A REPORT BY THE NATIONAL ASSOCIATION OF HISPANIC REAL ESTATE PROFESSIONALS

nahrep®

LATINO AGENTS AWARD

TOP 250

2023

IN ASSOCIATION WITH

Fannie Mae®

CONTENTS

Foreword & Methodology PG. 2

Top 250 PG. 3

Top Teams PG. 17

Individual Volume PG. 24

Teams Volume PG. 30

Individual Buyer-side Transactions PG. 35

Regions

- NORTHWEST PG. 42
- SOUTHWEST PG. 48
- MOUNTAIN PG. 54
- MIDWEST PG. 60
- NORTHEAST PG. 66
- SOUTHEAST PG. 72

Rookies PG. 78

FOREWARD

The National Association of Hispanic Real Estate Professionals® (NAHREP®) Top 250 Latino Agents Award features the industry's leading Latino real estate agents and brokers. In its twelfth year of publication, the report highlights agents who have closed an outstanding number of transactions—and this year, over 1,700 agents were nominated from across the U.S., including Puerto Rico. NAHREP recognizes the hard work, dedication, and ambition of these top performing individuals. Moreover, NAHREP celebrates their contributions toward the association's mission of advancing sustainable Hispanic homeownership. The 2022 Top 250 Agent and Top 100 Team honorees collectively represent 31,912.5 closed transaction sides and over $11.2 billion in sales volume in 2022. This year's report features the following award categories: the top 250 agents, the top teams, the top agents and team by volume, the top agents in their respective regions, the top rookie agents, and the top buyers-side agents and teams. The success of these agents and brokers is a true testament to their leadership in the profession and commitment to promoting homeownership. NAHREP congratulates the Top 250 Latino Agents on their continued success. Celebrate these remarkable, hardworking agents and their counterparts, the Top 250 Latino Mortgage Originators, by joining the conversation on social media. Use #Top250 to share their achievement. ¡Felicidades!

METHODOLOGY

The Top 250 Latino Agents is compiled through a self-nomination process reflective of the residential real estate transactions closed during the 2022 calendar year. Residential real estate transactions are defined as dwellings with four or fewer units, excluding rental agreements, commercial real estate transactions, and vacant lots. Nominees are required to submit their individual number of closed residential transactions to be ranked against other nominees. Once received, NAHREP reviews the nomination data for accuracy by validating other available data, including MLS records, company records, and franchise data. Nominations may be disqualified or modified when third-party validation is unavailable or inconsistent. Sales production data is representative of the 2022 calendar year. In instances where there is a tie based on transactions, higher rank is given to the agent with greater sales volume. Ethnic background is confirmed through self-attestation. NAHREP membership is not a prerequisite for participation or acknowledgment in the Top 250 Latino Agents Award.

Originally from Mexico City, I first got into real estate because I wanted to build a career and because of the potential for a good income. However, once I started working and obtained more experience I fell in love with the profession and being able to help people become homeowners. I believe what distinguishes me as a real estate agent is how passionate and dedicated I am to my job. I always try to do everything I can for my clients to make sure they find a home they love and that they are happy through the entire process of buying or selling.

Artemisa Boston

245 Transactions

$70,130,013 Volume

Coon Rapids, MN

1 ARTEMISA BOSTON
245 TRANSACTIONS
Realty Group, LLC
Coon Rapids, MN

2 LUIS CORONEL
239 TRANSACTIONS
Coronel Realty Group
Indianapolis, IN

3 GINO MONTALVO
221 TRANSACTIONS
Mirabal Montalvo & Associates
Corpus Christi, TX

4 CHRIS MONTALVO
189 TRANSACTIONS
Mirabal Montalvo & Associates
Corpus Christi, TX

5 SHAMILE BOTZMAN
165 TRANSACTIONS
Agenty CRE by Cluff Re
Chandler, AZ

6 ERIKA ROBLES
142 TRANSACTIONS
Keller Williams Realty
Tulare-Kings
Hanford, CA

7 VICTOR RAFAEL CRUZ PEREZ
133 TRANSACTIONS
ECO Real Estate
Carolina, PR

8 SANDRA RANGEL
131 TRANSACTIONS
Real Broker, LLC
San Antonio, TX

9 JOSE PABLO CAMPILLO
127 TRANSACTIONS
Tierra Antigua Realty
Tucson, AZ

10 ARTURO FLORES
122 TRANSACTIONS
eXp Realty Arturo Flores Team
Woodstock, IL

11 MATIAS ROSALES
120 TRANSACTIONS
Realty ONE Group Gateway
Yuma, AZ

12 NIDIA GUZMAN
115 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

13 ANGEL ROSADO
108 TRANSACTIONS
Realty Spot
Toa Baja, PR

14 DENNIS ESTEP
106 TRANSACTIONS
Home Pros Real Estate
Group LLC
El Paso, TX

15 NAIVERH CAROLINA CASTELAO
105 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

16 JOSUE DUARTE
104 TRANSACTIONS
Duarte Realty Company
Chicago, IL

17 JUNIOR TORRES
103 TRANSACTIONS
Windermere Real Estate/Magnolia
Seattle, WA

18 MARIO AYALA
103 TRANSACTIONS
Mario Ayala Real Estate
Group, LLC
El Paso, TX

19 JOMAR LOPEZ
101 TRANSACTIONS
Alcon Investment Group
San Juan, PR

20 ANDREA CHAVARRIA
98 TRANSACTIONS
Lugary Real Estate
Dallas, TX

21 KELVIN DIAZ
98 TRANSACTIONS
Allentown City Realty
Allentown, PA

22 JOANNE CRESPO
98 TRANSACTIONS
Borinquen Property Group
Guaynabo, PR

23 SANDY HERNANDEZ
96 TRANSACTIONS
Synergia Realty
Bloomington, CA

24 SUSELLE SALERMO
94 TRANSACTIONS
RE/MAX First Realty II
Cranford, NJ

25 RAUL JIMENEZ
93 TRANSACTIONS
eXp Realty
San Antonio, TX

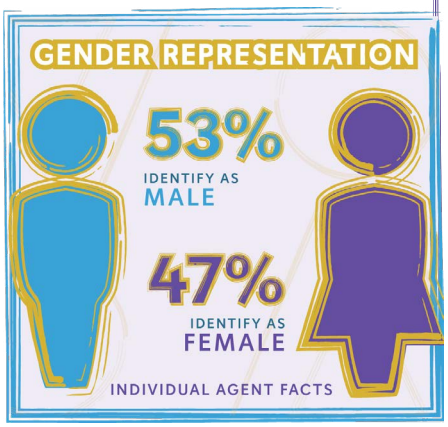
26 SALVADOR GONZALEZ
93 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

27 ROBERTSON RODRIGUEZ
90 TRANSACTIONS
Master Brokers Realty Group, LLP
Rio Grande, PR

28 SUZIE CASTILLO
89 TRANSACTIONS
Lighthouse Realty
Mount Pleasant, TX

29 CLAUDIA CORNEJO
87 TRANSACTIONS
Fairfax Realty of Tysons
Tysons, VA

30 MARTHA MARTINEZ
87 TRANSACTIONS
Keller Williams Realty
El Paso, TX



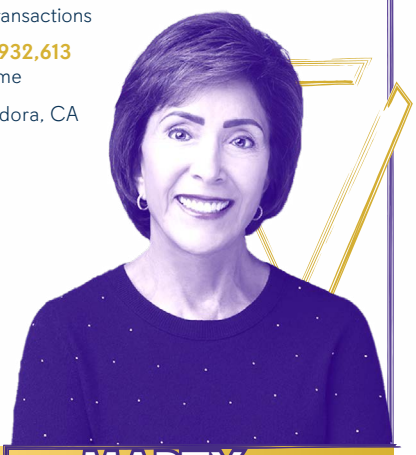
Marty's mission is to bring happiness to herself and to others by being the best example that she can be, to inspire and change lives, and to bring out the best in the people whose lives she touches. For Marty, these words are more than just a motto – they define the way she lives. And because she takes these words to heart, living by them has resulted in achieving a level of success that only a select few can claim. Marty Rodriguez has been selling residential real estate in Southern California for the Century 21 System for the past 45 years. She has an incredible real estate sales record, both in the nation and in the "world", recognized as the most successful real estate agent in the history of Century 21.

Marty Rodriguez

85 Transactions

$83,932,613
Volume

Glendora, CA



31 MARTY RODRIGUEZ
85 TRANSACTIONS
Century 21 Marty Rodriguez
Glendora, CA

32 JONATHAN SOTO
85 TRANSACTIONS
RE/MAX Results
Eden Prairie, MN

33 IRIS RIVERA
85 TRANSACTIONS
Better Homes & Gardens Real Estate Maturo Realty
Vineland, NJ

34 ADOLFO DIAZ
84 TRANSACTIONS
Century 21 Sunbelt
Cape Coral, FL

35 CARMELA MORENO
84 TRANSACTIONS
eXp Realty
Atlanta, GA

36 JESUS PEREZ
84 TRANSACTIONS
Casablanca Realtors
Elgin, IL

37 KRISTAL SAENZ
83 TRANSACTIONS
EXIT Realty of Lubbock
Lubbock, TX

38 LOURDES MOSCOSO
81 TRANSACTIONS
RudHil Companies LLC
Duluth, GA

39 DANIEL RIGAU
81 TRANSACTIONS
Keller Williams Realty Heritage
San Antonio, TX

40 ABRIL BURGOYNE
80 TRANSACTIONS
Top Equity
Murray, UT

41 RENE SOROLA
80 TRANSACTIONS
Keller Williams Metropolitan
Houston, TX

42 LUCY MORENO-WARE
80 TRANSACTIONS
Birdsong Real Estate
Lake Jackson, TX

43 DALE LOFGREN
80 TRANSACTIONS
Lofgren Real Estate Group
El Paso, TX

44 ANTHONY GIBSON
79 TRANSACTIONS
Keller Williams MCA 1
Austin, TX

45 RICK RUIZ
79 TRANSACTIONS
GK Properties
Las Vegas, NV

I am from Venezuela and I love helping the Hispanic community. I am proud to help people who thought it would be impossible to own a home.

Mercedes Dockery

79 Transactions

$25,777,991.91 Volume

Charlotte, NC

46 MERCEDES DOCKERY
79 TRANSACTIONS
eXp Realty Mooresville
Charlotte, NC

47 CORAL ORTEGA
79 TRANSACTIONS
Casa Moderna Real Estate
Lockport, IL

48 SANDRA MORENO-CORONA
79 TRANSACTIONS
eXp Realty
Indianapolis, IN

49 JUAN SEGURA
77 TRANSACTIONS
Reno Real Estate Corp
Reno, NV

50 OSCAR CORRALES
76 TRANSACTIONS
The Insight Group
Raleigh, NC

51 GRECIA BERRIOS
76 TRANSACTIONS
Mark Dimas Properties/
Grecia Berrios Group
Houston, TX

52 AURELIO VALDEZ
76 TRANSACTIONS
RE/MAX Prestige
Houston, TX

53 MARIA CAROLINA MENDEZ CABRERA
76 TRANSACTIONS
Coldwell Banker Realty
Weston, FL

54 ROSALIE SILVA STEVENSON
75 TRANSACTIONS
Rose Above Realty
Dickinson, TX

55 MARIA CASTILLO
75 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

56 DAVID DUARTE
75 TRANSACTIONS
Tierra Antigua Realty
Tucson, AZ

57 STACIE KIDWELL SANDOVAL
75 TRANSACTIONS
Engel & Völkers
Chicago, IL

58 SUSANA BANCES
74 TRANSACTIONS
The Real Estate Company
Union, NJ

59 CECILIA ESPINOZA
74 TRANSACTIONS
Scheerer McCulloch Real Estate
Fort Wayne, IN

60 SUSAN FLORES
73 TRANSACTIONS
Keller Williams El Paso
El Paso, TX

61 LIZBETH NAVAR ALARCON
72 TRANSACTIONS
Side Real Estate Vivid Realty
Fairfield, CA

62 NANCY GARCIA
72 TRANSACTIONS
Monument Realty
Frisco, TX

63 JOSE LOPEZ
72 TRANSACTIONS
Century 21 Judge Fite Company
Rockwall, TX

While my family background is from Puerto Rico, I was born in Philadelphia and have lived most of my life in New Jersey. My goal and passion in real estate is to help as many Latino families realize their dreams. I find I do this best by educating and guiding in homeownership, business ownership, and capitalizing on investments in both New Jersey and Pennsylvania.

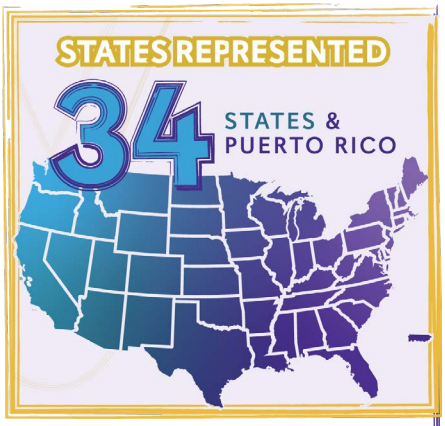
Luis Ortiz

71 Transactions

$8,434,920 Volume

Cherry Hill, NJ

64 LUIS ORTIZ
71 TRANSACTIONS
Berkshire Hathaway HomeServices
Fox & Roach, REALTORS®
Cherry Hill, NJ



65 JESSE LANDIN
70 TRANSACTIONS
Redfin Corporation
San Antonio, TX

66 NOE FRAGOSO
70 TRANSACTIONS
Noe Fragoso Properties, Inc.
Oak Brook, IL

67 OSCAR GARCIA
70 TRANSACTIONS
Berkshire Hathaway HomeServices
Carolina Premier Properties
Wilmington, NC

68 LAURA BEYTIA
69 TRANSACTIONS
RE/MAX DFW Associates
Dallas, TX

69 CHRISTINE DE VIVO
69 TRANSACTIONS
Century 21 Judge Fite Company
Rockwall, TX

70 RICHARD RODRIGUEZ
67 TRANSACTIONS
Berkshire Hathaway HomeServices
Georgia Properties
Hoschton, GA

71 GABRIELA PITTS
67 TRANSACTIONS
Highgarden Real Estate
Indianapolis, IN

72 TIM HERNANDEZ
67 TRANSACTIONS
eXp Realty
Davenport, IA

73 ROSA MOLINA- CASAS
67 TRANSACTIONS
Libertad Real Estate
Fishers, IN

74 LAURA SUAREZ
67 TRANSACTIONS
Coldwell Banker Realty
Dallas, TX

75 NIDIA E ALMONTE MENDOZA
66 TRANSACTIONS
At Home Real Estate Group
Phoenix, AZ

76 CYNTHIA ACOSTA
66 TRANSACTIONS
Century 21 Circle
Elkhart, IN

77 BETTY CORIANO
66 TRANSACTIONS
Borinquen Property Group
Guaynabo, PR

78 MODESTO A. LOPEZ
65 TRANSACTIONS
My Home Group
Phoenix, AZ

79 LISA GUZMAN
65 TRANSACTIONS
eXp Realty
San Antonio, TX

80 JUAN VILLAVICENCIO
65 TRANSACTIONS
Villa Realty Group, LLC
Suwanee, GA

81 CARLOS SERNA
65 TRANSACTIONS
Century 21 Affiliated
Rockford, IL

82 GUMER ALVAREZ
64.5 TRANSACTIONS
Coldwell Banker Select
Reno, NV

83 ARGELIA VIDAL
64 TRANSACTIONS
Coldwell Banker Realty
Bradenton, FL

84 ENRIQUE ALZATE
64 TRANSACTIONS
NorthGroup Real Estate
Charlotte, NC

85 ERICK MATOS
64 TRANSACTIONS
RE/MAX Loyalty
Chicago, IL

86 ANDREINA CANACHE
64 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

87 PAUL MARSTON
64 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Silver Spring, MD

88 DIDIER LOPEZ
63 TRANSACTIONS
RE/MAX One Call Realty
Framingham, MA

89 PHILLIP LOPEZ
63 TRANSACTIONS
Keller Williams City View
San Antonio, TX

90 JACQUELINE WINTERBERG
63 TRANSACTIONS
Winterberg Realty
El Paso, TX

91 LILLY CARDENAS
63 TRANSACTIONS
Charles Rutenberg Realty
Naperville, IL

92 JOSE MANJARREZ
62 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

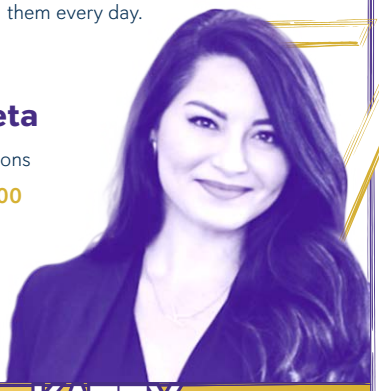
Originally from Venezuela, I have been a real estate agent for 9 years. When I first came to this country, I planned to study and go back, but after the economic situation in Venezuela, I decided to stay. My family and many others had to leave the country because of the revolution and economy situation right now. I have been a huge help to our community by giving them hope that we can create a new life even if we need to start from scratch. I have helped to educate our community understand how this new system works and show them that we can achieve our goals if we focus and work on them every day.

Katty Urdaneta

62 Transactions

$20,200,000
Volume

Dallas, TX



93 KATTY URDANETA
62 TRANSACTIONS
Coldwell Banker Realty
Dallas, TX

94 SOLEDAD TOBAR
62 TRANSACTIONS
Coldwell Banker Realty
Denver, CO

95 SUSY ESQUIVEL
62 TRANSACTIONS
Allied Realty
Lexington, KY

96 EDDIE QUINTANA-GARCIA
62 TRANSACTIONS
Monarch Home Real Estate Associates
Elgin, IL

97 GASPAR FLORES
62 TRANSACTIONS
Su Familia Real Estate Inc
Chicago, IL

98 FERNANDO VITERI
61.5 TRANSACTIONS
Sotheby's International Realty Premier
Sarasota, FL

99 HELENA JARAMILLO
61 TRANSACTIONS
RE/MAX The Woodlands & Spring
The Woodlands, TX

100 JENY PAZ
61 TRANSACTIONS
La Rosa Realty Georgia
Alpharetta, GA

101 ENRIQUE (RICK) TREVINO
61 TRANSACTIONS
Loyal TX Properties
Houston, TX

102 AIREL HERMOSILLO
61 TRANSACTIONS
Smart Home Realty
Wood Dale, IL

103 MICHELLE GUERRA
61 TRANSACTIONS
MG TX Real Estate
Laredo, TX

104 KRISTAL MUÑOZ
61 TRANSACTIONS
RE/MAX At The Crossing
Indianapolis, IN

105 EDITH DOMINGUEZ
61 TRANSACTIONS
Keller Williams Realty Edith Dominguez Real Estate
Asheboro, NC

106 MAGDA ESOLA
60 TRANSACTIONS
DRB Homes
Charlotte, NC

107 SANTIAGO CARRERA
60 TRANSACTIONS
EXIT Results Realty
Columbia, MD

108 MARIA CORINA MARTINEZ
59 TRANSACTIONS
Keller Williams Legacy
Weston, FL

109 ALEXANDER GUTIERREZ
59 TRANSACTIONS
ERA Brokers Consolidated
Mesquite, NV

110 COCO FONTAO
59 TRANSACTIONS
CF Real Estate Firm, LLC
Fort Worth, TX

111 ANTHONY RAMOS
59 TRANSACTIONS
Century 21 Ramos Realty
Bethlehem, PA

BILINGUAL

nñ

93%

OF TOP 250 AGENTS ARE BILINGUAL

INDIVIDUAL AGENT FACTS

112 JAIME SILVA
58 TRANSACTIONS
Five Star Realty
Algonquin, IL

113 DAVID BORRERO
57 TRANSACTIONS
RE/MAX Homeland West
Millstone Twp, NJ

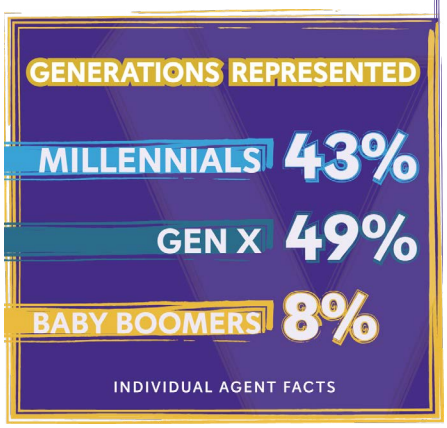
114 CESAR AMEZCUA
57 TRANSACTIONS
CA & Company, REALTORS®
San Antonio, TX

115 MIRTA AMAYA
57 TRANSACTIONS
RCO Realty
Houston, TX

116 JENNY CORREA
56 TRANSACTIONS
Correa Properties
Houston, TX

117 LUZ ESTRELLA COLON
56 TRANSACTIONS
Berkshire Hathaway HomeServices
Florida Properties Group
Valrico, FL

118 TONY VASQUEZ
55 TRANSACTIONS
RE/MAX DFW Associates
Richardson, TX



I am first generation born in the United States. My father was an entrepreneur and my mother was a stay-at-home mom who later became a single mother of three. The urge to help her with the bills was the main reason why I wanted to start working and I got into real estate after witnessing family members losing their homes during the 2007 recession. We helped over 200 families save their homes through loan modification or short sales or short refinances during these times. I like solving problems and this is one of the biggest reasons why I never get burnt out of this highly demanding career. It's a career filled with good karma and self-fulfillment. Integrity is what I live by and how we should all be treated.

Janet Ramirez
54 Transactions
$22,189,449 Volume
Stockton, CA

119 JANET RAMIREZ
54 TRANSACTIONS
Better Homes & Gardens Real Estate Integrity Real Estate
Stockton, CA

120 DANII SEDILLO
54 TRANSACTIONS
Keller Williams El Paso
El Paso, TX

121 ENRIQUE TREJO
54 TRANSACTIONS
Realty of Chicago
Chicago, IL

122 MARIA LICCARDI
54 TRANSACTIONS
Berkshire Dream Home
Dalton, MA

123 ANGELICA VILLANUEVA
54 TRANSACTIONS
RE/MAX VILLA
Dodge City, KS

124 HERMI AQUINO
53 TRANSACTIONS
RE/MAX Distinguished Homes & Properties
Tuckahoe, NY

125 VERONICA CREGO-FLORES
53 TRANSACTIONS
Genstone Realty
Miami, FL

126 CARLOS GOYBURU
53 TRANSACTIONS
Goyburu Realty, LLC
Paterson, NJ

127 MARTHA LEBRON-DYKEMAN
53 TRANSACTIONS
Berkshire Hathaway HomeServices First Realty
West Des Moines, IA

128 ALEJANDRO LAURENS
53 TRANSACTIONS
Platinum Realty
Tulsa, OK

129 JACQUELINE RODRIGUEZ
53 TRANSACTIONS
Jason Mitchell Real Estate, LLC
El Paso, TX

130 MICHAEL GOMEZ
52 TRANSACTIONS
Hive Nashville LLC
Nashville, TN

131 SONIA OROZCO
52 TRANSACTIONS
RE/MAX Champions
Ontario, CA

132 MEILYN TORRES
52 TRANSACTIONS
eXp Realty
Montclair, NJ

133 PILAR HAMRICK
52 TRANSACTIONS
PalmerHouse Properties
Lawrenceville, GA

134 MARCELA GUERRERO GARCIA
52 TRANSACTIONS
eXp Realty
Oklahoma City, OK

135 GRACIE SEXTON
52 TRANSACTIONS
Century 21 Laclede Realty
Lebanon, MO

I have been in Real Estate since 2004. My favorite part of the job is getting first-time homeowners into their first homes and out of renting. I am currently the 2023 President of the Northern Wasatch Association of REALTORS® in Utah and I am the first Latino to accomplish this in my association (to my knowledge). I love real estate and I love helping people achieve the American Dream of homeownership!

Adam Speth

51 Transactions

21,776,400 Volume

Layton, UT

136 ADAM SPETH
51 TRANSACTIONS
RE/MAX Associates
Layton, UT

137 VICTORIA PENA
51 TRANSACTIONS
Home-Pro Realty Inc
Tysons Corner, VA

138 VILMA PINEDA
51 TRANSACTIONS
eXp Realty
San Antonio, TX

139 NYDIA PINO
51 TRANSACTIONS
Realty ONE Group Innovation
Palm Beach Gardens, FL

140 JORGE LIZALDE
51 TRANSACTIONS
eXp Realty
San Antonio, TX

141 JONATHAN LOPEZ
51 TRANSACTIONS
Century 21 Circle
Lincolnwood, IL

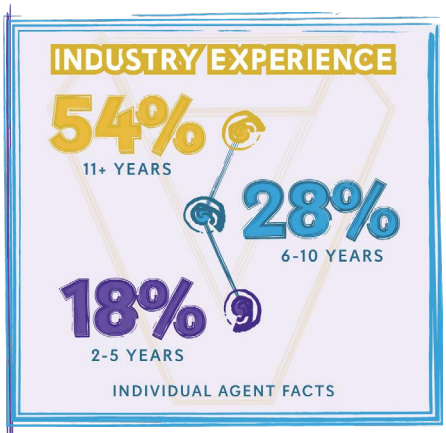
142 JOSE LEON
51 TRANSACTIONS
RE/MAX Partners
Berwyn, IL

143 RAUL PULIDO
51 TRANSACTIONS
RE/MAX Preferred Group
West Chester, OH

144 CARMEN POPLAWSKI
50 TRANSACTIONS
Century 21 Circle
Naperville, IL

145 JOHN J. GARCIA
50 TRANSACTIONS
Bray Real Estate Group
San Antonio, TX

146 ROCIO MENA
50 TRANSACTIONS
Homesmart Connect Real Estate
Libertyville, IL



147 CRISTOBAL VILLA
50 TRANSACTIONS
RE/MAX Properties
Monett, MO

148 FRANCISCO FERNANDEZ TORRES
50 TRANSACTIONS
Best Properties Realty Group
Caguas, PR

149 CAROLINA MARIANO DA SILVA
49 TRANSACTIONS
Sotheby's International Realty Premier
Orlando, FL

150 ROGER AYALA
49 TRANSACTIONS
LIFE Realty District
Henderson, NV

151 ANA WARMKE
49 TRANSACTIONS
Keller Williams Realty Heritage
San Antonio, TX

152 ERICA QUINTERO
49 TRANSACTIONS
Coldwell Banker Excel
Elko, NV

153 MARILYN SOWERS
49 TRANSACTIONS
RE/MAX DIRECT
Wellington, FL

154 EDDIE CAMPOS
49 TRANSACTIONS
RE/MAX Preferred Associates
Maumee, OH

155 BRIAN URIBE
48 TRANSACTIONS
Pearson Smith Realty
Ashburn, VA

156 MELISSA SANCHES
48 TRANSACTIONS
Century 21 Judge Fite Company
Denton & Longview, TX

157 LORENZO FLORES
48 TRANSACTIONS
Realty ONE Group
Williamette Valley
Salem, OR

157 MONICA PIZANO
48 TRANSACTIONS
RE/MAX Prestige Homes
Kankakee, IL

I was born in El Salvador and migrated to the USA when I was 1.5 years old. In Scripture it says, "As each has received a gift, use it to serve one another, as good stewards of God's varied grace". I am simply putting the gifts that God has given me to serve my community. What motivates me is to be able to serve "nuestra gente " and impact their lives that can change their generations to come through homeownership. I strive to be able to help any individual that starts the buying process in fear, coaching them to transform that fear to confidence when keys are delivered to them!

Marco Rodriguez

47 Transactions

$29,935,360
Volume

Berkeley, CA

158 MARCO RODRIGUEZ
47 TRANSACTIONS
Compass
Berkeley, CA

159 MARISELA VASQUEZ
47 TRANSACTIONS
My Dream Home Realty
Cranston, RI

160 ALAN LOZANO
47 TRANSACTIONS
eXp Realty
San Antonio, TX

161 KEVIN LAPLANTE
47 TRANSACTIONS
Star Spangled Real Estate
El Paso, TX

162 TANIA BOBE
47 TRANSACTIONS
MB&A Realty
Sebring, FL

163 DAMARIS RODRIGUEZ
47 TRANSACTIONS
Keller Williams Central PA
Enola, PA

164 IDA SCHWARTZ
46 TRANSACTIONS
Compass Florida, LLC
Miami Beach, FL

165 JEFFREY GALINDO
46 TRANSACTIONS
New Door Residential
Las Vegas, NV

166 JUAN BARRAGAN
46 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
Tracy, CA

167 KARINA BASSETT
46 TRANSACTIONS
Fathom Realty
Cottonwood Heights, UT

168 JOSE CERECERES
46 TRANSACTIONS
My Home Group
Scottsdale, AZ

169 BRAULIO DIAZ
46 TRANSACTIONS
The RI Real Estate Company
Cranston, RI

170 ADA CRYSTAL SANCHEZ
46 TRANSACTIONS
RE/MAX Integrity
Medford, OR

171 JUAN CARLOS ROBLEDO
46 TRANSACTIONS
Mario Ayala Real Estate Group, LLC
El Paso, TX

172 MALINDA HERNANDEZ
46 TRANSACTIONS
Central Metro Realty LLC
Austin, TX

173 FRANCISCO RICO
46 TRANSACTIONS
Rico Realty LLC
Arlington, TX

174 MARTHA CORRAL
46 TRANSACTIONS
Century 21 Circle
Aurora, IL

175 BRITTANY SANCHEZ
46 TRANSACTIONS
Grandview Realty
Geneva, IL

176 IVAN ARJONA
45 TRANSACTIONS
RE/MAX The Woodlands & Spring
The Woodlands, TX

177 NOHEYA PAREDES
45 TRANSACTIONS
First Decision Realty
Vienna, VA

178 DEBRA LOPEZ
45 TRANSACTIONS
Berkshire Hathaway HomeServices Arizona Properties
Mesa, AZ

179 LAURA VAZQUEZ
45 TRANSACTIONS
Berkshire Hathaway HomeServices CA Realty
Moreno Valley, CA

180 IMEBEL MONTENEGRO
45 TRANSACTIONS
RE/MAX Expert Realty
El Paso, TX

181 SANDRA ALANIZ
45 TRANSACTIONS
RE/MAX Sandra Alaniz Real Estate Services
Laredo, TX

182 FRANCISCO ALCANTAR
45 TRANSACTIONS
ERA Sellers & Buyers Real Estate
El Paso, TX

183 ENRIQUE MORALES
45 TRANSACTIONS
eXp Realty Divine Properties
San Juan, PR

184 IRIS LOBO
44.5 TRANSACTIONS
Berkshire Hathaway HomeServices Ambassador Real Estate
Omaha, NE

185 JORGE URIBE
44 TRANSACTIONS
ONE Sotheby's International Realty
Miami, FL

186 TERESA SANTANA
44 TRANSACTIONS
Compass Florida, LLC
Weston, FL

I am from San Juan, Puerto Rico and I do real estate because it is my passion. As a second generation real estate agent, my motivation is to help our Hispanic community achieve financial wealth through real estate. I have been in real estate for almost 18 years and have learned that our people need our guidance prior, during, and after purchasing a home. Over the years, I have become my clients only source of trusted financial guidance and I take great pride and responsibility in their trust. I believe that the impact of what we do matters and calls for all of us to step up.

Marcos Mikasobe

44 Transactions

$18,432,752.00 Volume

Nashville, TN

187 MARCOS MIKASOBE
44 TRANSACTIONS
Benchmark Realty
Nashville, TN

188 ZULY GOMEZ
44 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

189 MARIA TORRES
44 TRANSACTIONS
HomeServices of America Iowa Realty
West Des Moines, IA

190 LUIGUI CORRAL
44 TRANSACTIONS
RE/MAX American Dream
Round Lake Beach, IL

191 DAVID BAGBY-CANTU
44 TRANSACTIONS
Alpha Omega Real Estate Group
El Paso, TX

192 FRANCISCO MERLET
44 TRANSACTIONS
eXp Realty
Louisville, KY

193 AMELIA VALDEZ
44 TRANSACTIONS
Amelia Valdez City Real Estate en Español
Ennis, TX

194 JESSICA ORTIZ
44 TRANSACTIONS
Pindrop Realty
El Paso, TX

195 JAIME PEREZ
44 TRANSACTIONS
Century 21 Affiliated
Elkhart, IN

196 ANABELLA JIMENEZ
43 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

197 LAURA KAPLAN
43 TRANSACTIONS
Coldwell Banker Realty
Exton, PA

198 NORMA LIRA
43 TRANSACTIONS
Keller Williams Heritage
San Antonio, TX

199 MARIBEL FREY
43 TRANSACTIONS
IH10 Realty
San Antonio, TX

200 EDGAR GARCIA
43 TRANSACTIONS
Revolve Realty
El Paso, TX

201 MARIO GUZMAN, JR.
43 TRANSACTIONS
RE/MAX Real Estate Associates
Houston, TX

202 OMAR MURILLO
42 TRANSACTIONS
Everhome Real Estate
Fremont, CA

203 BARBARA MOLLANAZAR
42 TRANSACTIONS
RE/MAX Alliance Group
Bradenton, FL

204 ERIC SALINAS
42 TRANSACTIONS
Real Broker, LLC
San Antonio, TX

205 JESSICA MARTINEZ
42 TRANSACTIONS
JPAR Real Estate
San Antonio, TX

206 YENDRY MURILLO
42 TRANSACTIONS
Ultima Real Estate
Dallas, TX

207 KATIRIA CHILUISA
42 TRANSACTIONS
RE/MAX Right Choice
Trumbull, CT

208 MIGUEL ESPARZA
42 TRANSACTIONS
Benchmark Realty LLC
Franklin, TN

209 JAVIER ESPINOZA
42 TRANSACTIONS
Hemrick Property Group
Franklin, IN

210 RAQUEL ZAPATA
41.5 TRANSACTIONS
1 Step Ahead Realty Group, LLC
Brandon, FL

211 ALEX NAVARRETE
41.5 TRANSACTIONS
HomeServices of America
HUFF Realty
Florence, KY

212 ALEJANDRO BRAVO SAN SALVADOR
41 TRANSACTIONS
Skyline Properties Inc.
Bellevue, WA

213 JOHNNY DIAZ
41 TRANSACTIONS
The Johnny Diaz Group Of
Realty Advantage
Rockville, MD

214 MAGGIE ANTILLON
41 TRANSACTIONS
Realty of Chicago
Chicago, IL

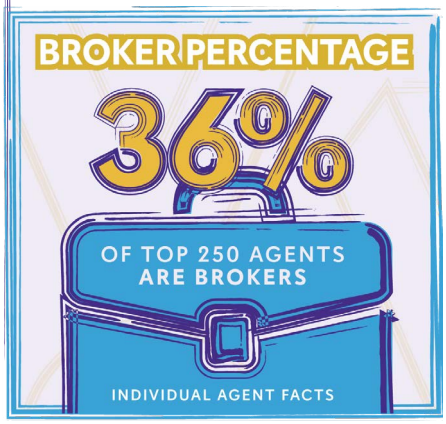
215 KAREN FLORES
41 TRANSACTIONS
Luna Realty Group
Berwyn, IL

216 PATRICIA JOHNSON
41 TRANSACTIONS
Coldwell Banker Realty
Metuchen, NJ

217 JANIE RIVERA-CONLEY
41 TRANSACTIONS
RE/MAX Service First
Waukesha, WI

218 HUGO ARAUJO
41 TRANSACTIONS
Coldwell Banker Realty
Chicago, IL

219 ERNEST FERNANDEZ
41 TRANSACTIONS
RE/MAX Properties East
Louisville, KY



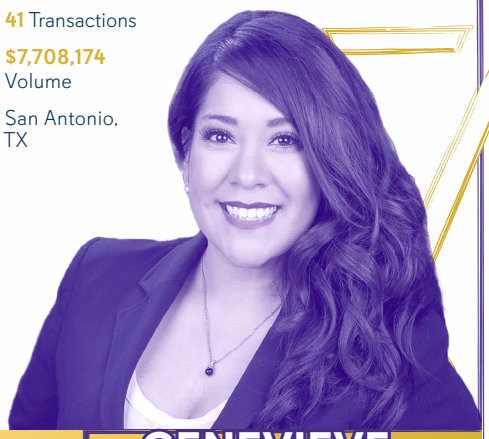
I was born and raised in San Antonio. I graduated from Texas A&M San Antonio receiving my Bachelors of Interdisciplinary Studies. I am a single mother to one precious sweet girl who is 6 years old. She is always looking up to me and notices how hard I work and what goes into my career. I love being an amazing role model for her and showing her that being a Latina woman we can achieve dreams and become what we want. She is definitely my motivation.

Genevieve Cavazos

41 Transactions

$7,708,174 Volume

San Antonio, TX



220 GENEVIEVE CAVAZOS
41 TRANSACTIONS
JPAR Real Estate
San Antonio, TX

221 ANDRES DE PINA
40 TRANSACTIONS
RE/MAX The Woodlands & Spring
The Woodlands, TX

222 MYRA BOYKIN
40 TRANSACTIONS
RE/MAX SUCCESS
Visalia, CA

223 RUTH HORACE
40 TRANSACTIONS
Keller Williams Legacy
San Antonio, TX

224 SANDRA ARDON
40 TRANSACTIONS
Su Familia Real Estate
Chicago, IL

225 MARCOS MOJICA MARTINEZ
40 TRANSACTIONS
RE/MAX The MN Real Estate Team
Bloomington, MN

226 RAFAEL ZUZOLO
40 TRANSACTIONS
Realty ONE Group Evolution
Doral, FL

Originally from Venezuela and have been in the US since 1987. I decided to become a licensed real estate agent as a way to make a difference in this industry. I kept hearing the horror stories of people being taken advantage of, especially immigrants, and I set a goal to show that there are still good business people out here. my journey started in 2001 when I got my RE license in Georgia. In 2017, my family and I decided to use my business as a vehicle to give back to the community so we founded the DREAM BIG Sport and Art Scholarship Fund through the Latino Community Fund of Georgia. To this day we have awarded 165 scholarships for children to participate in after-school enrichment programs whose families that otherwise cannot afford it. That, and my leadership journey with NAHREP, have been my biggest and most proud accomplishments. I love what I do and I give it my 100%!

Raquel Lavender

40 Transactions

$11,518,358.30 Volume

Stockbridge, GA

227 RAQUEL LAVENDER
40 TRANSACTIONS
Keller Williams Realty Atlanta Partners
Stockbridge, GA

228 URIEL AYALA
40 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

229 OSCAR CAMPOS
40 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

230 KIARA VELASCO
40 TRANSACTIONS
RudHil Companies LLC
Duluth, GA

231 JESE GONZALEZ
40 TRANSACTIONS
RE/MAX Associates
El Paso, TX

232 NATALIA MARTINEZ
40 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

233 MARIA LOUNIBOS
39 TRANSACTIONS
Sotheby's International Realty
Sonoma, CA

234 JUAN MAGANA
39 TRANSACTIONS
Mansell Real Estate
Sandy, UT

235 DANIEL DE SOUZA
39 TRANSACTIONS
Sotheby's International Realty Premier
Orlando, FL

236 VINCENT ARBIZO
39 TRANSACTIONS
Century 21 Jordan-Link & Company
Visalia, CA

237 DANIEL RODRIGUEZ
39 TRANSACTIONS
TX Premier Realty
San Antonio, TX

238 KATHY DEOLIVEIRA
39 TRANSACTIONS
Keller Williams Realty Partners
Woodstock, GA

239 MARTHA MENDOZA-BORGESE
39 TRANSACTIONS
Engel & Völkers South Charlotte
Charlotte, NC

240 SALMA TORRES
39 TRANSACTIONS
Berkshire Hathaway
HomeServices Chicago
Chicago, IL

241 MONICA "MONI" FELAN
39 TRANSACTIONS
eXp Realty
San Antonio, TX

242 JENNY GARCIA-DERHAKE
39 TRANSACTIONS
Coldwell Banker Realty
Lake St Louis, MO

243 ELLA SERRATO
39 TRANSACTIONS
RE/MAX Select Realty
Pittsburgh, PA

244 HILDA GUEVARA
39 TRANSACTIONS
Clear View Realty LLC
El Paso, TX

245 PATTY WEBB
38 TRANSACTIONS
HomeServices of America
Harry Norman REALTORS®
Atlanta, GA

246 SANDRA JULIANO
38 TRANSACTIONS
Berkshire Hathaway
HomeServices
New England Properties
Ridgefield, CT

247 IRMA MENDEZ
38 TRANSACTIONS
Century Homes
Alpine, CA

248 TANYA VIDAL
38 TRANSACTIONS
Town and Country Realty
Denver, CO

249 NICK TRUJILLO
38 TRANSACTIONS
RE/MAX Professionals
Denver, CO

250 LIZETH CHERRY
38 TRANSACTIONS
eXp Realty
San Antonio, TX

250 NOEMY MARTINEZ CONAWAY
38 TRANSACTIONS
Samsom Properties
Chantilly, VA

250 ROSSANA CORREA
38 TRANSACTIONS
Keller Williams City View
San Antonio, TX

250 ANGELA RODRIGUEZ
38 TRANSACTIONS
Coldwell Banker D'ann
Harper Realtor
San Antonio, TX

250 LUIS MOTA
38 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

250 PEDRO GARCIA
38 TRANSACTIONS
Curasi Realty, Inc.
Montgomery, NY

250 DANIEL QUESADA
38 TRANSACTIONS
Mitchell Realty LLC
San Antonio, TX

250 MATT CANNON
38 TRANSACTIONS
Keller Williams El Paso
El Paso, TX

Pedro Garcia is one of the tristate areas most trusted and top-selling real estate agents earning accolades for Agent of the Year, Multi-Million Dollar Club, and Diamond Highest Sales Club, to name a few. He has dedicated over 17 years to helping clients buy and sell property, with over 100 million in sales volume. When he can steal away a few moments for himself, Pedro enjoys fishing, playing guitar, and spending time with friends and family; most significantly his very bossy 6-year-old son, Evan.

Pedro Garcia
38 Transactions
$12,657,017
Volume
Montgomery, NY

250 **JUAN DEL REAL**
38 TRANSACTIONS
Solutions Realty and Associates, LLC
Cicero, IL

250 **RAYMOND RIVERA**
38 TRANSACTIONS
eXp Realty
Richmond, VA

250 **JOE HENRY**
38 TRANSACTIONS
HomeServices of America
Iowa Realty
Des Moines, IA

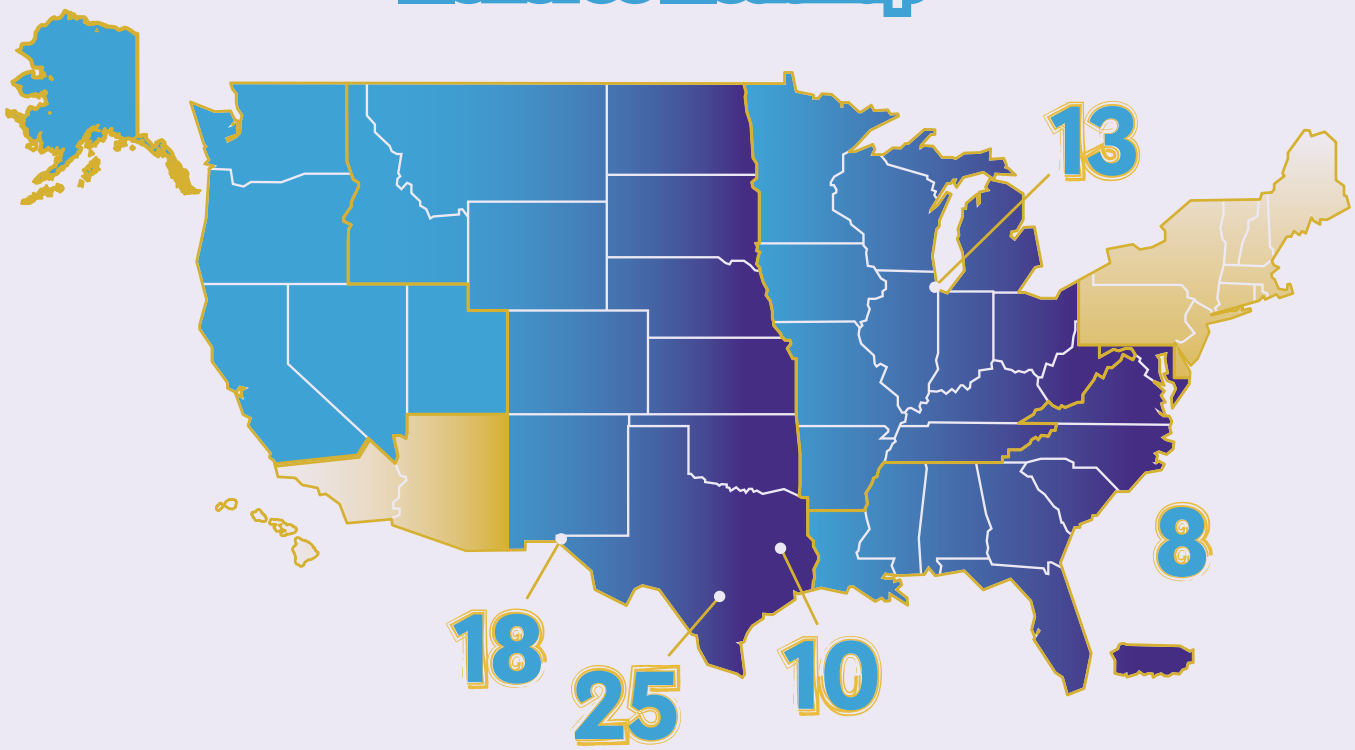
250 **LIA IRVIN**
38 TRANSACTIONS
Nathan Jordan Real Estate
Lubbock, TX

250 **DAVID OSORIO**
38 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Virginia Beach, VA

250 **DINA HERNANDEZ**
38 TRANSACTIONS
eXp Realty
Lorain, OH

250 **DANIELLA MENDOZA**
38 TRANSACTIONS
Century 21 Curran & Oberski
Dearborn Heights, MI

TOP 5 Metropolitan Statistical Areas + Honoree Heatmap



1 SAN ANTONIO-NEW BRAUNFELS, TX

HOMEOWNERSHIP RATE: **63.5%**

HISPANIC HOMEOWNERSHIP RATE: **58.9%**

2 EL PASO, TX

HOMEOWNERSHIP RATE: **65.3%**

HISPANIC HOMEOWNERSHIP RATE: **67.8%**

3 HOUSTON-THE WOODLANDS-SUGAR LAND, TX

HOMEOWNERSHIP RATE: **61.5%**

HISPANIC HOMEOWNERSHIP RATE: **55.8%**

4 CHICAGO-NAPERVILLE-ELGIN, IL-IN-WI

HOMEOWNERSHIP RATE: **65.9%**

HISPANIC HOMEOWNERSHIP RATE: **57.9%**

5 ATLANTA-SANDY SPRINGS-ALPHARETTA, GA

HOMEOWNERSHIP RATE: **66.9%**

HISPANIC HOMEOWNERSHIP RATE: **54.9%**

Source: NAHREP calculations made using the U.S. Census Bureau, 2021 American Community Survey, 1-Year Estimates.

nahrep®
LATINO AGENTS AWARD
TEAMS

TOP 100

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS

Mark Dimas is the Broker Owner of Mark Dimas Properties, central to the Greater Houston area with strong roots in DFW and San Antonio real estate as well. Mr. Dimas is well-respected not only for his professional track record, but even more in his relentless pursuit to grow opportunities in real estate. Mark Dimas Properties operates at over 90% referrals and repeat business and has upheld excellence in real estate service. Record-breaking over 750 positive reviews and upwards of 500 residential listings sold each year, Mr. Dimas stays hungry and humble to find new ways to change lives and leave every community positively impacted.

Mark Dimas

1067 Transactions

$321,608,625 Volume

Houston, TX

1 MARK DIMAS
1067 TRANSACTIONS
Mark Dimas Properties
Mark Dimas Team
Houston, TX

2 SHELLY SALAS
713 TRANSACTIONS
Your Home SOLD Guaranteed Realty
The Salas Team
Killeen, TX

3 NICOLE FREER
660 TRANSACTIONS
Nicole Freer Group
Katy, TX

4 MONICA FOSTER
613 TRANSACTIONS
eXp Realty
Monica Foster Team
League City, TX

5 VERONICA FIGUEROA
536 TRANSACTIONS
eXp Realty
Figueroa Team
Orlando, FL

6 STEVEN PAGAN
388 TRANSACTIONS
Berkshire Hathaway HomeServices Fox & Roach, REALTORS®
The Steven Pagan Team
Medford, NJ

7 ANDRES HOYOS
380 TRANSACTIONS
Sync Brokerage
AH Group
Los Angeles, CA

8 LILY MOORE
340 TRANSACTIONS
Lily Moore Realty
Lily Moore Team
Westlake, TX

9 MATT RICE
327 TRANSACTIONS
ClearView Realty
The Matt Rice Group
El Paso, TX

10 MICHELLE FERMIN
318 TRANSACTIONS
Century 21 Northeast
The Fermin Group
Lawrence, MA

11 JORGE "JUNIOR" IBARRA
310 TRANSACTIONS
Keller Williams Greater Des Moines
Team IRG
Des Moines, IA

12 ZACHARIAH CASTILLO
304 TRANSACTIONS
Keller Williams City View
The Castillo Group
San Antonio, TX

13 CHASITY ROSALES
264 TRANSACTIONS
Keller Williams Realty Southlake
Preferred Closing Specialists (PCS) Team
El Paso, TX

14 MAGALY HARRIS
217 TRANSACTIONS
Keller Williams Realty RGV
Maggie Harris Team
McAllen, TX

15 L.C. NIÑO
213 TRANSACTIONS
Keller Williams Realty
The Niño Team
Austin, TX

16 LUIS RUIZ
212 TRANSACTIONS
OnePath Realty
The Luis Andrew Group
Cutler Bay, FL

17 REBECCA HIDALGO RAINS
208 TRANSACTIONS
Berkshire Hathaway HomeServices AZ Properties
Integrity All Stars
Chandler, AZ

18 JUAN UMANZOR
206 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Umanzor & Associates
Bethesda, MD

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS

19 LUIS ORTIZ
206 TRANSACTIONS
RE/MAX Partners
Team Luis Ortiz
Berwyn, IL

20 ELMER DIAZ
198 TRANSACTIONS
Cowan Realty LLC
The Diaz Team
Mechanicsville, VA

21 RUBEN LUNA
192 TRANSACTIONS
A.Z. & Associates Real Estate Group
The Luna Team
Peoria, AZ

22 LOURDES MAESTRES
180 TRANSACTIONS
Compass
The MPH Team
Fort Lauderdale, FL

23 JOHNNY ROJAS
178 TRANSACTIONS
Century 21 JR Gold Team Realty
The Rojas Team Group
Garfield, NJ

24 OZIEL RAMIREZ
176 TRANSACTIONS
eXp Realty
AskOzzie.com Real Estate Team
Pearland, TX

25 JOANNA JIMENEZ
174 TRANSACTIONS
Compass
The Opes Group
Miami, FL

26 WILFREDO ALFARO
171 TRANSACTIONS
Coldwell Banker Realty
The Property People
Montclair, NJ

27 ADAM VELASCO
163 TRANSACTIONS
Keller Williams Realty Heritage
Synergy Realty Group
San Antonio, TX

28 D.J. ARRAZCAETA
161 TRANSACTIONS
RE/MAX Alliance Group
The Arrazcaeta Team
Trinity, FL

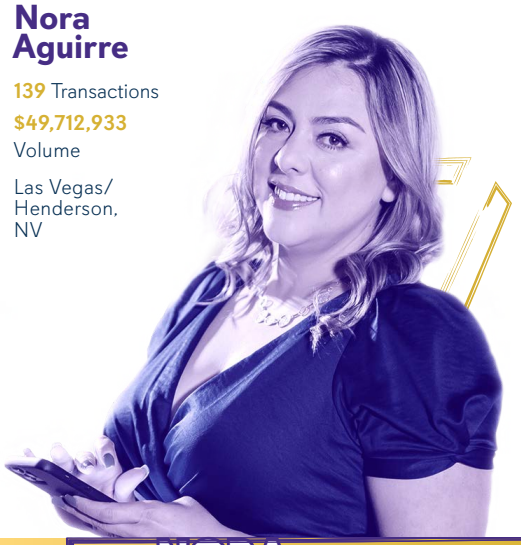
29 ALEXANDER SALAZAR
154 TRANSACTIONS
RE/MAX Gold
The Salazar Group
Madera, CA

30 MARIO VICTORICA
151 TRANSACTIONS
eXp Realty
The Victorica Group
San Antonio, TX

I was born in Durango, Mexico. Over the years I have experienced life-changing moments for complete families because of their real estate decisions. If I can help more people build a solid foundation with the help of real estate, I feel that my purpose is being fulfilled one family at a time.

Nora Aguirre

139 Transactions
$49,712,933 Volume
Las Vegas/ Henderson, NV



31 NORA AGUIRRE
139 TRANSACTIONS
Century 21 Americana
The Nora Aguirre Team
Las Vegas/Henderson, NV

32 FLOR MELGAR
139 TRANSACTIONS
Mi Casa Realty
The Flor Melgar Team
Nashville, TN

33 RUBY GONZALEZ
138 TRANSACTIONS
Ruby Realty & Asociados
Ruby Realty Group
Cabo Rojo, PR

34 ANGEL HERNANDEZ
136 TRANSACTIONS
Paisano Realty Inc
Paisano (Countrymen)
Home Team
Denver, CO

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS

35 ITZEL SANCHEZ
136 TRANSACTIONS
Keller Williams Realty
The Sanchez Team
Memphis, TN

36 AMANDA PONCE
130 TRANSACTIONS
Keller Williams Realty
Amanda Ponce Real Estate Team
Austin, TX

37 PABLO GALARZA
128 TRANSACTIONS
RE/MAX 10
The Galarza Team
Oak Lawn, IL

38 ERIC DELGADO
127 TRANSACTIONS
Keller Williams Encino
Sherman Oaks
Luxury Collective
Sherman Oaks, CA

39 ANDRE DUEK AND CAROLINA LARA
118 TRANSACTIONS
ONE Sotheby's
International Realty
Duek Lara Group
Miami, FL

40 ANDRES SERAFINI
114 TRANSACTIONS
RLAH Real Estate
The Washingtonian Group
Chevy Chase, MD

41 SONIA PEREZ-OLIVARES
113 TRANSACTIONS
Keller Williams City View
Excel Real Estate Group
San Antonio, TX

42 VICTOR TELLEZ
111 TRANSACTIONS
Keller Williams Realty Signature
Victor Tellez Group
Loves Park, IL

43 ERIKA CARRASCO
108 TRANSACTIONS
The Carrasco Team
HomeServices of America
Intero Real Estate Services
San Jose, CA

I consider myself an immigrant, who grew up in Mexico and my father worked in the fields, picking cotton, strawberries, dates, and much more here in the US. By living in Mexico, I came to appreciate what a blessing it is to live in this country which is a fertile ground and allows even a high school dropout to thrive if he works hard.

Learning the business of real estate and investing has become my mission, to help more people reach their goal of homeownership and also to help them create wealth. In our community no one talks about becoming wealthy and for me, we must help others not just by being part of the big community that we are, but a powerful and educated one as well! Making a difference in people's lives is my goal, I cannot be successful alone, and by bringing others to work with me, it helps us both grow to unimaginable heights!

Juan Grimaldo
105 Transactions
$39,871,832 Volume
Goodyear, AZ

43 JUAN GRIMALDO
105 TRANSACTIONS
Keller Williams Elite
The Grimaldo Group
Goodyear, AZ

44 JORGE ORDUNA
105 TRANSACTIONS
Keller Williams City View
Zamora-Orduna
Real Estate Group
San Antonio, TX

45 ALBERT VASQUEZ
104 TRANSACTIONS
Keller Williams Realty
Miami Lakes
AV Home Experts
Miami Lakes, FL

46 JONA GAMBOA
103 TRANSACTIONS
Keller Williams Utah Realtors®
Gamboa Real Estate Group
Salt Lake City, UT

47 ERIC ESTRADA
103 TRANSACTIONS
Keller Williams Realty Rise
Homes of Expansion Network
Colorado Springs, CO

48 AURELIANO MORENO
98 TRANSACTIONS
Keller Williams Green
Valley Ranch
The Moreno Group
Denver, CO

49 RUTH HENRIQUEZ
98 TRANSACTIONS
eXp Realty
Campos International Group
Washington, DC

50 A.T. ALMEIDA
98 TRANSACTIONS
Coldwell Banker Realty
The American Dream Group
Dallas, TX

TEAMS

51 MARIA ROSALES
96 TRANSACTIONS
eXp Realty
The Rosales Teal Estate Team
Bakersfield, CA

52 LISA MUÑOZ
95 TRANSACTIONS
Realty Austin
The Muñoz Group
Austin, TX

53 DENISE OLIVARES-MOLINA
92 TRANSACTIONS
Realty ONE Group NEST
Olivares & Molina Team
Newburyport, MA

54 JACKIE STEVENS
91 TRANSACTIONS
Real Brokerage LLC
Jackie Stevens Home Team
El Paso, TX

55 DAVID DOMINGUEZ
91 TRANSACTIONS
Realty of Chicago
Team David
Chicago, IL

56 CRAIG DURAN
90 TRANSACTIONS
Berkshire Hathaway
HomeServices Beach
Properties of Florida
Duran Group
Panama City Beach, FL

57 NATHAN C. MARTINEZ
90 TRANSACTIONS
RE/MAX Professionals
Nate Martinez Team
Surprise, AZ

58 JOSE AGUILAR
90 TRANSACTIONS
Realty of Chicago
The Aguilar Group
Berwyn, IL

59 ROBERT SAENZ
89 TRANSACTIONS
Xsellence Realty
Rob the Broker Team
San Antonio, TX

60 ALEJANDRO GRUNDSETH
89 TRANSACTIONS
Alemay Realty Inc
Alemay Realty Team
Kernersville, NC

61 WILLIAM BUSTOS
87 TRANSACTIONS
Keller Williams Realty
Utah Realtors®
Bustos Real Estate
Cottonwood Heights, UT

62 KEVIN MCCOMBS
87 TRANSACTIONS
Avante Real Estate
Avante Real Estate Group
Salt Lake City, UT

63 ROSIE GONZALEZ
87 TRANSACTIONS
Coldwell Banker Realty
The Rosie Gonzalez Group
La Grange, IL

64 VANESSA JOHNSON
87 TRANSACTIONS
eXp Realty
Sold in Oklahoma Team
Oklahoma City, OK

Born in the Bronx, NY, and raised in Lebanon, PA, he has been a resident of Lebanon County for the past 20 years. With a career in real estate dating back to 2018, Michael has established a reputation as a top performer, having been recognized as a Top 100 Realtor from RE/MAX in Pennsylvania, a member of the RE/MAX Platinum Club, a recipient of the Top 40 Under 40 award, and inducted into the Hall of Fame within RE/MAX. In addition, Michael has formed his team, the Michael Orta Team, to provide clients with the highest level of service and expertise.

Michael Orta
87 Transactions
$16,619,483 Volume
Lebanon, PA

65 MICHAEL ORTA
87 TRANSACTIONS
RE/MAX Cornerstone
Michael Orta Team
Lebanon, PA

66 VENNY RIVERA
86 TRANSACTIONS
eXp Realty
Team Rivera
Schaumburg, IL

67 LULU BISHOP
85 TRANSACTIONS
Keller Williams Realty Cityview
The L Bishop Group
San Antonio, TX

68 JAIME ASHLEY CAMPOS
83 TRANSACTIONS
RE/MAX Loyalty
Chicago Property Sisters
Chicago, IL

TEAMS

69 RICHARD RODRIGUEZ
83 TRANSACTIONS
Keller Williams Realty Heritage
The Miramont Group
San Antonio, TX

70 KEVIN IGLESIAS
82 TRANSACTIONS
Realty Connect USA
Team LI•NY
Miller Place, NY

71 ANGELICA REYES
81 TRANSACTIONS
eXp Realty
The Reyes Team
Reno, NV

72 LUIS CARLOS PEREZ
81 TRANSACTIONS
Center Real Estate
Luis Carlos Perez
El Paso, TX

73 MARIA ROCHA
80 TRANSACTIONS
Keller Williams Greater Des Moines
ELLLA CO.
West Des Moines, IA

74 PAUL DOMENECH
78 TRANSACTIONS
ERA American Real Estate
The Domenech Group
Shalimar, FL

75 MARJORIE DEJESUS
78 TRANSACTIONS
Coldwell Banker Realty
MargieDejesus Team
Wyomissing, PA

76 VERA VASQUEZ
77 TRANSACTIONS
RE/MAX DFW Associates
Alicia Vasquez Team
Dallas, TX

77 ALEXANDER CORDOVA
77 TRANSACTIONS
JP & Associate Realtors
The Alexander Cordova Luxury Real Estate Group
El Paso, TX

78 DELDI ORTEGON
77 TRANSACTIONS
Keller Williams Realty RGV Powered by Place Inc.
Deldi Ortegon Group
McAllen, TX

79 MONICA SARMIENTO
76 TRANSACTIONS
ONE Sotheby's International Realty
RS Team
Miami, FL

80 SILVANO BAROCIO
76 TRANSACTIONS
Real Brokerage
The Barocio Group
Walnut Creek, CA

81 TAMARA LYNN HERNANDEZ
76 TRANSACTIONS
RE/MAX Home Sweet Home
Tamara Lynn Group
Grayslake, IL

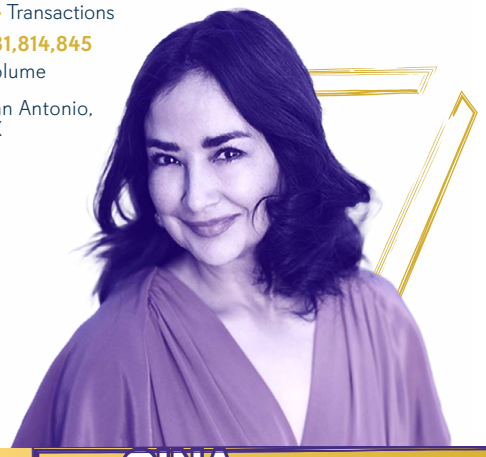
82 ERIKA VILLEGAS
75 TRANSACTIONS
RE/MAX In The Village
The Erika Villegas Team
Oak Park, IL

I am a native San Antonian who has a passion for architecture, design, and helping others. I love pairing the perfect home with each unique buyer, and I love creating customized marketing for what makes each home special. I specialize in historic homes at Inside410 and love digging into the stories of each home. Giving back is an important part of my life and I serve as the VP of the Outreach SABOR Committee (member since 2009) and serve an active role in many events at my son's school. Major accomplishments include being the #1 2022 agent in volume and units for 78201 as well as being a Top 10 agent in our brokerage and area every year.

Gina Candelario

74 Transactions
$31,814,845
Volume

San Antonio, TX



83 GINA CANDELARIO
74 TRANSACTIONS
Sotheby's International Realty Kuper
Gina Candelario Team
San Antonio, TX

TOP 100 LATINO REAL ESTATE AGENTS TEAMS

84 RODOLFO RANGEL
74 TRANSACTIONS
Utah Key Real Estate
Rangel Real Estate Team
South Jordan, UT

85 VIDAL ADAME
74 TRANSACTIONS
Mission Valley Realty Group LLC
El Paso, TX

86 JOSE GONZALEZ
74 TRANSACTIONS
Realty of Chicago
Team JC
Chicago, IL

87 JOSE PEREZ
73 TRANSACTIONS
EXIT Realty All Stars
JEP Realty Team
Brockton, MA

88 DANIEL BETANCOURT
72 TRANSACTIONS
eXp Realty
Daniel Betancourt
Real Estate Team
Winter Garden, FL

89 FRANCISCO QUINTERO
72 TRANSACTIONS
Golden Homes Real Estate, Inc.
The Q Team
Berwyn, IL

90 DAVID CARDENAS
71 TRANSACTIONS
Century 21 Award
Cardenas & Company Real Estate Group
San Diego, CA

91 EDUARDO GARCIA
71 TRANSACTIONS
Realty Of Chicago
Team Eddie
Berwyn, IL

92 PEGGY PRATT
70 TRANSACTIONS
Century 21 Northeast
Pratt Properties Team
Revere, MA

93 RICKEY CHAVEZ
69 TRANSACTIONS
Better Homes and Gardens Real Estate Gary Greene
The Rickey Chavez Team
Cypress, TX

94 RONNIE TREVINO
69 TRANSACTIONS
Keller Williams Heritage
Ronnie Trevino Properties Group
San Antonio, TX

95 ANDRES OLAEZ
69 TRANSACTIONS
RE/MAX Mi Casa
Olaez Group
Chicago, IL

96 GABRIELA LIRA
68 TRANSACTIONS
Compass
The Lira Group
Nashville, TN

97 ANGELICA "ANGIE" HENRY
68 TRANSACTIONS
New Palace Realty
New Palace Realty Team
San Diego, CA

Pete & Renata LaSalle (husband and wife) are proud to be broker associates with Listing Leaders. We want to remain a staple in our community and contribute to its continued growth and development. It's our goal to be innovative business leaders and maintain high stature in our local marketplace while being recognized for customer service and continually educating ourselves & consumers.

Peter LaSalle
68 Transactions
$19,171,946
Volume
Valparaiso, IN

98 PETER LASALLE
68 TRANSACTIONS
Listing Leaders
LaSalle Team
Valparaiso, IN

99 CRISTINA VALDÉS
67 TRANSACTIONS
Realty Austin
Corazón Team
Austin, TX

100 ARACELI MERCADO
67 TRANSACTIONS
Century 21 Judge Fite Company
The Araceli Mercado Team
Grand Prairie, TX

LATINO REAL ESTATE AGENTS BY

VOLUME

TOP 100 LATINO REAL ESTATE AGENTS

INDIVIDUAL VOLUME

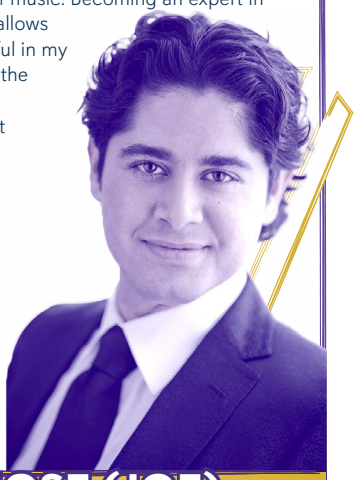
I transitioned into real estate after having been an opera singer, and I was looking for a career where I could use some of the same tools that I used in music and performing: creativity, critical thinking, relationship-building skills, and Salesmanship- a through-back to the audition days of being a performer. I quickly fell in love with real estate because I realized that an important piece of being successful in the business is associated with building relationships and knowing the product I'm selling, which I find akin to learning a piece of music. Becoming an expert in the product I sell allows me to be successful in my field, especially in the competitive NYC New Development marketplace.

Jose (Joe) Alvarez

26 Transactions

$185,157,128 Volume

New York City, NY



1 JOSE (JOE) ALVAREZ

$185,157,128.00 VOL.
26 TRXN
Corcoran
New York City, NY

2 JORGE URIBE

$165,217,351.27 VOL.
44 TRXN
ONE Sotheby's International Realty
Miami, FL

3 MICHAEL J. MARTINEZ

$125,096,180.00 VOL.
36 TRXN
ONE Sotheby's International Realty
Miami, FL

4 SHAMILE BOTZMAN

$125,070,000.00 VOL.
165 TRXN
Agenty CRE by Cluff Re
Chandler, AZ

5 JUNIOR TORRES

$119,078,150.00 VOL.
103 TRXN
Windermere Real Estate/ Magnolia
Seattle, WA

6 NELSON GONZALEZ

$105,138,650.00 VOL.
13 TRXN
Berkshire Hathaway HomeServices EWM Realty
Miami Beach, FL

7 ELENA BLUNTZER

$90,161,940.00 VOL.
30.5 TRXN
ONE Sotheby's International Realty
Coral Gables, FL

8 IDA SCHWARTZ

$85,758,800.00 VOL.
46 TRXN
Compass Florida, LLC
Miami Beach, FL

9 MARTY RODRIGUEZ

$83,932,613.00 VOL.
85 TRXN
Century 21 Marty Rodriguez
Glendora, CA

10 JULIANA SAVOIA

$81,061,000.00 VOL.
29 TRXN
Coldwell Banker Realty
Miami, FL

11 ALBA DIAZ

$75,000,482.00 VOL.
27 TRXN
Premier EA Realty LLC
North Aurora, IL

12 ARTEMISA BOSTON

$70,130,013.00 VOL.
245 TRXN
Realty Group, LLC
Coon Rapids, MN

13 GINO MONTALVO

$66,212,742.00 VOL.
221 TRXN
Mirabal Montalvo & Associates
Corpus Christi, TX

14 ANTHONY GIBSON

$64,848,676.00 VOL.
79 TRXN
Keller Williams MCA 1
Austin, TX

15 OMAR MURILLO

$57,627,000.00 VOL.
42 TRXN
Everhome Real Estate
Fremont, CA

16 CHRIS MONTALVO

$51,947,161.00 VOL.
189 TRXN
Mirabal Montalvo & Associates
Corpus Christi, TX

17 IVAN ESTRADA

$51,485,255.00 VOL.
29 TRXN
Douglas Elliman Ivan Estrada Properties
Los Angeles, CA

18 JESSICA ADAMS

$48,349,100.00 VOL.
22 TRXN
ONE Sotheby's International Realty
Coral Gables, FL

TOP 100 LATINO REAL ESTATE AGENTS

INDIVIDUAL VOLUME

19 NANCY ALMODOVAR
$48,072,080.00 VOL.
10 TRXN
Nan and Company Properties, LLC
Houston, TX

20 SANDRA RANGEL
$47,749,569.00 VOL.
131 TRXN
Real Broker, LLC
San Antonio, TX

21 ELIZABETH MARQUART
$44,633,830.00 VOL.
34 TRXN
RE/MAX Estate Properties LA
Los Angeles, CA

22 RUTHIE KAMINSKAS
$43,672,500.00 VOL.
15 TRXN
Corcoran
Kailua, HI

23 MARIA LOUNIBOS
$43,460,712.00 VOL.
39 TRXN
Sotheby's International Realty
Sonoma, CA

24 MIKE DEVITO
$42,987,000.00 VOL.
33 TRXN
RE/MAX United Realty
Coral Gables, FL

25 JOSE MANJARREZ
$42,687,204.00 VOL.
62 TRXN
Century 21 Realty Masters
Montebello, CA

26 MELISSA RODRIGUEZ
$42,481,499.00 VOL.
18 TRXN
Legacy Plus Realty
Orlando, Florida, FL

27 ELENA CHACON
$41,879,970.00 VOL.
12 TRXN
Berkshire Hathaway HomeServices EWM Realty
Key Biscayne, FL

28 NIDIA GUZMAN
$41,291,099.00 VOL.
115 TRXN
Virtual Properties Realty
Duluth, GA

29 GLORIA FALCON
$40,758,000.00 VOL.
17 TRXN
Berkshire Hathaway HomeServices New England Properties
Greenwich, CT

30 ANA TERESA RODRIGUEZ
$39,899,000.00 VOL.
14 TRXN
Coldwell Banker Realty
Coral Gables, FL

31 DAVID BORRERO
$39,709,901.00 VOL.
57 TRXN
RE/MAX Homeland West
Millstone Twp, NJ

32 DENICE C LANDAETA
$39,490,173.00 VOL.
36.5 TRXN
Coldwell Banker Realty
Weston, FL

33 ERIKA ROBLES
$39,418,005.00 VOL.
142 TRXN
Keller Williams Realty Tulare-Kings
Hanford, CA

34 LIZBETH NAVAR ALARCON
$38,477,553.00 VOL.
72 TRXN
Side Real Estate Vivid Realty
Fairfield, CA

35 ARGELIA VIDAL
$38,301,110.00 VOL.
64 TRXN
Coldwell Banker Realty
Bradenton, FL

36 CRISTINE LEFTKOWITZ
$37,780,000.00 VOL.
16 TRXN
Berkshire Hathaway HomeServices Nevada Properties
Henderson, NV

37 NAIVERH CAROLINA CASTELAO
$36,831,556.00 VOL.
105 TRXN
Virtual Properties Realty
Duluth, GA

38 TERESA SANTANA
$36,793,500.00 VOL.
44 TRXN
Compass Florida, LLC
Weston, FL

39 ABRIL BURGOYNE
$36,547,605.00 VOL.
80 TRXN
Top Equity
Murray, UT

TOP 100 LATINO REAL ESTATE AGENTS

INDIVIDUAL VOLUME

40 DENNIS ESTEP
$36,202,501.00 VOL.
106 TRXN
Home Pros Real Estate Group LLC
El Paso, TX

41 RENE SOROLA
$35,994,205.00 VOL.
80 TRXN
Keller Williams Metropolitan
Houston, TX

42 RAUL JIMENEZ
$35,518,707.00 VOL.
93 TRXN
eXp Realty
San Antonio, TX

43 DIDIER LOPEZ
$35,503,577.00 VOL.
63 TRXN
RE/MAX One Call Realty
Framingham, MA

44 SUSELLE SALERMO
$34,902,050.00 VOL.
94 TRXN
RE/MAX First Realty II
Cranford, NJ

45 JOSE PABLO CAMPILLO
$34,762,523.00 VOL.
127 TRXN
Tierra Antigua Realty
Tucson, AZ

46 ILANA HUFF
$34,678,104.00 VOL.
28 TRXN
Compass
Encinitas, CA

47 ALICIA DUARTE
$34,574,688.00 VOL.
17.1 TRXN
Coldwell Banker Realty
San Jose, CA

48 RICK RUIZ
$34,442,959.00 VOL.
79 TRXN
GK Properties
Las Vegas, NV

49 MICHAEL GOMEZ
$34,147,065.00 VOL.
52 TRXN
Hive Nashville LLC
Nashville, TN

50 LUIS CORONEL
$34,000,000.00 VOL.
239 TRXN
Coronel Realty Group
Indianapolis, IN

51 MARIA CORINA MARTINEZ
$33,588,345.00 VOL.
59 TRXN
Keller Williams Legacy
Weston, FL

52 VANNESSA KAUFMAN
$33,300,000.00 VOL.
14 TRXN
Sotheby's International Realty
New York City, NY

52 VIVIANE WOLAK
$33,173,000.00 VOL.
17 TRXN
ONE Sotheby's International Realty
Aventura, FL

53 MARIO AYALA
$32,505,150.00 VOL.
103 TRXN
Mario Ayala Real Estate Group, LLC
El Paso, TX

54 JULIO CERVANTES
$32,275,000.00 VOL.
12 TRXN
Coldwell Banker Realty
Newport Beach, CA

55 IVAN ARJONA
$32,263,808.00 VOL.
45 TRXN
RE/MAX The Woodlands & Spring
The Woodlands, TX

56 STEPHEN CIPRES
$31,655,000.00 VOL.
23 TRXN
Corcoran
Honolulu, HI

57 FERNANDO VITERI
$31,375,313.00 VOL.
61.5 TRXN
Sotheby's International Realty Premier
Sarasota, FL

58 JEAN PAUL FIGALLO
$31,315,268.00 VOL.
30 TRXN
Concierge Real Estate
Weston, FL

59 CLAUDIA CORNEJO
$31,175,050.00 VOL.
87 TRXN
Fairfax Realty of Tysons
Tysons, VA

TOP 100 LATINO REAL ESTATE AGENTS

INDIVIDUAL VOLUME

60 PATTY WEBB
$31,154,620.00 VOL.
38 TRXN
HomeServices of America
Harry Norman REALTORS®
Atlanta, GA

61 MAGDA ESOLA
$30,965,899.00 VOL.
60 TRXN
DRB Homes
Charlotte, NC

62 SANDY HERNANDEZ
$30,761,600.00 VOL.
96 TRXN
Synergia Realty
Bloomington, CA

63 MODESTO A LOPEZ
$30,503,591.00 VOL.
65 TRXN
My Home Group
Phoenix, AZ

64 FEDERICO ROLON
$30,468,888.00 VOL.
18 TRXN
Compass
Beverly Hills, CA

64 MARCO RODRIGUEZ
$29,935,360.00 VOL.
47 TRXN
Compass
Berkeley, CA

65 FABY GONZALEZ
$29,837,000.00 VOL.
31 TRXN
Coldwell Banker West
Chula Vista, CA

66 XIO SANDOVAL
$29,348,250.00 VOL.
35 TRXN
Century 21 Realty Masters
Montebello, CA

67 JUAN SEGURA
$29,195,440.00 VOL.
77 TRXN
Reno Real Estate Corp
Reno, NV

68 HELENA JARAMILLO
$29,004,008.00 VOL.
61 TRXN
RE/MAX The Woodlands
& Spring
The Woodlands, TX

69 ANDREA CHAVARRIA
$28,667,690.00 VOL.
98 TRXN
Lugary Real Estate
Dallas, TX

70 HERMI AQUINO
$28,584,999.00 VOL.
53 TRXN
RE/MAX Distinguished Homes
& Properties
Tuckahoe, NY

71 MATIAS ROSALES
$28,577,809.45 VOL.
120 TRXN
Realty ONE Group Gateway
Yuma, AZ

72 JOSUE DUARTE
$28,230,350.00 VOL.
104 TRXN
Duarte Realty Company
Chicago, IL

73 JESSE LANDIN
$28,094,231.00 VOL.
70 TRXN
Redfin Corporation
San Antonio, TX

74 CECILIA G ZAVALA
$27,838,888.00 VOL.
5 TRXN
Berkshire Hathaway HomeServices
CA Properties
Rancho Santa Fe, CA

75 LESLIE PERAZA
$27,020,759.20 VOL.
37 TRXN
Peraza Real Estate, Inc.
Chula Vista, CA

76 MARIENE MENIN
$27,009,960.00 VOL.
30 TRXN
Coldwell Banker Realty
Weston, FL

77 GUMER ALVAREZ
$26,495,704.80 VOL.
64.5 TRXN
Coldwell Banker Select
Reno, NV

78 SANDRA JULIANO
$26,113,238.00 VOL.
32 TRXN
Berkshire Hathaway HomeServices
New England Properties
Ridgefield, CT

79 LOURDES MOSCOSO
$26,073,835.00 VOL.
81 TRXN
RudHil Companies LLC
Duluth, GA

TOP 100 LATINO REAL ESTATE AGENTS

INDIVIDUAL VOLUME

80 IRMA MENDEZ
$25,804,000.00 VOL.
38 TRXN
Century homes
Alpine, CA

81 MERCEDES DOCKERY
$25,777,991.91 VOL.
79 TRXN
eXp Realty Mooresville
Charlotte, NC

82 ARTURO FLORES
$25,694,164.00 VOL.
122 TRXN
eXp Realty Arturo Flores Team
Woodstock, IL

83 SONIA OROZCO
$25,352,750.00 VOL.
52 TRXN
RE/MAX Champions
Ontario, CA

84 JEFFREY GALINDO
$25,318,578.00 VOL.
46 TRXN
New Door Residential
Las Vegas, NV

85 CARMELA MORENO
$25,179,770.00 VOL.
84 TRXN
eXp Realty
Atlanta, GA

86 KARINA MATIC
$25,105,000.00 VOL.
5 TRXN
Berkshire Hathaway HomeServices
CA Properties
Santa Barbara, CA

87 SERGIO ANGULO
$25,006,300.00 VOL.
31 TRXN
Century 21 Realty Masters
Montebello, CA

88 DANNY NAVARRO
$24,998,500.00 VOL.
35 TRXN
Century 21 Allstars
Pico Rivera, CA

89 JOSEPH TRUJILLO
$24,749,843.00 VOL.
34 TRXN
eXp Realty
Upland, CA

90 JUAN BARRAGAN
$24,735,000.00 VOL.
46 TRXN
HomeServices of America
Intero Real Estate Services
Tracy, CA

91 SUSANA BANCES
$24,522,960.00 VOL.
74 TRXN
The Real Estate Company
Union, NJ

92 NICK MERCADO
$24,491,000.00 VOL.
15 TRXN
Sotheby's International Realty
Los Feliz, CA

93 JOSE LUIS CARTER
$24,406,040.00 VOL.
26 TRXN
Realty ONE Signature Group
Midvale, UT

94 NIDIA E ALMONTE MENDOZA
$24,321,692.00 VOL.
66 TRXN
At Home Real Estate Group
Phoenix, AZ

95 ADOLFO DIAZ
$24,298,547.00 VOL.
84 TRXN
Century 21 Sunbelt
Cape Coral, FL

96 ANABELLA JIMENEZ
$24,127,497.00 VOL.
43 TRXN
Century 21 Realty Masters
Montebello, CA

97 VERONICA CREGO-FLORES
$24,052,829.00 VOL.
53 TRXN
Genstone Realty
Miami, FL

98 LISA GUZMAN
$23,858,876.00 VOL.
65 TRXN
eXp Realty
San Antonio, TX

99 BRIAN URIBE
$23,371,901.00 VOL.
48 TRXN
Pearson Smith Realty
Ashburn, VA

100 ZENAIDA FIGUEROA
$23,294,855.00 VOL.
30.5 TRXN
Berkshire Hathaway HomeServices
EWM Realty
Coral Gables, FL

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS VOLUME

Andres Hoyos is a first-generation REALTOR® who combines his passion for the industry and compassion to help others. A leading expert in the San Fernando Valley real estate market. A self-described real estate evangelist, Andres possesses expertise in all aspects of real estate from being a residential and commercial sales agent, certified short sales negotiator, representing investors on REO acquisitions to becoming an investor himself.

Andres Hoyos

380 Transactions

$348,005,607.30 Volume

1 ANDRES HOYOS

$348,005,607.30 VOL.
380 TRXN
Sync Brokerage
AH Group
Los Angeles, CA

2 MARK DIMAS

$321,608,625.00 VOL.
1067 TRXN
Mark Dimas Properties
Mark Dimas Team
Houston, TX

3 NICOLE FREER

$286,415,310.00 VOL.
660 TRXN
Nicole Freer Group
Nicole Freer Group
Katy, TX

4 MONICA FOSTER

$222,784,901.70 VOL.
613 TRXN
eXp Realty
Monica Foster Team
League City, TX

5 VERONICA FIGUEROA

$196,326,576.62 VOL.
536 TRXN
eXp Realty
Figueroa Team
Orlando, FL

6 SHELLY SALAS

$190,318,773.50 VOL.
713 TRXN
Your Home SOLD Guaranteed Realty
The Salas Team
Killeen, TX

7 LILY MOORE

$189,795,192.00 VOL.
340 TRXN
Lily Moore Realty
Lily Moore Team
Westlake, TX

8 MICHELLE FERMIN

$162,879,519.00 VOL.
388 TRXN
Century 21 Northeast
The Fermin Group
Lawrence, MA

8 STEVEN PAGAN

$155,270,056.00 VOL.
388 TRXN
Berkshire Hathaway HomeServices Fox & Roach, REALTORS®
The Steven Pagan Team
Medford, NJ

9 SUSANA CORRIGAN

$153,723,000.00 VOL.
33 TRXN
Berkshire Hathaway HomeServices CA Properties
Corrigan Cohen Group
La Jolla, CA

10 JOANNA JIMENEZ

$113,421,803.51 VOL.
174 TRXN
Compass
The Opes Group
Miami, FL

11 LOURDES MAESTRES

$112,800,298.00 VOL.
180 TRXN
Compass
The MPH Team
Fort Lauderdale, FL

12 LUIS RUIZ

$100,671,143.80 VOL.
212 TRXN
OnePath Realty
The Luis Andrew Group
Cutler Bay, FL

13 ANDRE DUEK AND CAROLINA LARA

$97,922,098.00 VOL.
118 TRXN
ONE Sotheby's International Realty
Duek Lara Group
Miami, FL

14 ERIC DELGADO

$97,684,799.00 VOL.
127 TRXN
Keller Williams Encino Sherman Oaks Luxury Collective
Sherman Oaks, CA

15 L.C. NIÑO

$97,298,682.00 VOL.
213 TRXN
Keller Williams Realty
The Niño Team
Austin, TX

16 ZACHARIAH CASTILLO

$93,696,862.38 VOL.
304 TRXN
Keller Williams City View
The Castillo Group
San Antonio, TX

17 GIULIETTA ULLOA

$87,687,011.00 VOL.
32.7 TRXN
Berkshire Hathaway HomeServices EWM Realty
Giulietta Ulloa Group
Key Biscayne, FL

18 WILFREDO ALFARO

$86,335,308.00 VOL.
171 TRXN
Coldwell Banker Realty
The Property People
Montclair, NJ

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS VOLUME

19 MATT RICE
$84,543,439.00 VOL.
327 TRXN
ClearView Realty
The Matt Rice Group
El Paso, TX

20 ESTHER PERCAL
$82,793,783.00 VOL.
27.9 TRXN
Berkshire Hathaway HomeServices EWM Realty
Esther Percal Miami Beach
Miami Beach, FL

21 JUAN UMANZOR
$79,124,565.00 VOL.
206 TRXN
HomeServices of America
Long & Foster Real Estate
Umanzor & Associates
Bethesda, MD

22 RUBEN LUNA
$77,300,896.00 VOL.
192 TRXN
A.Z. & Associates Real Estate Group
The Luna Team
Peoria, AZ

23 REBECCA HIDALGO RAINS
$76,720,062.00 VOL.
208 TRXN
Berkshire Hathaway HomeServices AZ Properties
Integrity All Stars
Chandler, AZ

24 ANDRES SERAFINI
$76,062,363.00 VOL.
114 TRXN
RLAH Real Estate
The Washingtonian Group
Chevy Chase, MD

25 CHASITY ROSALES
$68,842,642.00 VOL.
264 TRXN
Keller Williams Realty Southlake
Preferred Closing Specialists (PCS) Team
El Paso, TX

26 CHRIS GONZALES
$68,252,128.00 VOL.
59 TRXN
Compass
Hanneman + Gonzales Team
Boston, MA

27 CRAIG DURAN
$65,000,000.00 VOL.
90 TRXN
Berkshire Hathaway HomeServices Beach Properties of FL
Duran Group
Panama City Beach, FL

28 NATHAN C. MARTINEZ
$64,487,742.00 VOL.
90 TRXN
RE/MAX Professionals
Nate Martinez Team
Surprise, AZ

29 ERIKA CARRASCO
$63,557,970.00 VOL.
178 TRXN
HomeServices of America
Intero Real Estate Services
The Carrasco Team
San Jose, CA

29 JOHNNY ROJAS
$63,259,748.00 VOL.
178 TRXN
Century 21 JR Gold Team Realty
The Rojas Team Group
Garfield, NJ

30 JORGE "JUNIOR" IBARRA
$62,830,754.50 VOL.
310 TRXN
Keller Williams Greater Des Moines
Team IRG
Des Moines, IA

31 LISA MUÑOZ
$61,458,746.00 VOL.
95 TRXN
Realty Austin
The Muñoz Group
Austin, TX

32 ANGEL HERNANDEZ
$60,122,497.00 VOL.
136 TRXN
Paisano Realty Inc
Paisano (Countrymen) Home Team
Denver, CO

33 FLOR HASSELBRING
$59,249,730.00 VOL.
39 TRXN
Berkshire Hathaway HomeServices Chicago
Hellinga & Hasselbring
Lake Forest, IL

34 LUIS ORTIZ
$56,878,754.00 VOL.
206 TRXN
Re/Max Partners
Team Luis Ortiz
Berwyn, IL

35 GABRIELA LIRA
$55,933,776.00 VOL.
68 TRXN
Compass
The Lira Group
Nashville, TN

36 D.J. ARRAZCAETA
$55,816,140.00 VOL.
161 TRXN
RE/MAX Alliance Group
The Arrazcaeta Team
Trinity, FL

37 ALEXANDER SALAZAR
$55,128,180.00 VOL.
154 TRXN
RE/MAX Gold
The Salazar Group
Madera, CA

38 MONICA SARMIENTO
$54,144,088.00 VOL.
76 TRXN
ONE Sotheby's International Realty
RS Team
Miami, FL

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS VOLUME

39 SILVANO BAROCIO
$53,215,900.00 VOL.
76 TRXN
Real Brokerage
The Barocio Group
Walnut Creek, CA

40 OZIEL RAMIREZ
$52,793,698.00 VOL.
176 TRXN
eXp Realty
AskOzzie.com Real Estate Team
Pearland, TX

41 ELMER DIAZ
$51,613,810.93 VOL.
198 TRXN
Cowan Realty LLC
The Diaz Team
Mechanicsville, VA

42 WILLIAM BUSTOS
$51,540,353.00 VOL.
87 TRXN
Keller Williams Realty
Utah Realtors®
Bustos Real Estate
Cottonwood Heights, UT

43 VOLTAIRE LEPE
$50,534,000.00 VOL.
66 TRXN
Lepe Tendwell Properties
The Lepe Team
San Diego, CA

44 MAGALY HARRIS
$50,473,349.00 VOL.
217 TRXN
Keller Williams Realty RGV
Maggie Harris Team
McAllen, TX

45 NORA AGUIRRE
$49,712,933.00 VOL.
139 TRXN
Century 21 Americana
The Nora Aguirre Team
Las Vegas/Henderson, NV

46 DAVID CARDENAS
$49,247,767.00 VOL.
71 TRXN
Century 21 Award
Cardenas & Company Real Estate Group
San Diego, CA

47 SONIA PEREZ-OLIVARES
$48,968,076.75 VOL.
113 TRXN
Keller Williams City View
Excel Real Estate Group
San Antonio, TX

48 JONA GAMBOA
$48,714,821.00 VOL.
103 TRXN
Keller Williams Utah Realtors®
Gamboa Real Estate Group
Salt Lake City, UT

49 OSCAR ARELLANO
$47,276,400.00 VOL.
40 TRXN
Berkshire Hathaway
HomeServices EWM Realty
Oscar Arellano Team
Coral Gables, FL

50 AMANDA PONCE
$46,538,867.68 VOL.
130 TRXN
Keller Williams Realty
Amanda Ponce Real Estate Team
Austin, TX

51 ALBERT VASQUEZ
$46,227,390.00 VOL.
104 TRXN
Keller Williams Realty
Miami Lakes
AV Home Experts
Miami Lakes, FL

52 AURELIANO MORENO
$45,364,890.00 VOL.
98 TRXN
Keller Williams Green Valley Ranch
The Moreno Group
Denver, CO

53 FLOR MELGAR
$45,196,839.00 VOL.
139 TRXN
Mi Casa Realty
The Flor Melgar Team
Nashville, TN

54 DENISE OLIVARES-MOLINA
$44,889,200.00 VOL.
92 TRXN
Realty ONE Group NEST
Olivares & Molina Team
Newburyport, MA

55 PEGGY PRATT
$43,569,300.00 VOL.
70 TRXN
Century 21 Northeast
Pratt Properties Team
Revere, MA., MA

56 GIOVANY KIRAKOSSIAN
$43,523,806.00 VOL.
53 TRXN
JohnHart Real Estate
LA Agents
Northridge, CA

57 CONNIE CABRAL SIEKIERSKI
$42,729,838.00 VOL.
49 TRXN
Berkshire Hathaway
HomeServices EWM Realty
Connie Cabral Group
Aventura, FL

58 CRISTINA VALDÉS
$42,523,760.00 VOL.
67 TRXN
Realty Austin
Corazón Team
Austin, TX

59 KAREN ELMIR
$42,394,600.00 VOL.
37 TRXN
ONE Sotheby's International Realty
The Elmir Group
Miami, FL

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS VOLUME

60 CARLOS PADILLA
$41,735,800.00 VOL.
23.5 TRXN
HomeServices of America
Intero Real Estate Services
The Padilla Group
Los Altos, CA

60 RUTH HENRIQUEZ
$41,178,791.75 VOL.
98 TRXN
eXp Realty
Campos International Group
Washington, DC

61 MARIO VICTORICA
$41,108,646.47 VOL.
151 TRXN
eXp Realty
The Victorica Group
San Antonio, TX

62 VANESSA FRANK
$40,160,000.00 VOL.
22 TRXN
ONE Sotheby's
International Realty
Vanessa Frank Team
Sunny Isles Beach, FL

63 ERIC ESTRADA
$39,900,397.00 VOL.
103 TRXN
Keller Williams Realty Rise
Homes of Expansion Network
Colorado Springs, CO

64 JUAN GRIMALDO
$39,871,832.00 VOL.
105 TRXN
Keller Williams Elite
The Grimaldo Group
Goodyear, AZ

65 ALYSSA RAMIREZ
$39,507,028.00 VOL.
37 TRXN
Realty Austin
The Ramirez Team
Austin, TX

66 DENICE C LANDAETA
$39,490,173.00 VOL.
36.5 TRXN
Coldwell Banker Realty
Dluxuss RE Group
Weston, FL

67 ADAM VELASCO
$39,196,270.00 VOL.
163 TRXN
Keller Williams Realty Heritage
Synergy Realty Group
San Antonio, TX

68 JAVIER BEDOYA
$37,930,000.00 VOL.
52 TRXN
Century 21 Mario Real Estate
Team Bedoya
East Boston, MA

69 MARIA ROSALES
$37,511,122.00 VOL.
96 TRXN
eXp Realty
The Rosales Teal Estate Team
Bakersfield, CA

70 KEVIN MCCOMBS
$36,734,879.00 VOL.
87 TRXN
Avante Real Estate
Avante Real Estate Group
Salt Lake City, UT

71 MONICA BETANCOURT
$36,707,880.00 VOL.
31 TRXN
Berkshire Hathaway
HomeServices EWM Realty
The Monica Betancourt Group
Coral Gables, FL

72 MIGUEL HERRERA
$35,210,826.00 VOL.
61 TRXN
Coldwell Banker Realty Global Luxury
Miguel Herrera Luxury Lifestyle
Group at
San Antonio, TX

73 JOSEPH GONZALES
$34,988,590.00 VOL.
37 TRXN
Gonzales Likunov
Intero Franchise Services Placerville
Placerville, CA

73 CRISTI CHAQUICA
$34,870,899.00 VOL.
20 TRXN
Compass
Chaquica & Associates
San Diego, CA

74 MYNOR HERRERA
$34,641,190.00 VOL.
61 TRXN
Keller Williams Capital
Properties
Mynor and Associates
Bethesda, MD

75 STEVEN PADILLA
$34,530,000.00 VOL.
52 TRXN
Century 21 A Better
Service Realty
Steven Padilla Realty
Downey, CA

76 KEVIN IGLESIAS
$34,374,499.00 VOL.
82 TRXN
Realty Connect USA
Team LI•NY
Miller Place, NY

77 ANGELICA "ANGIE" HENRY
$34,186,520.00 VOL.
68 TRXN
New Palace Realty
New Palace Realty Team
San Diego, CA

78 HIRAM AVILES
$33,846,888.00 VOL.
24 TRXN
Coldwell Banker Realty
Aviles Real Estate Group
Irvine, CA

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS VOLUME

79 PABLO GALARZA
$32,163,000.00 VOL.
128 TRXN
RE/MAX 10
The Galarza Team
Oak Lawn, IL

80 JOSE R PEREZ
$32,000,000.00 VOL.
57 TRXN
United Realty Group, Inc
The Perez Team
Cooper City, FL

81 RAFAEL ORESTE RODRIGUEZ
$31,921,900.00 VOL.
25.5 TRXN
Berkshire Hathaway HomeServices FL Realty
The Foster & Clark Group
Coral Gables, FL

82 GINA CANDELARIO
$31,814,845.00 VOL.
74 TRXN
Sotheby's International Realty Kuper
Gina Candelario Team
San Antonio, TX

83 RODOLFO RANGEL
$31,663,913.00 VOL.
74 TRXN
UT Key Real Estate
Rangel Real Estate Team
South Jordan, UT

84 PAUL DOMENECH
$31,463,200.00 VOL.
78 TRXN
ERA American Real Estate
The Domenech Group
Shalimar, FL

85 JOSE PEREZ
$31,000,000.00 VOL.
73 TRXN
EXIT Realty All Stars
JEP Realty Team
Brockton, MA

86 LULU BISHOP
$30,858,789.00 VOL.
85 TRXN
Keller Williams Realty Cityview
The L Bishop Group
San Antonio, TX

87 A.T. ALMEIDA
$30,409,749.00 VOL.
98 TRXN
Coldwell Banker Realty
The American Dream Group
Dallas, TX

88 ANGELICA REYES
$30,045,132.00 VOL.
81 TRXN
eXp Realty
The Reyes Team at EXP Realty
Reno, NV

89 JORGE ORDUNA
$28,665,791.70 VOL.
105 TRXN
Keller Williams City View
Zamora-Orduna Real Estate Group
San Antonio, TX

90 SERGIO TAFOLLA
$27,346,339.00 VOL.
42 TRXN
Century 21 Allstars
The Sergio Tafolla Group
Montebello, CA

91 DAVID BARRIGA
$27,142,640.00 VOL.
43 TRXN
Douglas Elliman
The Barriga Team
Long Island, NY

92 DANIEL BETANCOURT
$26,602,920.00 VOL.
72 TRXN
eXp Realty
Daniel Betancourt Real Estate Team
Winter Garden, FL

93 VERA VASQUEZ
$26,340,006.00 VOL.
77 TRXN
RE/MAX DFW Associates
Alicia Vasquez Team
Dallas, TX

TOP 100 LATINO REAL ESTATE AGENTS

TEAMS VOLUME

94 ROSIE GONZALEZ

$26,230,900.00 VOL.
87 TRXN
Coldwell Banker Realty
The Rosie Gonzalez Group
La Grange, IL

95 JAIME ASHLEY CAMPOS

$26,201,137.00 VOL.
83 TRXN
RE/MAX Loyalty
Chicago Property Sisters
Chicago, IL

96 MAELIA DAVIS

$26,161,650.00 VOL.
63 TRXN
RE/MAX Property Group
M2 Property Group
Houston, TX

97 RICKEY CHAVEZ

$26,000,000.00 VOL.
69 TRXN
Better Homes and Gardens Real Estate Gary Greene
The Rickey Chavez Team
Cypress, TX

98 GISELLE FEIGER

$25,523,045.00 VOL.
37 TRXN
Sotheby's International Realty
The Stapleton Feiger Group
Chapel Hill, NC

99 RAFAEL CORRADA

$25,173,960.00 VOL.
56.5 TRXN
Olympus Executives Realty
Team Integrity
Montverde, FL

100 MAYA GALLETTA

$24,938,465.00 VOL.
56.5 TRXN
RE/MAX United
Legacy Realty Partners
Cary, NC

TOP 50 LATINO REAL ESTATE AGENTS BY NUMBER OF

BUYER-SIDE TRANSACTIONS

TOP 50 LATINO REAL ESTATE AGENTS

TOP BUYER-SIDE TRANSACTIONS INDIVIDUALS

1 ARTEMISA BOSTON
216 BUYER-SIDE TRXN
Realty Group, LLC
Coon Rapids, MN

2 LUIS CORONEL
208 BUYER-SIDE TRXN
Coronel Realty Group
Indianapolis, IN

3 SHAMILE BOTZMAN
162 BUYER-SIDE TRXN
Agenty CRE by Cluff Re
Chandler, AZ

4 NAIVERH CAROLINA CASTELAO
103 BUYER-SIDE TRXN
Virtual Properties Realty
Duluth, GA

5 KELVIN DIAZ
98 BUYER-SIDE TRXN
Allentown City Realty
Allentown, PA

6 NIDIA GUZMAN
97 BUYER-SIDE TRXN
Virtual Properties Realty
Duluth, GA

7 VICTOR RAFAEL CRUZ PEREZ
93 BUYER-SIDE TRXN
ECO Real Estate
Carolina, PR

8 ANDREA CHAVARRIA
88 BUYER-SIDE TRXN
Lugary Real Estate
Dallas, TX

9 JOSE PABLO CAMPILLO
82 BUYER-SIDE TRXN
Tierra Antigua Realty
Tucson, AZ

10 CARMELA MORENO
80 BUYER-SIDE TRXN
eXp Realty
Atlanta, GA

11 ARTURO FLORES
79 BUYER-SIDE TRXN
eXp Realty Arturo Flores Team
Woodstock, IL

12 JONATHAN SOTO
78 BUYER-SIDE TRXN
RE/MAX Results
Eden Prairie, MN

13 SANDRA MORENO-CORONA
75 BUYER-SIDE TRXN
eXp Realty
Indianapolis, IN

14 CLAUDIA CORNEJO
74 BUYER-SIDE TRXN
Fairfax Realty of Tysons
Tysons, VA

15 ABRIL BURGOYNE
72 BUYER-SIDE TRXN
Top Equity
Murray, UT

16 NANCY GARCIA
72 BUYER-SIDE TRXN
Monument Realty
Frisco, TX

17 DAVID DUARTE
68 BUYER-SIDE TRXN
Tierra Antigua Realty
Tucson, AZ

18 LIZBETH NAVAR ALARCON
67 BUYER-SIDE TRXN
Side Real Estate Vivid Realty
Fairfield, CA

19 LOURDES MOSCOSO
67 BUYER-SIDE TRXN
RudHil Companies LLC
Duluth, GA

20 DANIEL RIGAU
66 BUYER-SIDE TRXN
Keller Williams Realty Heritage
San Antonio, TX

21 JOSUE DUARTE
65 BUYER-SIDE TRXN
Duarte Realty Company
Chicago, IL

TOP 50 LATINO REAL ESTATE AGENTS

TOP BUYER-SIDE TRANSACTIONS INDIVIDUALS

22 OSCAR CORRALES
65 BUYER-SIDE TRXN
The Insight Group
Raleigh, NC

23 JESUS PEREZ
64 BUYER-SIDE TRXN
Casablanca Realtors
Elgin, IL

24 GINO MONTALVO
62 BUYER-SIDE TRXN
Mirabal Montalvo & Associates
Corpus Christi, TX

25 ROSA MOLINA- CASAS
61 BUYER-SIDE TRXN
Libertad Real Estate
Fishers, IN

26 MERCEDES DOCKERY
60 BUYER-SIDE TRXN
eXp Realty Mooresville
charlotte, NC

27 SALVADOR GONZALEZ
60 BUYER-SIDE TRXN
RE/MAX Mi Casa
Chicago, IL

28 CYNTHIA ACOSTA
60 BUYER-SIDE TRXN
Century 21 Circle
Elkhart, IN

29 ANDREINA CANACHE
58 BUYER-SIDE TRXN
Virtua Properties Realty
Duluth, GA

30 LUZ ESTRELLA COLON
58 BUYER-SIDE TRXN
Berkshire Hathaway HomeServices
Florida Properties Group
Valrico, FL

31 AURELIO VALDEZ
58 BUYER-SIDE TRXN
RE/MAX Prestige
Houston, TX

32 SUSELLE SALERMO
56 BUYER-SIDE TRXN
RE/MAX First Realty II
Cranford, NJ

33 LAURA BEYTIA
56 BUYER-SIDE TRXN
RE/MAX DFW Associates
Dallas, TX

34 JENY PAZ
56 BUYER-SIDE TRXN
La Rosa Realty Georgia
Alpharetta, GA

35 CHRISTINE DE VIVO
56 BUYER-SIDE TRXN
Century 21 Judge Fite Company
Rockwall, TX

36 CECILIA ESPINOZA
56 BUYER-SIDE TRXN
Scheerer McCulloch Real Estate
Fort Wayne, IN

37 KRISTAL SAENZ
56 BUYER-SIDE TRXN
EXIT Realty of Lubbock
Lubbock, TX

38 MATIAS ROSALES
55 BUYER-SIDE TRXN
Realty ONE Group Gateway
Yuma, AZ

39 CORAL ORTEGA
55 BUYER-SIDE TRXN
Casa Moderna Real Estate
Lockport, IL

40 IRIS RIVERA
54 BUYER-SIDE TRXN
Better Homes & Gardens
Real Estate Maturo Realty
Vineland, NJ

41 JACQUELINE RODRIGUEZ
54 BUYER-SIDE TRXN
Jason Mitchell Real Estate, LLC
El Paso, TX

42 GABRIELA PITTS
54 BUYER-SIDE TRXN
Highgarden Real Estate
Indianapolis, IN

TOP 50 LATINO REAL ESTATE AGENTS

TOP BUYER-SIDE TRANSACTIONS INDIVIDUALS

43 NIDIA E ALMONTE MENDOZA
53 BUYER-SIDE TRXN
At Home Real Estate Group
Phoenix, AZ

44 MARTHA MARTINEZ
53 BUYER-SIDE TRXN
Keller Williams Realty
El Paso, TX

45 ANTHONY GIBSON
52 BUYER-SIDE TRXN
Keller Williams MCA 1
Austin, TX

46 SANDRA RANGEL
51 BUYER-SIDE TRXN
Real Broker, LLC
San Antonio, TX

47 MIRTA AMAYA
51 BUYER-SIDE TRXN
RCO Realty
Houston, TX

48 JOANNE CRESPO
51 BUYER-SIDE TRXN
Borinquen Property Group
Guaynabo, PR

49 ERIKA ROBLES
50 BUYER-SIDE TRXN
Keller Williams Realty
Tulare-Kings
Hanford, CA

50 JUAN SEGURA
50 BUYER-SIDE TRXN
Reno Real Estate Corp
Reno, NV

50 GRECIA BERRIOS
50 BUYER-SIDE TRXN
Mark Dimas Properties/
Grecia Berrios Group
Houston, TX

50 TONY VASQUEZ
50 BUYER-SIDE TRXN
RE/MAX DFW Associates
Richardson, TX

50 NOE FRAGOSO
50 BUYER-SIDE TRXN
Noe Fragoso Properties, Inc.
Oak Brook, IL

50 SUSY ESQUIVEL
50 BUYER-SIDE TRXN
Allied Realty
Lexington, KY

50 ROCIO MENA
50 BUYER-SIDE TRXN
Homesmart Connect Real Estate
Libertyville, IL

TOP 50 LATINO REAL ESTATE AGENTS

TOP BUYER-SIDE TRANSACTIONS TEAMS

1 MONICA FOSTER
444 BUYER-SIDE TRXN
eXp Realty
Monica Foster Team
League City, TX

2 SHELLY SALAS
440 BUYER-SIDE TRXN
Your Home SOLD Guaranteed Realty
The Salas Team
Killeen, TX

3 MARK DIMAS
348 BUYER-SIDE TRXN
Mark Dimas Properties
Mark Dimas Team
Houston, TX

4 VERONICA FIGUEROA
299 BUYER-SIDE TRXN
eXp Realty
Figueroa Team
Orlando, FL

5 MATT RICE
249 BUYER-SIDE TRXN
ClearView Realty
The Matt Rice Group
El Paso, TX

6 JORGE "JUNIOR" IBARRA
226 BUYER-SIDE TRXN
Keller Williams Greater Des Moines
Team IRG
Des Moines, IA

7 LILY MOORE
214 BUYER-SIDE TRXN
Lily Moore Realty
Lily Moore Realty
Westlake, TX

8 LUIS ORTIZ
206 BUYER-SIDE TRXN
RE/MAX Partners
Team Luis Ortiz
Berwyn, IL

9 NICOLE FREER
205 BUYER-SIDE TRXN
Nicole Freer Group
Katy, TX

10 MICHELLE FERMIN
204 BUYER-SIDE TRXN
Century 21 Northeast
The Fermin Group
Lawrence, MA

11 ZACHARIAH CASTILLO
194 BUYER-SIDE TRXN
Keller Williams City View
The Castillo Group
San Antonio, TX

12 STEVEN PAGAN
173 BUYER-SIDE TRXN
Berkshire Hathaway HomeServices Fox & Roach, REALTORS®
The Steven Pagan Team
Medford, NJ

13 CHASITY ROSALES
165 BUYER-SIDE TRXN
Keller Williams Realty Southlake
Preferred Closing Specialists (PCS) Team
El Paso, TX

14 ANDRES HOYOS
163 BUYER-SIDE TRXN
Sync Brokerage
AH Group
Los Angeles, CA

15 ELMER DIAZ
162 BUYER-SIDE TRXN
Cowan Realty LLC
The Diaz Team
Mechanicsville, VA

16 LUIS RUIZ
154 BUYER-SIDE TRXN
OnePath Realty
The Luis Andrew Group
Cutler Bay, FL

17 JUAN UMANZOR
152 BUYER-SIDE TRXN
HomeServices of America
Long & Foster Real Estate
Umanzor & Associates
Bethesda, MD

18 JOANNA JIMENEZ
141 BUYER-SIDE TRXN
Compass
The Opes Group
Miami, FL

19 JOHNNY ROJAS
140 BUYER-SIDE TRXN
Century 21 JR Gold Team Realty
The Rojas Team Group
Garfield, NJ

20 L.C. NINO
135 BUYER-SIDE TRXN
Keller Williams Realty
The Niño Team
Austin, TX

21 MARIO VICTORICA
125 BUYER-SIDE TRXN
eXp Realty
The Victorica Group
San Antonio, TX

TOP 50 LATINO REAL ESTATE AGENTS

TOP BUYER-SIDE TRANSACTIONS TEAMS

22 ADAM VELASCO
120 BUYER-SIDE TRXN
Keller Williams Realty Heritage
Synergy realty group
San Antonio, TX

23 FLOR MELGAR
119 BUYER-SIDE TRXN
Mi Casa Realty
The Flor Melgar Team
Nashville, TN

24 LOURDES MAESTRES
104 BUYER-SIDE TRXN
Compass
THE MPH TEAM
Fort Lauderdale, FL

25 WILFREDO ALFARO
101 BUYER-SIDE TRXN
Coldwell Banker Realty
The Property People
montclair, NJ

26 OZIEL RAMIREZ
101 BUYER-SIDE TRXN
eXp Realty
AskOzzie.com Real Estate Team
Pearland, TX

27 MAGALY HARRIS
98 BUYER-SIDE TRXN
Keller Williams Realty RGV
Maggie Harris Team
McAllen, TX

28 ANGEL HERNANDEZ
94 BUYER-SIDE TRXN
Paisano Realty Inc
Paisano (Countrymen)
Home Team
Denver, CO

29 NORA AGUIRRE
93 BUYER-SIDE TRXN
Century 21 Americana
The Nora Aguirre Team
Las Vegas/Henderson, HV

30 REBECCA HIDALGO RAINS
89 BUYER-SIDE TRXN
Berkshire Hathaway
HomeServices AZ Properties
Integrity All Stars
Chandler, AZ

31 ERIC DELGADO
84 BUYER-SIDE TRXN
Keller Williams Encino
Sherman Oaks
Luxury Collective
Sherman Oaks, CA

32 VICTOR TELLEZ
84 BUYER-SIDE TRXN
Keller Williams Realty Signature
Victor Tellez Group
Loves Park, IL

33 D.J. ARRAZCAETA
83 BUYER-SIDE TRXN
RE/MAX Alliance Group
The Arrazcaeta Team
Trinity, FL

34 MARIA ROSALES
82 BUYER-SIDE TRXN
eXp Realty Home Expansion
Home Expansion
Bakersfield, CA

35 ITZEL SANCHEZ
81 BUYER-SIDE TRXN
Keller Williams Realty Memphis
The Sanchez Team
Memphis, TN

36 JOSE AGUILAR
80 BUYER-SIDE TRXN
Realty of Chicago
The Aguilar Group
Berwyn, IL

37 ERIKA CARRASCO
78 BUYER-SIDE TRXN
HomeServices of America
Intero Real Estate Services
The Carrasco Team
San Jose, CA

37 AMANDA PONCE
78 BUYER-SIDE TRXN
Keller Williams Realty
Amanda Ponce Real Estate Team
Austin, TX

38 PABLO GALARZA
78 BUYER-SIDE TRXN
RE/MAX 10
The Galarza Team
Oak Lawn, IL

39 ANDRES SERAFINI
75 BUYER-SIDE TRXN
RLAH Real Estate
The Washingtonian Group
Chevy Chase, MD

40 JONA GAMBOA
75 BUYER-SIDE TRXN
Keller Williams Utah Realtors®
Gamboa Real Estate Group
Salt Lake City, UT

41 ALBERT VASQUEZ
74 BUYER-SIDE TRXN
Keller Williams Realty Miami Lakes
AV Home Experts
Miami Lakes, FL

TOP 50 LATINO REAL ESTATE AGENTS

TOP BUYER-SIDE TRANSACTIONS TEAMS

42 KEVIN MCCOMBS
74 BUYER-SIDE TRXN
Avante Real Estate
Avante Real Estate Group
Salt Lake City, UT

43 JUAN GRIMALDO
73 BUYER-SIDE TRXN
Keller Williams Elite
The Grimaldo Group
Goodyear, AZ

44 JORGE ORDUNA
72 BUYER-SIDE TRXN
Keller Williams City View
Zamora-Orduna
Real Estate Group
San Antonio, TX

45 RUBY GONZALEZ
71 BUYER-SIDE TRXN
Ruby Realty & Asociados
Ruby Realty Group
Cabo Rojo, PR

46 VENNY RIVERA
70 BUYER-SIDE TRXN
eXp Realty
Team Rivera
Schaumburg, IL

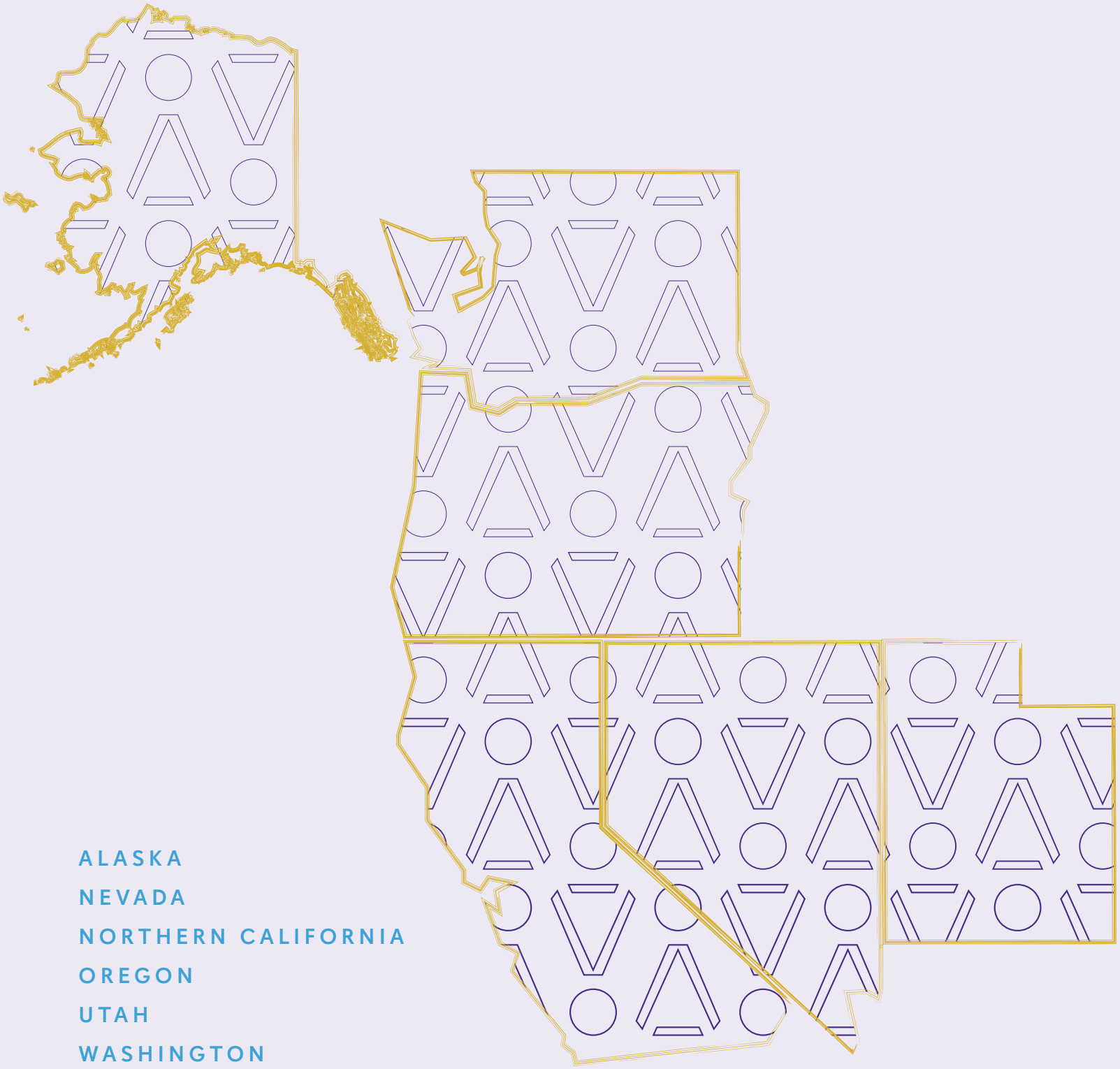
47 AURELIANO MORENO
69 BUYER-SIDE TRXN
Keller Williams Green
Valley Ranch
The Moreno Group
Denver, CO

48 ERIC ESTRADA
67 BUYER-SIDE TRXN
Keller Williams Realty Rise
Homes of Expansion Network
Colorado Springs, CO

49 RICHARD RODRIGUEZ
67 BUYER-SIDE TRXN
Keller Williams Heritage
The Miramont Group
San Antonio, TX

50 SONIA PEREZ-OLIVARES
64 BUYER-SIDE TRXN
Keller Williams City View
Excel Real Estate Group
San Antonio, TX

50 MARIA ROCHA
64 BUYER-SIDE TRXN
Keller Williams Greater
Des Moines
ELLLA CO.
West Des Moines, IA



ALASKA
NEVADA
NORTHERN CALIFORNIA
OREGON
UTAH
WASHINGTON

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

NORTHWEST

TOP 100 LATINO REAL ESTATE AGENTS

NORTHWEST

1 ERIKA ROBLES
142 TRANSACTIONS
Keller Williams Realty
Tulare-Kings
Hanford, CA

2 JUNIOR TORRES
103 TRANSACTIONS
Windermere Real Estate/
Magnolia
Seattle, WA

3 ABRIL BURGOYNE
80 TRANSACTIONS
Top Equity
Murray, UT

4 RICK RUIZ
79 TRANSACTIONS
GK Properties
Las Vegas, NV

5 JUAN SEGURA
77 TRANSACTIONS
Reno Real Estate Corp
Reno, NV

6 LIZBETH NAVAR ALARCON
72 TRANSACTIONS
Side Real Estate Vivid Realty
Fairfield, CA

7 GUMER ALVAREZ
64.5 TRANSACTIONS
Coldwell Banker Select
Reno, NV

8 ALEXANDER GUTIERREZ
59 TRANSACTIONS
ERA Brokers Consolidated
Mequite, NV

9 JANET RAMIREZ
54 TRANSACTIONS
Better Homes & Gardens
Real Estate Integrity
Real Estate Center
Stockton, CA

10 ADAM SPETH
51 TRANSACTIONS
RE/MAX Associates
Layton, UT

11 ROGER AYALA
49 TRANSACTIONS
LIFE Realty District
Henderson, NV

12 ERICA QUINTERO
49 TRANSACTIONS
Coldwell Banker Excel
Elko, NV

13 LORENZO FLORES
48 TRANSACTIONS
Realty ONE Group
Willamette Valley
Salem, OR

14 MARCO RODRIGUEZ
47 TRANSACTIONS
Compass
Berkeley, CA

15 JEFFREY GALINDO
46 TRANSACTIONS
New Door Residential
Las Vegas, NV

16 JUAN BARRAGAN
46 TRANSACTIONS
HomeServices of America Intero
Real Estate Services
Tracy, CA

17 KARINA BASSETT
46 TRANSACTIONS
Fathom Realty Union Park
Cottonwood Heights, UT

18 ADA CRYSTAL SANCHEZ
46 TRANSACTIONS
RE/MAX Integrity
Medford, OR

19 OMAR MURILLO
42 TRANSACTIONS
Everhome Real Estate
Fremont, CA

20 ALEJANDRO BRAVO SAN SALVADOR
41 TRANSACTIONS
Skyline Properties Inc.
Bellevue, WA

21 MYRA BOYKIN
40 TRANSACTIONS
RE/MAX Success
Visalia, CA

TOP 100 LATINO REAL ESTATE AGENTS

NORTHWEST

22 MARIA LOUNIBOS
39 TRANSACTIONS
Sotheby's International Realty
Sonoma, CA

23 JUAN MAGANA
39 TRANSACTIONS
Mansell Real Estate
Sandy, UT

24 VINCENT ARBIZO
39 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

25 LUIS MOTA
38 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

26 DIANA PICAZO
37 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

27 MAGGIE PADILLA
36 TRANSACTIONS
RE/MAX Gold
Fairfield, CA

28 MAYRA RIVERA
36 TRANSACTIONS
Douglas Elliman
Las Vegas, NV

29 HUGO DE HOYOS
34 TRANSACTIONS
HomeServices of America Intero
Real Estate Services
Burlingame, CA

30 MAURICE GONZALES
34 TRANSACTIONS
Iron Key Real Estate
Fresno, CA

31 ROGER LOPEZ
33 TRANSACTIONS
Radius Agent
San Francisco, CA

32 IRMA SOLTERO-SPARKS
33 TRANSACTIONS
Century 21 C. Watson
Fresno, CA

33 JAIME CERNA
32 TRANSACTIONS
Coldwell Banker Bain Puyallup
Puyallup, WA

34 ALMA MONTALVO
32 TRANSACTIONS
Century 21 Select Real Estate
Patterson, CA

35 MAFER PINO DE YEVARA
31 TRANSACTIONS
Realty Path Executives
Layton, UT

36 MARIA CERRI
30 TRANSACTIONS
Premiere Property Group LLC
Lake Oswego, OR

37 MARY AVALOS
30 TRANSACTIONS
Keller Williams Group One, Inc
Reno, NV

38 JENNYFER POVEDA
30 TRANSACTIONS
United Realty Group
Las Vegas, NV

39 CESAR GOMEZ
30 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

40 SUSAN CARDENAS
29 TRANSACTIONS
RE/MAX Success
Visalia, CA

41 ALEXANDRA ARAUJO
29 TRANSACTIONS
Berkshire Hathaway HomeServices
Nevada Properties
Henderson, NV

42 TERESA NAVARRO
28 TRANSACTIONS
HomeServices of America Intero
Real Estate Services
San Bruno, CA

TOP 100 LATINO REAL ESTATE AGENTS

NORTHWEST

43 LUIS HERRERA
28 TRANSACTIONS
RE/MAX Whatcom County, Inc
Bellingham, WA

44 LUZ SCOTT-LENGER
28 TRANSACTIONS
Century 21 Jordan-Link & Company
Visalia, CA

45 JOSE LUIS CARTER
26 TRANSACTIONS
Realty ONE Group Signature Group
Midvale, UT

46 ALMA CASTRO
26 TRANSACTIONS
Coldwell Banker Realty
San Jose, CA

47 MICHAEL SANDOVAL
26 TRANSACTIONS
RE/MAX Gold
Roseville, CA

48 TERESA MACIAS
26 TRANSACTIONS
Coldwell Banker Realty
Salt Lake City, UT

49 JACQUELINE GUTIERREZ LYDAY
26 TRANSACTIONS
London Properties
Fresno, CA

50 IRENE NAVARRO
26 TRANSACTIONS
ERA Brokers Consolidated
Mesquite, NV

51 NIVIA LOURENCO
25 TRANSACTIONS
Century 21 The United Group
Hanford, CA

52 ALEXANDRA BARRERA
25 TRANSACTIONS
Realty One Group Eminence
Reno, NV

53 GUADALUPE RUIZ
25 TRANSACTIONS
Century 21 Jordan-Link & Company
Visalia, CA

54 KAREN ALVAREZ
24 TRANSACTIONS
Exude Luxury Group
San Francisco, CA

55 CRYSTAL GUILLEN
24 TRANSACTIONS
RE/MAX Community-Valley
Ogden, UT

56 RICARDO RIVERA
24 TRANSACTIONS
Guide Real Estate
Sacramento, CA

57 LIZBETH LORETO
24 TRANSACTIONS
Keller William Realty Bothell
Bothell, WA

58 YARHTIB VAZQUEZ GUTIERREZ
24 TRANSACTIONS
Century 21 Everest
Salt Lake City, UT

59 ALFREDO LOPEZ
24 TRANSACTIONS
RE/MAX Integrity
Eugene, OR

60 MARIA VICENCIO
23 TRANSACTIONS
HomeServices of America Intero Real Estate Services
San Jose, CA

61 JOSE MARTINEZ-CARDENAS
23 TRANSACTIONS
HomeServices of America Intero Real Estate Services
San Francisco, CA

62 PEDRO RACHET
23 TRANSACTIONS
Berkshire Hathaway HomeServices South West
Las Vegas, NV

63 MARTIN ENCINAS LEON
22 TRANSACTIONS
Side Inc. Harper Real Estate
San Francisco, CA

TOP 100 LATINO REAL ESTATE AGENTS

NORTHWEST

64 MARIA ELENA CASILLAS
22 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
San Jose, CA

65 RICKY ALVAREZ
22 TRANSACTIONS
BLVD. Real Estate
Walnut Creek, CA

66 MARIE ALAFA
22 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

67 GABRIEL NEGRETE BELMONTES
21.5 TRANSACTIONS
Coldwell Banker Realty
Vancouver, WA

68 RITO VALERO
21.5 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

69 MARIA MARTIN
21 TRANSACTIONS
Berkshire Hathaway HomeServices
Nevada Properties
Henderson, NV

70 NANCY WAGNER
21 TRANSACTIONS
Ferrari Lund
Sparks, NV

71 LUIS GARCIA
21 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

72 YALIMAR GARCIA
21 TRANSACTIONS
Century 21 Jordan-Link
& Company
Porterville, CA

73 IRAIDA HERMANN
20.5 TRANSACTIONS
Berkshire Hathaway HomeServices
Northwest Real Estate
Portland, OR

74 DELIA TAPIA
20.5 TRANSACTIONS
Century 21 Jordan-Link
& Company
Porterville, CA

75 RAQUEL RAMIREZ
20 TRANSACTIONS
Century 21 Real Estate Alliance
Castro Valley, CA

76 LUZ MARIA LONATO-ARIAS
20 TRANSACTIONS
Hello Real Estate Center
Reno, NV

77 JULIO M. OROZCO
19 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
Morgan Hill, CA

78 CHRISTINA PINEDA
19 TRANSACTIONS
eXp Realty of California, Inc.
Oakland, CA

79 CHRISTOPHER CRUZ
19 TRANSACTIONS
Radius Agent
San Francisco, CA

80 EVELYN SERRANO
19 TRANSACTIONS
Better Homes & Garden Integrity
Real Estate
Stockton, CA

81 MORELZA BORATZUK
19 TRANSACTIONS
Realtypath
Sandy, UT

82 SAMUEL SALAZAR
19 TRANSACTIONS
Century 21 Jordan-Link
& Company
Bakersfield, CA

83 ERIC FONTES
19 TRANSACTIONS
Century 21 Jordan-Link
& Company
Visalia, CA

84 SANDRA VELAZQUEZ
19 TRANSACTIONS
NextHome Infinity Realty
Elko, NV

TOP 100 LATINO REAL ESTATE AGENTS

NORTHWEST

85 JOSE DIAZ
18 TRANSACTIONS
EXIT Realty Consultants
Modesto, CA

86 RICHARD SALINAS
18 TRANSACTIONS
Century 21 Select Real Estate
Sacramento, CA

87 AL ORTEGA
17.5 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
San Bruno, CA

88 ALICIA DUARTE
17 TRANSACTIONS
Coldwell Banker Realty
San Jose, CA

89 TODD FERNANDES
17 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
Los Gatos, CA

90 GABRIELA MANN
17 TRANSACTIONS
Keller Williams Realty Professionals
Portland, OR

91 SONIA GUERRERO
17 TRANSACTIONS
Top Tier Realty
Las Vegas, NV

92 MARIA TERESA PANDURA
17 TRANSACTIONS
Coldwell Banker Preferred,
Realtors
Bakersfield, CA

93 CRISTINE LEFTKOWITZ
16 TRANSACTIONS
Berkshire Hathaway HomeServices
Nevada Properties
Henderson, NV

94 GABRIELA MANN
16 TRANSACTIONS
Keller Williams Realty
Professionals
Portland, OR

95 CRISTAL SANCHEZ
16 TRANSACTIONS
Legions Realty
Battle Ground, WA

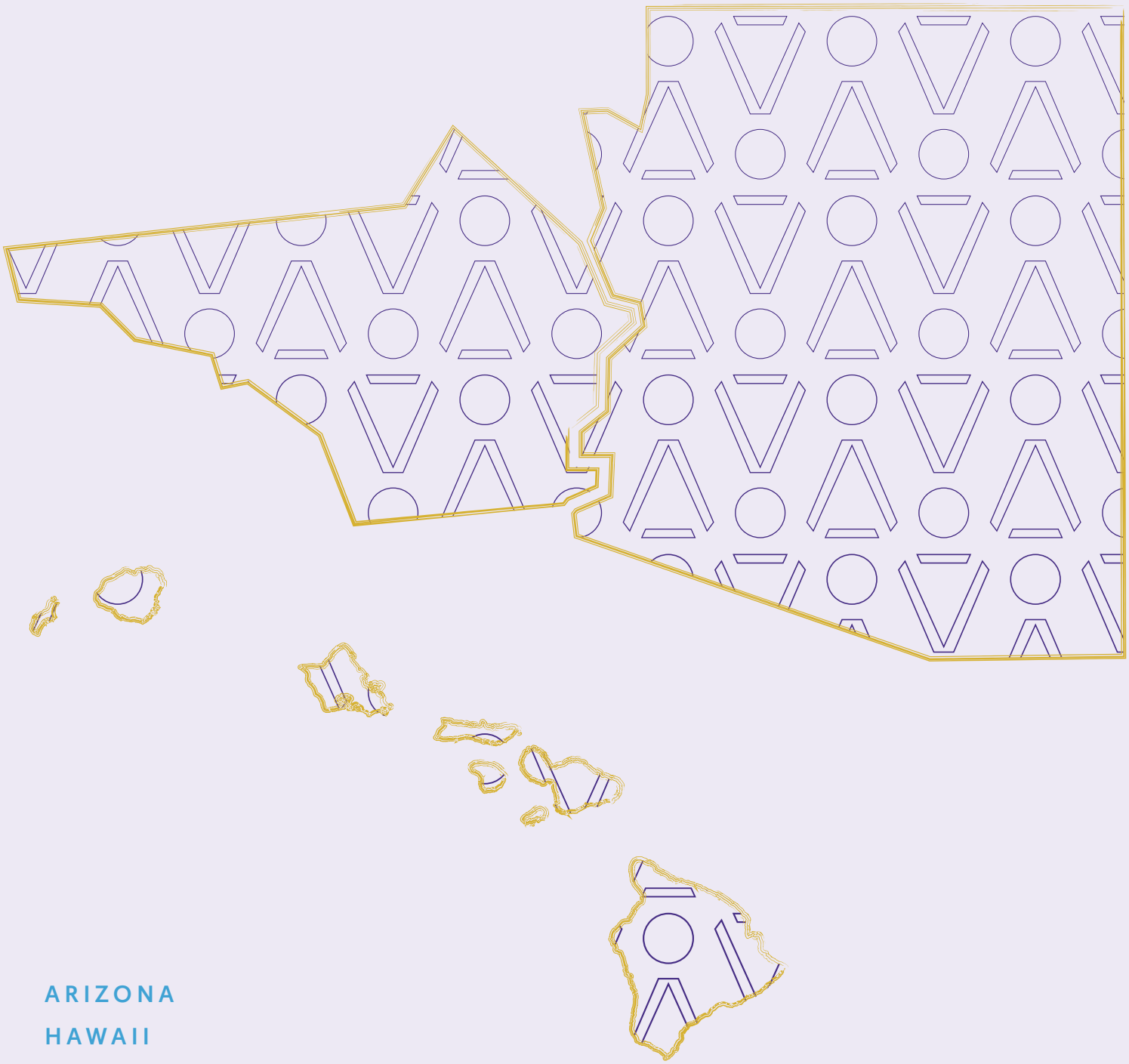
96 ESTELA LEWIS
16 TRANSACTIONS
Coldwell Banker Realty
South Ogden, UT

97 MANUEL BARELA
16 TRANSACTIONS
RE/MAX Community Valley
Ogden, UT

98 DONALD GOMEZ
16 TRANSACTIONS
RE/MAX Community Valley
Ogden, UT

99 ANGEL MARTINEZ
16 TRANSACTIONS
Berkshire Hathaway HomeServices
Nevada Properties
Las Vegas, NV

100 SUZANNE HUNTER
15.5 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
Los Gatos, CA



ARIZONA

HAWAII

SOUTHERN CALIFORNIA

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

SOUTHWEST

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHWEST

1 SHAMILE BOTZMAN
165 TRANSACTIONS
Agenty CRE by Cluff Re
Chandler, AZ

2 JOSE PABLO CAMPILLO
127 TRANSACTIONS
Tierra Antigua Realty
Tucson, AZ

3 MATIAS ROSALES
120 TRANSACTIONS
Realty ONE Group Gateway
Yuma, AZ

4 SANDY HERNANDEZ
96 TRANSACTIONS
Synergia Realty
Bloomington, CA

5 MARTY RODRIGUEZ
85 TRANSACTIONS
Century 21 Marty Rodriguez
Glendora, CA

6 DAVID DUARTE
75 TRANSACTIONS
Tierra Antigua Realty
Tucson, AZ

7 NIDIA E ALMONTE MENDOZA
66 TRANSACTIONS
At Home Real Estate Group
Phoenix, AZ

8 MODESTO A LOPEZ
65 TRANSACTIONS
My Home Group
Phoenix, AZ

9 JOSE MANJARREZ
62 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

10 SONIA OROZCO
52 TRANSACTIONS
RE/MAX Champions
Ontario, CA

11 JOSE CERECERES
46 TRANSACTIONS
My Home Group
Scottsdale, AZ

12 DEBRA LOPEZ
45 TRANSACTIONS
Berkshire Hathaway HomeServices
Arizona Properties
Mesa, AZ

13 LAURA VAZQUEZ
45 TRANSACTIONS
Berkshire Hathaway HomeServices
California Realty
Moreno Valley, CA

14 ANABELLA JIMENEZ
43 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

15 IRMA MENDEZ
38 TRANSACTIONS
Century Homes
Alpine, CA

16 LESLIE PERAZA
37 TRANSACTIONS
Peraza Real Estate, Inc.
Chula Vista, CA

17 EVERARDO CHAVEZ
37 TRANSACTIONS
West USA Realty Scottdale
Scottsdale, AZ

18 JONATHAN PEREA
36 TRANSACTIONS
Century 21 King
Rancho Cucamonga, CA

19 JESUS OVIER ALVAREZ
35.8 TRANSACTIONS
Coldwell Banker Realty
Palm Springs, CA

20 XIO SANDOVAL
35 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

21 DANNY NAVARRO
35 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHWEST

22 LUCIA ESCOBEDO-RUIZ
35 TRANSACTIONS
Century 21 Arizona Foothills
Peoria, AZ

23 LUCY GUZMAN
35 TRANSACTIONS
Century Americana
Phoenix, AZ

24 ELIZABETH MARQUART
34 TRANSACTIONS
RE/MAX Estate Properties LA
Los Angeles, CA

25 JOSEPH TRUJILLO
34 TRANSACTIONS
eXp Realty
Upland, CA

26 PAOLA MELENDEZ
34 TRANSACTIONS
Century Allstars
Pico Rivera, CA

27 ROBERT COLANGELI
34 TRANSACTIONS
IET Real Estate Downey
Downey, CA

28 WIL OLGUIN
33 TRANSACTIONS
ehomes
Chino, CA

29 JOE HERNANDEZ
33 TRANSACTIONS
Coldwell Banker Realty
Riverside, CA

30 SERGIO GALINDO
32 TRANSACTIONS
At Home Real Estate
Phoenix, AZ

31 FABY GONZALEZ
31 TRANSACTIONS
Coldwell Banker West
Chula Vista, CA

32 SERGIO ANGULO
31 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

33 FIDEL CARRANZA
31 TRANSACTIONS
Century 21 Desert Rock
Hesperia, CA

34 MARIA CVETOVAC
31 TRANSACTIONS
HomeSmart
Phoenix, AZ

35 ANA BENAVIDES
30 TRANSACTIONS
YAY Realty
Tempe, AZ

36 JESSE ABARCA
30 TRANSACTIONS
AZ & Associates
Peoria, AZ

37 IVAN ESTRADA
29 TRANSACTIONS
Douglas Elliman Ivan Estrada Properties
Los Angeles, CA

38 PAULINA SALAZAR
29 TRANSACTIONS
Real Technologies Broker
San Diego, CA

39 ILANA HUFF
28 TRANSACTIONS
Compass
Encinitas, CA

40 MICHELLE TRAMEL
28 TRANSACTIONS
Mission Realty Group
Santee, CA

41 TONY GAMBOA
28 TRANSACTIONS
Realty Masters & Associates
Rancho Cucamonga, CA

42 MICHELE KLEIN
28 TRANSACTIONS
Berkshire Hathaway HomeServices Arizona Properties
Goodyear, AZ

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHWEST

43 GEORGETTE SOLANO
27 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

44 PATRICIA GORSKI
27 TRANSACTIONS
RE/MAX Professionals
Avondale, AZ

45 ROSIO ROBISON
27 TRANSACTIONS
Realty ONE Group Leah Kramer
Goodyear, AZ

46 ARMANDO GONZALEZ
26 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

47 HERMILA MENDOZA
26 TRANSACTIONS
HomeServices of America
Bennion Deville Homes
Palm Desert, CA

48 DIANA HERNANDEZ
25 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

49 FREDDY CARRASCO
25 TRANSACTIONS
RE/MAX Gold Coast REALTORS®
Ventura, CA

50 KAREN ORTEGA MATSON
24 TRANSACTIONS
RE/MAX Fine Properties
Peoria, AZ

51 YOLANDA CASTRO
24 TRANSACTIONS
Castro Realty Company
Camarillo, CA

52 MARTIN CUEVA
24 TRANSACTIONS
Advance Realty
Santa Ana, CA

53 STEVEN PADILLA
24 TRANSACTIONS
RE/MAX Professionals
Avondale, AZ

54 OSBALDO JAUREGUI
24 TRANSACTIONS
RE/MAX Freedom
Apple Valley, CA

55 STEPHEN CIPRES
23 TRANSACTIONS
Corcoran
Honolulu, HI

56 BARBARA SALAZAR DE LUCCA
23 TRANSACTIONS
Soldier to Soldier Hawaii Realty
Honolulu, HI

57 MARTIN BARROS
23 TRANSACTIONS
Coldwell Banker West
Chula Vista, CA

58 AUSTIN MORALES
23 TRANSACTIONS
eHomes
Chino, CA

59 FULVIA GARCIA
23 TRANSACTIONS
Century 21 Lotus
Downey, CA

60 TERESA ANAYA
23 TRANSACTIONS
HomeServices of America
Long Realty
Tucson, AZ

61 JOHN CASTILLO
22 TRANSACTIONS
Coldwell Banker Realty
Vista, CA

62 DAVID FLETES
22 TRANSACTIONS
Coldwell Banker West
San Diego, CA

63 MARLYN GONZALEZ
21 TRANSACTIONS
Century 21 Award
Chula Vista, CA

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHWEST

64 ANA POSADAS
21 TRANSACTIONS
EVOLVE Real Estate
Wood Ranch
Simi Valley, CA

65 LUTHER SANCHEZ
21 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

66 ROBERT SANCHEZ
21 TRANSACTIONS
ehomes
Chino, CA

67 BRISA BUENO
21 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

68 MARITZA CORTAZAR
21 TRANSACTIONS
Coldwell Banker Realty
Paradise Valley, AZ

69 DANIEL GARCIA
20 TRANSACTIONS
Berkshire Hathaway HomeServices
California Properties
Pasadena, CA

70 ERICA MORENO
20 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

71 KARINA CHAVEZ
20 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

72 JOSE REYES ALVAREZ
20 TRANSACTIONS
Retsy
Scottsdale, AZ

73 CESAR OCHOA
20 TRANSACTIONS
Homesmart Premier
Phoenix, AZ

74 MARI SANDOVAL
20 TRANSACTIONS
American Freedom Realty
Phoenix, AZ

75 FEDERICO ROLON
18 TRANSACTIONS
Compass
Beverly Hills, CA

76 MARIO ACOSTA
18 TRANSACTIONS
Berkshire Hathaway HomeServices
California Properties
Sherman Oaks, CA

77 FABIAN GARCIA
18 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

78 ANNEL DEVARGAS
18 TRANSACTIONS
Coldwell Banker West
Chula Vista, CA

79 EDNA MITCHELL
18 TRANSACTIONS
Century 21 Award
San Diego, CA

80 MARIA CIBRIAN
18 TRANSACTIONS
Century 21 Allstars
Pico Rivera, CA

81 CAROLINA GOMEZ
18 TRANSACTIONS
NexGen
Phoenix, AZ

82 ISELA FELIX
18 TRANSACTIONS
eXp Realty Porchlight AZ Group
Peoria, AZ

83 DULCE MATUZ
18 TRANSACTIONS
American Traditions Realty, LLC
Phoenix, AZ

84 JESSICA OERTEL
17 TRANSACTIONS
HomeServices of America
Bennion Deville Homes
Palm Springs, CA

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHWEST

85 ANA LOGAN
17 TRANSACTIONS
Century21 Arizona Foothills
Chadler, AZ

86 GABRIELA HAIMES
16 TRANSACTIONS
Coldwell Banker Realty
Laguna Beach, CA

87 LUCY NAVA
16 TRANSACTIONS
Century 21 Award-Affiliated
San Diego, CA

88 FELIPE REYES
16 TRANSACTIONS
AZ & Associates Real Estate
Peoria, AZ

89 RAOUL LOUSTAUNAU
16 TRANSACTIONS
eXp Realty
Phoenix, AZ

90 BEATRIS GUTIERREZ
16 TRANSACTIONS
Coldwell Banker Realty
Tempe, AZ

91 AGLAEE RAMOS-GUERRA
16 TRANSACTIONS
Berkshire Hathaway HomeServices
Long Realty
Sahuarita, AZ

92 RUTHIE KAMINSKAS
15 TRANSACTIONS
Corcoran
Kailua, HI

93 NICK MERCADO
15 TRANSACTIONS
Sotheby's International Realty
Los Feliz, CA

94 MATTY HURTADO-SOKOLOW
15 TRANSACTIONS
Coldwell Banker Realty
Pasadena, CA

95 LISA KOZIN
15 TRANSACTIONS
RE/MAX Gold Coast REALTORS®
Camarillo, CA

96 ALEX ROBAYO
15 TRANSACTIONS
RE/MAX Professionals
Glendale, AZ

97 ESTEBAN ROSALES
15 TRANSACTIONS
Realty ONE Group Gateway
Yuma, AZ

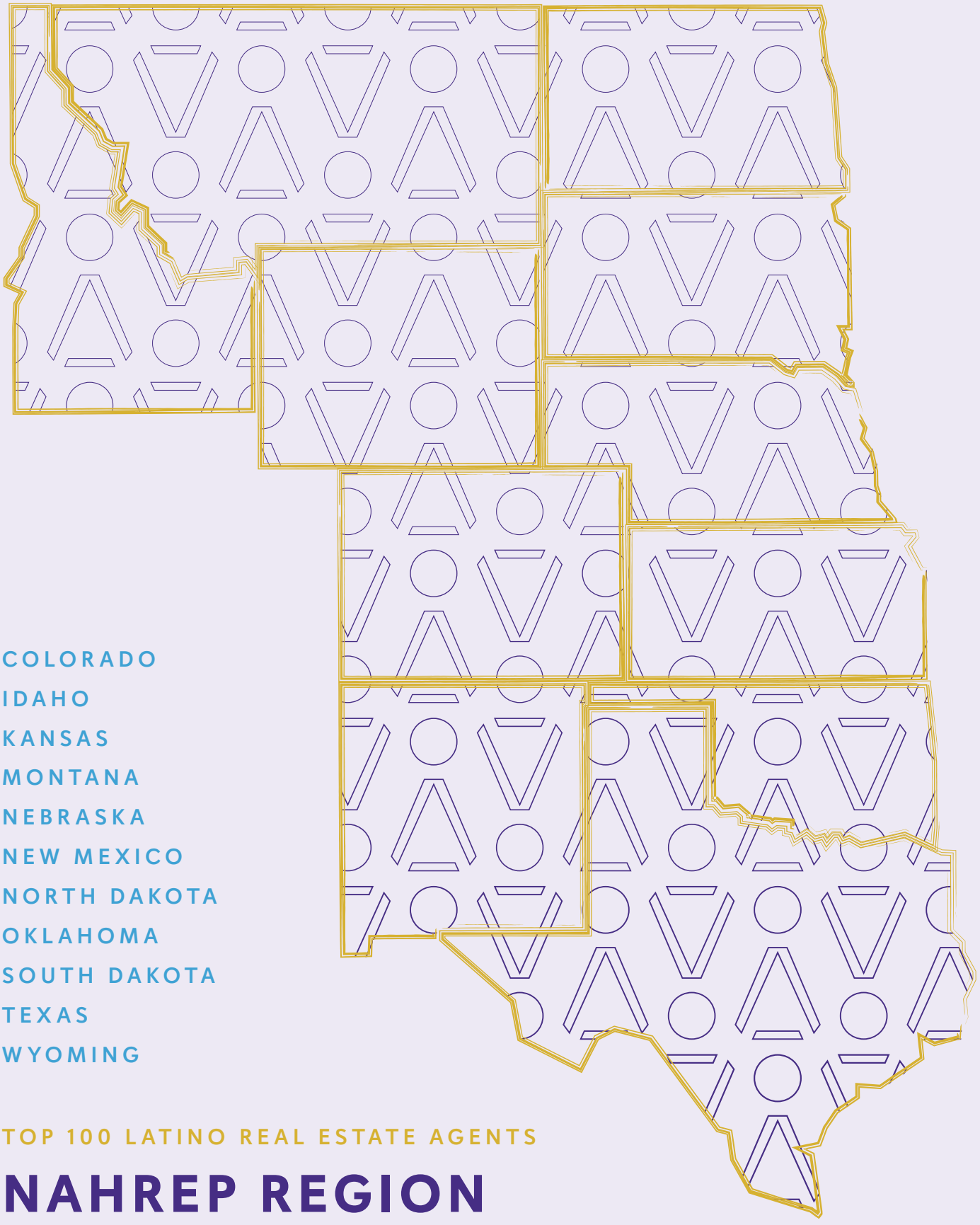
98 GUADALUPE RAMOS-GUERRA
15 TRANSACTIONS
HomeServices of America
Long Realty
Tucson, AZ

99 GIOVANNI MORALES
15 TRANSACTIONS
Century 21 Realty Masters
Montebello, CA

100 ORLANDO ORTA
14 TRANSACTIONS
West USA Realty
Chandler, AZ

100 MADELINE ZAVALA
14 TRANSACTIONS
AZ & Associates
Real Estate Group
Peoria, AZ

100 RICARDO RAMIREZ
14 TRANSACTIONS
RE/MAX Professionals
Surprise, AZ



COLORADO
IDAHO
KANSAS
MONTANA
NEBRASKA
NEW MEXICO
NORTH DAKOTA
OKLAHOMA
SOUTH DAKOTA
TEXAS
WYOMING

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

MOUNTAIN

TOP 100 LATINO REAL ESTATE AGENTS

MOUNTAIN

1 GINO MONTALVO
221 TRANSACTIONS
Mirabal Montalvo & Associates
Corpus Christi, TX

2 CHRIS MONTALVO
189 TRANSACTIONS
Mirabal Montalvo & Associates
Corpus Christi, TX

3 SANDRA RANGEL
131 TRANSACTIONS
Real Broker, LLC
San Antonio, TX

4 DENNIS ESTEP
106 TRANSACTIONS
Home Pros Real Estate
Group LLC
El Paso, TX

5 MARIO AYALA
103 TRANSACTIONS
Mario Ayala Real Estate
Group LLC
El Paso, TX

6 ANDREA CHAVARRIA
98 TRANSACTIONS
Lugary Real Estate
Dallas, TX

7 RAUL JIMENEZ
93 TRANSACTIONS
eXp Realty
San Antonio, TX

8 SUZIE CASTILLO
89 TRANSACTIONS
Lighthouse Realty
Mount Pleasant, TX

9 MARTHA MARTINEZ
87 TRANSACTIONS
Keller Williams Realty
El Paso, TX

10 KRISTAL SAENZ
83 TRANSACTIONS
EXIT Realty of Lubbock
Lubbock, TX

11 DANIEL RIGAU
81 TRANSACTIONS
Keller Williams Realty Heritage
San Antonio, TX

12 RENE SOROLA
80 TRANSACTIONS
Keller Williams Metropolitan
Houston, TX

13 LUCY MORENO-WARE
80 TRANSACTIONS
Birdsong Real Estate
Lake Jackson, TX

14 DALE LOFGREN
80 TRANSACTIONS
Lofgren Real Estate Group
El Paso, TX

15 ANTHONY GIBSON
79 TRANSACTIONS
Keller Williams MCA 1
Austin, TX

16 GRECIA BERRIOS
76 TRANSACTIONS
Mark Dimas Properties/
Grecia Berrios Group
Houston, TX

17 AURELIO VALDEZ
76 TRANSACTIONS
RE/MAX Prestige
Houston, TX

18 ROSALIE SILVA STEVENSON
75 TRANSACTIONS
Rose Above Realty
Dickinson, TX

19 SUSAN FLORES
73 TRANSACTIONS
Keller William El Paso
El Paso, TX

20 NANCY GARCIA
72 TRANSACTIONS
Monument Realty
Frisco, TX

21 JOSE LOPEZ
72 TRANSACTIONS
Century 21 Judge Fite Company
Rockwall, TX

TOP 100 LATINO REAL ESTATE AGENTS

MOUNTAIN

22 JESSE LANDIN
70 TRANSACTIONS
Redfin Corporation
San Antonio, TX

23 LAURA BEYTIA
69 TRANSACTIONS
RE/MAX DFW Associates
Dallas, TX

24 CHRISTINE DE VIVO
69 TRANSACTIONS
Century 21 Judge Fite Company
Rockwall, TX

25 LAURA SUAREZ
67 TRANSACTIONS
Coldwell Banker Realty
Dallas, TX

26 LISA GUZMAN
65 TRANSACTIONS
eXp Realty
San Antonio, TX

27 PHILLIP LOPEZ
63 TRANSACTIONS
Keller Williams City View
San Antonio, TX

28 JACQUELINE WINTERBERG
63 TRANSACTIONS
Winterberg Realty
El Paso, TX

29 KATTY URDANETA
62 TRANSACTIONS
Coldwell Banker Realty
Dallas, TX

30 SOLEDAD TOBAR
62 TRANSACTIONS
Coldwell Banker Realty
Denver, CO

31 HELENA JARAMILLO
61 TRANSACTIONS
RE/MAX The Woodlands & Spring
The Woodlands, TX

32 ENRIQUE (RICK) TREVINO
61 TRANSACTIONS
Loyal TX Properties
Houston, TX

33 MICHELLE GUERRA
61 TRANSACTIONS
MG TX Real Estate
Laredo, TX

34 COCO FONTAO
59 TRANSACTIONS
CF Real Estate Firm, LLC
Fort Worth, TX

35 CESAR AMEZCUA
57 TRANSACTIONS
CA & Company, REALTORS®
San Antonio, TX

36 MIRTA AMAYA
57 TRANSACTIONS
RCO Realty
Houston, TX

37 JENNY CORREA
56 TRANSACTIONS
Correa Properties
Houston, TX

38 TONY VASQUEZ
55 TRANSACTIONS
RE/MAX DFW Associates
Richardson, TX

39 DANII SEDILLO
54 TRANSACTIONS
Keller Williams Realty
El Paso, TX

40 ANGELICA VILLANUEVA
54 TRANSACTIONS
RE/MAX VILLA
Dodge City, KS

41 ALEJANDRO LAURENS
53 TRANSACTIONS
Platinum Realty
Tulsa, OK

42 JACQUELINE RODRIGUEZ
53 TRANSACTIONS
Jason Mitchell Real Estate, LLC
El Paso, TX

TOP 100 LATINO REAL ESTATE AGENTS

MOUNTAIN

43 MARCELA GUERRERO GARCIA
52 TRANSACTIONS
eXp Realty
Oklahoma City, OK

44 VILMA PINEDA
51 TRANSACTIONS
eXp Realty
San Antonio, TX

45 JORGE LIZALDE
51 TRANSACTIONS
eXp Realty
San Antonio, TX

46 JOHN J. GARCIA
50 TRANSACTIONS
Bray Real Estate Group
San Antonio, TX

47 ANA WARMKE
49 TRANSACTIONS
Keller Williams Realty Heritage
San Antonio, TX

48 MELISSA SANCHES
48 TRANSACTIONS
Century 21 Judge Fite Company
Denton & Longview, TX

49 ALAN LOZANO
47 TRANSACTIONS
eXp Realty
San Antonio, TX

50 KEVIN LAPLANTE
47 TRANSACTIONS
Star Spangled Real Estate
El Paso, TX

51 JUAN CARLOS ROBLEDO
46 TRANSACTIONS
Mario Ayala Real Estate
Group, LLC
El Paso, TX

52 MALINDA HERNANDEZ
46 TRANSACTIONS
Central Metro Realty, LLC
Austin, TX

53 FRANCISCO RICO
46 TRANSACTIONS
Rico Realty, LLC
Arlington, TX

54 IVAN ARJONA
45 TRANSACTIONS
RE/MAX The Woodlands
& Spring
The Woodlands, TX

55 IMEBEL MONTENEGRO
45 TRANSACTIONS
RE/MAX Expert Realty
El Paso, TX

56 SANDRA ALANIZ
45 TRANSACTIONS
RE/MAX
Laredo, TX

57 FRANCISCO ALCANTAR
45 TRANSACTIONS
ERA Sellers & Buyers Real Estate
El Paso, TX

58 IRIS LOBO
44.5 TRANSACTIONS
Berkshire Hathaway HomeServices
Ambassador Real Estate
Omaha, NE

59 DAVID BAGBY-CANTU
44 TRANSACTIONS
Alpha Omega Real Estate Group
El Paso, TX

60 AMELIA VALDEZ
44 TRANSACTIONS
Amelia Valdez City
Real Estate en Español
Ennis, TX

61 JESSICA ORTIZ
44 TRANSACTIONS
Pindrop Realty
El Paso, TX

62 NORMA LIRA
43 TRANSACTIONS
Keller Williams Heritage
San Antonio, TX

63 MARIBEL FREY
43 TRANSACTIONS
IH10 Realty
San Antonio, TX

TOP 100 LATINO REAL ESTATE AGENTS

MOUNTAIN

64 EDGAR GARCIA
43 TRANSACTIONS
Revolve Realty
El Paso, TX

65 MARIO GUZMAN, JR.
43 TRANSACTIONS
RE/MAX Real Estate Associates
Houston, TX

66 ERIC SALINAS
42 TRANSACTIONS
Real Broker, LLC
San Antonio, TX

67 JESSICA MARTINEZ
42 TRANSACTIONS
JPAR Real Estate
San Antonio, TX

68 YENDRY MURILLO
42 TRANSACTIONS
Ultima Real Estate
Dallas, TX

69 GENEVIEVE CAVAZOS
41 TRANSACTIONS
JP & Associates
San Antonio, TX

70 ANDRES DE PINA
40 TRANSACTIONS
RE/MAX The Woodlands & Spring
The Woodlands, TX

71 RUTH HORACE
40 TRANSACTIONS
Keller Williams Legacy
San Antonio, TX

72 JESE GONZALEZ
40 TRANSACTIONS
RE/MAX Associates
El Paso, TX

73 DANIEL RODRIGUEZ
39 TRANSACTIONS
TX Premier Realty
San Antonio, TX

74 MONICA "MONI" FELAN
39 TRANSACTIONS
eXp Realty
San Antonio, TX

75 HILDA GUEVARA
39 TRANSACTIONS
Clear View Realty, LLC
El Paso, TX

76 TANYA VIDAL
38 TRANSACTIONS
Town and Country Realty
Denver, CO

77 NICK TRUJILLO
38 TRANSACTIONS
RE/MAX Professionals
Denver, CO

78 LIZETH CHERRY
38 TRANSACTIONS
eXp Realty
San Antonio, TX

79 ROSSANA CORREA
38 TRANSACTIONS
Keller Williams City View
San Antonio, TX

80 ANGELA RODRIGUEZ
38 TRANSACTIONS
Coldwell Banker D'ann Harper Realtor
San Antonio, TX

81 DANIEL QUESADA
38 TRANSACTIONS
Mitchell Realty, LLC
San Antonio, TX

82 MATT CANNON
38 TRANSACTIONS
Keller Williams Realty El Paso
El Paso, TX

83 LIA IRVIN
38 TRANSACTIONS
Nathan Jordan Real Estate
Lubbock, TX

84 JAMES WILLIAMS
37 TRANSACTIONS
Berkshire Hathaway HomeServices PenFed Realty
Frisco, TX

TOP 100 LATINO REAL ESTATE AGENTS

MOUNTAIN

85 MELISSA HUDSON
37 TRANSACTIONS
eXp Realty
Austin, TX

86 LILLIANNE GARCIA
37 TRANSACTIONS
Lilly Garcia Realtors
Keller, TX

87 DANIEL TOVAR
37 TRANSACTIONS
Keller Williams Realty
Urban Dallas
Dallas, TX

88 DENISE CABALLERO
36 TRANSACTIONS
Home Pros Real Estate Group
El Paso, TX

89 ERIKA CHAPA
36 TRANSACTIONS
Keller Williams Realty Heritage
San Antonio, TX

90 OMAR SCANU
36 TRANSACTIONS
RE/MAX 5 Star
Pasadena, TX

91 RAUL ARRIAGA
35 TRANSACTIONS
Ultima Real Estate
Dallas, TX

92 OMAR ESCALANTE
35 TRANSACTIONS
RE/MAX Trinity
Southlake, TX

93 EVEN PRADO
35 TRANSACTIONS
All City Real Estate
San Antonio, TX

94 KASHMIR CORTAVE
35 TRANSACTIONS
The Monarch Team
Houston, TX

95 PETER HUERTA
35 TRANSACTIONS
Sandy Messer & Associates
El Paso, TX

96 MARTIN TIRADO
34 TRANSACTIONS
Real Broker, LLC
San Antonio, TX

97 ISABEL RODRIGUEZ
34 TRANSACTIONS
eXp Realty
San Antonio, TX

98 GABY DURAN
34 TRANSACTIONS
Duran & Co. Realty
Fort Worth, TX

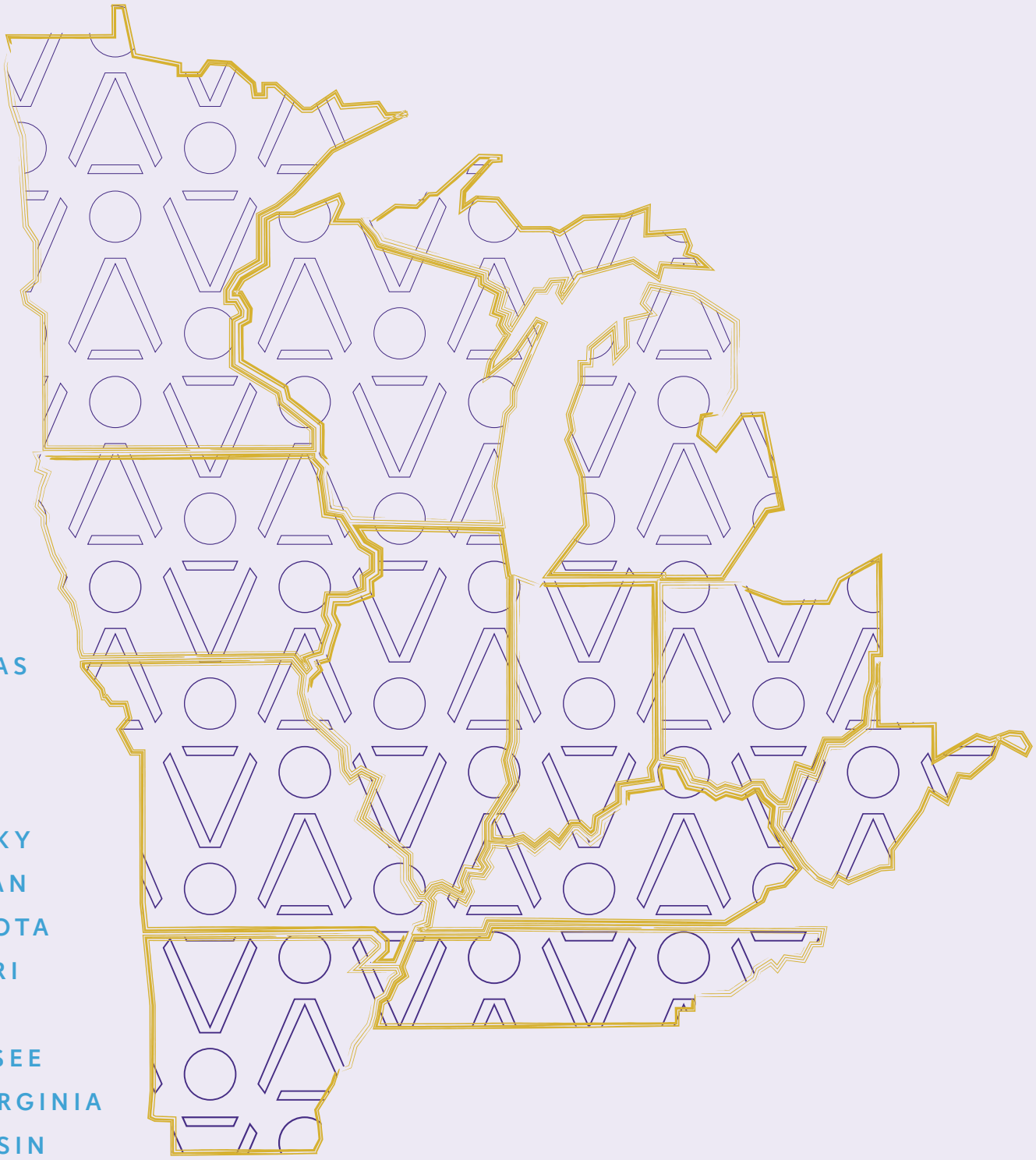
99 ISAAC CHAVEZ
33 TRANSACTIONS
eXp Realty
Boise, ID

100 MARIO HESLES
33 TRANSACTIONS
The Hesles Agency
San Antonio, TX

100 ANA SARABIA
33 TRANSACTIONS
Keller Williams Legacy
San Antonio, TX

100 KORINA WANG
33 TRANSACTIONS
Keller Williams Legacy
San Antonio, TX

100 VERONICA (RODRIGUEZ) CLARKE
33 TRANSACTIONS
Collaborative Real Estate
San Antonio, TX



ARKANSAS
ILLINOIS
INDIANA
IOWA
KENTUCKY
MICHIGAN
MINNESOTA
MISSOURI
OHIO
TENNESSEE
WEST VIRGINIA
WISCONSIN

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

MIDWEST

TOP 100 LATINO REAL ESTATE AGENTS

MIDWEST

1 ARTEMISA BOSTON
245 TRANSACTIONS
Realty Group, LLC
Coon Rapids, MN

2 LUIS CORONEL
239 TRANSACTIONS
Coronel Realty Group
Indianapolis, IN

3 ARTURO FLORES
122 TRANSACTIONS
eXp Realty
Woodstock, IL

4 JOSUE DUARTE
104 TRANSACTIONS
Duarte Realty Company
Chicago, IL

5 SALVADOR GONZALEZ
93 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

6 JONATHAN SOTO
85 TRANSACTIONS
RE/MAX Results
Eden Prarie, MN

7 JESUS PEREZ
84 TRANSACTIONS
Casablanca Realtors
Elgin, IL

8 CORAL ORTEGA
79 TRANSACTIONS
Casa Moderna Real Estate
Lockport, IL

9 SANDRA MORENO-CORONA
79 TRANSACTIONS
eXp Realty
Indianapolis, IN

10 MARIA CASTILLO
75 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

11 STACIE KIDWELL SANDOVAL
75 TRANSACTIONS
Engel & Völkers
Chicago, IL

12 CECILIA ESPINOZA
74 TRANSACTIONS
Scheerer McCulloch Real Estate
Fort Wayne, IN

13 NOE FRAGOSO
70 TRANSACTIONS
Noe Fragoso Properties, Inc.
Oak Brook, IL

14 GABRIELA PITTS
67 TRANSACTIONS
Highgarden Real Estate
Indianapolis, IN

15 TIM HERNANDEZ
67 TRANSACTIONS
eXp Realty
Davenport, IA

16 ROSA MOLINA-CASAS
67 TRANSACTIONS
Libertad Real Estate
Fishers, IN

17 CYNTHIA ACOSTA
66 TRANSACTIONS
Century 21 Circle
Elkhart, IN

18 CARLOS SERNA
65 TRANSACTIONS
Century 21 Affiliated
Rockford, IL

19 ERICK MATOS
64 TRANSACTIONS
RE/MAX Loyalty
Chicago, IL

20 LILLY CARDENAS
63 TRANSACTIONS
Charles Rutenberg Realty
Naperville, IL

21 SUSY ESQUIVEL
62 TRANSACTIONS
Allied Realty
Lexington, KY

TOP 100 LATINO REAL ESTATE AGENTS

MIDWEST

22 EDDIE QUINTANA-GARCIA
62 TRANSACTIONS
Monarch Home Real Estate Associates
Elgin, IL

23 GASPAR FLORES
62 TRANSACTIONS
Su Familia Real Estate
Chicago, IL

24 AIREL HERMOSILLO
61 TRANSACTIONS
Smart Home Realty
Wood Dale, IL

25 KRISTAL MUÑOZ
61 TRANSACTIONS
RE/MAX At The Crossing
Indianapolis, IN

26 JAIME SILVA
58 TRANSACTIONS
Five Star Realty
Algonquin, IL

27 ENRIQUE TREJO
54 TRANSACTIONS
Realty of Chicago
Chicago, IL

28 MARTHA LEBRON-DYKEMAN
53 TRANSACTIONS
Berkshire Hathaway HomeServices First Realty
West Des Moines, IA

29 MICHAEL GOMEZ
52 TRANSACTIONS
Hive Nashville, LLC
Nashville, TN

30 GRACIE SEXTON
52 TRANSACTIONS
Century 21 Laclede Realty
Lebanon, MO

31 JONATHAN LOPEZ
51 TRANSACTIONS
Century 21 Circle
Lincolnwood, IL

32 JOSE LEON
51 TRANSACTIONS
RE/Max Partners
Berwyn, IL

33 RAUL PULIDO
51 TRANSACTIONS
RE/MAX Preferred Group
West Chester, OH

34 CARMEN POPLAWSKI
50 TRANSACTIONS
Century 21 Circle
Naperville, IL

35 ROCIO MENA
50 TRANSACTIONS
Homesmart Connect Real Estate
Libertyville, IL

36 CRISTOBAL VILLA
50 TRANSACTIONS
RE/MAX Properties
Monett, MO

37 EDDIE CAMPOS
49 TRANSACTIONS
RE/MAX Preferred Associates
Maumee, OH

38 MONICA PIZANO
48 TRANSACTIONS
RE/MAX Prestige Homes
Kankakee, IL

39 MARTHA CORRAL
46 TRANSACTIONS
Century 21 Circle
Aurora, IL

40 BRITTANY SANCHEZ
46 TRANSACTIONS
Grandview Realty
Geneva, IL

41 MARCOS MIKASOBE
44 TRANSACTIONS
Benchmark Realty
Nashville, TN

42 MARIA TORRES
44 TRANSACTIONS
HomeServices of America Iowa Realty
West Des Moines, IA

TOP 100 LATINO REAL ESTATE AGENTS

MIDWEST

43 LUIGUI CORRAL
44 TRANSACTIONS
RE/MAX American Dream
Round Lake Beach, IL

44 FRANCISCO MERLET
44 TRANSACTIONS
eXp Realty
Louisville, KY

45 JAIME PEREZ
44 TRANSACTIONS
Century 21 Affiliated
Elkhart, IN

46 MIGUEL ESPARZA
42 TRANSACTIONS
Benchmark Realty, LLC
Franklin, TN

47 JAVIER ESPINOZA
42 TRANSACTIONS
Hemrick Property Group
Franklin, IN

48 ALEX NAVARRETE
41.5 TRANSACTIONS
HomeServices of America
HUFF Realty
Florence, KY

49 MAGGIE ANTILLON
41 TRANSACTIONS
Realty of Chicago
Chicago, IL

50 KAREN FLORES
41 TRANSACTIONS
Luna Realty Group
Berwyn, IL

51 HUGO ARAUJO
41 TRANSACTIONS
Coldwell Banker Realty
Chicago, IL

52 ERNEST FERNANDEZ
41 TRANSACTIONS
RE/MAX Properties East
Louisville, KY

53 JANIE RIVERA-CONLEY
41 TRANSACTIONS
RE/MAX Service First
Waukesha, WI

54 SANDRA ARDON
40 TRANSACTIONS
Su Familia Real Estate
Chicago, IL

55 MARCOS MOJICA MARTINEZ
40 TRANSACTIONS
RE/MAX The MN
Real Estate Team
Bloomington, MN

56 URIEL AYALA
40 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

57 OSCAR CAMPOS
40 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

58 NATALIA MARTINEZ
40 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

59 SALMA TORRES
39 TRANSACTIONS
Berkshire Hathaway
HomeServices Chicago
Chicago, IL

60 JENNY GARCIA-DERHAKE
39 TRANSACTIONS
Coldwell Banker Realty
Lake St Louis, MO

61 JUAN DEL REAL
38 TRANSACTIONS
Solutions Realty and Associates, LLC
Cicero, IL

62 JOE HENRY
38 TRANSACTIONS
HomeServices of America
Iowa Realty
Des Moines, IA

63 DINA HERNANDEZ
38 TRANSACTIONS
eXp Realty
Lorain, OH

TOP 100 LATINO REAL ESTATE AGENTS

MIDWEST

64 DANIELLA MENDOZA
38 TRANSACTIONS
Century 21 Curran & Oberski
Dearborn Heights, MI

65 SARAH BRAVO
37 TRANSACTIONS
Coldwell Banker Realty
Chesterfield, MO

66 LAURA RODRIGUEZ
37 TRANSACTIONS
Realty of Chicago
Chicago, IL

67 MARCOS MARTINEZ
37 TRANSACTIONS
RE/MAX Advantage Plus
Savage, MN

68 ROSA BUENO
37 TRANSACTIONS
United Real Estate-Chicago
Oak Brook, IL

69 ANTONIO SARMIENTO
37 TRANSACTIONS
606 BROKERS
Chicago, IL

70 JORGE MARISCAL
37 TRANSACTIONS
RE/MAX Partners
Berwyn, IL

71 FELIZ COLON
37 TRANSACTIONS
Keller Williams Realty Living
Solon, OH

72 ANA GALVAN
36 TRANSACTIONS
ERA Reliant Realty
Gallatin, TN

73 MARTIN ATILANO
36 TRANSACTIONS
American Dream Realty Group
Mundelein, IL

74 NANCY ACEVEDO RODDY
36 TRANSACTIONS
Century 21 Excellence Realty
Columbus, OH

75 RODOLFO GARCIA-GARCIA
36 TRANSACTIONS
reThought Real Estate
Milwaukee, WI

76 ANDREINA MENDOZA
36 TRANSACTIONS
Century 21 Curran & Oberski
Dearborn Heights, MI

77 UBALDO GARCIA
34 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

78 RAFAEL NAVARRO
34 TRANSACTIONS
Su Familia Real Estate
Chicago, IL

79 RAFAEL ALVARADO
34 TRANSACTIONS
Shield Real Estate
Chicago, IL

80 ELISA TORRES CAMARGO
34 TRANSACTIONS
Realty ONE Group Dream
Columbus, IN

81 VIRGINIA MONTERO-SMITH
34 TRANSACTIONS
RE/MAX Huckins Realty, Inc
Mishawaka, IN

82 DALILA ARELLANO
33 TRANSACTIONS
Century 21 A & R Realty, LLC
Chicago, IL

83 KATHERINE VENCES
33 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

84 JOSEPH PEREZ
33 TRANSACTIONS
Berkshire Hathaway
HomeServices Chicago
Glenview, IL

TOP 100 LATINO REAL ESTATE AGENTS

MIDWEST

85 STEPHANIE CASTANEDA
33 TRANSACTIONS
Coldwell Banker
Homesale Realty
Franklin, WI

86 MARIA RODRIGUEZ
32 TRANSACTIONS
RE/MAX In The Village
Oak Park, IL

87 CLARISSA VEGA
32 TRANSACTIONS
RE/MAX In The Village
Oak Park, IL

88 CLAUDIA HERNANDEZ
32 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

89 MARIE VELASQUEZ
31 TRANSACTIONS
Zach Taylor Real Estate
Murfreesboro, TN

90 DAWN RUIZ
31 TRANSACTIONS
RE/MAX Showcase
Waukegan, IL

91 GRISELDA CHAIDEZ
31 TRANSACTIONS
Su Familia Real Estate
Chicago, IL

92 MARGARITA LOPEZ
30 TRANSACTIONS
Baird & Warner OPRF
Oak Park, IL

93 NESTOR VAZQUEZ
30 TRANSACTIONS
RE/MAX of Grand Rapids
Grand Rapids, MI

94 LUIS RODRIGUEZ
30 TRANSACTIONS
RE/MAX Leading Edge
Dearborn Heights, MI

95 MARIBEL CASTILLO
29 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

96 TANYA DIAZ
28 TRANSACTIONS
Main Event Real Estate Group
Chicago, IL

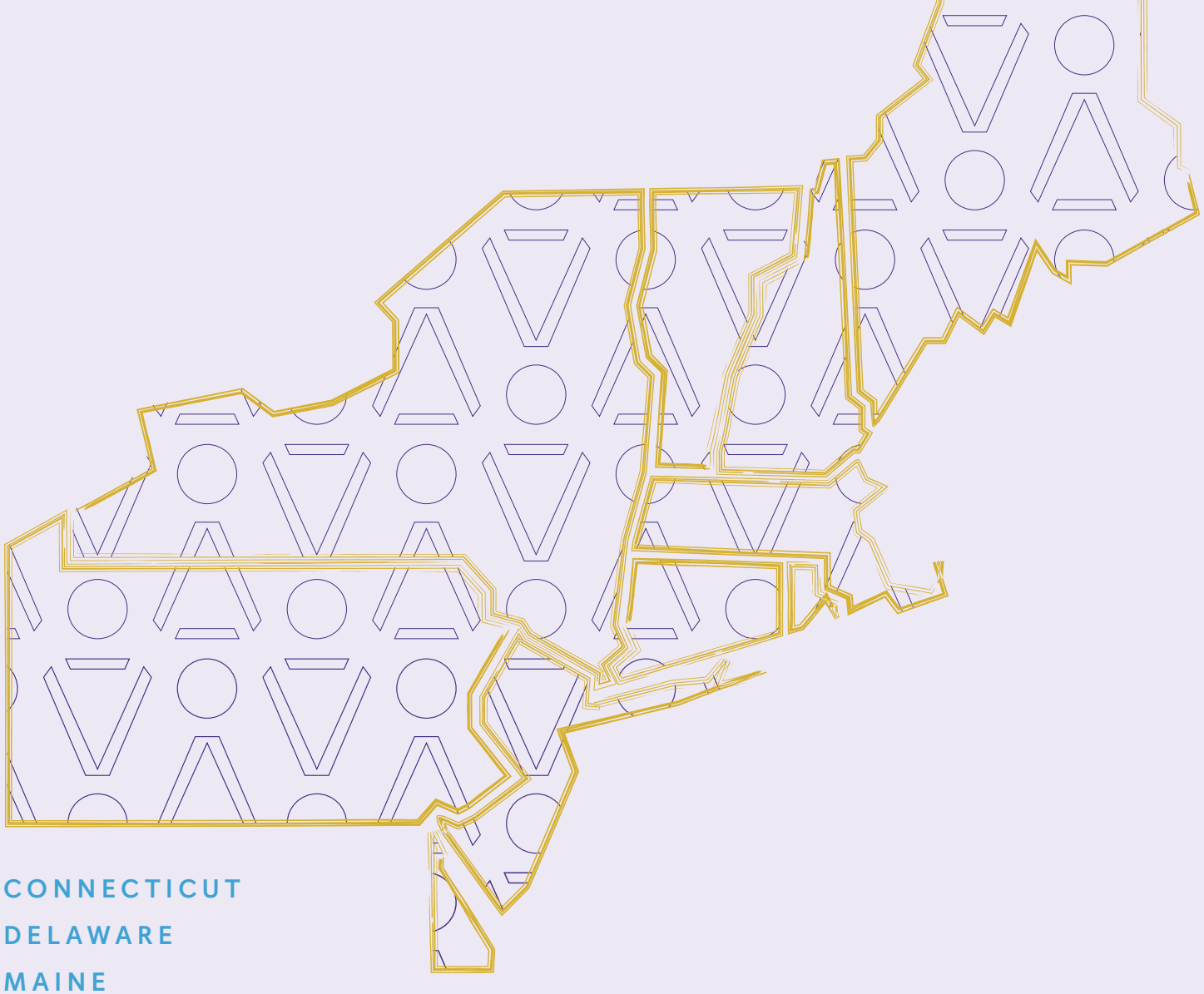
97 GASPAR FLORES
28 TRANSACTIONS
Su Familia Real Estate
Chicago, IL

98 LUIS PEREZ
28 TRANSACTIONS
Realty of Chicago
Berwyn, IL

99 JENNY LIMA
28 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

100 LILIANA GONZALEZ
28 TRANSACTIONS
RE/MAX Mi Casa
Chicago, IL

100 KARINA CHAVEZ
28 TRANSACTIONS
eXp Realty
Schaumburg, IL



CONNECTICUT
DELAWARE
MAINE
MASSACHUSETTS
NEW HAMPSHIRE
NEW JERSEY
NEW YORK
PENNSYLVANIA
RHODE ISLAND
VERMONT

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

NORTHEAST

TOP 100 LATINO REAL ESTATE AGENTS

NORTHEAST

1 KELVIN DIAZ
98 TRANSACTIONS
Allentown City Realty
Allentown, PA

2 SUSELLE SALERMO
94 TRANSACTIONS
RE/MAX First Realty II
Cranford, NJ

3 IRIS RIVERA
85 TRANSACTIONS
Better Homes & Gardens
Maturo Realty
Vineland, NJ

4 SUSANA BANCES
74 TRANSACTIONS
The Real Estate Company
Union, NJ

5 LUIS ORTIZ
71 TRANSACTIONS
Berkshire Hathaway HomeServices
Fox & Roach REALTORS®
Cherry Hill, NJ

6 DIDIER LOPEZ
63 TRANSACTIONS
Re/MAX One Call Realty
Framingham, MA

7 ANTHONY RAMOS
59 TRANSACTIONS
Century 21 Ramos Realty
Bethlehem, PA

8 DAVID BORRERO
57 TRANSACTIONS
RE/MAX Homeland West
Millstone Twp, NJ

9 MARIA LICCARDI
54 TRANSACTIONS
Berkshire Dream Home
Dalton, MA

10 HERMI AQUINO
53 TRANSACTIONS
RE/MAX Distinguished Homes
& Properties
Tuckahoe, NY

11 CARLOS GOYBURU
53 TRANSACTIONS
Goyburu Realty, LLC
Paterson, NJ

12 MEILYN TORRES
52 TRANSACTIONS
eXp Realty
Montclair, NJ

13 MARISELA VASQUEZ
47 TRANSACTIONS
My Dream Home Realty
Cranston, RI

14 DAMARIS RODRIGUEZ
47 TRANSACTIONS
Keller Williams Realty Central PA
Enola PA, PA

15 BRAULIO DIAZ
46 TRANSACTIONS
The RI Real Estate Company
Cranston, RI

16 LAURA KAPLAN
43 TRANSACTIONS
Coldwell Banker Realty
Exton, PA

17 KATIRIA CHILUISA
42 TRANSACTIONS
RE/MAX Right Choice
Trumbull, CT

18 PATRICIA JOHNSON
41 TRANSACTIONS
Coldwell Banker Realty
Metuchen, NJ

19 ELLA SERRATO
39 TRANSACTIONS
RE/MAX Select Realty
Pittsburgh, PA

20 PEDRO GARCIA
38 TRANSACTIONS
Curasi Realty, Inc.
Montgomery, NY

21 LUZ CAMPBELL
37 TRANSACTIONS
Coldwell Banker Realty
Cranberry Township, PA

TOP 100 LATINO REAL ESTATE AGENTS

NORTHEAST

22 YONATHAN GALINDO
37 TRANSACTIONS
RE/MAX Point Realty
Wilmington, DE

23 JOE COLON
37 TRANSACTIONS
Coldwell Banker Realty
Wyomissing, PA

24 CELINA ROFER
35 TRANSACTIONS
Howard Hanna | Rand Realty
Central Valley, NY

25 KARINA INFANTE
35 TRANSACTIONS
Coldwell Banker Realty
Haddonfield, NJ

26 DAVID QUINONES
34 TRANSACTIONS
Coldwell Banker Garden State
Fair Lawn, NJ

27 KATHERINE IDROBO
34 TRANSACTIONS
Century 21 KR Realty
Selden, NY

28 FELIX FIGUEROA
34 TRANSACTIONS
Berkshire Hathaway HomeServices
Fox & Roach REALTORS®
Allentown, PA

29 AIDA SANCHEZ
34 TRANSACTIONS
Coldwell Banker Realty
Reading, PA

30 MARICELA HERRERA
33 TRANSACTIONS
eXp Realty
Stamford, CT

31 SANDRA JULIANO
32 TRANSACTIONS
Berkshire Hathaway HomeServices
New England Properties
Ridgefield, CT

32 MARLIN ORTEZ
32 TRANSACTIONS
Century 21 Realty Group
Guttenberg, NJ

33 RYAN SCHWARZ
32 TRANSACTIONS
HomeServices of America
Houlihan Lawrence
Lagrangeville, NY

34 NOEMI MORALES BARILE
31 TRANSACTIONS
Coldwell Banker Realty
New City, NY

35 NICOLE BOISVERT PORTER
31 TRANSACTIONS
HomeServices of America
Houlihan Lawrence
LaGrangeville, NY

36 VIRGINIA CAAMANO
31 TRANSACTIONS
Coldwell Banker Realty
Metuchen, NJ

37 GUSTAVO SANCHEZ
31 TRANSACTIONS
Century 21 Butterman
& Kryston, Inc.
Pawtucket, RI

38 MARTHA CONVERS
30 TRANSACTIONS
Lamacchia Realty Inc
Northborough, MA

39 KISORYS CASTILLO
30 TRANSACTIONS
Coldwell Banker Realty
Fort Lee, NJ

40 RAMON MATOS
30 TRANSACTIONS
Century 21 AllPoints Realty
Manchester, CT

41 IVELISSE MEDINA
29 TRANSACTIONS
Century 21 North East
Peabody, MA

42 PATRICIA BADIA
28 TRANSACTIONS
Weichert, Realtors
Clifton, NJ

TOP 100 LATINO REAL ESTATE AGENTS

NORTHEAST

43 LUISA DIAS
28 TRANSACTIONS
Coldwell Banker Realty
Bridgeport, CT

44 CLAUDIA INOA
27 TRANSACTIONS
Keller Williams Realty Village Square Realty
Ridgewood, NJ

45 JOSE (JOE) ALVAREZ
26 TRANSACTIONS
Corcoran
New York, NY

46 DANIEL WALLEY
26 TRANSACTIONS
RE/MAX of Reading
Wyomissing, PA

47 JOHANNA CASTANEDA
26 TRANSACTIONS
Coldwell Banker Realty
Wyomissing, PA

48 CAMELIA PENA-RIVERA
25.5 TRANSACTIONS
RE/MAX Distinguished Homes and Properties
Tuckahoe, NY

49 AGUSTINA DE LA CRUZ
25.5 TRANSACTIONS
Berkshire Hathaway HomeServices Laffey International Realty
Williston Park, NY

50 JOHAIRA EXPOSITO
25 TRANSACTIONS
Weichert Realtors
Edison, NJ

51 VICTOR VELEZ
25 TRANSACTIONS
Coldwell Banker Realty
Exton, PA

52 HELENE DOMINGUEZ
25 TRANSACTIONS
D'Empire Real Estate
Cranston, RI

53 MONICA CAPELLAN
25 TRANSACTIONS
Keller Williams Realty City Views
Fort Lee, NJ

54 ALBERTO MATEOS
25 TRANSACTIONS
Coldwell Banker Realty
York, PA

55 ANGELA ZORRO-JUAREZ
24.5 TRANSACTIONS
RE/MAX Instyle Realty
Bell Mead, NJ

56 ANA MONIZ
24 TRANSACTIONS
Coldwell Banker Realty
Hillsdale, NJ

57 NIDIA PEGUERO
24 TRANSACTIONS
Century 21 North East
Chelsea, MA

58 MANUEL GALAN
24 TRANSACTIONS
eXp Realty
White Plains, NY

59 ALEXANDER PARMENIDEZ
24 TRANSACTIONS
Coldwell Banker Realty
Providence, RI

60 JOSEPH RIVERA
24 TRANSACTIONS
Coldwell Banker Realty
Haddonfield, NJ

61 MIKEY LEBRON
24 TRANSACTIONS
eXp Realty
West Chester, PA

62 CARLOS MASIP
24 TRANSACTIONS
Keller Williams Realty Philly
Philadelphia, PA

63 JUAN D. LOPERA-MARTINEZ
23 TRANSACTIONS
eXp Realty
Boston, MA

TOP 100 LATINO REAL ESTATE AGENTS

NORTHEAST

64 THAIS NINA HAWKINS
23 TRANSACTIONS
Christie's International Real Estate
Hoboken, NJ

65 LEO FONTANEZ
23 TRANSACTIONS
Century 21 Ramos Realty
Allentown, PA

66 JOSE PADRO
22 TRANSACTIONS
Signature Premier Properties
Babylon, NY

67 JENNIFER COMEE
21 TRANSACTIONS
RE/MAX American Dream
Woburn, MA

68 JORGE BETANCUR
21 TRANSACTIONS
Century 21 Mario Real Estate
East Boston, MA

69 GISELLE ORTEGA
21 TRANSACTIONS
C21 Realty Group
Guttenberg, NJ

70 PABLO BOCCARDO
21 TRANSACTIONS
Signature Realty, LLC
Summy, NJ

71 ELIZABETH MUNIZ
21 TRANSACTIONS
Howard Hanna Rand Realty
Central Valley, NY

72 MARILYN REY
20 TRANSACTIONS
Realty Executives Elite Homes
Nutley, NJ

73 YOLANDA NAZARIO
20 TRANSACTIONS
HomeSmart Heritage
Fall River, MA

74 HILDA VARGAS
20 TRANSACTIONS
Keller Williams Realty Coastal
Warwick, RI

75 GUILLERMO ARAUJO
20 TRANSACTIONS
Five Stars Realty
Hartford, CT

76 IRMA RODRÍGUEZ
20 TRANSACTIONS
Berkshire Hathaway HomeServices
Fox & Roach REALTORS®
Newark, DE

77 GLORIA CASTANO
19 TRANSACTIONS
Better Homes & Gardens
Real Estate Elite
Cranford, NJ

78 FERMIN VIDAL
19 TRANSACTIONS
Berkshire Hathaway HomeServices
New England Properties
Stamford, CT

79 BEATRIZ CARANNANTE
19 TRANSACTIONS
RE/MAX of Reading
Wyomissing, PA

80 APRIL MONACO
18 TRANSACTIONS
HomeServices of America
Houlihan Lawrence
Pelham, NY

81 CJ NADLER
18 TRANSACTIONS
HomeServices of America
Houlihan Lawrence
Somers, NY

82 LAUREN KELLY
18 TRANSACTIONS
Howard Hanna Rand Realty
Monroe Woodbury Office
Central Valley, NY

83 GLORIA FALCON
17 TRANSACTIONS
Berkshire Hathaway HomeServices
New England Properties
Greenwich, CT

84 JENNIFER DA SILVA
17 TRANSACTIONS
Century 21 Preferred Realty
union, NJ

TOP 100 LATINO REAL ESTATE AGENTS

NORTHEAST

85 LUXAN ZAYAS
17 TRANSACTIONS
RE/MAX Diverse
Worcester, MA

86 LUIS TORRES
17 TRANSACTIONS
RE/MAX Professional Associates
Auburn, MA

87 FRED GONZALEZ
17 TRANSACTIONS
Executive Real Estate
Wilbraham, MA

88 MATI ALCANTARA
17 TRANSACTIONS
RE/MAX Diverse
Worcester, MA

89 NORMA BONILLA
16 TRANSACTIONS
Sotheby's International Realty
Tenafly, NJ

90 JASPER CHAMPAGNE
16 TRANSACTIONS
eXp Realty
New York, NY

91 VICTOR PAULINO
16 TRANSACTIONS
Engel & Völkers By The Sea, Beverly Farms
Beverly, MA

92 WALTER FLORIAN
16 TRANSACTIONS
Found it, LLC
Mastic, NY

93 HARRY NASSER
15 TRANSACTIONS
Sotheby's International Realty
New York, NY

94 GIOVANNA CRESCIMBENI
15 TRANSACTIONS
Coldwell Banker Realty
Closter, NJ

95 MARIA GOYANES
15 TRANSACTIONS
Weichert Real Estate Affiliates
Edison, NJ

96 JORDAN GARCIA
15 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Lewes, DE

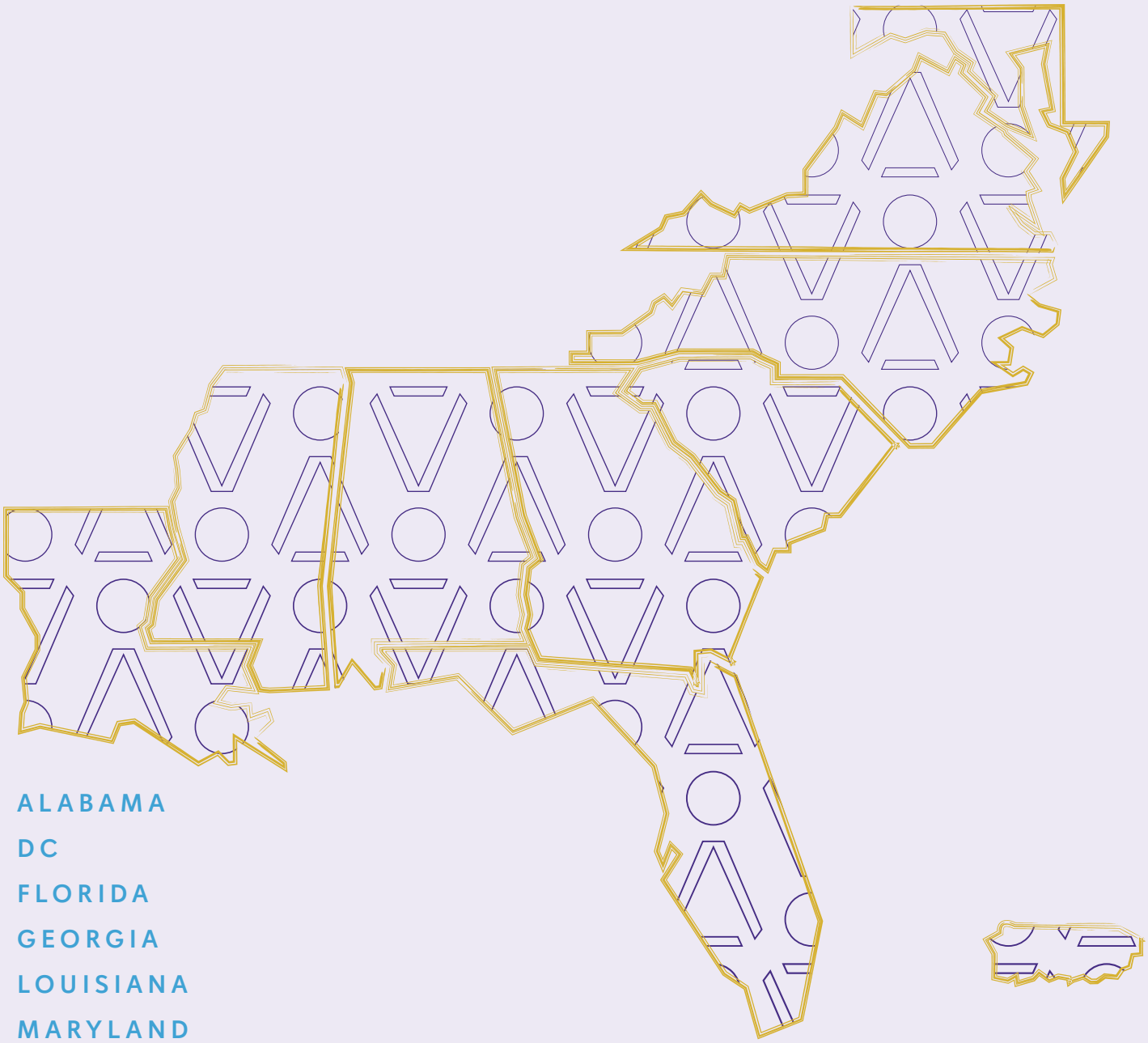
97 INES CEREZO
15 TRANSACTIONS
Berkshire Hathaway HomeServices New England Properties
Lagrange, NY

98 EILEEN QUILES-BEIGHLEY
15 TRANSACTIONS
Century 21 Christel Realty
Rockaway, NJ

99 LESLIE FIGUEROA
15 TRANSACTIONS
Keller Williams Realty Partners
Trumbull, CT

100 CRISTEL MONCAYO-ORBE
15 TRANSACTIONS
RE/MAX Unlimited
Rancocas, NJ

100 DIANA MAHONEY
15 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Cherry Hill, NJ



ALABAMA
DC
FLORIDA
GEORGIA
LOUISIANA
MARYLAND
MISSISSIPPI
NORTH CAROLINA
PUERTO RICO
SOUTH CAROLINA
VIRGINIA

TOP 100 LATINO REAL ESTATE AGENTS

NAHREP REGION

SOUTHEAST

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHEAST

1 VICTOR RAFAEL CRUZ PEREZ
133 TRANSACTIONS
ECO Real Estate
Carolina, PR

2 NIDIA GUZMAN
115 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

3 ANGEL ROSADO
108 TRANSACTIONS
Realty Spot
Toa Baja, PR

4 NAIVERH CAROLINA CASTELAO
105 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

5 JOMAR LOPEZ
101 TRANSACTIONS
Alcon Investment Group
San Juan, PR

6 JOANNE CRESPO
98 TRANSACTIONS
Borinquen Property Group
Guaynabo, PR

7 ROBERTSON RODRIGUEZ
90 TRANSACTIONS
Master Brokers Realty Group, LLP
Rio Grande, PR

8 CLAUDIA CORNEJO
87 TRANSACTIONS
Fairfax Realty of Tysons
Tysons, VA

9 CARMELA MORENO
84 TRANSACTIONS
eXp Realty
Atlanta, GA

10 ADOLFO DIAZ
84 TRANSACTIONS
Century 21 Sunbelt
Cape Coral, FL

11 LOURDES MOSCOSO
81 TRANSACTIONS
RudHil Companies, LLC
Duluth, GA

12 MERCEDES DOCKERY
79 TRANSACTIONS
eXp Realty Mooresville
Charlotte, NC

13 OSCAR CORRALES
76 TRANSACTIONS
The Insight Group
Raleigh, NC

14 MARIA CAROLINA MENDEZ CABRERA
76 TRANSACTIONS
Coldwell Banker Realty
Weston, FL

15 OSCAR GARCIA
70 TRANSACTIONS
Berkshire Hathaway HomeServices
Carolina Premier Properties
Wilmington, NC

16 RICHARD RODRIGUEZ
67 TRANSACTIONS
Berkshire Hathaway HomeServices
Georgia Properties
Hoschton, GA

17 BETTY CORIANO
66 TRANSACTIONS
Borinquen Property Group
Guaynabo, PR

18 JUAN VILLAVICENCIO
65 TRANSACTIONS
Villa Realty Group, LLC
Suwanee, GA

19 ARGELIA VIDAL
64 TRANSACTIONS
Coldwell Banker Realty
Bradenton, FL

20 ENRIQUE ALZATE
64 TRANSACTIONS
NorthGroup Real Estate
Charlotte, NC

21 ANDREINA CANACHE
64 TRANSACTIONS
Virtua Properties Realty
Duluth, GA

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHEAST

22 PAUL MARSTON
64 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Silver Spring, MD

23 FERNANDO VITERI
61.5 TRANSACTIONS
Sotheby's International
Realty Premier
Sarasota, FL

24 JENY PAZ
61 TRANSACTIONS
La Rosa Realty Georgia
Alpharetta, GA

25 EDITH DOMINGUEZ
61 TRANSACTIONS
Keller Williams Realty Edith
Dominguez Real Estate
Asheboro, NC

26 MAGDA ESOLA
60 TRANSACTIONS
DRB Homes
Charlotte, NC

27 SANTIAGO CARRERA
60 TRANSACTIONS
EXIT Results Realty
Columbia, MD

28 MARIA CORINA MARTINEZ
59 TRANSACTIONS
Keller Williams Legacy
Weston, FL

29 LUZ ESTRELLA COLON
56 TRANSACTIONS
Berkshire Hathaway HomeServices
FL Properties Group
Valrico, FL

30 VERONICA CREGO-FLORES
53 TRANSACTIONS
Genstone Realty
Miami, FL

31 PILAR HAMRICK
52 TRANSACTIONS
PalmerHouse Properties
Lawrenceville, GA

32 VICTORIA PENA
51 TRANSACTIONS
Home-Pro Realty Inc
Tysons Corner, VA

33 NYDIA PINO
51 TRANSACTIONS
Realty ONE Group Innovation
Palm Beach Gardens, FL

34 FRANCISCO FERNANDEZ TORRES
50 TRANSACTIONS
Best Properties Realty Group
Caguas, PR

35 CAROLINA MARIANO DA SILVA
49 TRANSACTIONS
Sotheby's International
Realty Premier
Orlando, FL

36 MARILYN SOWERS
49 TRANSACTIONS
RE/MAX
Wellington, FL

37 BRIAN URIBE
48 TRANSACTIONS
Pearson Smith Realty
Ashburn, VA

38 TANIA BOBE
47 TRANSACTIONS
MB&A Realty
Sebring, FL

39 IDA SCHWARTZ
46 TRANSACTIONS
Compass Florida, LLC
Miami Beach, FL

40 NOHEYA PAREDES
45 TRANSACTIONS
First Decision Realty
Vienna, VA

41 ENRIQUE MORALES
45 TRANSACTIONS
eXp Realty Divine Properties
San Juan, PR

42 JORGE URIBE
44 TRANSACTIONS
ONE Sotheby's
International Realty
Miami, FL

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHEAST

43 TERESA SANTANA
44 TRANSACTIONS
Compass Florida, LLC
Weston, FL

44 ZULY GOMEZ
44 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

45 BARBARA MOLLANAZAR
42 TRANSACTIONS
RE/MAX Alliance Group
Bradenton, FL

46 RAQUEL ZAPATA
41.5 TRANSACTIONS
1 Step Ahead Realty Group, LLC
Brandon, FL

47 JOHNNY DIAZ
41 TRANSACTIONS
The Johnny Diaz Group Of
Realty Advantage
Rockville, MD

48 RAFAEL ZUZOLO
40 TRANSACTIONS
Realty ONE Group Evolution
Doral, FL

49 RAQUEL LAVENDER
40 TRANSACTIONS
Keller Williams Realty
Atlanta Partners
Stockbridge, GA

50 KIARA VELASCO
40 TRANSACTIONS
RudHil Companies LLC
Duluth, GA

51 DANIEL DE SOUZA
39 TRANSACTIONS
Sotheby's International
Realty Premier
Orlando, FL

52 KATHY DEOLIVEIRA
39 TRANSACTIONS
Keller Williams Realty Partners
Woodstock, GA

53 MARTHA MENDOZA-BORGESE
39 TRANSACTIONS
Engel & Völkers South Charlotte
Charlotte, NC

54 PATTY WEBB
38 TRANSACTIONS
HomeServices of America
Harry Norman REALTORS®
Atlanta, GA

55 NOEMY MARTINEZ CONAWAY
38 TRANSACTIONS
Samsom Properties
Chantilly, VA

56 RAYMOND RIVERA
38 TRANSACTIONS
eXp Realty
Richmond, VA

57 DAVID OSORIO
38 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
VA Beach, VA

58 DEBORAH WOOLCOCK
37 TRANSACTIONS
Coldwell Banker Graham &
Associates, Inc.
Madison, MS

59 MARIA BARCENAS
37 TRANSACTIONS
Coldwell Banker Sea Coast
Advantage
Washington, NC

60 DENICE C LANDAETA
36.5 TRANSACTIONS
Coldwell Banker Realty
Weston, FL

61 MICHAEL J. MARTINEZ
36 TRANSACTIONS
ONE Sotheby's
International Realty
Miami, FL

62 JIM NORTON
36 TRANSACTIONS
Douglas Elliman
Weston, FL

63 CAROLINA MOSQUERA
36 TRANSACTIONS
Weichert Real Estate Affiliates
Reston, VA

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHEAST

64 MILISSA ALONSO
36 TRANSACTIONS
Coldwell Banker Realty
Annapolis, MD

65 RAFAEL SZYDLOWSKI
35 TRANSACTIONS
Coldwell Banker Realty
Aventura, FL

66 JUAN CARLOS BELTRAN
35 TRANSACTIONS
NorthGroup Real Estate
Charlotte, NC

67 YUMI PLA
34 TRANSACTIONS
The Keyes Company
Miami, FL

68 ARLIN DE LEON
34 TRANSACTIONS
La Rosa Realty
Kissimmee, FL

69 TONY VILLEDA
34 TRANSACTIONS
Vista Properties Group
North Bethesda, MD

70 VIVIAN ZAPATA
34 TRANSACTIONS
NorthGroup Real Estate Vivian
Zapata Realty
Charlotte, NC

71 MARIELA GOODMAN
34 TRANSACTIONS
Coldwell Banker Realty
Ocean Springs, MS

72 ANTONIO COLINA
34 TRANSACTIONS
Keller Williams Realty
First Choice
Prairieville, LA

73 MIKE DEVITO
33 TRANSACTIONS
RE/MAX United Realty
Coral Gables, FL

75 NORMA FERNANDEZ
33 TRANSACTIONS
Xclusive Homes, LLC
Naples, FL

76 PABLO RAMIREZ
33 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

77 FRAN GOLDFLUST
32 TRANSACTIONS
Sotheby's International
Realty Premier
Orlando, FL

78 KARIA E. ORTIZ
32 TRANSACTIONS
La Rosa Realty
Celebration, FL

79 CARIDAD POOL
32 TRANSACTIONS
RE/MAX Innovation
Orlando, FL

80 SONIA BENPERLAS
32 TRANSACTIONS
Weichert Real Estate Affiliates
Aspen Hill -Silver Spring
Silver Spring, MD

81 MARIA THERESA GUZMAN
32 TRANSACTIONS
HomeServices of America
Long & Foster Real Estate
Roanoke, VA

82 BIANCA GUEVARA
31 TRANSACTIONS
LUXE Properties
Coral Gables, FL

83 ERIC ORTIZ
31 TRANSACTIONS
RE/MAX Innovation
Orlando, FL

84 EMILY RIVERA JACKSON
31 TRANSACTIONS
Coldwell Banker Realty
North port /port Charlotte, FL

85 ROBERTO TONGE
31 TRANSACTIONS
eXp Realty
Jacksonville, FL

TOP 100 LATINO REAL ESTATE AGENTS

SOUTHEAST

86 ELENA BLUNTZER
30.5 TRANSACTIONS
ONE Sotheby's
International Realty
Coral Gables, FL

87 ZENAIDA FIGUEROA
30.5 TRANSACTIONS
Berkshire Hathaway HomeServices
EWM Realty
Coral Gables, FL

88 JEAN PAUL FIGALLO
30 TRANSACTIONS
Concierge Real Estate
Weston, FL

89 MARIENE MENIN
30 TRANSACTIONS
Coldwell Banker Realty
Weston, FL

90 ROBERTO CASTILLO
30 TRANSACTIONS
Century 21 World Connection, LLC
Miami FL, FL

91 ROSELIN DIAZ
30 TRANSACTIONS
Elite Realty
Kissimmee, FL

92 JANY PEREZ SEIBANE
30 TRANSACTIONS
Professional Real Estate
Team, LLC.
Kissimmee, FL

93 ALEXANDRA DOBRIN
30 TRANSACTIONS
Fathom Realty
Cornelius, NC

94 LISA RODRIGUEZ-DUNN
30 TRANSACTIONS
Century 21 Homes
& Investments
Warner Robins, GA

95 JULIANA SAVOIA
29 TRANSACTIONS
Coldwell Banker Realty
Miami, FL

96 ANDREINA PEREZ
29 TRANSACTIONS
Virtual Properties Realty
Duluth, GA

97 ANGELA MORA
29 TRANSACTIONS
Berkshire HomeServices FL
Properties Group
Wesley Chapel, FL

98 FRANCISCO SOSA
29 TRANSACTIONS
Sosa Real Estate PR
Ponce, PR

99 ERICK VELASQUEZ
28 TRANSACTIONS
Samson Properties
Chantilly, VA

100 AMY SCHREIBER
28 TRANSACTIONS
Coldwell Banker Realty
Tampa / Westchase, FL

100 BRIAN HERNANDEZ
28 TRANSACTIONS
RE/MAX First Florida
Fort Lauderdale, FL

TOP 25 LATINO REAL ESTATE AGENTS

ROOKIE

THE NAHREP TOP 250 LATINO AGENTS ROOKIE LIST RECOGNIZES THE TOP INDIVIDUAL AGENT NOMINNEES WITH LESS THAN TWO YEARS IN THE INDUSTRY

TOP 25 LATINO REAL ESTATE AGENTS

ROOKIE

1 ALBERTO MATEOS
25 TRANSACTIONS
Coldwell Banker Realty-York
York, PA

2 ANGIE RODRIGUEZ
24 TRANSACTIONS
United Real Estate
Dallas, TX

3 YESENIA LOPEZ
23 TRANSACTIONS
Fathom Realty LLC
Woodstock, GA

4 GREG MORALES
23 TRANSACTIONS
Duarte Realty Company
Berwyn, IL

5 TERESA ANAYA
23 TRANSACTIONS
HomeServices of America
Long Realty
Tucson, AZ

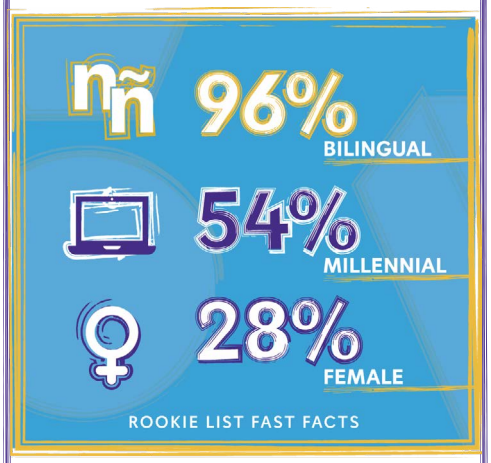
6 MANUEL CHAVEZ
20.5 TRANSACTIONS
HomeServices of America
Ebby Halliday REALTORS®
Dallas, TX

7 ARMANDO POPOCA
20 TRANSACTIONS
Century21 Circle
Waukegan, IL

8 SALVADOR ROMERO
19 TRANSACTIONS
Duarte Realty Company
Berwyn, IL

9 MARIA ARANDA-SCHWOB
18 TRANSACTIONS
RE/MAX Results
Eden Prairie, MN

10 MELANIE ENRIQUEZ
18 TRANSACTIONS
Compass- Barrington
Barrington, IL



11 LARISSA MONTEIRO
17 TRANSACTIONS
Coldwell Banker Realty
Saint Petersburg, FL

12 REBECCA RUIZ
17 TRANSACTIONS
eXp Realty
San Antonio, TX

13 FERNANDO TARIN-CORONA
16 TRANSACTIONS
RE/MAX Alliance
Greeley, CO

14 MANUEL BARELA
16 TRANSACTIONS
RE/MAX Community Valley
Ogden, UT

15 UDIS CALDERON
16 TRANSACTIONS
MEP Brokers, LLC
Gainesville, GA

16 OTILIA ROBLES
16 TRANSACTIONS
Coldwell Banker Clearlake
Houston, TX

17 NOAH ESCOBAR
15 TRANSACTIONS
Berkshire Hathaway HomeServices
Beach Properties of Florida
WaterColor, FL

18 ESTEBAN ROSALES
15 TRANSACTIONS
Realty ONE Group Gateway
Yuma, AZ

19 NANCY LOPEZ
13 TRANSACTIONS
American Freedom Realty LLC
Phoenix, AZ

TOP 25 LATINO REAL ESTATE AGENTS

ROOKIE

20 MARISOL ROSAS-REYES
13 TRANSACTIONS
Crosstown Realtors
Homer Glen, IL

21 DAISY CONE
12 TRANSACTIONS
RE/MAX Integrity
Spring, TX

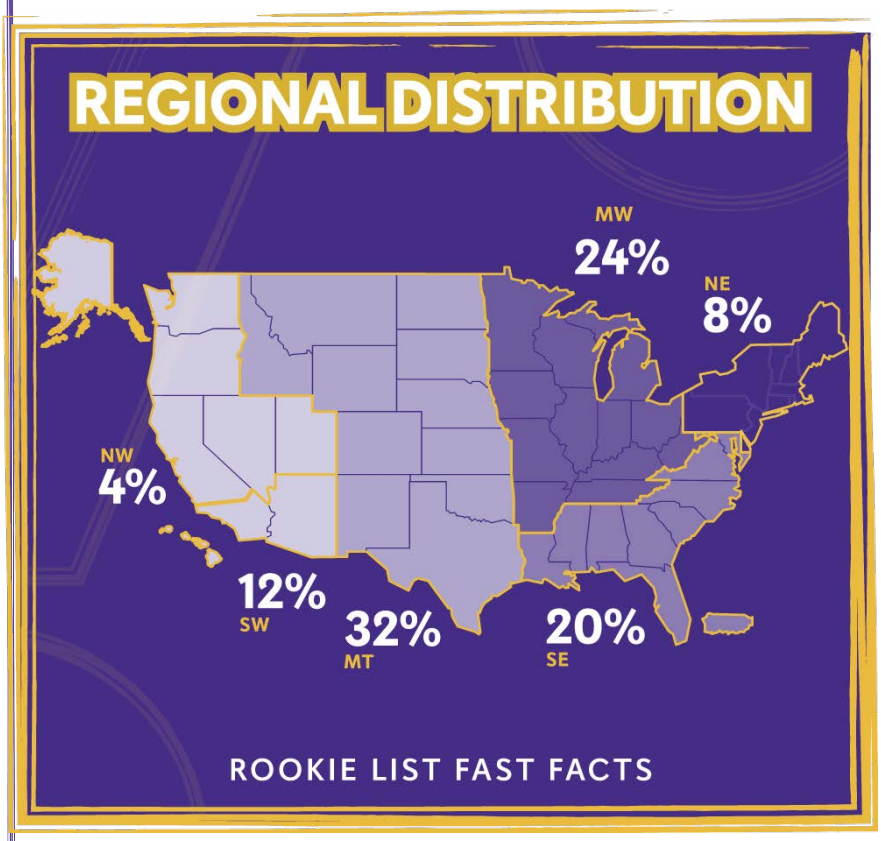
22 JOSE MAGANA BAUTISTA
12 TRANSACTIONS
HomeServices of America
Houlihan Lawrence
Greenwich, CT

23 ROSA OWENS
12 TRANSACTIONS
HomeServices of America
Ebby Halliday REALTORS®
Rockwall, TX

24 RICK TREVINO
11 TRANSACTIONS
HomeServices of America
Intero Real Estate Services
Saratoga, CA

24 CRYSTAL BRAMLETT
11 TRANSACTIONS
Gulf Properties
Ocean Springs, MS

25 LADY CASTRO
11 TRANSACTIONS
eXp Realty
White plains, NY



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Nuria Rivera, 2023 President, NAHREP

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Thank You

Our deepest gratitude to all who contributed
to the production of this report.

nahrep LATINO AGENTS AWARD TOP 250

nahrep LATINO AGENTS AWARD TOP 250

NAHREP.ORG

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