams Realty<br>Southwest Market Center<br>Austin, TX                    | <b>18</b> | <b>DIANA SIFUENTES</b><br>82 TRANSACTIONS<br>Berkshire Hathaway<br>HomeServices A Action<br>Mesquite, TX           | <b>27</b> | <b>GRANT LOPEZ</b><br>74 TRANSACTIONS<br>Keller Williams Realty Heritage<br>San Antonio, TX     |

TOP 100 LATINO REAL ESTATE AGENTS **MOUNTAIN**

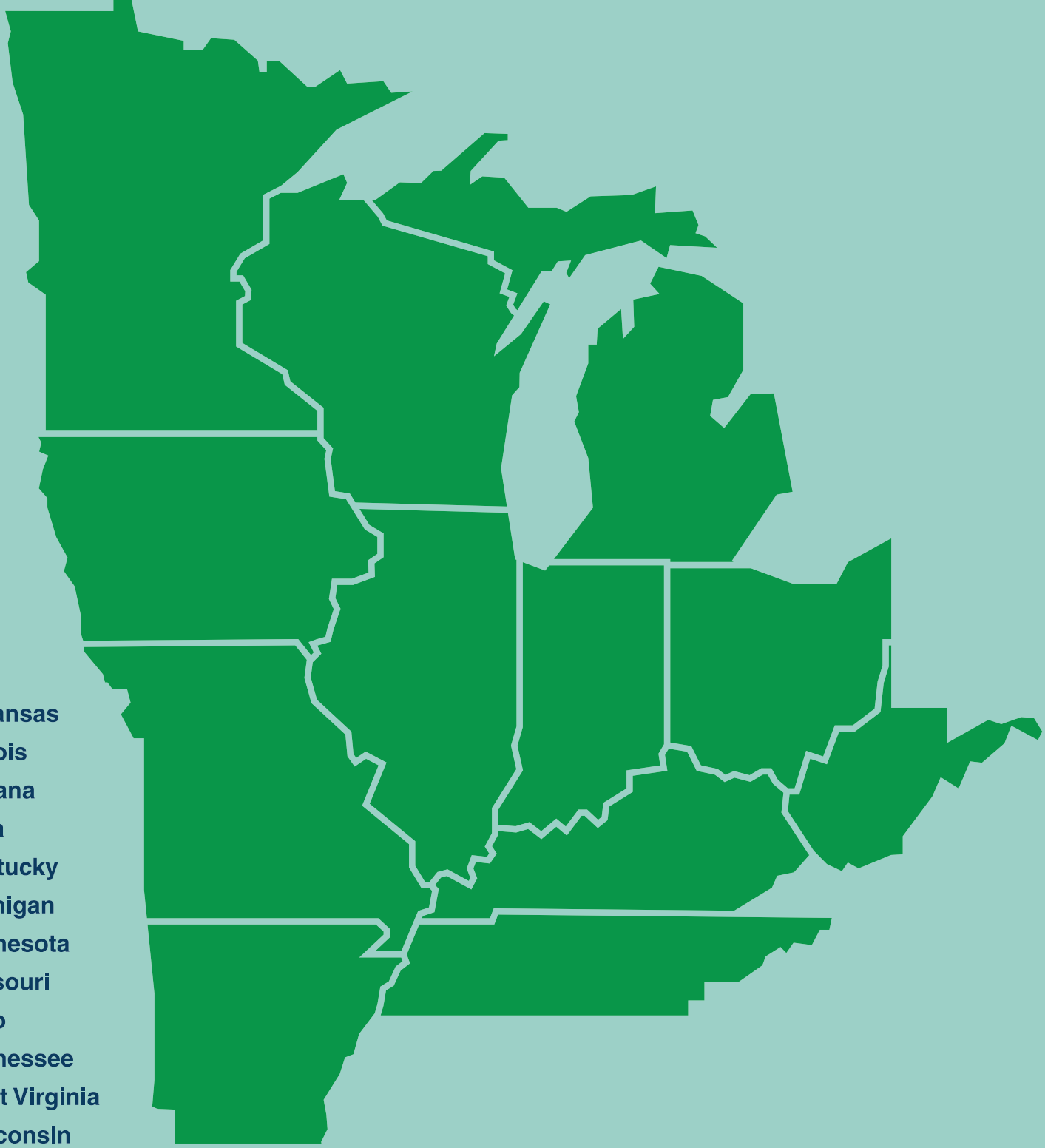
- 28 JESE GONZALEZ**  
74 TRANSACTIONS  
ClearView Realty  
El Paso, TX
- 29 NORMA LIRA**  
70 TRANSACTIONS  
Keller Williams Realty Heritage  
San Antonio, TX
- 30 BERNICE URTEAGA**  
70 TRANSACTIONS  
Coldwell Banker Legacy  
San Angelo, TX
- 31 GILLEY MENDOZA**  
69.5 TRANSACTIONS  
Keller Williams Realty Portfolio  
Real Estate  
San Antonio, TX
- 32 MARIO VICTORICA**  
68 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 33 TOMÁS BARRIENTOS**  
68 TRANSACTIONS  
Homesmart TuCasa Realty  
Tulsa, OK
- 34 JOEL ANAYA**  
66 TRANSACTIONS  
Harris Real Estate Group  
El Paso, TX
- 35 MELISSA SANCHES**  
65 TRANSACTIONS  
Century 21 Judge Fite Company  
Denton, TX
- 36 TONY VASQUEZ**  
64 TRANSACTIONS  
RE/MAX DFW Associates  
Carrollton, TX
- 37 CINDY E. CANTU**  
63 TRANSACTIONS  
Coldwell Banker Ana Ochoa  
& Company  
Laredo, TX
- 38 SUZIE CASTILLO**  
62 TRANSACTIONS  
Lighthouse Realty  
Mount Pleasant, TX
- 39 RICK TREVIÑO**  
61 TRANSACTIONS  
Lifestyle Real Estate  
Houston, TX
- 40 JACKIE YORK**  
60.5 TRANSACTIONS  
Century 21 The Edge  
El Paso, TX
- 41 OZZIE CHAVEZ**  
60 TRANSACTIONS  
Harris Real Estate Group  
El Paso, TX
- 42 AMALIA NUNGARAY**  
60 TRANSACTIONS  
HomePros Real Estate Group  
El Paso, TX
- 43 JAIME MARIN**  
59 TRANSACTIONS  
Keller Williams Realty Heritage  
San Antonio, TX
- 44 DALE LOFGREN**  
59 TRANSACTIONS  
Clearview Realty  
El Paso, TX
- 45 MARIO HESLES**  
57 TRANSACTIONS  
The Hesles Agency  
San Antonio, TX
- 46 AMELIA VALDEZ**  
57 TRANSACTIONS  
City Real Estate  
Waxahachie, TX
- 47 CRISTINA VALDÉS**  
56 TRANSACTIONS  
Realty Austin  
Austin, TX
- 48 ROSSANA CORREA**  
55 TRANSACTIONS  
Keller Williams Realty City View  
San Antonio, TX
- 49 JOE FARFAN**  
55 TRANSACTIONS  
Century 21 Riverside Realty  
Burley, ID
- 50 ROBERT SAENZ**  
55 TRANSACTIONS  
Xsellence Realty  
San Antonio, TX
- 51 MICHELLE GUERRA**  
55 TRANSACTIONS  
RE/MAX Real Estate Services  
Laredo, TX
- 52 MALINDA HERNANDEZ**  
54 TRANSACTIONS  
Central Metro Realty Llc  
Austin, TX
- 53 EDGAR GARCIA**  
54 TRANSACTIONS  
EAG Real Estate Group  
El Paso, TX
- 54 ERIK GOMEZ**  
54 TRANSACTIONS  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX

TOP 100 LATINO REAL ESTATE AGENTS **MOUNTAIN**

- 55 VIVIAN TEJEDA**  
54 TRANSACTIONS  
JP & Associates REALTORS®  
Fort Worth, TX
- 56 LIA SAA**  
54 TRANSACTIONS  
Century 21 John  
Walton Realtors®  
Lubbock, TX
- 57 LILLIANNE GARCIA**  
53 TRANSACTIONS  
Lilly Garcia REALTORS®  
Roanoke, TX
- 58 ANGELA RODRIGUEZ**  
52 TRANSACTIONS  
Coldwell Banker D'ann Harper  
San Antonio, TX
- 59 EVEN PRADO**  
52 TRANSACTIONS  
All City Real Estate  
Austin, TX
- 60 SALVADOR BURGUEÑO**  
52 TRANSACTIONS  
Texas International Realty  
Houston, TX
- 61 IVAN ARJONA**  
51 TRANSACTIONS  
RE/MAX The Woodlands  
& Spring  
The Woodlands, TX
- 62 JORGE LIZALDE**  
51 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 63 COCO FONTAO**  
51 TRANSACTIONS  
RJ Williams & Company  
Real Estate, LLC  
Fort Worth, TX
- 64 VERONICA GALAVIZ**  
50 TRANSACTIONS  
Verbode  
Oklahoma City, OK
- 65 FREDY PENARANDA**  
49 TRANSACTIONS  
eXp Realty San Antonio  
Houston, TX
- 66 GABRIELA GONZALEZ**  
49 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 67 YAJAIRA LOPEZ**  
49 TRANSACTIONS  
HomePros Real Estate, LLC  
El Paso, TX
- 68 GRECIA BERRIOS**  
48 TRANSACTIONS  
Correa Properties  
Houston, TX
- 69 OSCAR ALVARADO**  
48 TRANSACTIONS  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX
- 70 RICARDO GONZALEZ**  
48 TRANSACTIONS  
Keller Williams Realty Heritage  
San Antonio, TX
- 71 RICHARD RODRIGUEZ**  
48 TRANSACTIONS  
Keller Williams Realty Heritage  
San Antonio, TX
- 72 JOSE LOPEZ**  
48 TRANSACTIONS  
Century 21 Judge Fite Company  
Rockwall, TX
- 73 DEBORAH MARSHALL**  
48 TRANSACTIONS  
Berkshire Hathaway  
HomeServices Da-Ly Realty  
Grand Island, NE
- 74 VANESSA MOCTEZUMA**  
48 TRANSACTIONS  
McGraw Realtors®  
Broken Arrow, OK
- 75 ANGELICA ALBANESE**  
47 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 76 RUTH BANDA - BATISTA**  
47 TRANSACTIONS  
Ultima Real Estate  
Dallas, TX
- 77 FELICIA BELTRAN**  
46 TRANSACTIONS  
Empire Realty  
Pueblo, CO
- 78 ELISA GONZALEZ**  
46 TRANSACTIONS  
Keller Williams Realty  
Professionals  
Spring, TX
- 79 INAKY STRICK**  
45.5 TRANSACTIONS  
Kuper Sotheby's  
International Realty  
New Braunfels, TX
- 80 ERIKA CHAPA**  
45 TRANSACTIONS  
Keller Williams Realty Heritage  
San Antonio, TX
- 81 FRANCISCO RICO**  
45 TRANSACTIONS  
Rico Realty  
Arlington, TX

TOP 100 LATINO REAL ESTATE AGENTS **MOUNTAIN**

- 82 TAMI PRICE**  
44 TRANSACTIONS  
Real Broker, LLC  
San Antonio, TX
- 83 RUTH HORACE**  
43 TRANSACTIONS  
Keller Williams Realty Legacy  
San Antonio, TX
- 84 THELMA BRIFFA**  
43 TRANSACTIONS  
Better Homes and Gardens  
Real Estate Elevate  
El Paso, TX
- 85 PETER HUERTA**  
43 TRANSACTIONS  
Sandy Messer & Associates  
El Paso, TX
- 86 LEA HERNÁNDEZ - ARNDT**  
43 TRANSACTIONS  
eXp Realty San Antonio  
San Antonio, TX
- 87 PATTY MONTEZA**  
43 TRANSACTIONS  
Keller Williams Realty City View  
San Antonio, TX
- 88 JOSEPH BORREGO**  
43 TRANSACTIONS  
Ultima Real Estate  
Dallas, TX
- 89 YENI RUIZ**  
43 TRANSACTIONS  
Century 21 Realty Team  
Columbus, NE
- 90 VERONICA CLARKE**  
42 TRANSACTIONS  
Collaborative Real Estate  
San Antonio, TX
- 91 NANCY MACIAS MORALES**  
42 TRANSACTIONS  
Coldwell Banker Realty  
Pearland, TX
- 92 JACOB DELGADO**  
42 TRANSACTIONS  
Keller Williams Realty Legacy  
San Antonio, TX
- 93 SYLVIA MUZZY**  
41 TRANSACTIONS  
Century 21 Randall Morris  
& Associates  
San Marcos, TX
- 94 RUBEN HERNANDEZ**  
41 TRANSACTIONS  
Century 21 Olympian  
Houston, TX
- 95 LETTIE INTEBI VELASCO**  
40 TRANSACTIONS  
Coldwell Banker Realty  
El Paso, TX
- 96 SANDRA ALANIZ**  
39 TRANSACTIONS  
RE/MAX Real Estate Services  
Laredo, TX
- 97 JUAN SUAREZ**  
39 TRANSACTIONS  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX
- 98 MICHAEL ARAGON**  
39 TRANSACTIONS  
Coldwell Banker Legacy  
El Paso, TX
- 99 ALEX CARBAJAL**  
39 TRANSACTIONS  
RE/MAX Associates  
Newton, Kansas
- 100 TERESA CAMACHO**  
38 TRANSACTIONS  
Better Homes & Gardens Real  
Estate Steinborn & Associates  
Las Cruces, NM
- 100 MARISA JACKSON**  
38 TRANSACTIONS  
Realty San Antonio  
San Antonio, TX
- 100 ERIKA HERNANDEZ**  
38 TRANSACTIONS  
Better Homes and Gardens Real  
Estate Gary Greene  
Pearland, TX
- 100 MISSY PENA**  
38 TRANSACTIONS  
ERA Sellers & Buyers  
Real Estate  
El Paso, TX



- Arkansas
- Illinois
- Indiana
- Iowa
- Kentucky
- Michigan
- Minnesota
- Missouri
- Ohio
- Tennessee
- West Virginia
- Wisconsin

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

# MIDWEST



TOP 100 LATINO REAL ESTATE AGENTS **THE MIDWEST**

- |          |   |           |  |           |   |
|----------|---|-----------|--|-----------|---|
| <b>1</b> | <b>ARTEMISA BOSTON</b><br>247 TRANSACTIONS<br>Realty Group, Inc.<br>Coon Rapids, MN       | <b>10</b> | <b>JESUS PEREZ</b><br>91 TRANSACTIONS<br>Casablanca Realtors®<br>Elgin, IL   | <b>19</b> | <b>ANDREA MALDONADO</b><br>74 TRANSACTIONS<br>Realty of Chicago<br>Chicago, IL                  |
| <b>2</b> | <b>LUIS CORONEL</b><br>220 TRANSACTIONS<br>Coronel Realty Group<br>Indianapolis, IN       | <b>11</b> | <b>MARCY CHAVEZ</b><br>89 TRANSACTIONS<br>Weichert Real Estate Affiliates<br>The Griffin Company<br>Springdale, AR | <b>20</b> | <b>TINA CALE - COONS</b><br>74 TRANSACTIONS<br>RE/MAX Real Estate Groups<br>Muncie, IN          |
| <b>3</b> | <b>ARTURO FLORES</b><br>170 TRANSACTIONS<br>Success Realty Partners<br>Woodstock, IL      | <b>12</b> | <b>ZEFERINO MARTINEZ</b><br>85 TRANSACTIONS<br>RE/MAX 10<br>Chicago, IL  | <b>21</b> | <b>JANIE RIVERA CONLEY</b><br>72 TRANSACTIONS<br>RE/MAX Market Place<br>Oak Creek, WI           |
| <b>4</b> | <b>FLOR MELGAR</b><br>144 TRANSACTIONS<br>Mi Casa Realty<br>Nashville, TN                 | <b>13</b> | <b>SUSY ESQUIVEL</b><br>81 TRANSACTIONS<br>Allied Realty<br>Lexington, KY  | <b>22</b> | <b>NATALIA MARTINEZ</b><br>71 TRANSACTIONS<br>RE/MAX Mi Casa<br>Chicago, IL                     |
| <b>5</b> | <b>ITZEL SANCHEZ</b><br>142 TRANSACTIONS<br>Premier Realty<br>Germantown, TN              | <b>14</b> | <b>JOSUE DUARTE</b><br>80 TRANSACTIONS<br>Duarte Realty Company<br>Berwyn, IL                                      | <b>23</b> | <b>STACIE KIDWELL SANDOVAL</b><br>71 TRANSACTIONS<br>Sandcastle Real Estate, LLC<br>Chicago, IL |
| <b>6</b> | <b>LUIGUI CORRAL</b><br>118 TRANSACTIONS<br>RE/MAX American Dream<br>Round Lake Beach, IL | <b>15</b> | <b>GASPAR FLORES</b><br>78 TRANSACTIONS<br>Su Familia Real Estate, Inc.<br>Chicago, IL                             | <b>24</b> | <b>NOE FRAGOSO</b><br>69 TRANSACTIONS<br>Northlake Realtors®<br>Northlake, IL                   |
| <b>7</b> | <b>RAUL PULIDO</b><br>117 TRANSACTIONS<br>RE/MAX Preferred Group<br>West Chester, OH      | <b>16</b> | <b>SARAH BRAVO</b><br>75.5 TRANSACTIONS<br>Coldwell Banker Realty<br>Chesterfield, MO                              | <b>25</b> | <b>MARIA CASTILLO</b><br>67 TRANSACTIONS<br>RE/MAX Mi Casa<br>Chicago, IL                       |
| <b>8</b> | <b>SALVADOR GONZALEZ</b><br>93 TRANSACTIONS<br>RE/MAX Mi Casa<br>Chicago, IL              | <b>17</b> | <b>JAIME PEREZ</b><br>75 TRANSACTIONS<br>Coldwell Banker<br>Real Estate Group<br>Elkhart, IN                       | <b>26</b> | <b>AIREL HERMOSILLO</b><br>66 TRANSACTIONS<br>Smart Home Realty<br>Wood Dale, IL                |
| <b>9</b> | <b>ROSIE GONZALEZ</b><br>92 TRANSACTIONS<br>Coldwell Banker Realty<br>La Grange, IL       | <b>18</b> | <b>MICHAEL GOMEZ</b><br>74 TRANSACTIONS<br>Compass Nashville<br>Nashville, TN                                      | <b>27</b> | <b>MARTHA CORRAL</b><br>66 TRANSACTIONS<br>Century 21 Affiliated<br>Aurora, IL                  |

TOP 100 LATINO REAL ESTATE AGENTS **THE MIDWEST**

- |           |   |           |   |           |  |
|-----------|---|-----------|---|-----------|--|
| <b>28</b> | <b>MARTIN ATILANO</b><br>66 TRANSACTIONS<br>American Dream Realty Group<br>Chicago, IL          | <b>37</b> | <b>CYNTHIA ACOSTA</b><br>59 TRANSACTIONS<br>Century 21 Affiliated<br>Elkhart, IN                    | <b>46</b> | <b>JONATHAN LOPEZ</b><br>53 TRANSACTIONS<br>Century 21 Affiliated<br>Lincolnwood, IL               |
| <b>29</b> | <b>SAUL GUTIERREZ</b><br>62 TRANSACTIONS<br>MVG Real Estate Inc<br>Elgin, IL                    | <b>38</b> | <b>MAGGIE ANTILLON</b><br>57 TRANSACTIONS<br>Realty of Chicago<br>Chicago, IL                       | <b>47</b> | <b>VERONICA FLORES FLORES</b><br>53 TRANSACTIONS<br>Coldwell Banker Real Estate One<br>Kenosha, WI |
| <b>30</b> | <b>CECILIA ESPINOZA</b><br>62 TRANSACTIONS<br>Coldwell Banker Realty<br>Fort Wayne, IN          | <b>39</b> | <b>URIEL AYALA</b><br>57 TRANSACTIONS<br>RE/MAX Mi Casa<br>Chicago, IL                              | <b>48</b> | <b>ERIK CORRAL</b><br>52 TRANSACTIONS<br>RE/MAX Partners<br>Berwyn, IL                             |
| <b>31</b> | <b>LILLY CARDENAS</b><br>61 TRANSACTIONS<br>Charles Rutenberg Realty<br>Naperville, IL          | <b>40</b> | <b>GRACIELA SEXTON</b><br>57 TRANSACTIONS<br>Century 21 Laclede Realty<br>Lebanon, MO               | <b>49</b> | <b>ENRIQUE AGUILAR</b><br>52 TRANSACTIONS<br>RE/MAX Horizon<br>Elgin, IL                           |
| <b>32</b> | <b>GEORGE EUFRACIO</b><br>60 TRANSACTIONS<br>Coldwell Banker Shook<br>Lafayette, IN             | <b>41</b> | <b>JORGE TRUJILLO</b><br>57 TRANSACTIONS<br>RE/MAX American Dream<br>Round Lake Beach, IL           | <b>50</b> | <b>MONICA VARGAS</b><br>51.5 TRANSACTIONS<br>Great Homes Real Estate, Inc.<br>Elgin, IL            |
| <b>33</b> | <b>MONICA PIZANO</b><br>60 TRANSACTIONS<br>Real Living Speckman Realty<br>Bourbonnais, IL       | <b>42</b> | <b>JOSE AGUILAR</b><br>56 TRANSACTIONS<br>Realty of Chicago<br>Berwyn, IL                           | <b>51</b> | <b>JACQUELINE DIX</b><br>50 TRANSACTIONS<br>Compass<br>Naperville, IL                              |
| <b>34</b> | <b>VICTOR TELLEZ</b><br>60 TRANSACTIONS<br>Keller Williams Realty Signature<br>Loves Park, IL   | <b>43</b> | <b>NATASHA HERNANDEZ</b><br>56 TRANSACTIONS<br>Keller Williams Realty<br>Thrive South<br>Warsaw, IN | <b>52</b> | <b>KARINA CHAVEZ</b><br>49 TRANSACTIONS<br>K & P Realty, Inc.<br>Buffalo Grove, IL                 |
| <b>35</b> | <b>ANDRES OLAEZ</b><br>59 TRANSACTIONS<br>RE/MAX Mi Casa<br>Chicago, IL                         | <b>44</b> | <b>CORAL ORTEGA</b><br>56 TRANSACTIONS<br>Coldwell Banker<br>Real Estate Group<br>Shorewood, IL     | <b>53</b> | <b>LILLIANA CARO</b><br>49 TRANSACTIONS<br>Coldwell Banker<br>Real Estate Group<br>Fort Wayne, IN  |
| <b>36</b> | <b>FRANCISCO QUINTERO</b><br>59 TRANSACTIONS<br>Golden Homes Real<br>Estate, Inc.<br>Berwyn, IL | <b>45</b> | <b>JOEL PEREZ</b><br>54 TRANSACTIONS<br>RE/MAX United<br>Wheeling, IL                               | <b>54</b> | <b>JOE CASTILLO</b><br>47 TRANSACTIONS<br>RE/MAX Mi Casa<br>Chicago, IL                            |

TOP 100 LATINO REAL ESTATE AGENTS **THE MIDWEST**

- 55** **ERIKA VILLEGAS**  
47 TRANSACTIONS  
RE/MAX In The Village  
Oak Park, IL
- 56** **EDDIE QUINTANA - GARCIA**  
47 TRANSACTIONS  
Benchmark Realty, LLC  
Elgin, IL
- 57** **GABRIELA LIRA**  
46.5 TRANSACTIONS  
Compass  
Nashville, TN
- 58** **MARCIA WANAMAKER**  
46 TRANSACTIONS  
Iowa Realty Valley West  
West Des Moines, IA
- 59** **MARIA RODRIGUEZ**  
46 TRANSACTIONS  
RE/MAX In The Village  
Oak Park, IL
- 60** **LUZ "LUCY" MARIN**  
46 TRANSACTIONS  
Century 21 Affiliated Maki  
Waukegan, IL
- 61** **LAURA RODRIGUEZ**  
45 TRANSACTIONS  
Realty of Chicago  
Chicago, IL
- 62** **JUAN DEL REAL**  
45 TRANSACTIONS  
Solutions Realty  
and Associates, LLC  
Cicero, IL
- 63** **ANDRES LOZANO**  
44 TRANSACTIONS  
Coldwell Banker Realty  
Highland Park, IL
- 64** **UBALDO GARCIA**  
44 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL
- 65** **RUBEN AVILA**  
44 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL
- 66** **ROBERT PADRON**  
44 TRANSACTIONS  
RE/MAX Cityview  
Chicago, IL
- 67** **SALVADOR HERNANDEZ**  
43 TRANSACTIONS  
Century 21 Affiliated  
Addison, IL
- 68** **MARIA DEL CARMEN CEDANO**  
43 TRANSACTIONS  
RE/MAX Ultimate Professionals  
Shorewood, IL
- 69** **CLAUDIA HERNANDEZ**  
42 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL
- 70** **TOMÁS J. GOMEZ**  
42 TRANSACTIONS  
Freedom Realty  
Waukegan, IL
- 71** **JANET ABEJA**  
41 TRANSACTIONS  
Benchmark Realty, LLC  
Nashville, TN
- 72** **MARTHA LEBRON - DYKEMAN**  
40 TRANSACTIONS  
Berkshire Hathaway  
HomeServices First Realty  
West Des Moines, IA
- 73** **CARMEN POPLAWSKI**  
40 TRANSACTIONS  
Century 21 Affiliated  
Naperville, IL
- 74** **ELBA GUILLE GARZA**  
40 TRANSACTIONS  
Keller Williams Integrity Realty  
Roseville, MN
- 75** **STEPHANIE CASTANEDA**  
40 TRANSACTIONS  
Coldwell Banker Homesale  
Realty  
Franklin, WI
- 76** **LILI MUNOZ**  
38 TRANSACTIONS  
SimpliHOM  
Hendersonville, TN
- 77** **JOSE LUIS MIRANDA**  
38 TRANSACTIONS  
RE/MAX 10  
Chicago, IL
- 78** **MARIO R. BARRIOS**  
36 TRANSACTIONS  
RE/MAX Vision  
Chicago, IL
- 79** **ERICK MATOS**  
36 TRANSACTIONS  
RE/MAX Loyalty  
Chicago, IL
- 80** **GRISelda CHAIDEZ**  
36 TRANSACTIONS  
Su Familia Real Estate, Inc.  
Chicago, IL
- 81** **ANDRES ZULUAGA**  
36 TRANSACTIONS  
Coldwell Banker  
Collins-Maury Realtors®  
Collierville, TN

TOP 100 LATINO REAL ESTATE AGENTS **THE MIDWEST**

**82** **EDGARDO GUERRERO**  
35 TRANSACTIONS  
Century 21 Affiliated  
Chicago, IL

**91** **YOLANDA ZAPIAIN**  
33.5 TRANSACTIONS  
RE/MAX 10  
Chicago, IL

**100** **CLAUDIA VILATO**  
31 TRANSACTIONS  
Coldwell Banker Harris  
McHaney & Faucette  
Fayetteville, AR

**83** **OSCAR CAMPOS**  
35 TRANSACTIONS  
RE/MAX Mi Casa  
Chicago, IL

**92** **CELIA LAÍNEZ**  
33 TRANSACTIONS  
Pearson Smith Realty  
Charles Town, WV

**100** **EDELMIRO RODRIGUEZ**  
31 TRANSACTIONS  
Coldwell Banker  
Real Estate Group  
Plymouth, IN

**84** **PETER DOMINGUEZ**  
35 TRANSACTIONS  
Century 21 Affiliated  
Aurora, IL

**93** **ROSALBA BULZA**  
33 TRANSACTIONS  
iDream Realty  
Oak Lawn, IL

**85** **HILMAR CASTILLO**  
35 TRANSACTIONS  
Coldwell Banker Wallace  
Knoxville, TN

**94** **NANCY ACEVEDO  
- RODDY**  
33 TRANSACTIONS  
Century 21 Excellence Realty  
Columbus, OH

**86** **VIRGILIO ARREGUIN**  
35 TRANSACTIONS  
RE/MAX 1st  
Elmhurst, IL

**95** **MARICELA MEZA**  
33 TRANSACTIONS  
Century 21 Curran & Oberski  
Dearborn Heights, MI

**87** **DENISE CONTRERAS**  
35 TRANSACTIONS  
Coldwell Banker Harris  
McHaney & Faucette  
Bentonville, AR

**96** **TAMARALYNN  
HERNANDEZ**  
32 TRANSACTIONS  
RE/MAX American Dream  
Round Lake Beach, IL

**88** **RAFAEL ALVARADO**  
34.5 TRANSACTIONS  
Shield Real Estate  
Chicago, IL

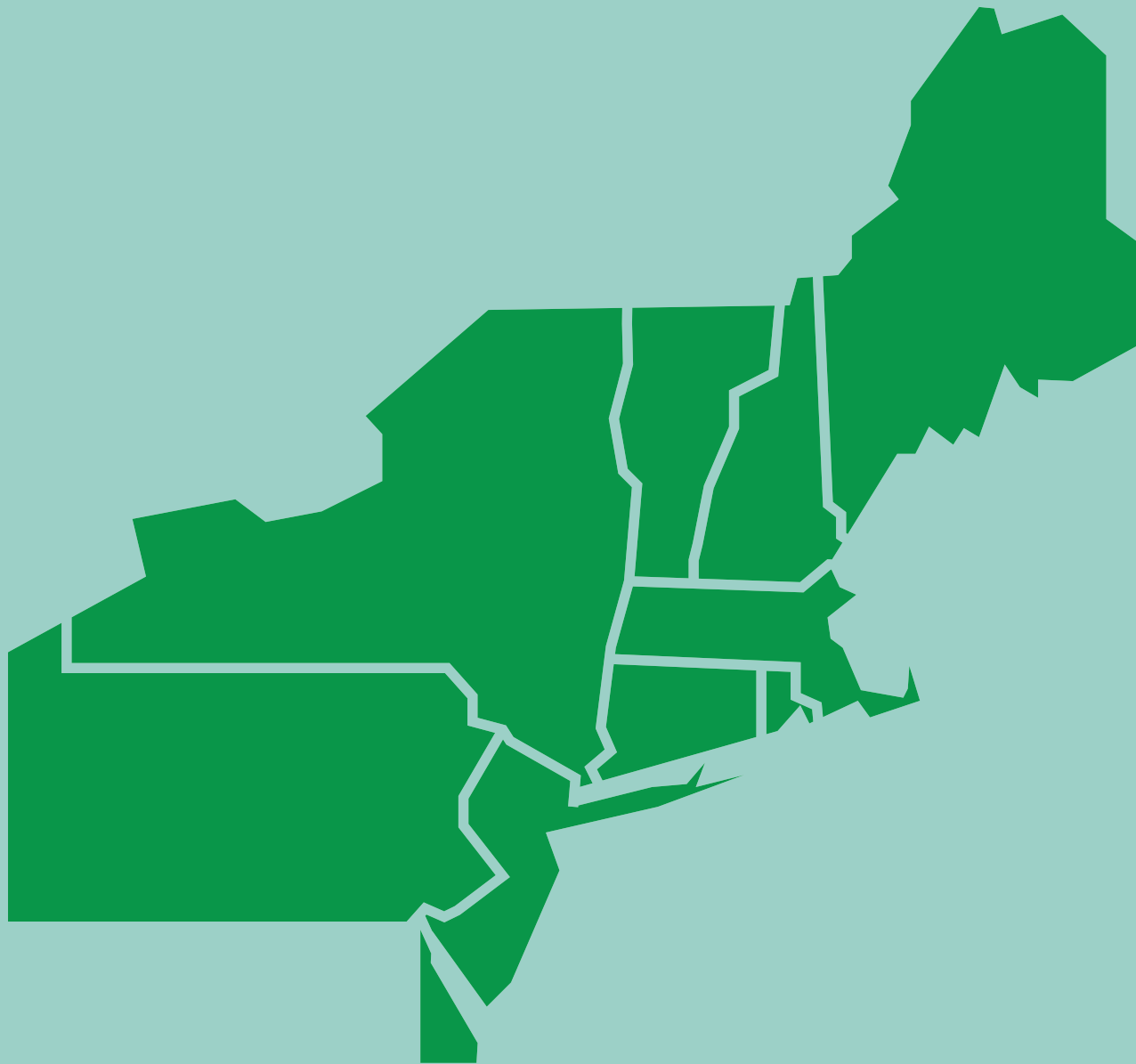
**97** **NANCY ESQUEDA**  
32 TRANSACTIONS  
Century 21 Affiliated  
Portage, IN

**89** **SEBASTIAN  
HERNANDEZ**  
34 TRANSACTIONS  
Greater Chicago Real Estate, Inc.  
Chicago, IL

**98** **ANGÉLICA LUNA  
ROGERS**  
32 TRANSACTIONS  
Coldwell Banker RPM Group  
Little Rock, AR

**90** **DAWN RUIZ**  
34 TRANSACTIONS  
RE/MAX Showcase  
Waukegan, IL

**99** **EDGARDO DIAZ**  
31.5 TRANSACTIONS  
Century 21 NuVision Real Estate  
Chicago, IL



Connecticut

Delaware

Maine

Massachusetts

New Hampshire

New Jersey

New York

Pennsylvania

Rhode Island

Vermont

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

**NORTHEAST**

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHEAST**

- |          |   |           |   |           |   |
|----------|---|-----------|---|-----------|---|
| <b>1</b> | <b>JOHNNY ROJAS</b><br>150 TRANSACTIONS<br>Century 21 JR Gold Team Realty<br>Garfield, NJ                             | <b>10</b> | <b>SUSELLE SALERMO</b><br>66 TRANSACTIONS<br>RE/MAX First Realty II<br>Cranford, NJ       | <b>19</b> | <b>PEGGY PRATT CALLE</b><br>46 TRANSACTIONS<br>Century 21 North East<br>Revere, MA  |
| <b>2</b> | <b>STEVEN PAGAN</b><br>97 TRANSACTIONS<br>Berkshire Hathaway<br>HomeServices<br>Fox & Roach, REALTORS®<br>Medford, NJ | <b>11</b> | <b>HEJOMA GARCIA</b><br>60 TRANSACTIONS<br>HMG Realty<br>Worcester, MA                    | <b>20</b> | <b>JEREMIAS MANEIRO</b><br>46 TRANSACTIONS<br>RE/MAX Realty Group<br>Rochester, NY  |
| <b>3</b> | <b>MARJORIE DEJESUS</b><br>90 TRANSACTIONS<br>Coldwell Banker Realty<br>Wyomissing, PA                                | <b>12</b> | <b>DAVID BORRERO</b><br>56 TRANSACTIONS<br>RE/MAX Homeland West<br>Millstone Township, NJ | <b>21</b> | <b>SANDRA JULIANO</b><br>44 TRANSACTIONS<br>Berkshire Hathaway<br>HomeServices NE Properties<br>Ridgefield, CT                      |
| <b>4</b> | <b>ED VILLEDA</b><br>82 TRANSACTIONS<br>William Pitt Sotheby's<br>International Realty<br>Stamford, CT                | <b>13</b> | <b>PEDRO GARCIA</b><br>54.5 TRANSACTIONS<br>Curasi Realty, Inc.<br>Montgomery, NY         | <b>22</b> | <b>JACQUELINE MORALES</b><br>43 TRANSACTIONS<br>Christie's International Real Estate<br>Westchester - Hudson Valley<br>New City, NY |
| <b>5</b> | <b>CHRISTIAN COBO</b><br>78.5 TRANSACTIONS<br>Better Homes & Gardens<br>Real Estate Elite<br>Cranford, NJ             | <b>14</b> | <b>JOYCE APARICIO</b><br>53.5 TRANSACTIONS<br>Coldwell Banker Realty<br>West Hartford, CT | <b>23</b> | <b>LUZ CAMPBELL</b><br>42 TRANSACTIONS<br>Coldwell Banker Realty<br>Pittsburgh, PA  |
| <b>6</b> | <b>DIDIER LOPEZ</b><br>73 TRANSACTIONS<br>RE/MAX One Call Realty<br>Framingham, MA                                    | <b>15</b> | <b>ANTHONY RAMOS</b><br>51 TRANSACTIONS<br>Century 21 Ramos Realty<br>Bethlehem, PA       | <b>24</b> | <b>JOHANNA RIVERA</b><br>42 TRANSACTIONS<br>EXIT Neighborhood Realty<br>Lake Hopatcong, NJ  |
| <b>7</b> | <b>JUSTINO ARROYO</b><br>73 TRANSACTIONS<br>RE/MAX Unlimited Real Estate<br>Whitehall, PA                             | <b>16</b> | <b>MARISELA VASQUEZ</b><br>48.5 TRANSACTIONS<br>My Dream Home Realty<br>Cranston, RI      | <b>25</b> | <b>DIANA DELEON</b><br>41.5 TRANSACTIONS<br>Century 21 Select Group<br>Hazleton, PA   |
| <b>8</b> | <b>DAVID QUIÑONES</b><br>68 TRANSACTIONS<br>Coldwell Banker Garden State<br>Fair Lawn, NJ                             | <b>17</b> | <b>PATRICIA JOHNSON</b><br>48 TRANSACTIONS<br>Coldwell Banker Realty<br>Metuchen, NJ      | <b>26</b> | <b>NORMA BONILLA</b><br>40 TRANSACTIONS<br>Sotheby's International Realty<br>Tenafly, NJ  |
| <b>9</b> | <b>SUSANA BANCES</b><br>68 TRANSACTIONS<br>The Real Estate Company<br>Union, NJ                                       | <b>18</b> | <b>NOEMI MORALES BARILE</b><br>46 TRANSACTIONS<br>Coldwell Banker Realty<br>New City, NY  | <b>27</b> | <b>PATRICIA BADIA</b><br>39 TRANSACTIONS<br>Weichert, Realtors®<br>Clifton, NJ  |

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHEAST**

- 28** **MONICA CAPELLAN**  
38 TRANSACTIONS  
Keller Williams Realty City Views  
Fort Lee, NJ
- 29** **MONICA DIFRANCO**  
38 TRANSACTIONS  
Coldwell Banker Argus  
Real Estate  
Northfield, NJ
- 30** **CARMEN MURRAY**  
37 TRANSACTIONS  
Coldwell Banker Realty  
Bedford, NH
- 31** **RYAN SCHWARZ**  
36.5 TRANSACTIONS  
Houlihan Lawrence  
Lagrangeville, NY
- 32** **GUSTAVO SANCHEZ**  
36 TRANSACTIONS  
Century 21 Butterman & Kryston  
Pawtucket, RI
- 33** **BRAULIO DIAZ**  
35.5 TRANSACTIONS  
The Rhode Island Real  
Estate Company  
Cranston, RI
- 34** **CRISTINA LU**  
35 TRANSACTIONS  
Yellowbrick Real Estate  
Milford, CT
- 35** **NEILY SOTO**  
34 TRANSACTIONS  
Century 21 North East  
Salem, NH
- 36** **GLORIA CASTANO**  
34 TRANSACTIONS  
Better Homes & Gardens  
Real Estate Elite  
Cranford, NJ
- 37** **ALEXANDER PARMENIDEZ**  
34 TRANSACTIONS  
Coldwell Banker Realty  
Providence, RI
- 38** **JORGE CASALINS**  
33.5 TRANSACTIONS  
Coldwell Banker Liberty  
Elizabeth, NJ
- 39** **CELINA ROFER**  
33 TRANSACTIONS  
Rand Realty  
Central Valley, NY
- 40** **JAVIER BEDOYA**  
31 TRANSACTIONS  
Century 21 Mario Real Estate  
East Boston, MA
- 41** **NIDIA PEGUERO**  
31 TRANSACTIONS  
Century 21 North East  
Chelsea, MA
- 42** **IRENE SANTIAGO**  
31 TRANSACTIONS  
ERA One Source Realty  
East Stroudsburg, PA
- 43** **FELIX FIGUEROA**  
31 TRANSACTIONS  
Real Living Spectrum  
Real Estate  
Whitehall, PA
- 44** **GIGI BAZARIAN**  
30 TRANSACTIONS  
William Pitt Sotheby's  
International Realty  
Ridgefield, CT
- 45** **LAURA KAPLAN**  
30 TRANSACTIONS  
Coldwell Banker Realty  
Exton, PA
- 46** **LUXAN ZAYAS**  
30 TRANSACTIONS  
RE/MAX Unlimited Real Estate  
Brookline, MA
- 47** **AMELIA VASQUEZ**  
30 TRANSACTIONS  
EXIT Realty Achieve  
Smithtown, NY
- 48** **CLAUDIA INOA**  
29 TRANSACTIONS  
Keller Williams Realty  
Village Square  
Ridgewood, NJ
- 49** **ELIZABETH MUNIZ**  
29 TRANSACTIONS  
Rand Realty  
Central Valley, NY
- 50** **MICHAEL JOHNSTON**  
28 TRANSACTIONS  
Coldwell Banker Realty  
Burlington, VT
- 51** **CARLOS SALAZAR**  
28 TRANSACTIONS  
Coldwell Banker Realty  
Fort Lee, NJ
- 52** **JESSIE LIZARDO**  
28 TRANSACTIONS  
ERA Reed Realty  
Plainfield, NJ
- 53** **CLAUDIO TIBURCIO**  
28 TRANSACTIONS  
Century 21 Keim  
Bethlehem, PA
- 54** **NATALY MENDEZ**  
27 TRANSACTIONS  
Coldwell Banker Realty  
Fort Lee, NJ

TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHEAST**

- 55** **JORGE BETANCUR**  
26 TRANSACTIONS  
Century 21 Mario Real Estate  
East Boston, MA
- 56** **CARLOS ZAMBRANO**  
26 TRANSACTIONS  
Coldwell Banker Realty  
Montclair, NJ
- 57** **JAIRO HERNANDEZ**  
26 TRANSACTIONS  
ERA Queen City Realty  
Scotch Plains, NJ
- 58** **MARIA PRUSSIN**  
26 TRANSACTIONS  
Coldwell Banker Realty 2000  
Naugatuck, CT
- 59** **JOCELYN RUSSO**  
25.5 TRANSACTIONS  
Coldwell Banker Realty  
Montclair, NJ
- 60** **JACQUELINE DA ROSA**  
25 TRANSACTIONS  
Century 21 North East  
Leominster, MA
- 61** **CARLOS MASIP**  
25 TRANSACTIONS  
Keller Williams Realty KW Philly  
Philadelphia, PA
- 62** **KENNETH FUENTES**  
24 TRANSACTIONS  
Keller Williams Realty  
NYC Group  
Bronx, NY
- 63** **KARIM RAMOS**  
24 TRANSACTIONS  
RE/MAX First Realty II  
Cranford, NJ
- 64** **JUAN CAMILO VICTORIA**  
24 TRANSACTIONS  
Coldwell Banker Liberty  
Elizabeth, NJ
- 65** **ANGELA ZORRO - JUAREZ**  
24 TRANSACTIONS  
Signature Realty NJ, LLC  
Summit, NJ
- 66** **YASMINA DELACRUZ - BAILEY**  
24 TRANSACTIONS  
Century 21 Scala Group  
Bridgeport, CT
- 67** **MIGUEL CASTELLON**  
24 TRANSACTIONS  
ERA Blanchard & Rossetto  
Manchester, CT
- 68** **JESSIE CEVALLOS**  
24 TRANSACTIONS  
Better Homes & Gardens Real  
Estate Cassidon Realty  
Whitehall, PA
- 69** **MICHAEL SEGARRA**  
23.5 TRANSACTIONS  
Century 21 Core Partners  
York, PA
- 70** **FRANCESCA PRIETO**  
23 TRANSACTIONS  
Compass RE  
Ardmore, PA
- 71** **ALTAGRACIA "GRACE" PATALANO**  
23 TRANSACTIONS  
Berkshire Hathaway  
HomeServices River Towns  
Real Estate | Peekskill, NY
- 72** **LUIS CALVACHE**  
22 TRANSACTIONS  
Coldwell Banker Liberty  
Elizabeth, NJ
- 73** **LIZETTE PAGAN**  
22 TRANSACTIONS  
Keller Williams Realty  
Elite, Realtors®  
Metuchen, NJ
- 74** **EDWIN MOLINA**  
22 TRANSACTIONS  
RE/MAX Benchmark  
Realty Group  
New Windsor, NY
- 75** **LUIS TORRES**  
22 TRANSACTIONS  
RE/MAX Professional Associates  
Auburn, MA
- 76** **KARINE NUNES**  
21.5 TRANSACTIONS  
RE/MAX First Advantage  
Clark, NJ
- 77** **ANA MONIZ**  
21 TRANSACTIONS  
Coldwell Banker Realty  
Hillsdale, NJ
- 78** **JOSE PADRO**  
21 TRANSACTIONS  
Signature Premier Properties  
Babylon, NY
- 79** **JUAN LOPERA - MARTINEZ**  
21 TRANSACTIONS  
United Brokers  
Revere, MA
- 80** **CLAUDIA BARBOZA**  
21 TRANSACTIONS  
Century 21 Alliance Realty  
Linden, NJ
- 81** **LIONEL CRUZ**  
21 TRANSACTIONS  
NextHome Prime  
North Bergen, NJ



TOP 100 LATINO REAL ESTATE AGENTS **THE NORTHEAST**

- 82** **DANNY TORRES**  
21 TRANSACTIONS  
Century 21 All Points Realty  
Wallingford, CT
- 83** **KELLY FERNANDES**  
20 TRANSACTIONS  
Heritage House Sotheby's  
International Realty  
Holmdel, NJ
- 84** **WANDA DIAFERIA**  
20 TRANSACTIONS  
Howard Hanna  
New City, NY
- 85** **ROSA ADRIANA VINCIGUERRA**  
20 TRANSACTIONS  
Coldwell Banker Realty  
Wayne, NJ
- 86** **JULISSA AMARO**  
20 TRANSACTIONS  
Keller Williams Realty  
Hudson Valley  
New City, NY
- 87** **LETICIA PANTALEON**  
20 TRANSACTIONS  
RE/MAX First Realty  
East Brunswick, NJ
- 88** **DALIA VALDES**  
19 TRANSACTIONS  
Julia B. Fee Sotheby's  
International Realty  
Rye, NY
- 89** **ERICA PEREZ**  
19 TRANSACTIONS  
Coldwell Banker Liberty  
Elizabeth, NJ
- 90** **IRENE MENDEZ**  
19 TRANSACTIONS  
Empire Real Estate Group  
East Providence, RI
- 91** **SILVANA M. BENAVIDES**  
19 TRANSACTIONS  
ERA One Source Realty  
Scranton, PA
- 92** **LISA CANDELLA - HULBERT**  
18 TRANSACTIONS  
Berkshire Hathaway HomeServices  
Fox & Roach, REALTORS®  
Princeton, NJ
- 93** **REYES CARTAGENA**  
18 TRANSACTIONS  
NextHome Prime  
North Bergen, NJ
- 94** **EILEEN QUILES - BEIGHLEY**  
18 TRANSACTIONS  
Century 21 Christel Realty  
Rockaway, NJ
- 95** **CINTHYA VELAZQUEZ**  
18 TRANSACTIONS  
RE/MAX Patriot Realty  
Leominster, MA
- 96** **SHEILA TORRES**  
18 TRANSACTIONS  
Keller Williams Realty  
Atlantic Shore  
Northfield, NJ
- 97** **FLOR DE MARIA THOMAS**  
17.5 TRANSACTIONS  
Coldwell Banker Realty  
Mendham, NJ
- 98** **ELENA LAU**  
17 TRANSACTIONS  
UNION Real Estate  
Newton, MA
- 99** **DENYSE VALENCIA**  
17 TRANSACTIONS  
Keller Williams Realty Town Life  
Tenafly, NJ
- 100** **GLORIA BARRERA**  
17 TRANSACTIONS  
Berkshire Hathaway  
HomeServices River  
Towns Real Estate  
Peekskill, NY
- 100** **CHRISTOPHER CORTEZ**  
17 TRANSACTIONS  
Houlihan Lawrence  
White Plains, NY



- Alabama
- DC
- Florida
- Georgia
- Louisiana
- Maryland
- Mississippi
- North Carolina
- Puerto Rico
- South Carolina
- Virginia

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

**SOUTHEAST**

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHEAST**

- |          |  |           |   |           |  |
|----------|--|-----------|---|-----------|--|
| <b>1</b> | <b>ALEJANDRO GRUNDSETH</b><br>156 TRANSACTIONS<br>Alemay Realty, Inc.<br>Kernersville, NC                                | <b>10</b> | <b>ADOLFO "A.D." DIAZ</b><br>81 TRANSACTIONS<br>Century 21 Sunbelt Realty, Inc.<br>Cape Coral, FL | <b>19</b> | <b>SANTIAGO CARRERA</b><br>69 TRANSACTIONS<br>EXIT Results Realty<br>Elkridge, MD                              |
| <b>2</b> | <b>RUBY GONZÁLEZ</b><br>154 TRANSACTIONS<br>Ruby Realty<br>Cabo Rojo, PR   | <b>11</b> | <b>KARIA ORTIZ</b><br>79 TRANSACTIONS<br>La Rosa Realty, LLC<br>St. Cloud, FL                     | <b>20</b> | <b>RAQUEL ZAPATA</b><br>69 TRANSACTIONS<br>Majestic Real Estate Services<br>Tampa, FL                          |
| <b>3</b> | <b>VIRGEN TORRES - SOTO</b><br>136 TRANSACTIONS<br>Century 21 Four Corners Realty<br>St. Cloud, FL                       | <b>12</b> | <b>JOMAR LOPEZ</b><br>78 TRANSACTIONS<br>Alcon Investment Group<br>San Juan, PR                   | <b>21</b> | <b>IVELISSE LOPEZ CONCEPCION</b><br>66 TRANSACTIONS<br>R.L. Realty Plus<br>Rincon, PR                          |
| <b>4</b> | <b>ELMER DIAZ</b><br>123 TRANSACTIONS<br>Cowan Realty<br>Mechanicsville, VA  | <b>13</b> | <b>MAGDA ESOLA</b><br>77 TRANSACTIONS<br>Fielding Homes, LLC<br>Charlotte, NC                     | <b>22</b> | <b>JEDDIE BUSCH</b><br>63 TRANSACTIONS<br>Compass<br>Ashburn, VA   |
| <b>5</b> | <b>ENRIQUE MORALES</b><br>117 TRANSACTIONS<br>eXp Realty, Divine Properties<br>San Juan, PR                              | <b>14</b> | <b>CARMELA MORENO</b><br>77 TRANSACTIONS<br>Virtual Properties Realty<br>Atlanta, GA              | <b>23</b> | <b>OSCAR CORRALES</b><br>62 TRANSACTIONS<br>Casa 123 The Insight Group<br>Raleigh, NC                          |
| <b>6</b> | <b>ANGEL ROSADO</b><br>112 TRANSACTIONS<br>Realty Spot<br>Puerto Rico, PR  | <b>15</b> | <b>ENRIQUE ALZATE</b><br>73 TRANSACTIONS<br>Wilkinson ERA Real Estate<br>Charlotte, NC            | <b>24</b> | <b>JOHANA STORY</b><br>60 TRANSACTIONS<br>eXp Realty, Gibbs and<br>Story Realty Group<br>Prince George, VA     |
| <b>7</b> | <b>RICHARD RODRIGUEZ</b><br>108 TRANSACTIONS<br>Berkshire Hathaway<br>HomeServices<br>Georgia Properties<br>Hoschton, GA | <b>16</b> | <b>VICTOR GOYTIA</b><br>73 TRANSACTIONS<br>Downtown Realty<br>Old San Juan, PR                    | <b>25</b> | <b>TERESA SANTANA</b><br>59 TRANSACTIONS<br>Compass Florida, LLC<br>Fort Lauderdale, FL                        |
| <b>8</b> | <b>OSCAR GARCIA</b><br>95 TRANSACTIONS<br>Century 21 Sweyer<br>Wilmington, NC  | <b>17</b> | <b>DIANA LEMUS</b><br>71 TRANSACTIONS<br>United Real Estate Richmond<br>Richmond, VA              | <b>26</b> | <b>MIGUEL FIGUEIRAS</b><br>56 TRANSACTIONS<br>The Keyes Company Weston<br>Weston, FL                           |
| <b>9</b> | <b>JOSE RIVAS</b><br>88 TRANSACTIONS<br>Keller Williams Realty Gateway<br>Baltimore, MD                                  | <b>18</b> | <b>MERCEDES DOCKERY</b><br>70 TRANSACTIONS<br>eXp Realty, LLC<br>Charlotte, NC                    | <b>27</b> | <b>GABRIELA RODINO</b><br>56 TRANSACTIONS<br>Berkshire Hathaway<br>Homeservices EWM Realty<br>Coral Gables, FL |

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHEAST**

- 28 FANNY SANTOS**  
55 TRANSACTIONS  
Keller Williams  
Realty Jacksonville  
Jacksonville, FL
- 29 EMILY RIVERA JACKSON**  
55 TRANSACTIONS  
Coldwell Banker Sunstar  
Schmidt Family  
North Port, FL
- 30 VERONICA CREGO - FLORES**  
54 TRANSACTIONS  
Genstone Realty  
Miami Lakes, FL
- 31 JOAQUIN CERRITOS**  
54 TRANSACTIONS  
RE/MAX Realty Group  
Gaithersburg, MD
- 32 ROBERTO RODRIGUEZ**  
53 TRANSACTIONS  
Better Homes & Gardens Real Estate Ellie & Associates  
Tampa, FL
- 33 RUBEN GOMEZ**  
52 TRANSACTIONS  
Spring Hill Real Estate  
Vienna, VA
- 34 ABIGAIL WILSON**  
51 TRANSACTIONS  
Keller Williams Realty  
Ballantyne Area  
Charlotte, NC
- 35 VICTOR R. CRUZ PEREZ**  
51 TRANSACTIONS  
ECO Real Estate  
Carolina, PR
- 36 BARBARA MOLLANAZAR**  
50 TRANSACTIONS  
RE/MAX Alliance  
Bradenton, FL
- 37 FERNANDO VITERI**  
49 TRANSACTIONS  
Premier Sotheby's  
International Realty  
Sarasota, FL
- 38 MARIELA GOODMAN**  
49 TRANSACTIONS  
Coldwell Banker Realty  
Ocean Springs, MS
- 39 NOHELYA PAREDES**  
47 TRANSACTIONS  
First Decision Realty, LLC  
Vienna, VA
- 40 SONNY PAGÁN**  
47 TRANSACTIONS  
Coldwell Banker Realty  
Columbia, SC
- 41 MONIQUE PENNEN - WILLS**  
47 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Miami, FL
- 42 ANA MOORE**  
46 TRANSACTIONS  
Century 21 The Harrelson Group  
Myrtle Beach, SC
- 43 ARGELIA VIDAL**  
45.5 TRANSACTIONS  
Coldwell Banker Realty  
Lakewood Ranch, FL
- 44 DEBORAH WOOLCOCK**  
45 TRANSACTIONS  
Coldwell Banker Graham  
& Associates  
Madison, MS
- 45 THIAGO DIAS**  
45 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Aventura, FL
- 46 NOEMY MARTINEZ CONAWAY**  
44 TRANSACTIONS  
Samson Properties  
Chantilly, VA
- 47 NUVIA RIVERA**  
44 TRANSACTIONS  
Creed Realty  
Virginia Beach, VA
- 48 JOANNE CRESPO COLON**  
44 TRANSACTIONS  
1st Homes PR  
Bayamon, PR
- 49 MONIKA TEFEL**  
43 TRANSACTIONS  
Coldwell Banker Realty  
Miami, FL
- 50 CARLOS CACHON**  
43 TRANSACTIONS  
Coldwell Banker Realty  
Naples, FL
- 51 CINDY CASTILLO**  
43 TRANSACTIONS  
Empire Network Realty  
Orlando, FL
- 52 MARTHA BORGES**  
43 TRANSACTIONS  
Engel & Völkers South Charlotte  
Charlotte, NC
- 53 HECTOR MELARA**  
43 TRANSACTIONS  
eXp Realty, LLC  
Atlanta, GA
- 54 JOE GUTIERREZ**  
43 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Las Olas, FL

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHEAST**

- 55** **LISA RODRIGUEZ - DUNN**  
43 TRANSACTIONS  
Century 21 Homes & Investments  
Warner Robins, GA
- 56** **MARIO PADILLA**  
42 TRANSACTIONS  
RE/MAX Realty Centre  
Olney, MD
- 57** **DENNISSE NIEVES**  
42 TRANSACTIONS  
Century 21 Affiliated  
Valrico, FL
- 58** **KARLA RAMOS VARGAS**  
41.5 TRANSACTIONS  
ERA Evergreen Real Estate Company  
Bluffton, SC
- 59** **CARLOS GARCIA**  
41 TRANSACTIONS  
The Keyes Company  
Miami, FL
- 60** **SILVIA CAICEDO**  
41 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Key Biscayne, FL
- 61** **NELSON GONZALEZ**  
38 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Miami Beach, FL
- 62** **MARILYN SOWERS**  
38 TRANSACTIONS  
RE/MAX Direct  
Wellington, FL
- 63** **LUZ ROJAS**  
38 TRANSACTIONS  
Wilkinson ERA Real Estate  
Charlotte, NC
- 64** **MARIA MENDOZA**  
37.5 TRANSACTIONS  
Century 21 Coastal Lifestyles  
North Myrtle Beach, SC
- 65** **DARNELL APONTE**  
37 TRANSACTIONS  
Keller Williams Realty Central  
Broward Realty Partners, Inc.  
Plantation, FL
- 66** **TERESA GUZMAN**  
37 TRANSACTIONS  
Long & Foster Roanoke  
Fincastle, VA
- 67** **YARI GARCIA**  
37 TRANSACTIONS  
Coldwell Banker Smith  
Homes, Realtors®  
Gautier, MS
- 68** **CLAUDIA BACELAR**  
37 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Coral Gables, FL
- 69** **TONY RIVAS**  
36 TRANSACTIONS  
Pearson Smith Realty  
Ashburn, VA
- 70** **TONY VILLEDA**  
36 TRANSACTIONS  
Forum Properties  
Bethesda, MD
- 71** **JOSUE SOTO**  
36 TRANSACTIONS  
eXp Realty, LLC  
Orlando, FL
- 72** **ANDRES OSPINA RIVERA**  
36 TRANSACTIONS  
Ecologic Team Brokered by  
eXp Realty, LLC  
Orlando, FL
- 73** **ROBERTO APONTE**  
36 TRANSACTIONS  
Compass  
Orlando, FL
- 74** **ZEIDA ANDREU**  
36 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Miami, FL
- 75** **CLAUDIA TOWLES**  
35.5 TRANSACTIONS  
Coldwell Banker Realty  
Baltimore, MD
- 76** **MICHELLE RENEE DAVIS**  
35 TRANSACTIONS  
Better Homes & Gardens  
Real Estate Synergy  
Flagler Beach, FL
- 77** **OSCAR M. MELARA**  
35 TRANSACTIONS  
eXp Realty, LLC  
Atlanta, GA
- 78** **RAQUEL LAVENDER**  
35 TRANSACTIONS  
Keller Williams Realty  
Atlanta Partners  
Stockbridge, GA
- 79** **SHEYLA WRIGHT**  
35 TRANSACTIONS  
Virtual Properties Realty.com  
Duluth, GA
- 80** **ALEXANDRA DOBRIN DOBRIN**  
35 TRANSACTIONS  
Fathom Realty NC, LLC  
Cornelius, NC
- 81** **JOSEPHINE PAMPANAS**  
35 TRANSACTIONS  
Berkshire Hathaway  
Homeservices EWM Realty  
Miami Beach, FL

TOP 100 LATINO REAL ESTATE AGENTS **THE SOUTHEAST**

- |  |  |   |
|--|--|---|
| <b>82</b> <b>MARIENE MENIN</b><br>34 TRANSACTIONS<br>Coldwell Banker Realty<br>Weston, FL  | <b>90</b> <b>ROSELIN ROSARIO</b><br>33 TRANSACTIONS<br>Elite Realty, LLC<br>Celebration, FL                                | <b>99</b> <b>ALFONSO TALAVERA</b><br>31 TRANSACTIONS<br>Long & Foster<br>Greater Silver Spring<br>Silver Spring, MD |
| <b>83</b> <b>BIANA ARENTZ</b><br>34 TRANSACTIONS<br>Coldwell Banker Realty<br>Annapolis, MD  | <b>91</b> <b>LAURA MEZA WULF</b><br>33 TRANSACTIONS<br>Century 21 Beggins Enterprises<br>Apollo Beach, FL                  | <b>100</b> <b>MARTA GRANADOS</b><br>31 TRANSACTIONS<br>Long & Foster<br>Greater Silver Spring<br>Silver Spring, MD  |
| <b>84</b> <b>ROBERTO CASTILLO</b><br>34 TRANSACTIONS<br>Century 21 World Connection<br>Miami, FL   | <b>92</b> <b>ANTONIO ZAVARCE</b><br>32.5 TRANSACTIONS<br>Century 21 Elite<br>Shreveport, LA                                | <b>100</b> <b>JESSICA POLANCO</b><br>31 TRANSACTIONS<br>Mainframe Real Estate<br>Orlando, FL                        |
| <b>84</b> <b>OMAR GONZALEZ*</b><br>34 TRANSACTIONS<br>RLAH Real Estate<br>Washington, DC   | <b>93</b> <b>VANESSA MAZZEO</b><br>33 TRANSACTIONS<br>Berkshire Hathaway<br>Homeservices EWM Realty<br>Coral Gables, FL    | <b>100</b> <b>ADRIANA MONTES</b><br>31 TRANSACTIONS<br>Florida Dreams Realty Group<br>Orlando, FL                   |
| <b>85</b> <b>JACQUELINE HITCHCOCK</b><br>34 TRANSACTIONS<br>Long & Foster Warrenton<br>Warrenton, VA                                       | <b>94</b> <b>INES FLAX</b><br>32 TRANSACTIONS<br>One Sotheby's<br>International Realty<br>Miami Beach, FL                  | <b>100</b> <b>DEBBIE LAZOFF</b><br>31 TRANSACTIONS<br>Berkshire Hathaway<br>Homeservices EWM Realty<br>Aventura, FL |
| <b>86</b> <b>CARMEN LLANO WHITE</b><br>34 TRANSACTIONS<br>Berkshire Hathaway<br>Homeservices EWM Realty<br>Key Biscayne, FL                | <b>95</b> <b>HELGA EISELE</b><br>32 TRANSACTIONS<br>Coldwell Banker Uptown<br>New Orleans, LA                              |   |
| <b>87</b> <b>MARIA DE LOS ANGELES MERCADO HERBERT</b><br>33.5 TRANSACTIONS<br>Century 21 Jim White and<br>Associates   Treasure Island, FL | <b>96</b> <b>ARLIN DE LEON</b><br>32 TRANSACTIONS<br>La Rosa Realty Kissimmee<br>Kissimmee, FL                             |   |
| <b>88</b> <b>CARIDAD POOL</b><br>33.5 TRANSACTIONS<br>RE/MAX Innovation<br>Orlando, FL   | <b>97</b> <b>MANUEL CRUZ</b><br>32 TRANSACTIONS<br>Best Properties Realty Group<br>Caguas, PR                              |   |
| <b>89</b> <b>MILISSA ALONSO</b><br>33 TRANSACTIONS<br>Coldwell Banker Realty<br>Annapolis, MD  | <b>98</b> <b>ANI ALEXANDER</b><br>31 TRANSACTIONS<br>Berkshire Hathaway<br>HomeServices Florida Realty<br>Coral Gables, FL |   |

\*UPDATED POST RELEASE DUE TO DATA VERIFICATION

TOP 250 LATINO AGENTS AWARDS

**TOP 20 LATINO REAL ESTATE AGENTS**

**ROOKIE**

**The NAHREP Top 250 Latino Agents Rookie List** recognizes the top individual agent nominees with less than two years in the industry.

TOP 20 LATINO REAL ESTATE AGENTS **ROOKIE LIST**

**1** **CECILIA ESPINOZA**  
62 TRANSACTIONS  
Coldwell Banker Realty  
Fort Wayne, IN

**10** **OMAR LEDÉE**  
25 TRANSACTIONS  
Omar Ledée Realty  
San Juan, PR

**19** **KEVIN TARMA ARRASCUE**  
17 TRANSACTIONS  
Realty ONE Group Arete  
Farmington, UT

**2** **GEORGE EUFRACIO**  
60 TRANSACTIONS  
Coldwell Banker Shook  
Lafayette, IN

**11** **JACQUELINE GUTIERREZ**  
22 TRANSACTIONS  
London Properties  
Fresno, CA

**20** **CESAR RINCON**  
17 TRANSACTIONS  
Exp Realty, LLC  
Houston, TX

**3** **CYNTHIA ACOSTA**  
59 TRANSACTIONS  
Century 21 Affiliated  
Elkhart, IN

**12** **JUAN LOPERA - MARTINEZ**  
21 TRANSACTIONS  
United Brokers  
Revere, MA

**4** **JONATHAN LOPEZ**  
53 TRANSACTIONS  
Century 21 Affiliated  
Lincolnwood, IL

**13** **LIZETH CHERRY**  
21 TRANSACTIONS  
Exp Realty, LLC  
San Antonio, TX

**5** **EDUARDO "EDDIE" VILLALOBOS**  
38 TRANSACTIONS  
My Home Group  
Maricopa, AZ

**14** **IRENE MENDEZ**  
19 TRANSACTIONS  
Empire Real Estate Group  
East Providence, RI

**6** **JOSE REYES**  
30 TRANSACTIONS  
RETSY  
Scottsdale, AZ

**15** **SARA SUMMERS**  
19 TRANSACTIONS  
ERA Strother  
Fayetteville, NC

**7** **NANCY GARCIA**  
29 TRANSACTIONS  
United Real Estate  
Dallas, TX

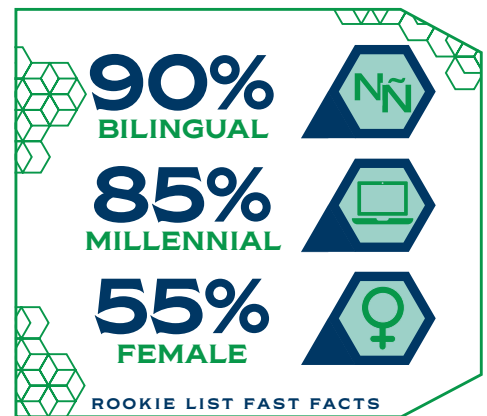
**16** **VILMA PINEDA**  
18 TRANSACTIONS  
Exp Realty, LLC  
San Antonio, TX

**8** **YELENA BERMUDEZ**  
29 TRANSACTIONS  
Century 21 Bono Realty  
Lake Charles, LA

**17** **JESICA MARTINEZ**  
18 TRANSACTIONS  
Century 21 Rosa Leon  
Tampa, FL

**9** **PETER SALAZAR III**  
27 TRANSACTIONS  
Coldwell Banker Realty  
Woodbury, MN

**18** **MONICA FUENTES**  
17 TRANSACTIONS  
Keller Williams Realty  
San Antonio, TX





### **NAHREP Leadership**

Gary Acosta, Co-Founder & CEO, NAHREP  
Sara Rodriguez, 2020-2021 President, NAHREP  
Luis Padilla, 2021 President-Elect, NAHREP

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### **Thank You**

Our deepest gratitude to all who contributed  
to the production of this report.

**nahrep**  
LATINO AGENTS AWARD





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